41 Perimeter Center East, Suite 250
Dunwoody, Georgia 30346
$\mathbf{P}(678) 382-6700 \quad F(678) 382-6701$
dunwoodyga.gov

## MEMORANDUM

To: Mayor and City Council<br>From: Chris Pike, Finance Director<br>Date: November 8, 2010<br>\section*{Subject: Financial Report for the Month Ended September 31, 2010}

Following are the financial highlights for fiscal year 2010 through September 30, 2010. This report reflects the omnibus amendment approved in September. Differences between the original and amended budget will be spread during the remaining four months. This may cause variances to be misleading, but it will correct by the end of the year. To reduce confusion, please be sure to compare the annual budget and not just the year-to-date amount.

This fiscal year continues to follow or exceed expectations in almost every area with stronger revenues in occupation taxes and HOST collections. Both these figures were revised with the amendment in September.

Both hotel taxes and fines have exceeded the budget. Fines were averaging over $\$ 100,000$ as recently as last August, but have reduced significantly since June. Citations have not dropped so staff is looking into the issue; likely caused during the software conversion this past spring. Either our rate structure did not convert properly or the rates were changed during the conversion. Sharon and Trina are working to resolve this issue. Taxes collected from our hotel visitors continue to exceed the budget. As expected, we saw a strong summer in this area. Licenses and permits are at $141 \%$ of the amended budgeted amount due mainly to the AJC's renovations to their new home in Dunwoody. However, even our $\$ 100,000$ revenue revision does not appear to have been enough to capture revenues as we are now just over $\$ 40,000$ from hitting that revised amount. Investment income exceeds the budget as departments deferred 2010 spending until the HOST lawsuit was resolved. We received our first insurance premiums tax payment that topped $\$ 2$ million in October.
Overall, actual revenues collected so far in 2010 are $\$ 10.7$ million, exceeding the $\$ 10.3$ million budgeted.

Regarding expenses, all departments continue to be under their year-to-date budgeted amounts except that public works is slightly over at $103 \%$ of budget. Some individual lines are showing negative variances, but this is normal.

City of Dunwoody
Fund 100 Balance Sheet
As of September 30th, 2010

Description
Assets
Cash in Banks
Taxes Receivable
Accounts Receivable
Due from other Funds
Total Assets

Liabilities
Accounts Payable
Salaries and Benefits Payable
Due to Other Funds-745
Deferred Revenue
Abated Rent
Noncurrent-Abated Rent
Customer Deposits Payable
Total Liabilities

Equity
Fund Balance
Total Beginning Equity

Total Revenues
Total Expenditures
Total Revenue over/(under) Expenditures
Total Equity \& Rev. Over/(Under) Expenditures
Total Liabilities, Equity \& Rev. Over/(Under) Expenditures

Balance
Balance

| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $5,154,551.39$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $413,403.15$ |  |  |  |
| $14,967.00$ |  |  |  |
| $233,667.78$ |  |  |  |
|  |  | $5,816,589.32$ |  |
|  |  |  |  |


| $557,335.38$ |
| ---: |
| $82,488.69$ |
| 25.00 |
| $27,978.25$ |
| $70,188.45$ |
| $894,643.12$ |
| $189,962.97$ |



# Monthly Financial Statement of Revenues and Expenses 

September 30, 2010

|  | Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |
| Taxes | 1,523,728 | 1,648,874 | 15,667,847 | 8,966,882 | 9,120,925 | 102\% |
| Licenses \& Permits | $\mathbf{6 0 , 0 8 3}$ | 80,144 | 905,000 | 349,750 | 507,574 | 145\% |
| Intergovernmental Revenues | 167 | 15,648 | 2,000 | 2,167 | 17,648 | 8 |
| Other Charges for Services | 109,890 | 43,783 | 318,246 | 109,950 | 223,568 | 203\% |
| Fines \& Forfeitures | 91,667 | 46,057 | 1,100,000 | 825,000 | 825,200 | 100\% |
| Investment Income | 1,417 | 975 | 7,000 | 2,750 | 7,861 | 286\% |
| Contributions \& Donations from Private Sources | 473 | 50 | 2,560 | 1,140 | 5,546 | 487\% |
| Miscellaneous Revenue | 13,333 | 719 | 56,000 | 16,000 | 39,404 | 246\% |
| Other Financing Sources | - | - | - | - | - |  |
| Total Revenues | 1,800,758 | 1,836,250 | 18,058,653 | 10,273,638 | 10,747,725 | 105\% |

## Expenditures

| City Council | 11,774 | 9,585 | 201,265 | 168,377 | 158,004 | 94\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City Manager | 17,313 | 18,128 | 223,998 | 166,879 | 163,958 | 98\% |
| City Clerk | 10,941 | 9,657 | 159,621 | 125,123 | 120,665 | 96\% |
| Legal | 22,308 | 24,561 | 317,600 | 252,875 | 203,680 | 81\% |
| Finance and Administration | 321,463 | 261,121 | 3,561,388 | 2,652,339 | 2,370,053 | 89\% |
| Municipal Court | 24,425 | 13,195 | 256,057 | 203,791 | 180,882 | 89\% |
| Police | 444,427 | 329,635 | 5,024,235 | 3,839,832 | 3,542,391 | 92\% |
| Public Works | 349,704 | 120,697 | 2,476,534 | 1,757,671 | 1,811,419 | 103\% |
| Parks and Recreation | 838,000 | 39,299 | 838,000 | 838,000 | 162,060 | 19\% |
| Community Development | 221,251 | 174,060 | 2,277,100 | 1,742,350 | 1,397,779 | 80\% |
| Contingency | 20,833 | - | 250,000 | 187,500 | - | 0\% |
| Total Expenditures | 2,282,439 | 999,939 | 15,585,798 | 11,934,737 | 10,110,891 | 85\% |
| Total Revenues over/(under) Expenditures | $(481,682)$ | 836,311 | 2,472,855 | (1,661,098) | 636,835 | -38\% |


| \#F.3. | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Revenues |  |  |  |  |  |  |
| Real Property Tax | 860,000 | 860,621 | 5,668,116 | 2,660,000 | 2,805,889 | 112\% |
| Personal Property Tax | 105,000 | 72,197 | 390,000 | 255,000 | 223,767 | 88\% |
| Motor Vehicle | 20,000 | 23,523 | 240,000 | 180,000 | 200,904 | 112\% |
| Intangibles (Reg \& Recording) | - | 7,436 | 60,000 | 60,000 | 53,755 | 90\% |
| Franchise Fees | - | 113,442 | 1,050,000 | 782,500 | 867,444 | 111\% |
| Homestead Option Sales Tax | 400,000 | 406,973 | 2,400,000 | 1,200,000 | 1,220,920 | 102\% |
| Hotel/Motel Tax | 80,186 | 91,356 | 962,231 | 721,673 | 810,112 | 112\% |
| Alcoholic Beverage Excise Tax | 50,000 | 52,509 | 600,000 | 450,000 | 435,420 | 97\% |
| MVR Excise Tax | 8,333 | 9,163 | 100,000 | 75,000 | 74,021 | 99\% |
| Business \& Occupation Tax | - | 11,171 | 2,500,000 | 2,500,000 | 2,354,022 | 94\% |
| Insurance Premium Tax | - | - | 1,600,000 | - | - |  |
| Financial Institutions Tax | - | - | 80,000 | 80,000 | 53,256 | 67\% |
| Penalties \& int on delinq taxe | 208 | 64 | 2,500 | 2,708 | 3,046 | 112\% |
| Pen \& Int on delinq taxes-Business | - | 421 | 15,000 | - | 18,369 |  |
| Taxes | 1,523,728 | 1,648,874 | 15,667,847 | 8,966,882 | 9,120,925 | 102\% |
| Alcoholic Beverage Licenses | - | 2,700 | 375,000 | - | 31,357 |  |
| Planning \& Zoning Fees | 1,667 | 30 | 20,000 | 15,000 | 16,235 | 108\% |
| Bldg Structures \& Equipment | 58,000 | 77,414 | 500,000 | 326,000 | 459,982 | 141\% |
| Soil Erosion | 417 | - | 5,000 | 3,750 | - | 0\% |
| Tree Bank | - | - | 5,000 | 5,000 | - | 0\% |
| Licenses \& Permits | 60,083 | 80,144 | $\mathbf{9 0 5 , 0 0 0}$ | 349,750 | 507,574 | 145\% |
| Federal Grants | 167 | - | 2,000 | 2,167 | 2,000 | 92\% |
| Intergovernmental Revenues | 167 | 15,648 | 2,000 | 2,167 | 17,648 | 815\% |
| Election Qualifying Fees | 30 | - | 360 | 390 | 360 | 92\% |
| Special Police Svcs | 1,250 | 770 | 5,000 | 1,250 | 7,395 | 592\% |
| Fingerprinting Fee | 780 | 455 | 3,120 | 780 | 5,241 | 672\% |
| Public Safety-Other | 5,000 | 927 | 20,000 | 5,000 | 27,813 | 556\% |
| Special Assessments | 7,500 | 2,308 | 17,694 | 7,500 | 11,567 | 154\% |
| Streetlight Fees | 95,000 | 34,758 | 271,042 | 95,000 | 160,717 | 169\% |
| Recreation Program Fees | - | 4,135 | - | - | 8,616 |  |
| Pavilion Rentals | 300 | 400 | 1,000 | - | 1,800 |  |
| NSF Fees | 30 | 30 | 30 | 30 | 60 | 200\% |
| Other Charges for Services | 109,890 | 43,783 | 318,246 | 109,950 | 223,568 | 203\% |
| Municipal Court Fines \& Forfeitures | 91,667 | 46,057 | 1,100,000 | 825,000 | 825,200 | 100\% |
| Fines \& Forfeitures | 91,667 | 46,057 | 1,100,000 | 825,000 | 825,200 | 100\% |
| Interest Revenue | 1,417 | 975 | 7,000 | 2,750 | 7,861 | 286\% |
| Investment Income | 1,417 | 975 | 7,000 | 2,750 | 7,861 | 286\% |
| Contr \& Don From Priv Sources | - | - | - | - | - |  |
| Explorer Donations | 473 | 50 | 2,560 | 1,140 | 5,546 | 487\% |
| Contributions \& Donations from Private Sources | 473 | 50 | 2,560 | 1,140 | 5,546 | 487\% |
| Reimb for damaged property | 6,250 | - | 25,000 | 6,250 | 27,105 | 434\% |
| Other Charges For Svcs | 7,083 | 719 | 31,000 | 9,750 | 12,299 | 126\% |
| Miscellaneous Revenue | 13,333 | 719 | 56,000 | 16,000 | 39,404 | 246\% |
| Total Revenues | 1,800,591 | 1,820,602 | 18,056,653 | 10,271,472 | 10,747,725 | 105\% |

Monthly Financial Statement of Revenues and Expenses
September 30, 2010

## City Council

Regular Salaries
Employee Benefits
Group Insurance
Social Security
Medicare
Unemployment Insurance
Workers' Compensation
Other Employee Benefits
Personal Services

Prof Sves
Technical Services
Property/Liability Insurance
Communications
Printing \& Binding
Travel
Dues \& Fees
Education \& Training
Purchased/Contracted Services

Supplies
Food
Books \& Periodicals
Small Equipment
Supplies and Materials
Total City Council

## City Manager

Regular Salaries Employee Benefits
Group Insurance
Medicare
Retirement
Unemployment Insurance
Workers' Compensation
Personal Services
Prof Svcs
Technical Services
Communications
Printing \& Binding
Travel
Dues \& Fees
Education \& Training
Contract Labor
Purchased/Contracted Services
Supplies
Food
Books \& Periodicals
Small Equipment
Supplies and Materials
Total City Manager

| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6,833 | 7,333 | 86,000 | 65,500 | 63,000 | 96\% |
| 402 | - | 1,606 | 402 | - | 0\% |
| - | 1,336 | 11,177 | 11,177 | 11,971 | 107\% |
| 455 | 443 | 5,456 | 4,092 | 3,778 | 92\% |
| 106 | 104 | 1,276 | 957 | 884 | 92\% |
| - | 100 | - | - | 1,475 |  |
| - | - | - | - | - |  |
| - | - | - | - | - |  |
| 7,796 | 9,316 | 105,515 | 82,127 | 81,108 | 99\% |
| 125 | - | 1,500 | 1,125 | 1,345 | 120\% |
| 22 | - | 265 | 199 | 262 | 132\% |
| - | - | 62,000 | 62,000 | 61,432 | 99\% |
| 44 | - | 525 | 394 | 636 | 161\% |
| - | - | - | - | 150 |  |
| 812 | 56 | 5,750 | 5,750 | 3,685 | 64\% |
| 92 | - | 1,100 | 825 | 90 | 11\% |
| 1,133 | 145 | 5,600 | 2,200 | 4,558 | 207\% |
| 2,228 | 201 | 76,740 | 72,492 | 72,157 | 100\% |
| 990 | - | 11,885 | 8,914 | 625 | 7\% |
| 717 | 69 | 6,600 | 4,450 | 4,045 | 91\% |
| 44 | - | 525 | 394 | 69 | 18\% |
| - | - | - | - | - |  |
| 1,751 | 69 | 19,010 | 13,758 | 4,740 | 34\% |
| 11,774 | 9,585 | 201,265 | 168,377 | 158,004 | 94\% |


| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12,683 | 12,494 | 157,380 | 114,150 | 115,301 | 101\% |
| - | - |  | - | - |  |
| 737 | 1,416 | 18,000 | 15,790 | 12,958 | 82\% |
| 190 | 175 | 2,279 | 1,709 | 1,660 | 97\% |
| 2,024 | 1,897 | 24,289 | 18,217 | 17,097 | 94\% |
| - | - | - | - | 223 |  |
| 25 | - | 300 | 225 | - | 0\% |
| 15,659 | 15,981 | 202,248 | 150,091 | 147,238 | 98\% |
| 300 | - | 3,600 | 2,700 | 105 | 4\% |
| - | - | - | - | 619 |  |
| 200 | 196 | 2,000 | 1,400 | 1,901 | 136\% |
| 25 | - | 100 | 25 | 18 | 72\% |
| 250 | - | 3,000 | 2,250 | 2,822 | 125\% |
| 417 | 100 | 5,000 | 3,750 | 3,789 | 101\% |
| 213 | - | 2,550 | 1,913 | 2,075 | 108\% |
| - | - | - | - | - |  |
| 1,404 | 296 | 16,250 | 12,038 | 11,329 | 94\% |
| 250 | 201 | 3,000 | 2,250 | 1,305 | 58\% |
| - | 1,236 | 2,000 | 2,000 | 3,221 | 161\% |
| - | 99 | - | - | 247 |  |
| - | 315 | 500 | 500 | 618 | 124\% |
| 250 | 1,851 | 5,500 | 4,750 | 5,391 | 113\% |
| 17,313 | 18,128 | 223,998 | 166,879 | 163,958 | 98\% |


| \#F.3. | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| City Clerk |  |  |  |  |  |  |
| Regular Salaries | 6,199 | 6,409 | 77,164 | 55,791 | 56,686 | 102\% |
| Employee Benefits | - | - | - | - | - |  |
| Group Insurance | 340 | 694 | 9,000 | 7,982 | 6,324 | 79\% |
| Medicare | 93 | 86 | 1,116 | 837 | 822 | 98\% |
| Retirement | 1,038 | 946 | 12,461 | 9,346 | 9,088 | 97\% |
| Unemployment Insurance | - | - | 230 | 230 | 223 | 97\% |
| Workers' Compensation | 25 | - | 300 | 225 | - | 0\% |
| Other Employee Benefits | - | - | - | - | - |  |
| Personal Services | 7,695 | 8,135 | 100,271 | 74,410 | 73,144 | 98\% |
| Prof Sves | - | 622 | 20,000 | 20,000 | 20,175 | 101\% |
| Technical Svcs | - | - | 500 | 500 | 113 | 23\% |
| Communications | 83 | 60 | 1,000 | 750 | 651 | 87\% |
| Advertising | - | - | 1,000 | 1,000 | 387 | 39\% |
| Printing \& Binding | 42 | - | 500 | 375 | 37 | 10\% |
| Travel | 100 | 105 | 1,000 | 1,000 | 1,044 | 104\% |
| Dues \& Fees | 63 | 50 | 750 | 563 | 102 | 18\% |
| Education \& Training | 100 | 475 | 1,000 | 1,000 | 475 | 48\% |
| Purchased/Contracted Services | 388 | 1,312 | 25,750 | 25,188 | 22,984 | 91\% |
| Supplies | 167 | - | 2,500 | 2,500 | 851 | 34\% |
| Food | 150 | 210 | 600 | 150 | 601 | 401\% |
| Books \& Periodicals | 42 | - | 500 | 375 | 352 | 94\% |
| Small Equipment | - | - | - | - | 532 |  |
| Supplies and Materials | 358 | 210 | 3,600 | 3,025 | 2,336 | 77\% |
| Machinery \& Equipment | 2,500 | - | 30,000 | 22,500 | 22,202 | 99\% |
| Capital Outlays | 2,500 | - | 30,000 | 22,500 | 22,202 | 99\% |
| Total City Clerk | 10,941 | 9,657 | 159,621 | 125,123 | 120,665 | 96\% |

Legal
Group Insurance
Personal Services

Prof Svcs
Prof Svcs-Legal
Prof Svcs-Litigation
Technical Services
Communications
Printing \& Binding
Travel
Dues \& Fees
Education \& Training
Purchased/Contracted Services

Supplies
Food
Supplies and Materials
Total Legal

| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| 1,000 | 1,062 | 12,000 | 11,000 | 7,900 | $72 \%$ |
| 1,000 | 1,062 | 12,000 | 11,000 | 7,900 | $72 \%$ |
|  |  |  |  |  |  |
| 1,583 | 4,583 | 55,000 | 41,250 | 28,953 | $70 \%$ |
| - | 16,049 | 186,000 | 139,500 | 145,104 | $104 \%$ |
| 625 | 2,342 | 50,000 | 50,000 | 15,527 | $31 \%$ |
| 100 | 485 | 7,500 | 5,625 | 4,365 | $78 \%$ |
| 500 | - | 100 | 100 | 11 | $11 \%$ |
| - | - | 500 | 500 | 272 | $54 \%$ |
| - | - | - | - | 511 |  |
| - | - | 6,000 | 4,500 | 286 | $6 \%$ |
| 21,308 | - | 500 | 400 | 605 | $151 \%$ |
| 100 | 23,459 | 305,600 | 241,875 | 195,634 | $81 \%$ |
| - | 40 | - | - | 112 |  |
| 100.00 | - | - | - | 33 |  |
| 22,308 | 40 | - | - | 146 |  |


|  | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Finance and Administration |  |  |  |  |  |  |
| Regular Salaries | 9,499 | 9,625 | 113,990 | 85,493 | 85,250 | 100\% |
| Group Insurance | 368 | 1,395 | 13,300 | 12,196 | 9,941 | 82\% |
| Medicare | 138 | 119 | 1,650 | 1,238 | 1,196 | 97\% |
| Retirement | 1,536 | 1,356 | 18,426 | 13,820 | 12,017 | 87\% |
| Unemployment Insurance | - | - | 408 | 408 | 407 | 100\% |
| Workers' Compensation | 25 | - | 300 | 225 | - | 0\% |
| Other Employment Benefits | 8,750 | 7,157 | 35,000 | 26,250 | 7,665 | 29\% |
| Personal Services | 20,315 | 19,653 | 183,074 | 139,628 | 116,477 | 83\% |
| Official/Admin Svcs-CGA | 143,750 | 152,328 | 1,925,000 | 1,443,750 | 1,425,141 | 99\% |
| Professional Services | 50,133 | 26,820 | 240,200 | 184,933 | 151,770 | 82\% |
| Technical Svcs | 5,417 | 235 | 198,192 | 184,442 | 37,537 | 20\% |
| Repairs \& Maintenance | 23,118 | 11,446 | 120,688 | 41,784 | 62,509 | 150\% |
| Rentals | 39,810 | 36,442 | 447,500 | 328,050 | 327,722 | 100\% |
| Insurance | - | - | 73,000 | 73,000 | 71,432 | 98\% |
| Claims | - | - | - | - | 1,635 |  |
| Communications | 1,035 | 2,374 | 55,768 | 52,664 | 32,458 | 62\% |
| Advertising | 7,004 | 2,048 | 38,650 | 17,638 | 8,820 | 50\% |
| Printing \& Binding | 1,925 | - | 18,000 | 13,525 | 1,091 | 8\% |
| Travel | 292 | 17 | 5,000 | 4,125 | 3,964 | 96\% |
| Dues \& Fees | 175 | 442 | 20,000 | 19,475 | 18,182 | 93\% |
| Education \& Training | 2,507 | 849 | 30,080 | 22,560 | 3,637 | 16\% |
| Contract Labor | - | - | - | - | - |  |
| Other Charges | 2,167 | 953 | 14,000 | 7,500 | 8,848 | 118\% |
| Purchased/Contracted Services | 284,457 | 234,055 | 3,211,078 | 2,393,446 | 2,154,847 | 90\% |
| Supplies | 1,233 | 3,380 | 24,200 | 21,100 | 16,889 | 80\% |
| Electricity | 4,250 | 2,733 | 17,000 | 4,250 | 8,130 | 191\% |
| Food | 1,667 | - | 7,000 | 2,000 | 6,735 | 337\% |
| Books \& Periodicals | 38 | - | 2,000 | 1,888 | 380 | 20\% |
| Small Equipment | 1,375 | - | 16,500 | 12,375 | 13,609 | 110\% |
| Supplies and Materials | 8,563 | 6,113 | 66,700 | 41,613 | 45,742 | 110\% |
| Machinery \& Equipment | 2,092 | 1,300 | 25,100 | 18,825 | 1,300 | 7\% |
| Capital Outlays | 2,092 | 1,300 | 25,100 | 18,825 | 1,300 | 7\% |
| Interest on TAN | 500 | - | 1,000 | 1,000 | 446 | 45\% |
| Debt Service | - | - | - | - | - |  |
| Issuance Costs | - | - | 8,000 | 8,000 | 7,646 | 96\% |
| Debt Service | 500 | - | 9,000 | 9,000 | 8,092 | 90\% |
| Operating Transfers Out | 5,536 | - | 66,436 | 49,827 | 43,594 | 87\% |
| Other Financing Uses | 5,536 | - | 66,436 | 49,827 | 43,594 | 87\% |
| Total Finance and Administration | 321,463 | 261,121 | 3,561,388 | 2,652,339 | 2,370,053 | 89\% |


| $\text { \#F. } 3 .$ | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Municipal Court |  |  |  |  |  |  |
| Regular Salaries | 4,000 | 400 | 48,000 | 40,012 | 24,706 | 62\% |
| Group Insurance | 523 | - | 6,271 | 5,671 | 1,927 | 34\% |
| Medicare | 58 | 6 | 696 | 578 | 360 | 62\% |
| Retirement | 648 | - | 7,776 | 6,455 | 3,346 | 52\% |
| Unemployment Insurance | 50 | 10 | 814 | 450 | 417 | 93\% |
| Workers' Compensation | 25 | - | 300 | 225 | - | 0\% |
| Personal Services | 5,304 | 416 | 63,857 | 53,391 | 30,756 | 58\% |
| Prof Svcs | 5,000 | 3,600 | 50,000 | 45,000 | 23,903 | 53\% |
| Prof Sves-Court Solicitor | 5,000 | 2,880 | 60,000 | 45,000 | 58,355 | 130\% |
| Prof Svcs-Public Defender | 833 | 1,815 | 10,000 | 7,500 | 5,285 | 70\% |
| Technical Svcs | 3,417 | 3,090 | 21,000 | 10,750 | 12,608 | 117\% |
| Rentals | 250 | 311 | 4,000 | 4,000 | 2,638 | 66\% |
| Communications | 500 | 60 | 2,000 | 2,000 | 998 | 50\% |
| Printing \& Binding | - | - | 2,000 | 2,000 | 37 | 2\% |
| Travel | 292 | 163 | 3,500 | 2,625 | 1,477 | 56\% |
| Dues \& Fees | 333 | 270 | 1,000 | 750 | 457 | 61\% |
| Education \& Training | 292 | - | 3,500 | 2,625 | 450 | 17\% |
| Purchased/Contracted Services | 15,917 | 12,389 | 157,000 | 122,250 | 106,758 | 87\% |
| Supplies | 854 | 390 | 7,000 | 7,000 | 4,363 | 62\% |
| Small Equipment | 458 | - | 5,500 | 4,125 | 2,174 | 53\% |
| Supplies and Materials | 1,313 | 390 | 12,500 | 11,125 | 6,547 | 59\% |
| Machinery \& Equipment | 1,892 | - | 22,700 | 17,025 | 36,821 | 216\% |
| Capital Outlays | 1,892 | - | 22,700 | 17,025 | 36,821 | 216\% |
| Total Municipal Court | 24,425 | 13,195 | 256,057 | 203,791 | 180,882 | 89\% |

City of Dunwoody
\#F.3.

|  | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses <br> September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Police |  |  |  |  |  |  |
| Regular Salaries | 225,732 | 187,132 | 2,607,682 | 1,930,488 | 1,875,120 | 97\% |
| Overtime Salaries | 21,897 | 18,641 | 252,760 | 187,070 | 189,408 | 101\% |
| Salaries | 247,628 | 205,773 | 2,860,442 | 2,117,558 | 2,064,528 | 97\% |
| Group Insurance | 41,393 | 32,863 | 380,000 | 372,537 | 281,722 | 76\% |
| Medicare | 3,459 | 2,975 | 41,507 | 30,642 | 28,805 | 94\% |
| Retirement | 35,400 | 29,531 | 408,425 | 302,224 | 277,946 | 92\% |
| Tuition Reimbursement | - | - | 5,000 | 5,000 | 5,000 | 100\% |
| Unemployment Insurance | - | 88 | - | - | 26,303 |  |
| Workers' Compensation | 5,000 | - | 60,000 | 55,000 | 38,827 | 71\% |
| Employee Benefits | 85,252 | 65,456 | 894,932 | 765,403 | 658,602 | 86\% |
| Personal Services | 332,880 | 271,230 | 3,755,374 | 2,882,960 | 2,723,130 | 94\% |
| Prof Svcs | 4,833 | 806 | 58,000 | 43,500 | 4,802 | 11\% |
| Technical Sves | 4,487 | 277 | 30,000 | 16,540 | 22,852 | 138\% |
| Repairs \& Maintenance | 12,333 | 3,256 | 148,000 | 111,000 | 106,702 | 96\% |
| Rentals | - | 1,117 | 15,000 | 15,000 | 8,611 | 57\% |
| Insurance | - | - | 125,000 | 125,000 | 117,911 | 94\% |
| Claims | - | - | - | - | 1,000 |  |
| Communications | 4,094 | 4,988 | 49,124 | 36,843 | 37,735 | 102\% |
| Advertising | 1,000 | - | 1,000 | 1,000 | 557 | 56\% |
| Printing \& Binding | - | - | 5,000 | 5,000 | 1,155 | 23\% |
| Travel | 1,417 | 1,424 | 18,500 | 16,371 | 16,438 | 100\% |
| Dues \& Fees | 625 | 221 | 7,500 | 5,625 | 3,270 | 58\% |
| Education \& Training | 4,000 | 462 | 48,000 | 36,000 | 21,583 | 60\% |
| Other Purchased Svcs-Other | - | - | - | - | 2,774 |  |
| Purchased/Contracted Services | 32,789 | 12,550 | 505,124 | 411,879 | 345,388 | 84\% |
| Supplies | 7,500 | 6,491 | 90,000 | 77,863 | 66,161 | 85\% |
| Supplies-Explorer Program | 417 | - | 5,000 | 3,750 | 6,873 | 183\% |
| Gasoline | 13,750 | 13,474 | 165,000 | 130,417 | 116,140 | 89\% |
| Food | 333 | - | 4,000 | 3,000 | 3,250 | 108\% |
| Books \& Periodicals | 167 | 49 | 3,000 | 3,000 | 938 | 31\% |
| Cash Over \& Short | - | - | - | - | 8 |  |
| Small Equipment | 26,971 | 1,966 | 141,296 | 60,382 | 36,849 | 61\% |
| Supplies and Materials | 49,138 | 21,981 | 408,296 | 278,411 | 230,219 | 83\% |
| Machinery \& Equipment | 13,863 | 23,875 | 166,353 | 124,765 | 119,578 | 96\% |
| Capital Outlays | 13,863 | 23,875 | 166,353 | 124,765 | 119,578 | 96\% |
| Operating Transfers Out | 15,757 | - | 189,088 | 141,816 | 124,077 | 87\% |
| Other Financing Uses | 15,757 | - | 189,088 | 141,816 | 124,077 | 87\% |
| Total Police | 444,427 | 329,635 | 5,024,235 | 3,839,832 | 3,542,391 | 92\% |


| \#F.3. | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Public Works |  |  |  |  |  |  |
| Professional Services | 10,000 | - | 85,000 | 85,000 | 1,798 | 2\% |
| Prof Svcs-Lowe | 54,295 | 54,295 | 651,534 | 488,651 | 488,651 | 100\% |
| Prof Svcs-Legal | - | - | - | - | 6,384 |  |
| Tree Fund Expenses | - | - | - | - | 1,325 |  |
| Technical Services | 6,250 | - | 75,000 | 56,250 | 160 | 0\% |
| R\&M-Signs | - | - | - | - | 63 |  |
| R\&M-Storm Damage Removal | 2,083 | - | 25,000 | 18,750 | 2,641 | 14\% |
| R\&M - Street Maintenance | 53,750 | 3,183 | 425,000 | 263,750 | 189,784 | 72\% |
| R\&M - Traffic Signals | 33,333 | 21,206 | 200,000 | 150,000 | 93,789 | 63\% |
| R\&M - Right of Way Maint | 7,500 | 3,900 | 70,000 | 47,500 | 56,787 | 120\% |
| Rentals | 625 | 353 | 7,500 | 5,625 | 4,860 | 86\% |
| Claims | 10,000 | - | 10,000 | 10,000 | 5,556 | 56\% |
| Communications | 42 | - | 500 | 375 | 191 | 51\% |
| Advertising | 500 | 400 | 1,000 | 750 | 632 | 84\% |
| Printing \& Binding | 125 | - | 1,500 | 1,125 | 1,236 | 110\% |
| Travel | - | - | - | - | 6 |  |
| Education \& Training | - | - | - | - | 510 |  |
| Purchased/Contracted Services | 178,503 | 83,336 | 1,552,034 | 1,127,775 | 854,373 | 76\% |
| Supplies-Office | 500 | 86 | 4,000 | 4,000 | 591 | 15\% |
| Supplies-Road Materials | 14,583 | 3,041 | 75,000 | 31,250 | 45,742 | 146\% |
| Electricity | 47,326 | 34,234 | 410,000 | 268,021 | 302,975 | 113\% |
| Books \& Periodicals | 42 | - | 500 | 375 | - | 0\% |
| Small Equipment | - | - | - | - | 1,073 |  |
| Supplies and Materials | 62,451 | 37,361 | 489,500 | 303,646 | 350,380 | 115\% |
| Infrastructure | - | - | - | - | - |  |
| Machinery \& Equipment | - | - | - | - | - |  |
| Capital Outlays | - | - | - | - | - |  |
| Oper Xfer Out | 108,750 | - | 435,000 | 326,250 | 606,667 | 186\% |
| Other Financing Uses | 108,750 | - | 435,000 | 326,250 | 606,667 | 186\% |
| Total Public Works | 349,704 | 120,697 | 2,476,534 | 1,757,671 | 1,811,419 | $\underline{ }$ |

## Parks and Recreation

Professional Services
Professional Services-Lowe
R\&M-Parks
Purchased/Contracted Services
Supplies
Small Equipment
Supplies and Materials

Operating Transfers Out
Other Financing Uses
Total Parks and Recreation

| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| 110,000 | 3,878 | 110,000 | 110,000 | 33,762 | $31 \%$ |  |
| 78,000 | 12,000 | 78,000 | 78,000 | 42,000 | $54 \%$ |  |
| 250,000 | 21,410 | 250,000 | 250,000 | 65,897 | $26 \%$ |  |
| 438,000 | 37,288 | 438,000 | 438,000 | 141,659 | $32 \%$ |  |
| - | 707 | - |  |  |  |  |
| - | 1,304 | - | - | 19,097 | 1,304 |  |
| - | 2,011 | - | - | 20,401 |  |  |
|  |  |  |  |  |  |  |
| 400,000 | - | 400,000 | 400,000 | - | $0 \%$ |  |
| 400,000 | - | 400,000 | 400,000 | - | $19 \%$ |  |
| 838,000 | 39,299 | 838,000 | 838,000 | 162,060 |  |  |


|  | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Budget | Current Actual | Total Annual Budget |  |  |  |
| Community Development |  |  |  |  |  |  |
| Prof Sves | 43,001 | 30,916 | 347,000 | 347,000 | 105,555 | 30\% |
| Prof Svcs-Clark Patterson Lee | 162,083 | 140,833 | 1,735,000 | 1,248,750 | 1,214,250 | 97\% |
| Rentals | - | - | 4,500 | 4,500 | 2,113 | 47\% |
| Insurance Claims | 5,000 | - | 20,000 | 5,000 | 12,485 | 250\% |
| Communications | - | - | 3,500 | 3,500 | 1,322 | 38\% |
| Advertising | 2,750 | 1,980 | 15,000 | 6,750 | 10,912 | 162\% |
| Printing \& Binding | - | - | 5,000 | 5,000 | 623 | 12\% |
| Travel | - | - | 500 | 500 | 21 | 4\% |
| Dues \& Fees | - | - | 1,000 | 1,000 | 582 |  |
| Education \& Training | - | - | 1,500 | 1,500 | 840 | 56\% |
| Other Purchased Svcs-Other | - | - | 100 | 100 | 27 |  |
| Purchased/Contracted Services | 212,834 | 173,729 | 2,133,100 | 1,623,600 | 1,348,730 | 83\% |
| Supplies | 8,417 | 331 | 101,000 | 75,750 | 8,454 | 11\% |
| Food | - | - | 1,000 | 1,000 | 543 |  |
| Books \& Periodicals | - | - | 500 | 500 | 234 | 47\% |
| Supplies and Materials | 8,417 | 331 | 104,000 | 78,750 | 9,231 | 12\% |
| Machinery \& Equipment | - | - | 40,000 | 40,000 | 39,818 | 100\% |
| Capital Outlays | - | - | 40,000 | 40,000 | 39,818 | 100\% |
| Total Community Development | 221,251 | 174,060 | 2,277,100 | 1,742,350 | 1,397,779 | 80\% |


|  | Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contingency |  |  |  |  |  |  |
| Contingency | 20,833 | - | 250,000 | 187,500 | - | 0\% |
| Total Contingency | 20,833 | - | 250,000 | 187,500 | - | 0\% |
| Total General Fund Expenditures | 1,444,439 | 960,639 | 14,747,798 | 11,096,737 | 9,948,831 | 90\% |
| Total Revenues over/(under) Expenditures | 356,151 | 859,962 | 3,308,855 | $(825,265)$ | 798,894 | $\underline{-97 \%}$ |


| \#F.3. | City of Dunwoody <br> Monthly Financial Statement of Revenues and Expenses September 30, 2010 |  |  |  | YTD Actual \% of YTD Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund 275 Hotel/Motel Fund | Current Budget | Current Actual | Total Annual Budget | YTD Budget |  |  |
| Revenues |  |  |  |  |  |  |
| Hotel/Motel Tax | 133,477 | 152,260 | 1,601,719 | 1,201,289 | 1,350,187 | 112\% |
| Interest Revenue | - | 16 | - | - | 174 |  |
| Total Revenues | 133,477 | 152,276 | 1,601,719 | 1,201,289 | 1,350,361 | $\underline{112 \%}$ |
| Expenditures |  |  |  |  |  |  |
| Operating Transfers Out | 80,086 | 91,356 | 961,031 | 720,773 | 810,112 | 112\% |
| Transfers to Component Unit | 53,391 | 69,965 | 640,688 | 480,516 | 549,136 | 114\% |
| Total Expenditures | 133,477 | 161,321 | 1,601,719 | 1,201,289 | 1,359,248 | 113\% |
| Total Revenues over/(under) Expenditures | - | $(9,045)$ | - | - | $(8,887)$ |  |
| (Includes Prior year fund balance plus YTD Interest) |  |  |  |  |  |  |
| Fund 280 Motor Vehicle Rental Excise Tax Fund | Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| Revenues |  |  |  |  |  |  |
| MV Rental Excise Tax | 3,333 | 9,163 | 40,000 | 30,000 | 74,021 | 247\% |
| Total Revenues | 3,333 | 9,163 | 40,000 | 30,000 | 74,021 | 247\% |
| Expenditures |  |  |  |  |  |  |
| Oper Xfer Out-100 | 3,333 | 9,163 | 40,000 | 30,000 | 74,021 | 247\% |
| Total Expenditures | 3,333 | 9,163 | 40,000 | 30,000 | 74,021 | 247\% |
| Total Revenues over/(under) Expenditures | - | - | - | - | - |  |

Monthly Financial Statement of Revenues and Expenses
September 30, 2010
Fund 350 Capital Fund
Revenues
MARTA Capital Funds
GDOT LARP
Interest Revenue
Operating Transfer In 100
Proc from Cap Leases-GMA
Proc from Cap Leases-Suntrust
Total Revenues
Expenditures
Professional Services
Technical Services
Travel
Purchased/Contracted Services
Supplies
Small Equipment
Supplies and Materials
Infrastructure
Machinery \& Equipment
Capital Outlay
Total Expenditures
Total Revenues over/(under) Expenditures

| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| 66,667 | - | 800,000 | 600,000 | - | $0 \%$ |
| 41,333 | - | 496,000 | 372,000 | - | $0 \%$ |
| - | - | - | 3,140 |  |  |
| 227,500 | - | 910,000 | 682,500 | 606,667 | $89 \%$ |
| - | - | - | - | - |  |
| - | - | - | - | - |  |
| 335,500 | 207 | $2,206,000$ | $1,654,500$ | 609,807 | $37 \%$ |


| - | - | - | - | 21,750 |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | 2,500 |
| - | - | - | - | - |
| - | - | - | - | 24,250 |
|  | 860 | - | - | 16,905 |
| - | - | - | - | 12,033 |
| - | 860 | - | - | 28,938 |
| 735,333 | 535,411 | $2,206,000$ | $1,654,500$ | 574,342 |
| - | 29,944 | - | - | 130,999 |

Fund 405 Debt Service Fund Revenues

Operating Transfers In-100
Residual Equity Transfer In
Total Revenues

| Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| :---: | :---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 66,654 | - | 255,524 | 188,870 | 167,671 | $89 \%$ |
| - | - | 530,179 | 530,179 | 530,179 | $100 \%$ |
| 66,654 | - | 785,703 | 719,049 | 697,850 | $97 \%$ |

## Expenditures

| Lease Principal | 45,736 | - | 681,260 | 635,524 | 659,359 | 104\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Interest | 9,825 | - | 104,443 | 94,618 | 104,817 | 111\% |
| Total Expenditures | 55,561 | - | 785,703 | 730,142 | 764,176 | 105\% |
| Total Revenues over/(under) Expenditures | 11,093 | - |  | $(11,093)$ | $(66,326)$ | 598\% |


| \#F. 3. | Monthly Finan | ty of Dunwoo <br> Statement of Reve <br> September 30, 2010 | nues and Expenses |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund 560 Stormwater Fund | Current Budget | Current Actual | Total Annual Budget | YTD Budget | YTD Actual | \% of YTD Budget |
| Revenues |  |  |  |  |  |  |
| State Grants-Stormwater | - | - | - | - | 71,127 |  |
| Stormwater Utility Charges | - | 185,894 | 1,199,941 | 599,971 | 661,740 | 110\% |
| Interest Revenue | - | 222 | - | - | 1,747 |  |
| Residual Equity Transfer In | - | - | 50,000 | 50,000 | 50,000 | 100\% |
| Total Revenues | - | 186,116 | 1,249,941 | 649,971 | 784,614 | $\underline{121 \%}$ |
| Prof Sves | 18,450 | - | 221,400 | 166,050 | 105,147 | 63\% |
| Prof Svcs-Stormwater | 19,550 | 18,200 | 234,600 | 175,950 | 174,788 | 99\% |
| Repairs \& Maintenance | 33,592 | 9,850 | 403,100 | 302,325 | 313,501 | 104\% |
| Rep \& Maint-Riprap Program | 2,083 | - | 25,000 | 18,750 | 13,075 | 70\% |
| Printing \& Binding | 83 | - | 1,000 | 750 | 368 | 49\% |
| Dues \& Fees | 42 | - | 500 | 375 | 365 | 97\% |
| Licenses | 4,167 | - | 50,000 | 37,500 | - | 0\% |
| Purchased/Contracted Services | 77,967 | 28,050 | 935,600 | 701,700 | 607,244 | 87\% |
| Supplies | 1,375 | 789 | 16,500 | 12,375 | 15,178 | 123\% |
| Books \& Periodicals | 42 | - | 500 | 375 | - | 0\% |
| Small Equipment | 417 | - | 5,000 | 3,750 | - | 0\% |
| Supplies and Materials | 1,833 | 789 | 22,000 | 16,500 | 15,178 | 92\% |
| Machinery \& Equipment | 167 | - | 2,000 | 1,500 | - | 0\% |
| Capital Outlay | 167 | - | 2,000 | 1,500 | - | 0\% |
| Bad Debt Expense-Stormwater | - | - | - | - | - |  |
| Contingency | 14,195 | - | 170,341 | 127,756 | - | 0\% |
| Capital Contingency | 10,000 | - | 120,000 | 90,000 | - | 0\% |
| Contingency | 24,195 | - | 290,341 | 217,756 | - |  |
| Total Expenditures | 104,162 | 28,839 | 1,249,941 | 937,456 | 622,422 | 66\% |
| Total Revenues over/(under) Expenditures | $(104,162)$ | 157,277 | - | $(287,485)$ | 162,192 | $\underline{-56 \%}$ |

City of Dunwoody Fund 560 Balance Sheet as of September 30th, 2010

Description
Assets
Claim on Pooled Cash
Accounts Receivable
Allowance for Stormwater $\mathrm{A} / \mathrm{R}$

Total Assets

Liabilities

AP Pending (Pooled Cash)
Total Liabilities

Equity

Retained Earnings
Total Beginning Equity

Total Revenues
Total Expenses
Total Revenue Over/(Under) Expenses
Total Equity \& Rev. Over/(Under) Exp.
Total Liabilities, Equities, \& Rev. Over/(Under) Exp.

Balance

"
$\xlongequal{1,175,483.22}$

$$
18,539.00
$$

$$
\begin{array}{r}
18,539.00 \\
\hline
\end{array}
$$

$$
\begin{array}{r}
1,044,752.26 \\
\hline 104475226
\end{array}
$$

$$
1,044,752.26
$$

734,613.58
622,421.62
112,191.96
1,156,944.22

# Convention \& Visitors' Bureau of Dunwoody <br> Fund 950 Balance Sheet <br> As of September 30th, 2010 

Description
Assets
Bank of N Ga-Reserve Acct
Piedmont Bank Checking Acct
Piedmont Prime Money Mkt Acct
Cash in Banks
Due from Other Funds-100
Due from other Funds-275
Total Assets

Liabilities
Accounts Payable
State Withholding Payable
Total Liabilities

Equity
Fund Balance Restricted-CVB
Total Beginning Equity

Total Revenues
552,837.96
Total Expenses
Total Revenue Over/(Under) Expenses
Total Equity \& Rev. Over/(Under) Exp.
Balance
25,095.55
154,148.91
249,154.92

13,986.16
(537.07)

| $428,399.38$ |  |
| ---: | ---: |
| 25.00 |  |
| , 965.01 | $498,389.39$ |
|  |  |

498,389.39

13,449.09
13,449.09

Total Liabilities, Equities, \& Rev. Over/(Under) Exp.

## CVB of Dunwoody

Fund Balance

## Revenues

Interest Revenue

| - | 442 | - | - | 3,677 |  |
| :---: | ---: | :---: | :---: | ---: | :---: |
| - | 25 | - | - | 25 |  |
| 53,350 | 69,965 | 640,200 | 373,450 | 549,136 | $147 \%$ |
| 53,350 | 70,432 | 640,200 | 373,450 | 552,838 | $147 \%$ |

## Expenditures

Employees/Personnel
Salaries
Benefits
Payroll Taxes
Total Employees/Personnel Expenditures

| 12,917 | 8,846 | 155,000 | 90,417 | 60,045 | $66 \%$ |
| ---: | :---: | ---: | ---: | ---: | ---: |
| 3,875 | - | 46,500 | 27,125 | 4,811 | $18 \%$ |
| 1,033 | 806 | 12,400 | 7,233 | 4,728 | $65 \%$ |
| 17,825 | 9,653 | 213,900 | 124,775 | 69,584 | $56 \%$ |

## Administrative

Legal \& Professional Fees
Meeting Expense
Rent
Insurance
Postage/Courier/Ovenight Mail
Telephone/Internet
Licenses \& Fees
Miscellaneous
Office Expense
Vehicle Expenses
Furniture \& Fixtures
Total Administrative Expenditures

| 750 | 107 | 9,000 | 5,250 | 5,847 | $111 \%$ |
| :---: | :---: | :---: | :---: | ---: | ---: |
| - | - | - | - | 509 |  |
| 1,125 | 2,000 | 13,500 | 7,875 | 10,146 | $129 \%$ |
| 833 | 601 | 10,000 | 5,833 | 1,984 | $34 \%$ |
| 750 | - | 9,000 | 5,250 | 382 | $7 \%$ |
| 208 | - | 2,500 | 1,458 | 899 | $62 \%$ |
| 88 | - | 1,050 | 613 | 10,350 | $1690 \%$ |
| 625 | 4,126 | 7,500 | 4,375 | 6,083 | $139 \%$ |
| 300 | - | 3,600 | 2,100 | 1,301 | $62 \%$ |
| 300 | - | 3,600 | 2,100 | 180 | $9 \%$ |
| 833 | - | 10,000 | 5,833 | 2,896 | $50 \%$ |
| 5,813 | 6,835 | 69,750 | 40,688 | 40,578 | $100 \%$ |

## Marketing

Research
Graphic Design
Web Site
Advertising
Printing
Travel
Dues \& Subscriptions
Memberships
Photography
Meals \& Entertainment
Miscellaneous
Total Marketing Expenditures

| 200 | - | 2,400 | 1,400 | - | $0 \%$ |
| ---: | :---: | ---: | ---: | ---: | ---: |
| - | 4,425 | - | - | 8,156 |  |
| 600 | - | 7,200 | 4,200 | 3,023 | $72 \%$ |
| 3,000 | - | 36,000 | 21,000 | 72,664 | $346 \%$ |
| 3,000 | - | 36,000 | 21,000 | 6,284 | $30 \%$ |
| 1,500 | 327 | 18,000 | 10,500 | 1,869 | $18 \%$ |
| 1,038 | 7,820 | 12,450 | 7,263 | 7,999 | $110 \%$ |
| 750 | - | 9,000 | 5,250 | 3,543 | $67 \%$ |
| 292 | - | 3,500 | 2,042 | 324 | $16 \%$ |
| 1,250 | - | 15,000 | 8,750 | 232 | $3 \%$ |
| 1,000 | 146 | 12,000 | 7,000 | 1,024 | $15 \%$ |
| 12,629 | 12,717 | 151,550 | 88,404 | 105,118 | $119 \%$ |

## Promotional

Branding
Community Development
Conventions and Trade Shows
Event Hosting
Site Visits
Sponsorships
Total Promotional Expenditures
Total Expenditures

Total Revenues over/(under) Expenditures $\qquad$

| $(8,000)$ | 28,759 | $(96,000)$ | $(56,000)$ | $\mathbf{2 7 0 , 4 3 9}$ | $-483 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

