## Demographics and Economics to Atlanta Dunwood

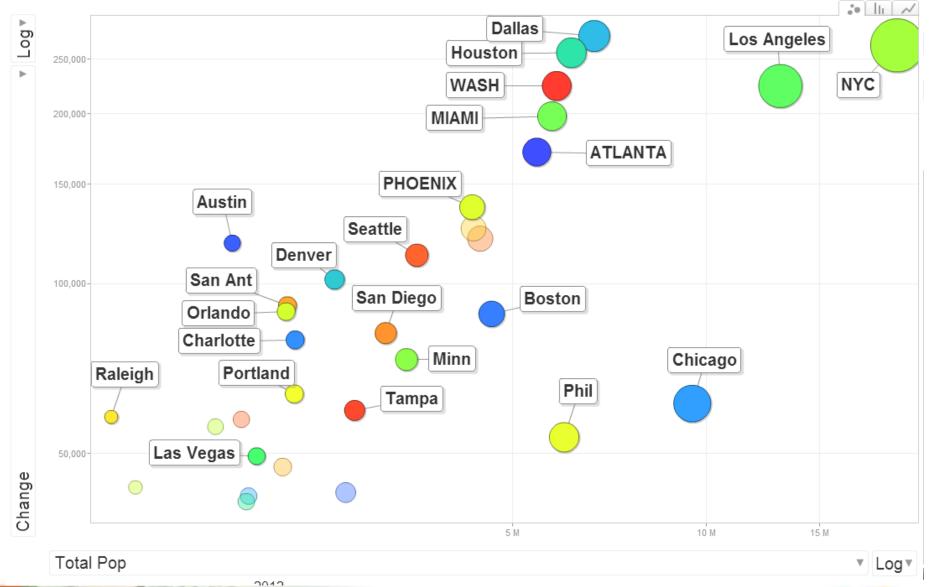
Mike Alexander, AICP Research and Analytics Division Manager Atlanta Regional Commission malexander@atlantaregional.com



## How Have Metropolitan Atlanta and Dunwoody Grown?

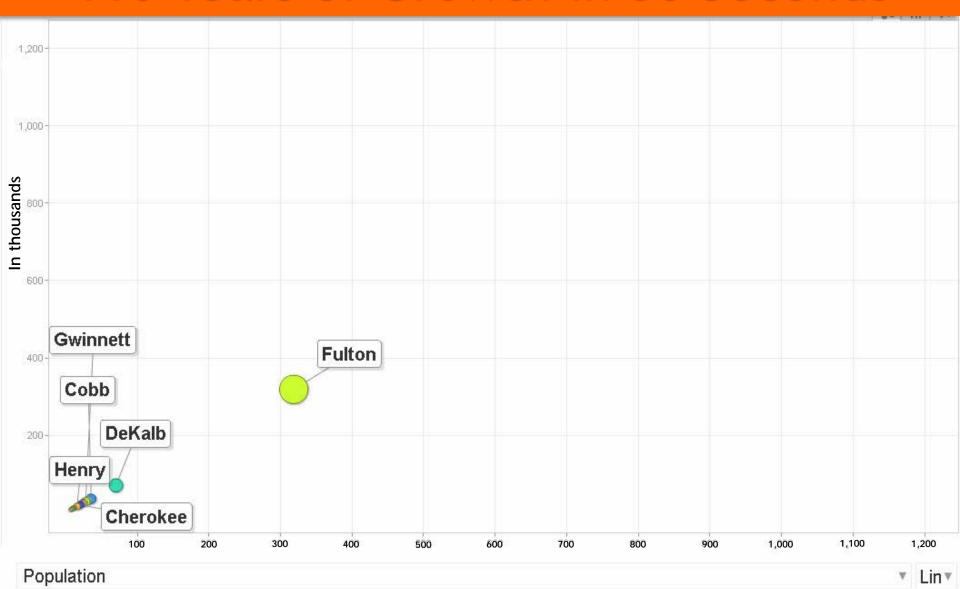


#### Since 2010



A:C

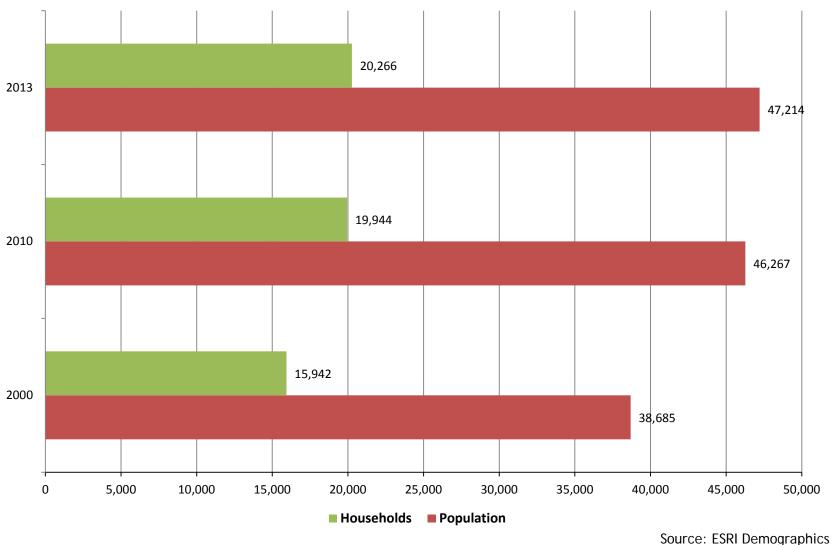
#### 110 Years of Growth in 50 Seconds

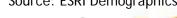


ARC

1930 Play

#### **Dunwoody Population Growth**





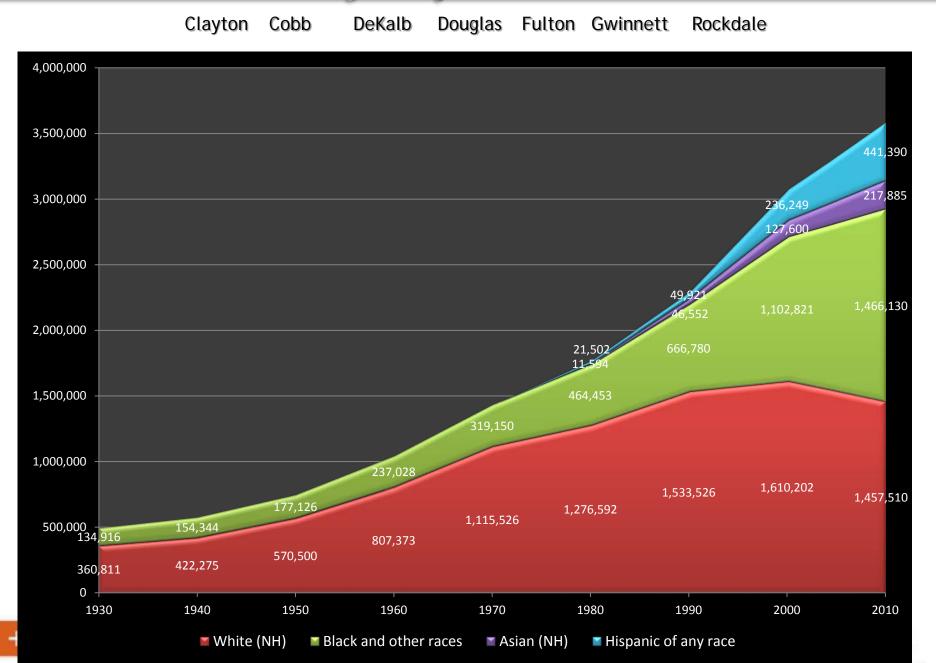




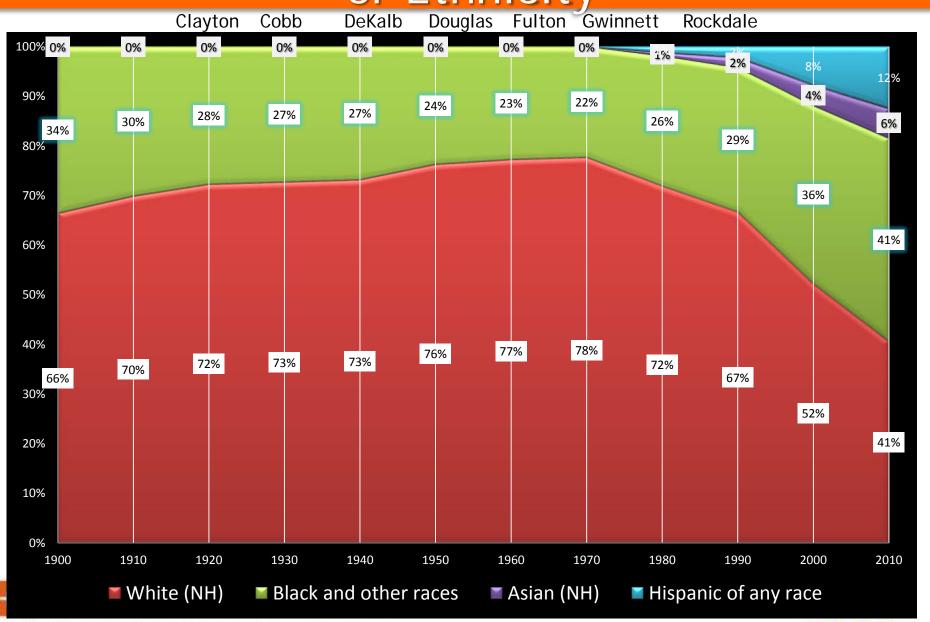
### Diversity



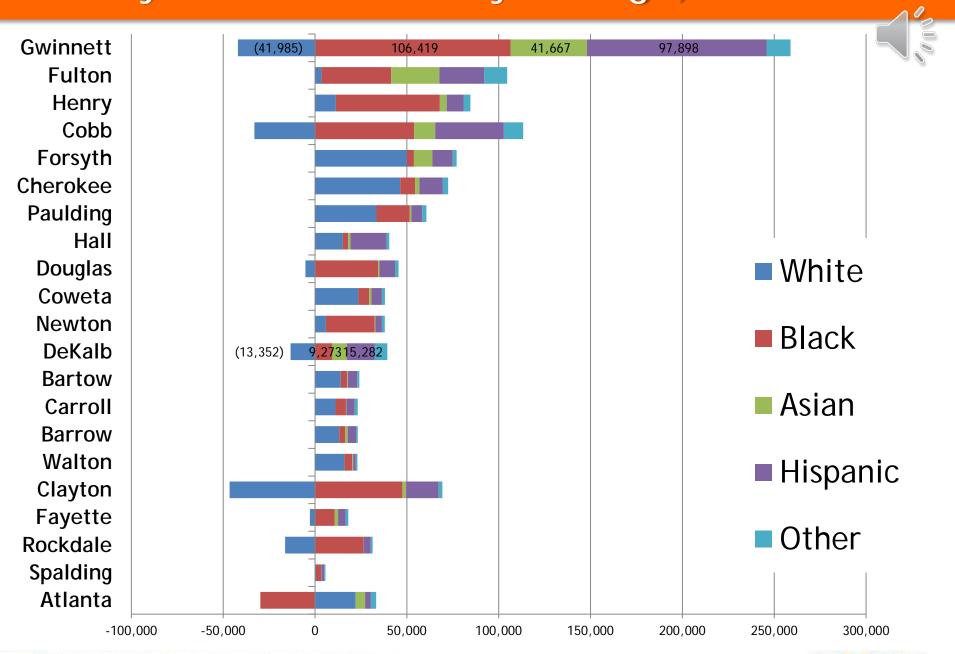
#### 7-County Population Growth



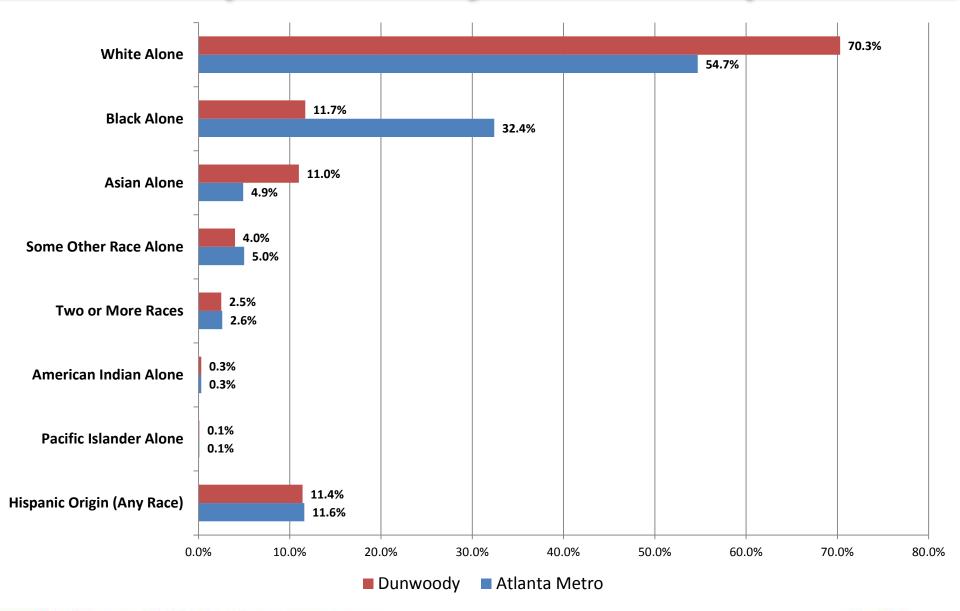
## 7-County Population Share of Total by Race or Ethnicity



#### County Race & Ethnicity Change, 2000 - 2010

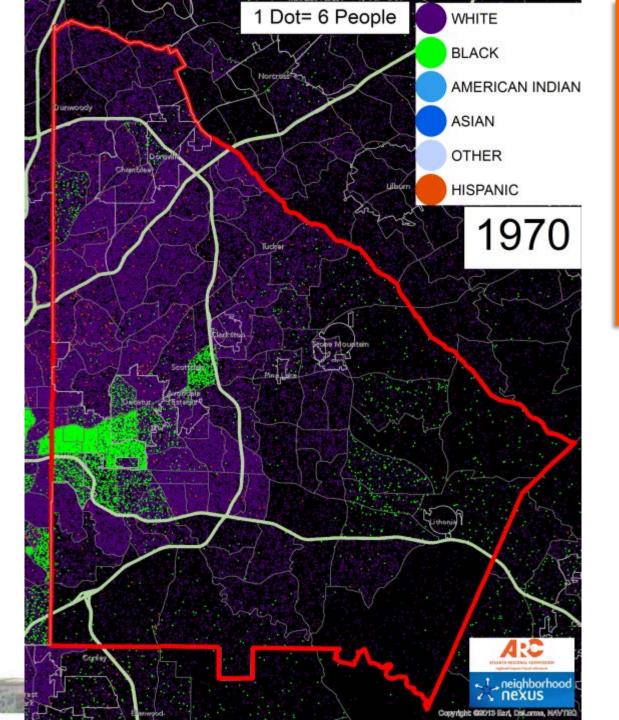


#### 2013 Population by Race Comparison

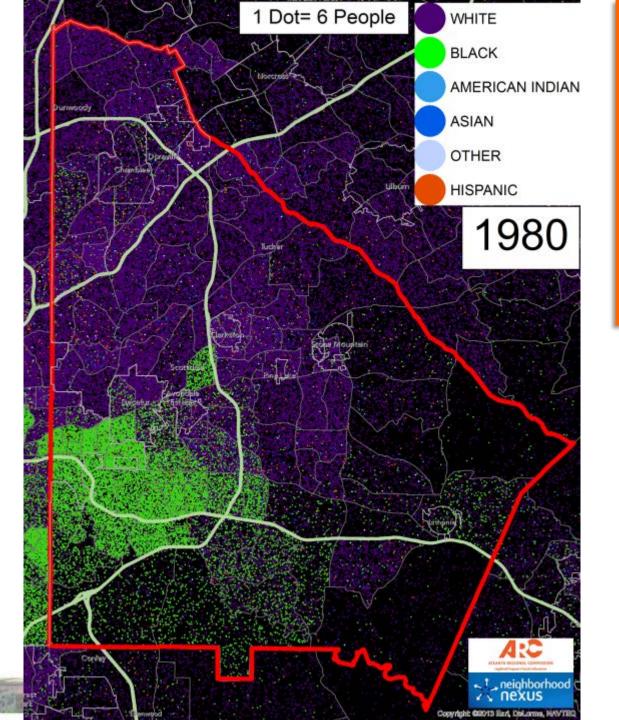




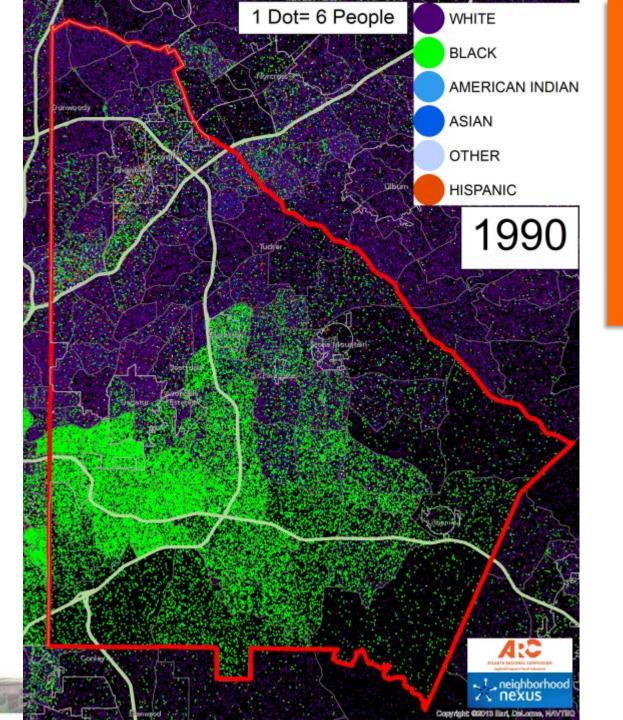
Source: ESRI Demographics



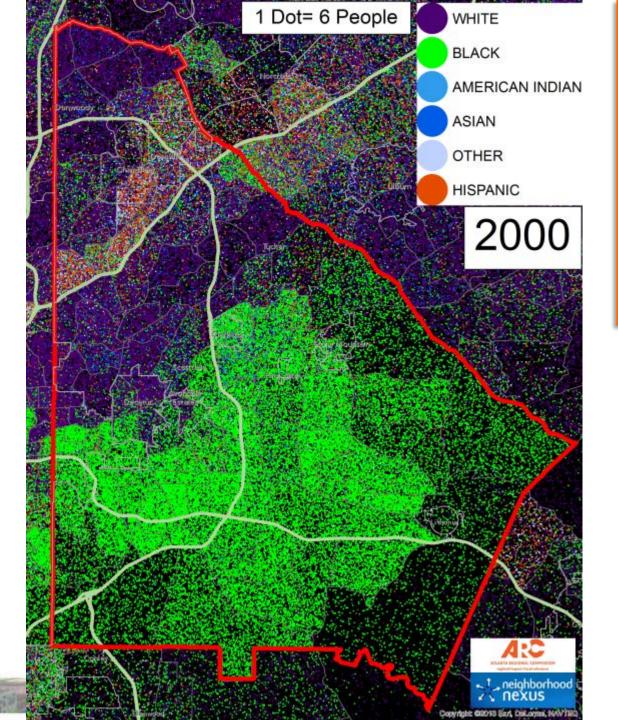




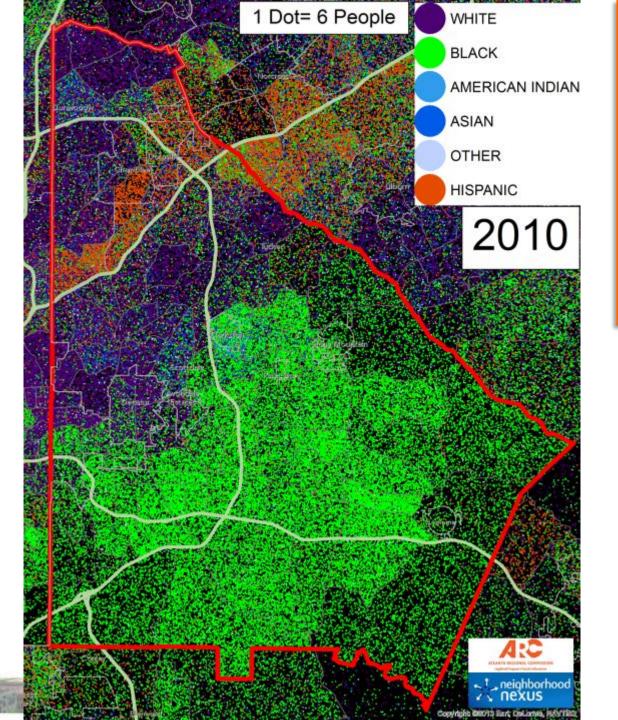




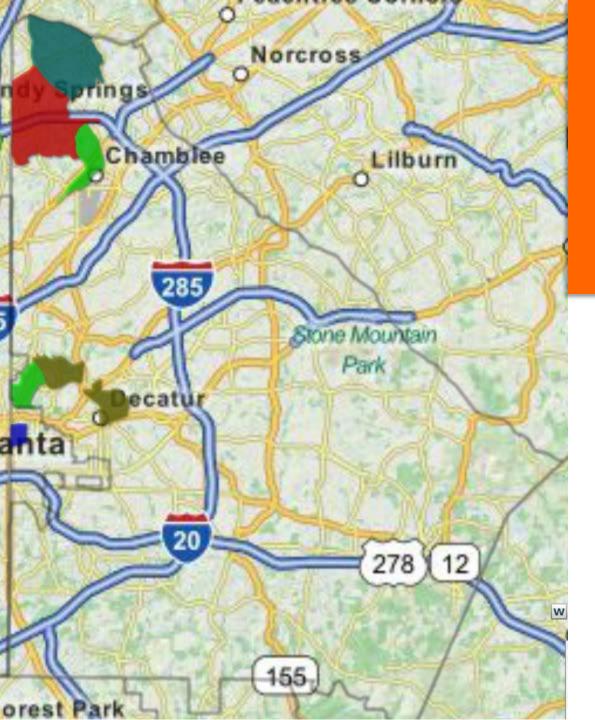












# Places that added White and Black Population

This map was made using Weave via



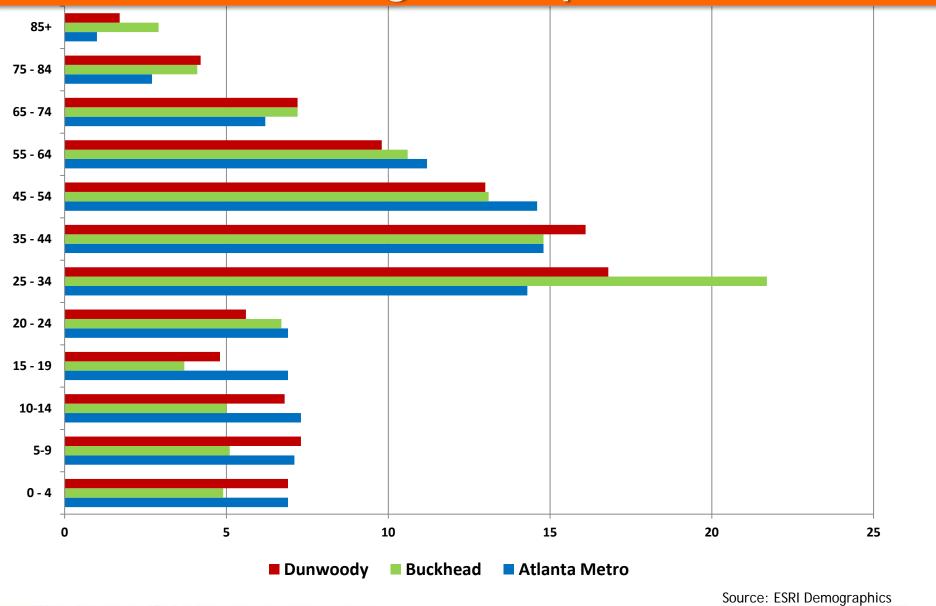








#### 2013 Age Comparison

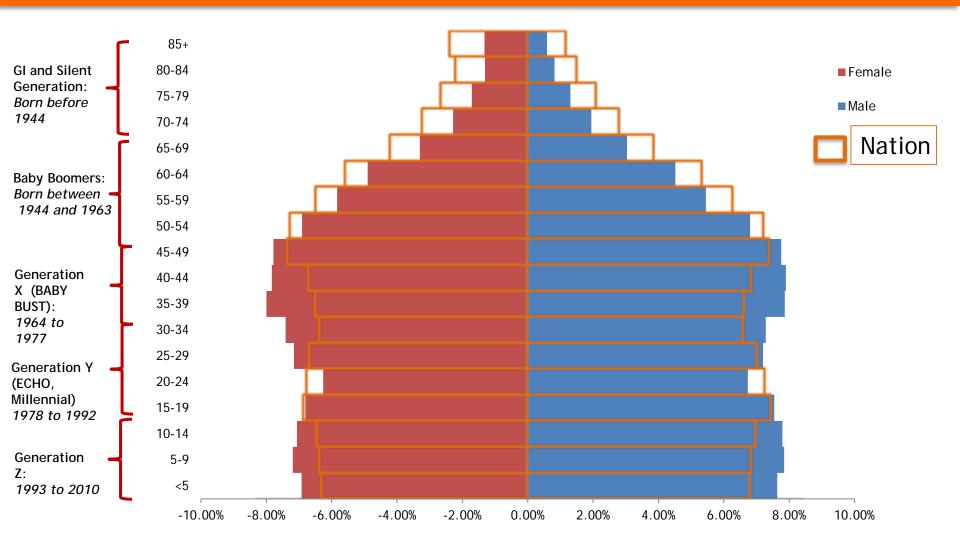


A cori



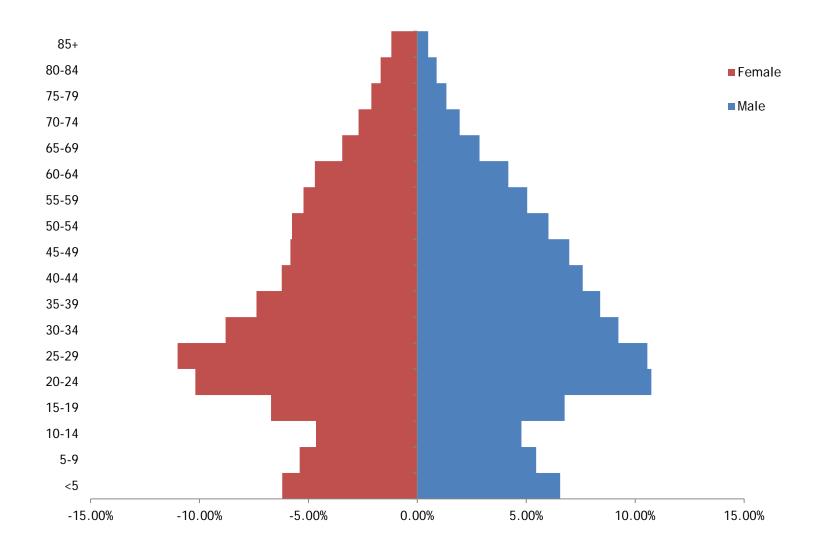


#### 20 County Area Compared to Nation



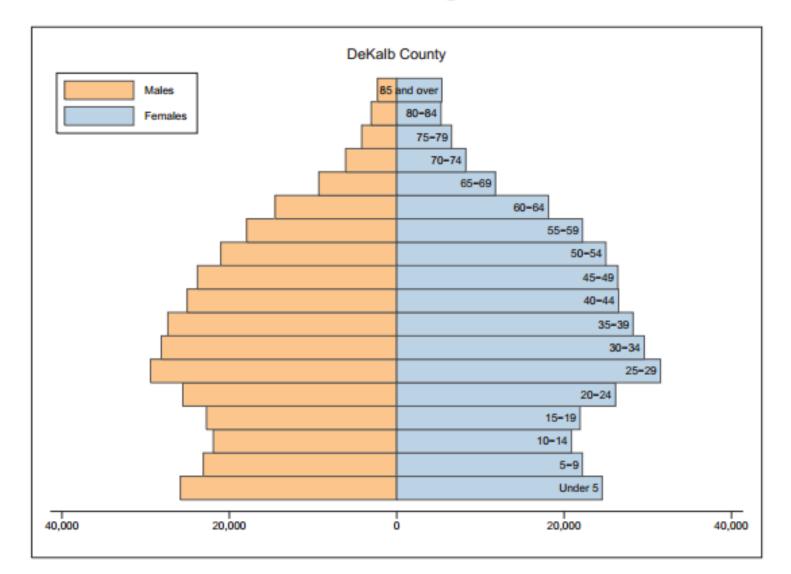


#### 2010 Age City of Atlanta





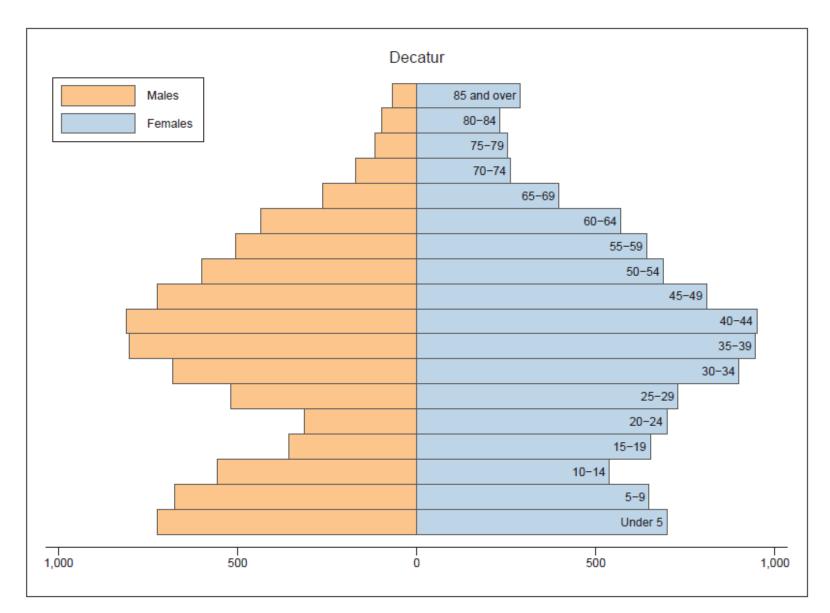
#### 2010 Age DeKalb County





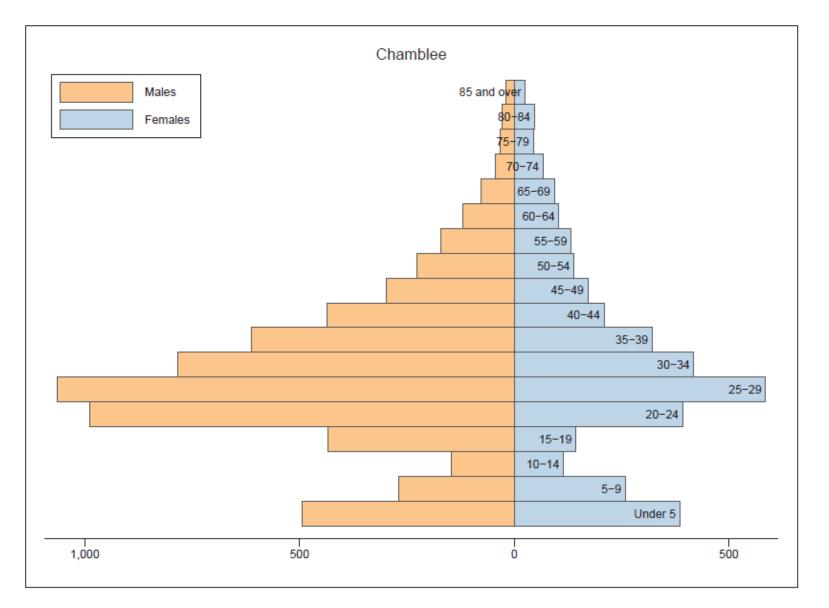


#### 2010 Age Decatur



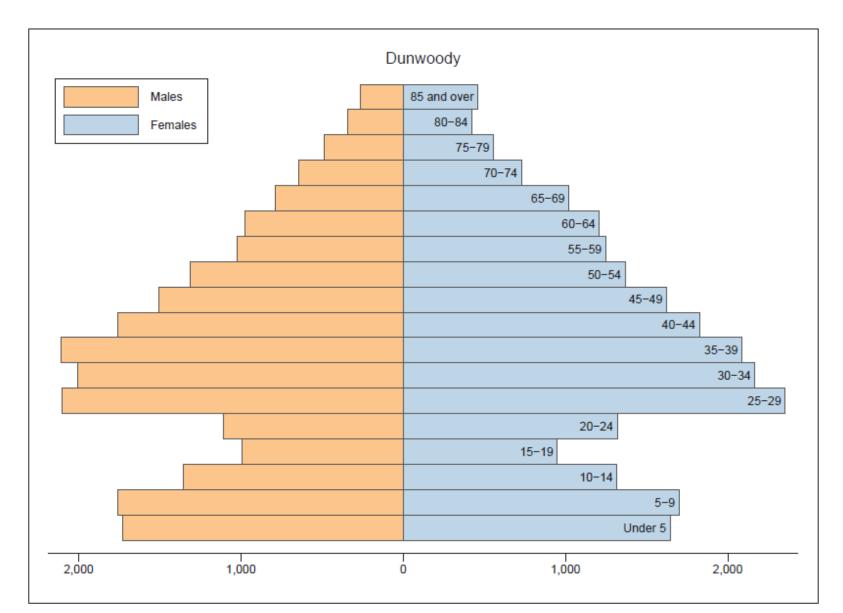


#### 2010 Age Chamblee



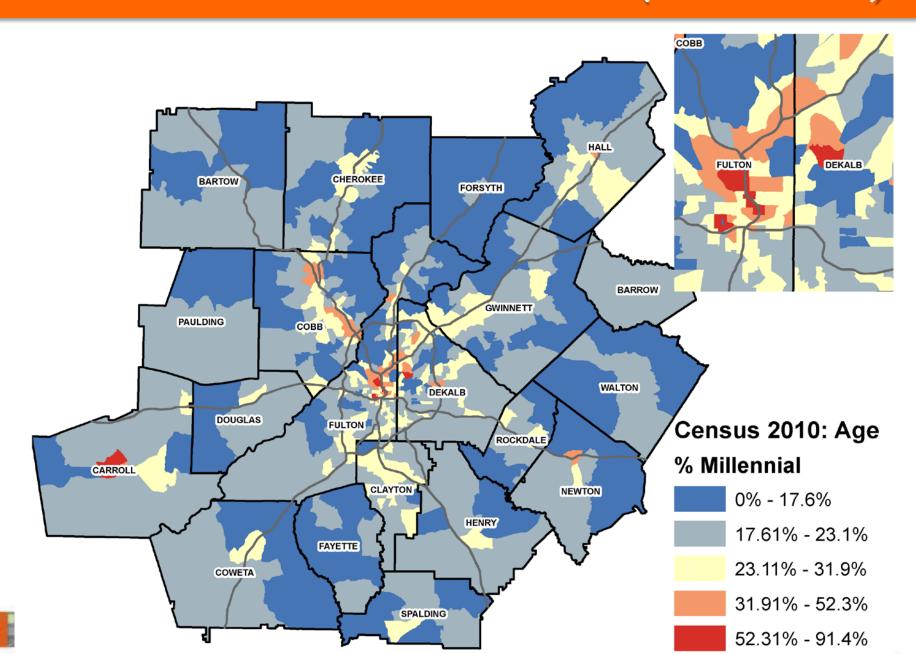


#### 2010 Age Dunwoody

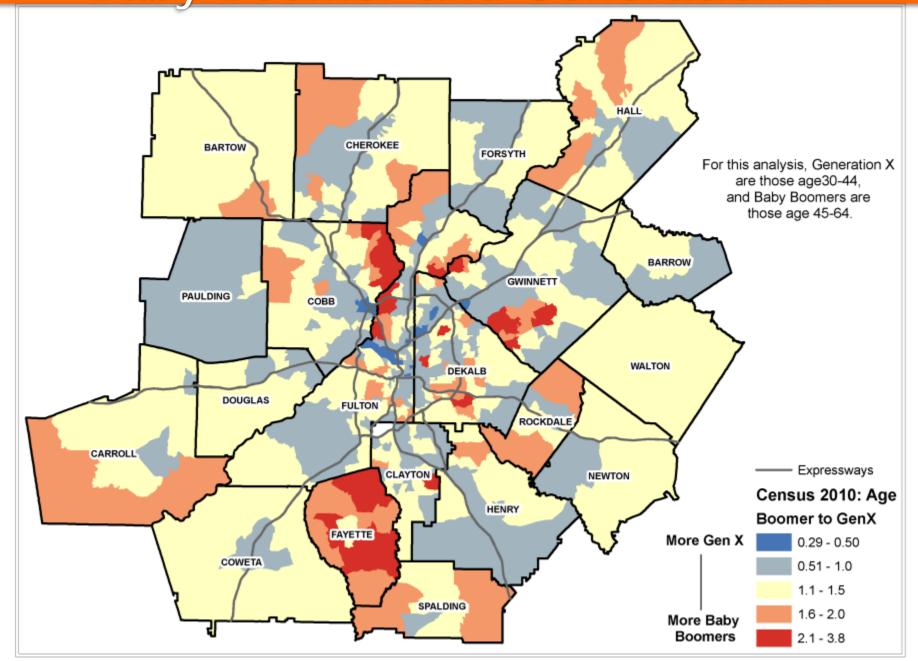




#### Where Millennials Live 2010 (AGE 15-30)



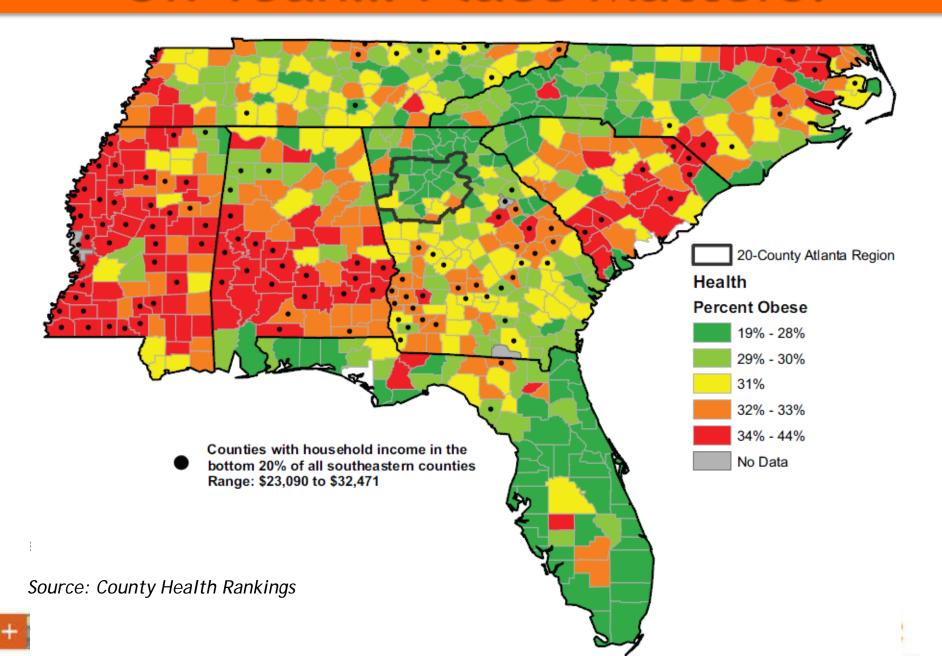
#### Baby Boomer and Generation X

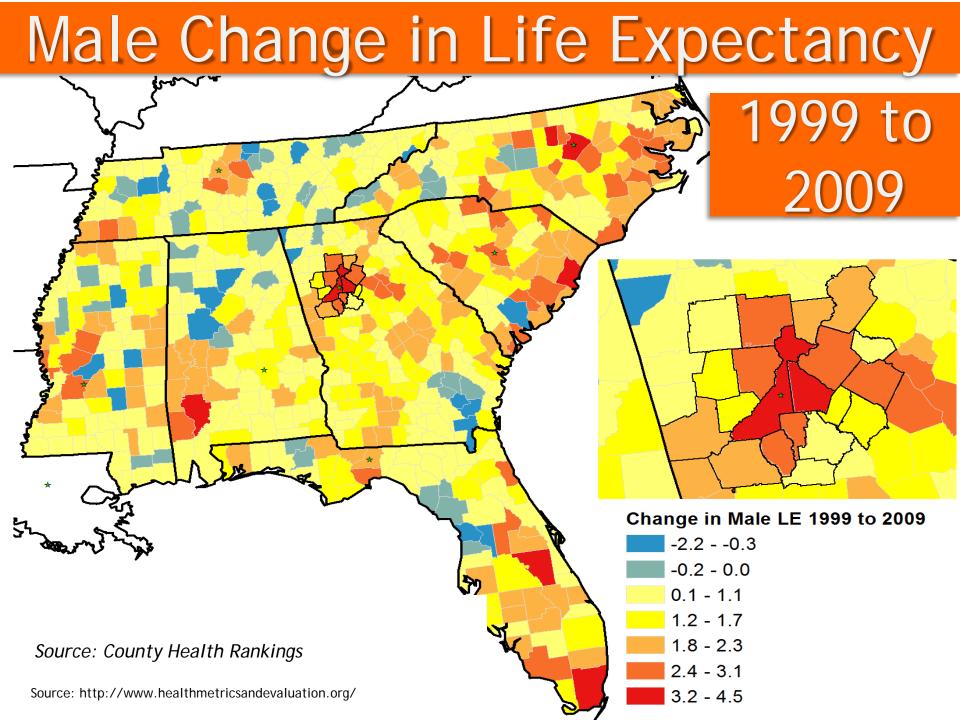


# Health



#### Oh Yeah... Place Matters!

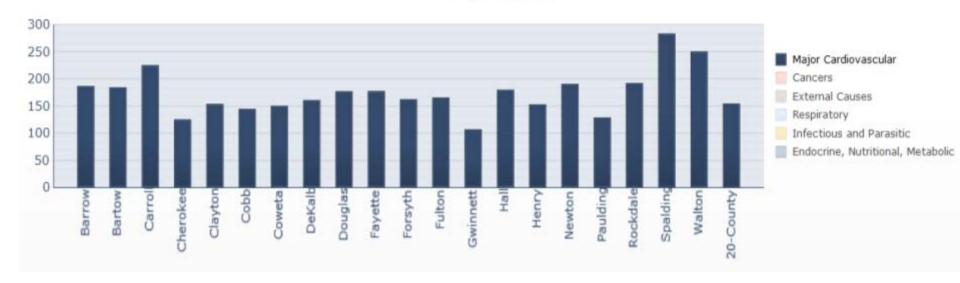




# Death Rates: Major Cardiovascular Diseases

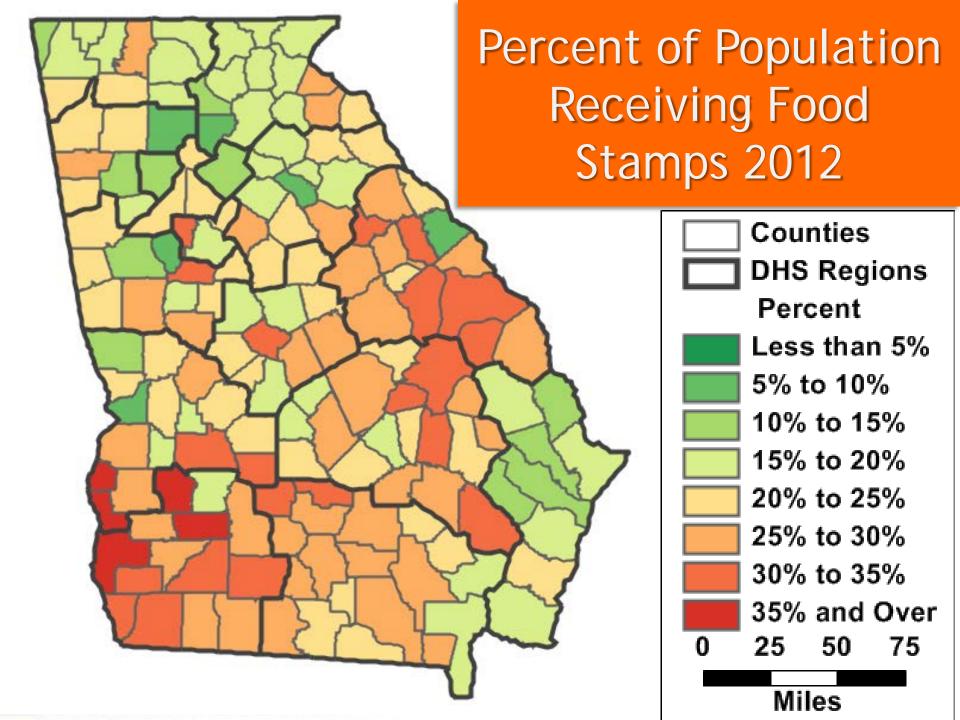
#### Mortality Rates by Category

Rate (per 100,000)





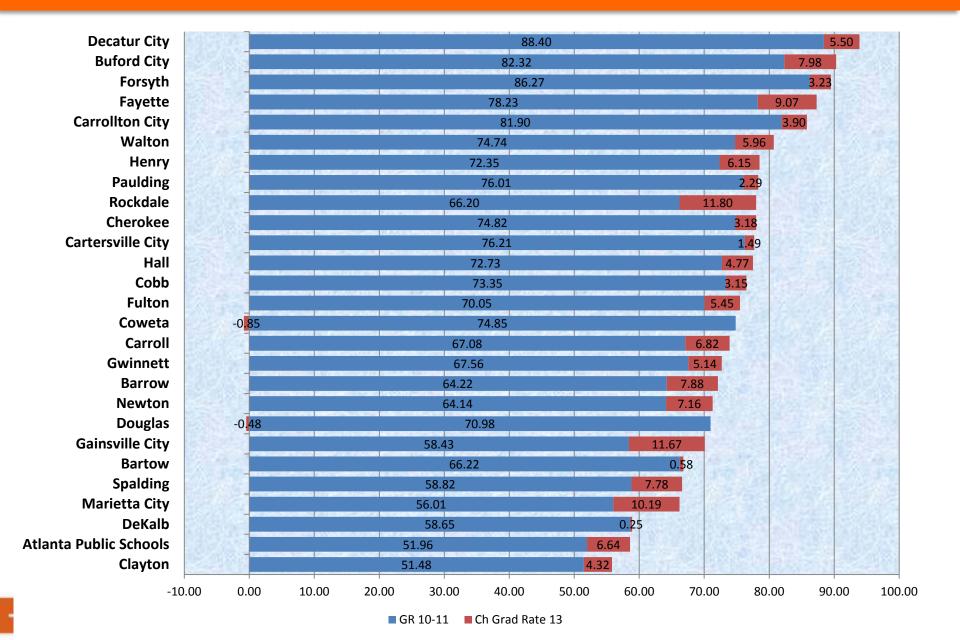
Source: GA Dept. of Health (OASIS)



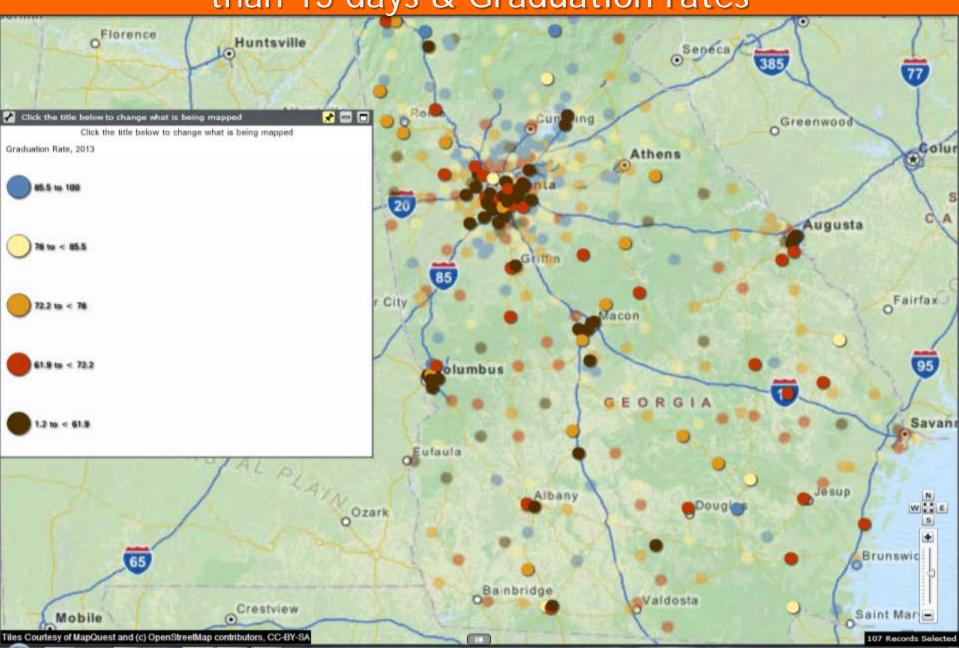
# Education



#### Graduation Rates 2010-11 and 12to13



Schools where more than 20% of students miss more than 15 days & Graduation rates



## Georgia 8<sup>th</sup> Grade Student Absences and Graduation Rate (within four years)

Days Absent	Graduation Rate	
0 Days	81.89% -	h
1 to 5 Days	80.17%	20%
6 to 10 Days	71.91%	2070
11 to 14 Days	61.08%	J
15 or More Days	38.09%	

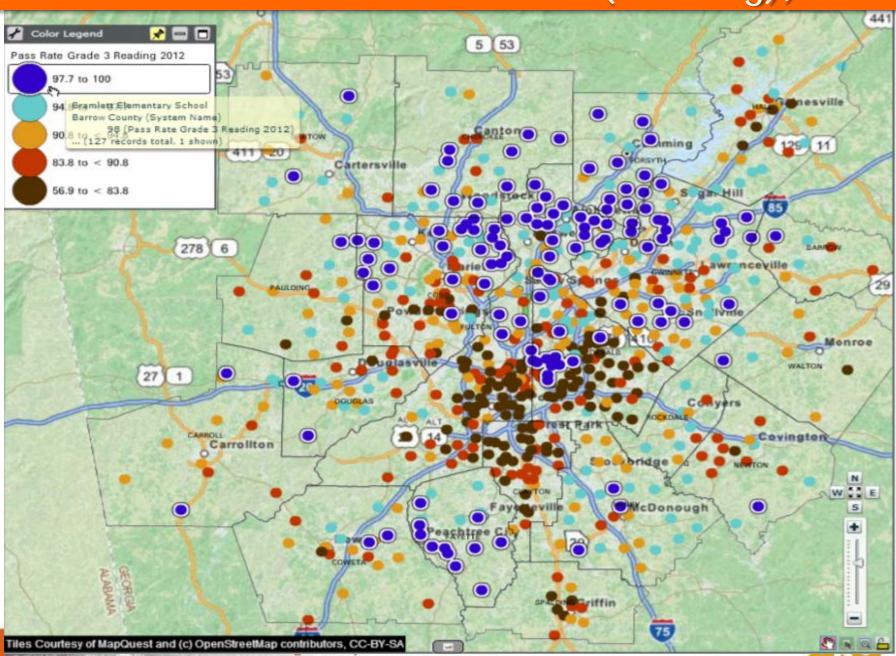
Dr. John D. Barge, State School Superintendent "Making Education Work for All Georgians" www.gadoe.org

9/9/2013

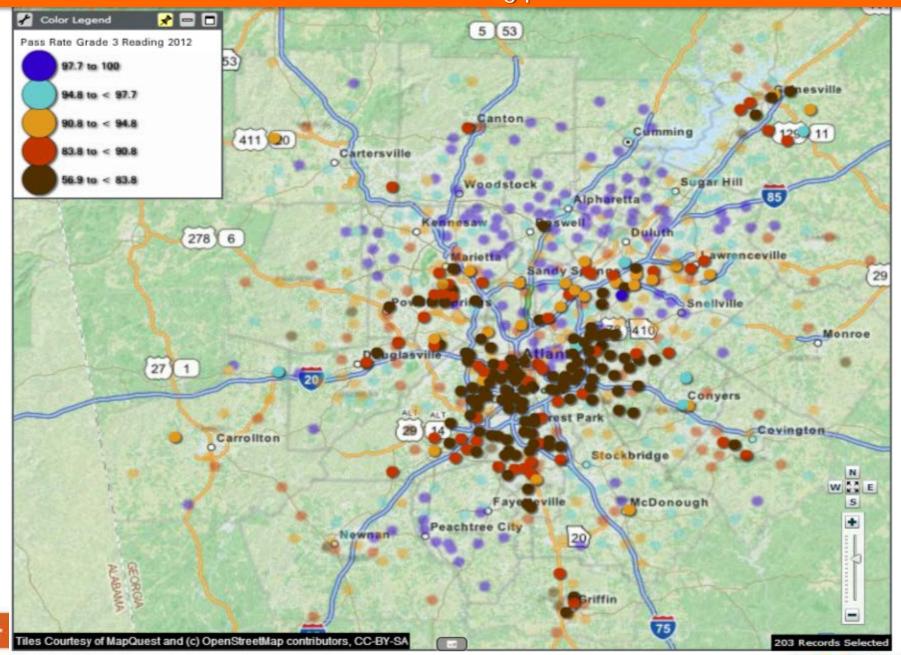
27



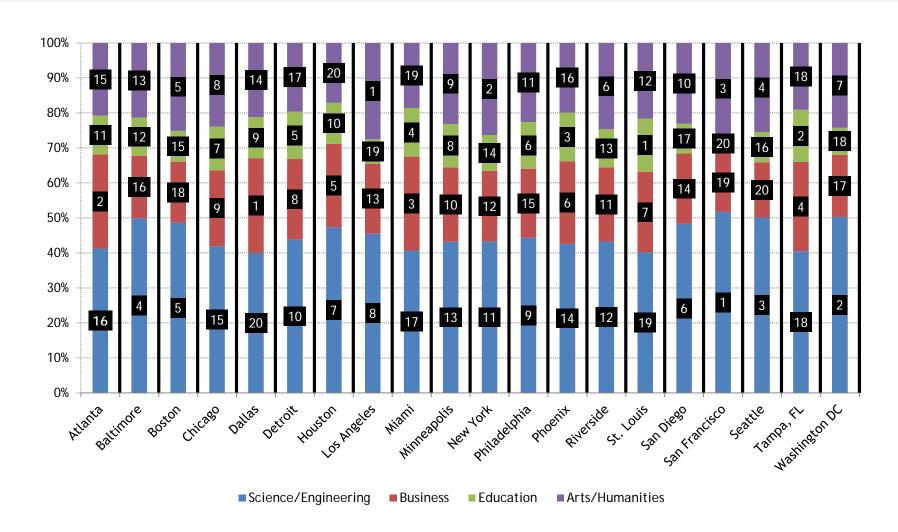
#### Pass Rates for 3rd Grade CRCT (Reading), 2012



## Schools with more than 80% of students economically disadvantaged & 3rd Grade CRCT Reading pass rates



# Degree Type by Metro Area (Ranks for each degree on chart)



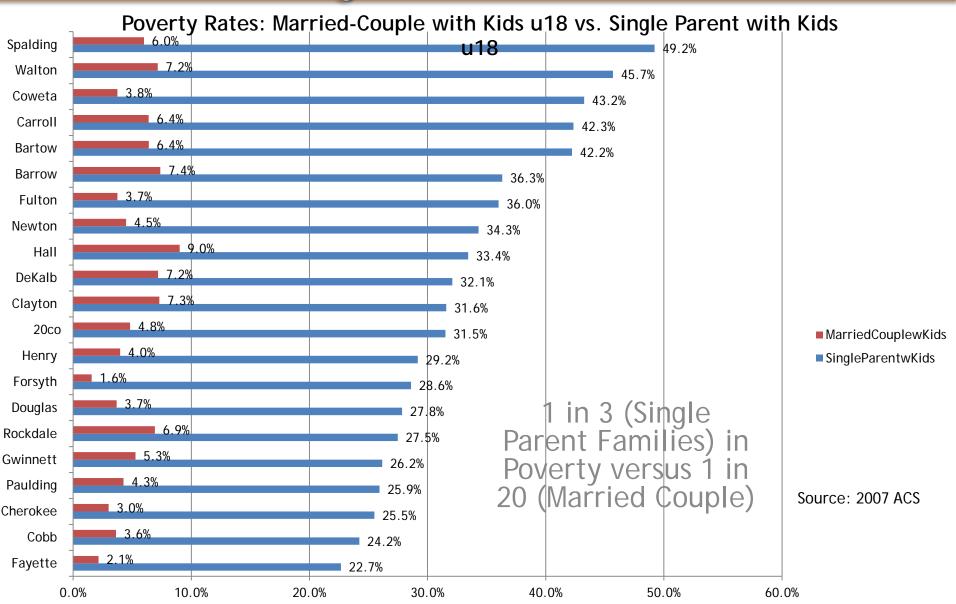
Source: 2009 American Community

Survey

Note: The American Community Survey relies on sample data to develop estimates. The figures shown are the midpoint for a range of possible estimates at the 90 percent confidence level. Since a range of estimates is possible for each metro area, the ranks may not be exact.



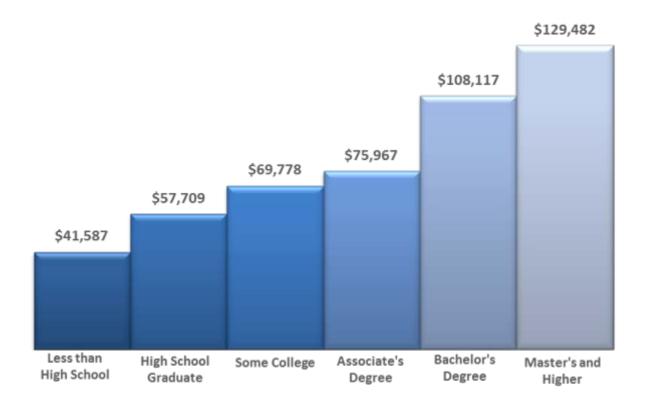
# Poverty Rates: Married-Couple with Kids u18 vs. Single Parent with Kids u18



## Income and Education

#### Georgia Average Household Income

by Education Level



Note: All data used for calculations came from U.S. Census Bureau American Community Survey Public Use Microdata Sample 2008-10 for adults age 25-64.

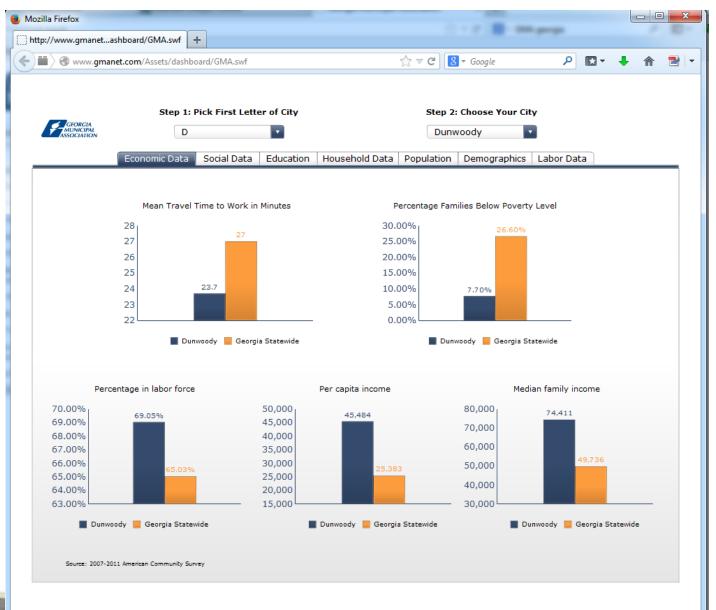




## Socioeconomics



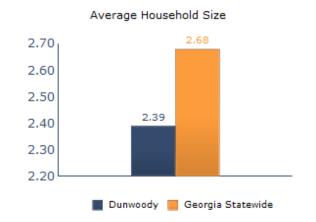
#### http://www.gmanet.com/Assets/dashboard/GMA.swf

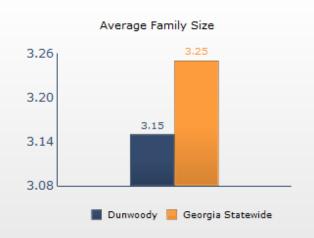


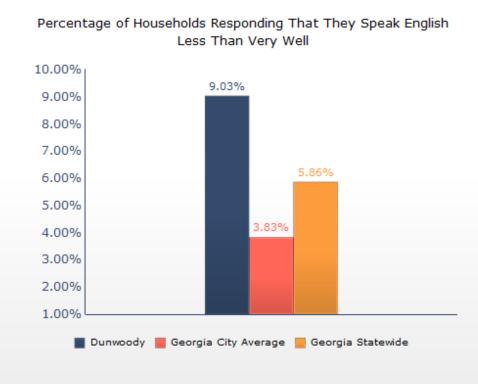


Dunwoody

Economic Data Social Data Education Household Data Population Demographics Labor Data







Sources: 2007-2011 American Community Survey, 2010 U.S. Census



#### Step 1: Pick First Letter of City

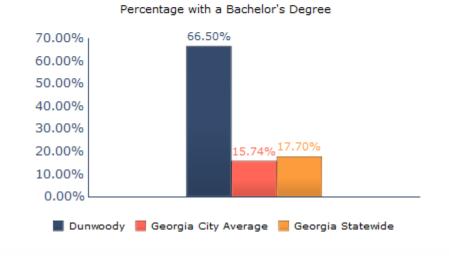
D

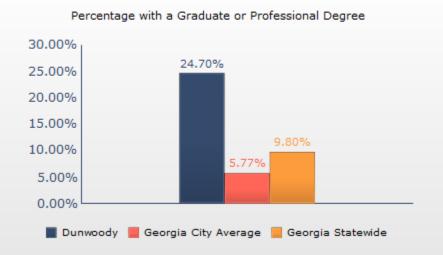
#### Step 2: Choose Your City

Dunwoody

Economic Data | Social Data | Education | Household Data | Population | Demographics | Labor Data

# Percentage with a High School Degree/GED 100.00% 80.00% 60.00% 40.00% Dunwoody Georgia City Average Georgia Statewide





Source: 2007-2011 American Community Survey

Dunwoody

Economic Data

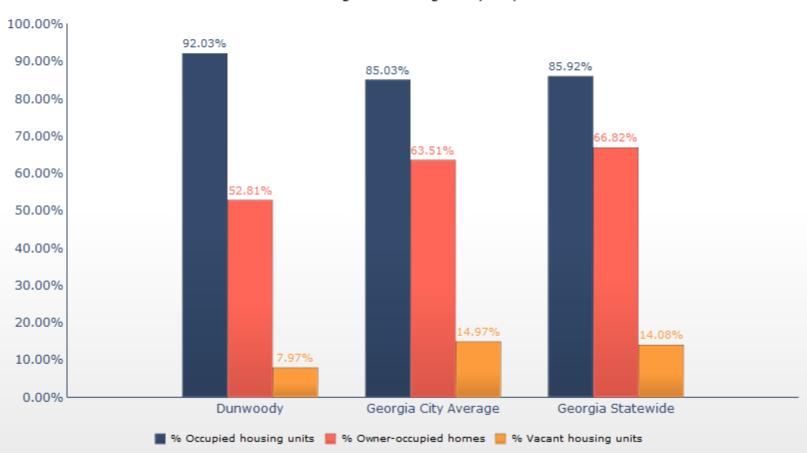
D

Social Data

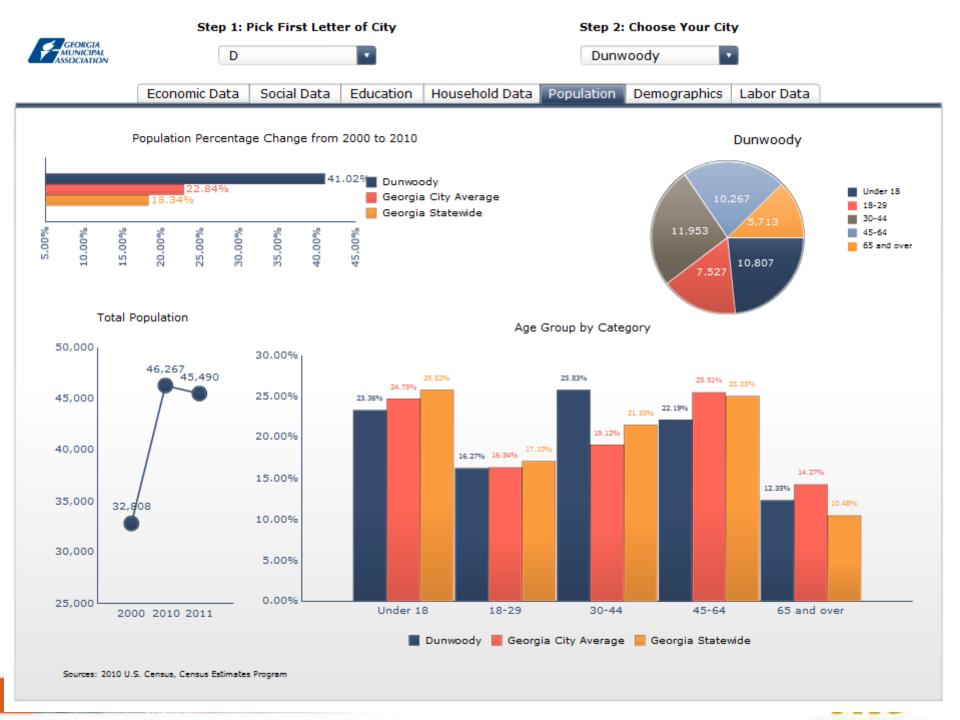
Education Household Data Population

Demographics Labor Data





Source: 2010 U.S. Census







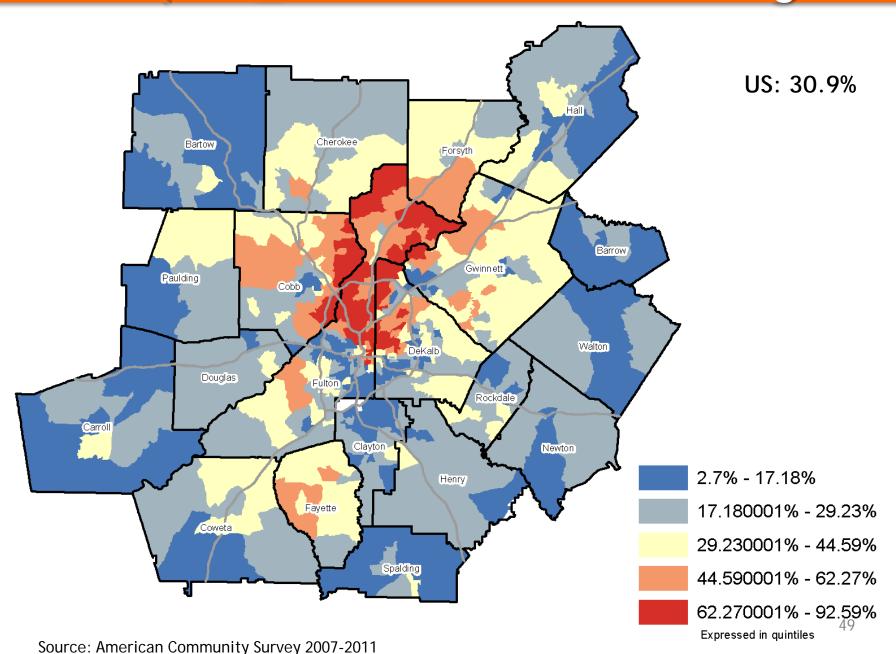
Dunwoody

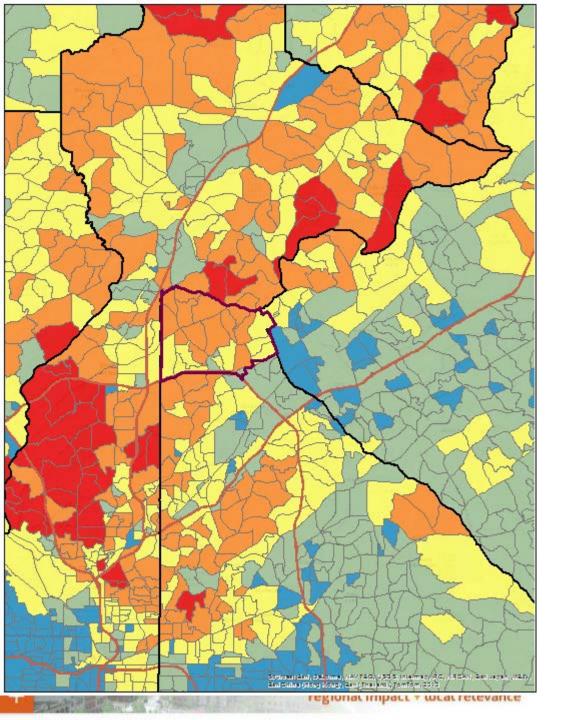
Economic Data | Social Data | Education | Household Data | Population | Demographics | Labor Data



Sources: 2007-2011 American Community Survey, On The Map Version 6

## Adults (25+\_ with A Bachelors Degree





# Median Home Value 2013

\$557,028.01 - \$1,000,001.00

\$307,471.01 - \$557,028.00

\$185,560.01 - \$307,471.00

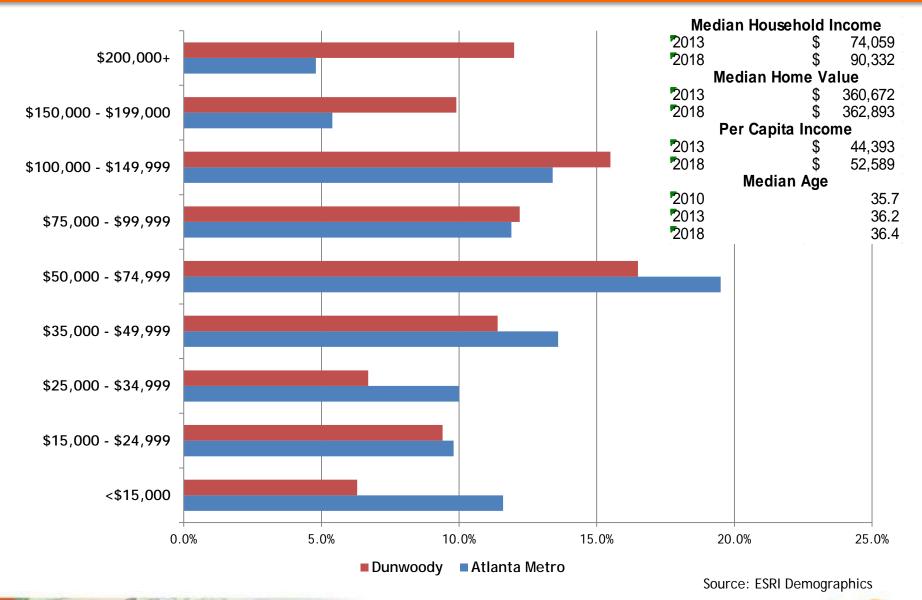
\$109,564.01 - \$185,560.00

\$0.00 - \$109,564.00

Source: ESRI Demographics

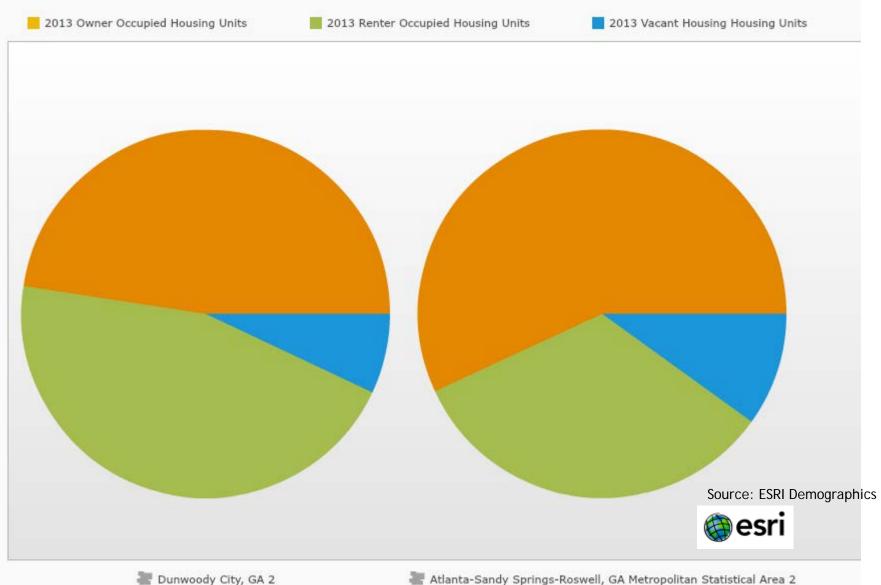


## 2013 Income Comparison





## Housing Comparison



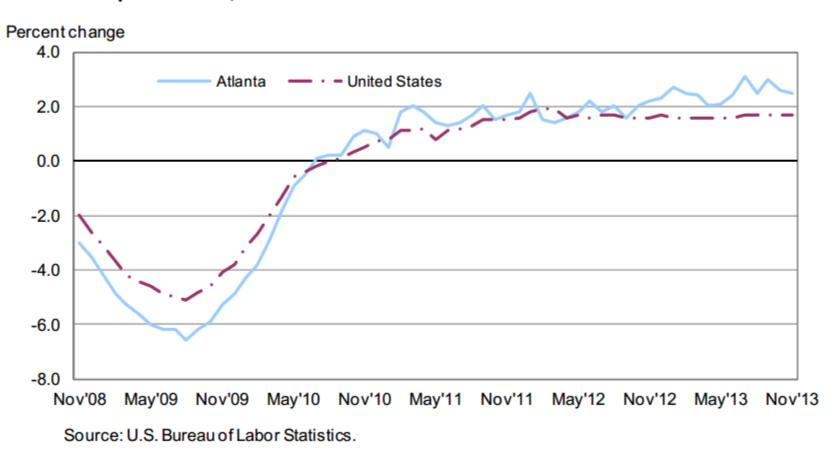


Geography



### Atlanta MSA and the Nation

Chart 1. Total nonfarm employment, over-the-year percent change in the United States and the Atlanta metropolitan area, November 2008–November 2013

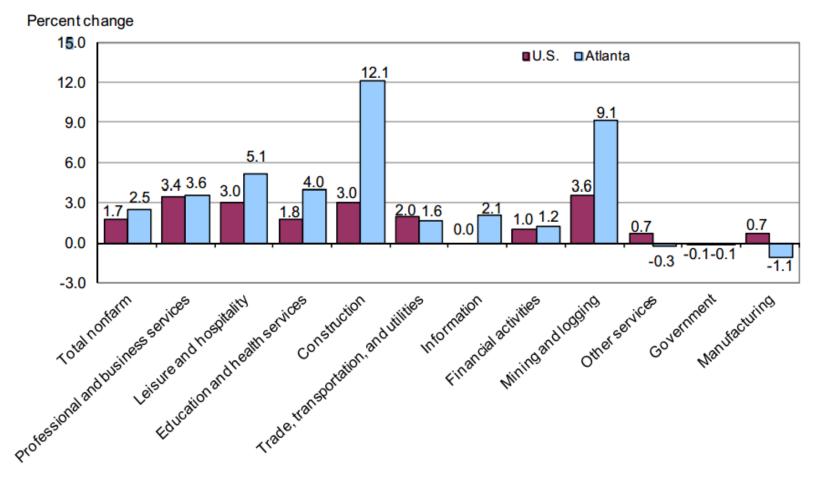


Source: BLS, CES SAE series



## Recent Atlanta MSA Trends by Industry

Chart 2. Over-the-year percent change in employment by industry supersector, United States and the Atlanta metropolitan area, November 2013

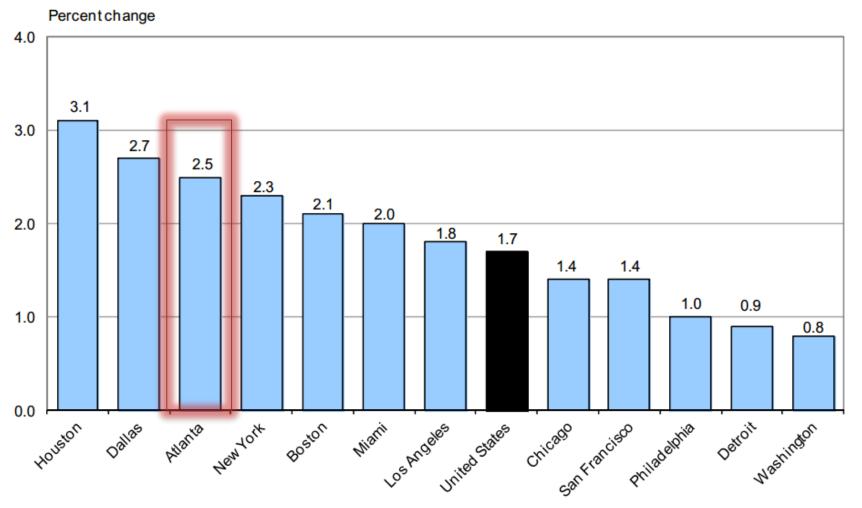


Source: U.S. Bureau of Labor Statistics.



## Large Metros Employment Change

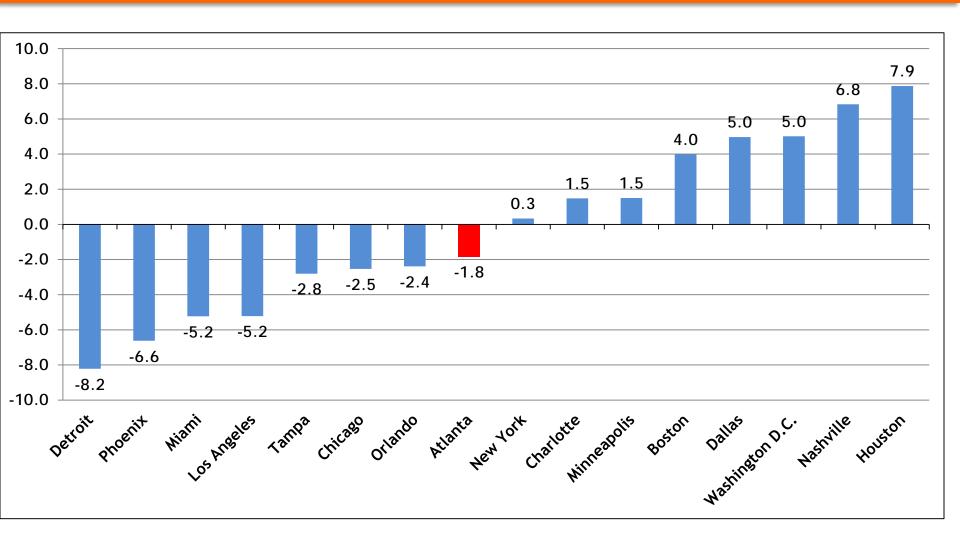
Chart 3. Over-the-year percent change in employment, United States and 12 largest areas, November 2013



Source: U.S. Bureau of Labor Statistics.

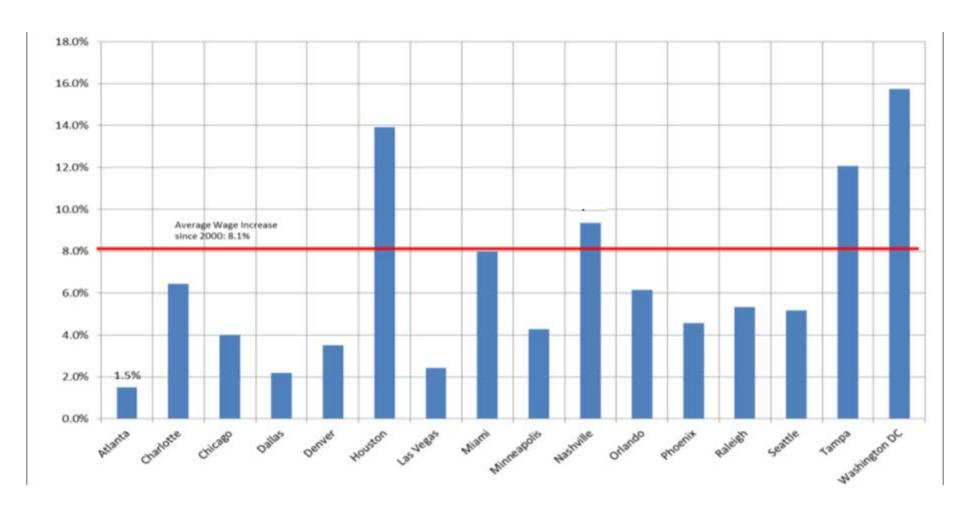


# Employment Change Since Recession, December 2007 - Oct. 2013 (year-over-year percent change)



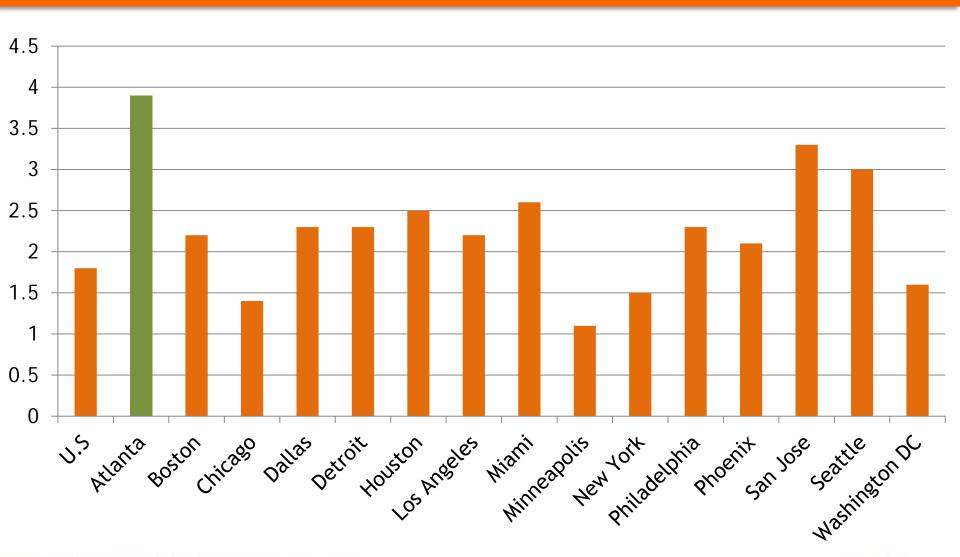


# Average Annual Wage Increases, 2000 - 2011 (in 2011 dollars)



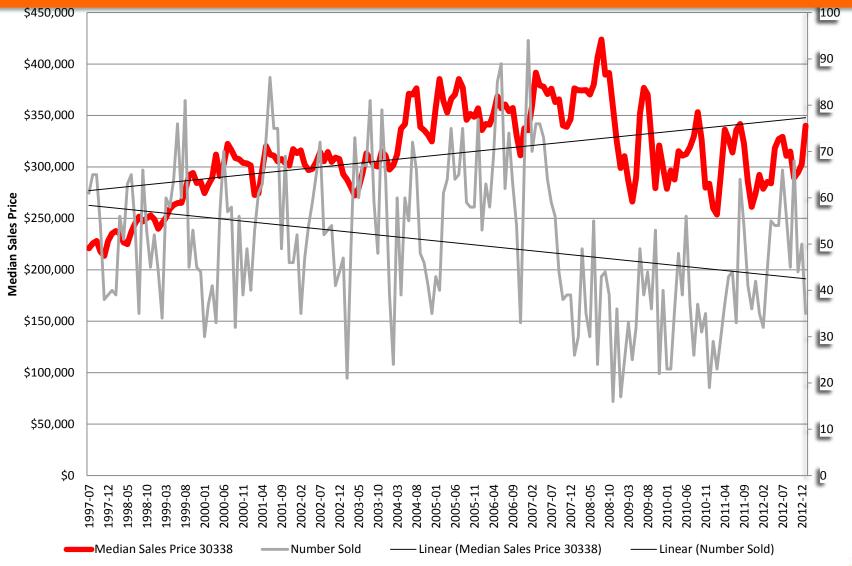


# Change in Wages and Salaries by Large Metro, Sept. 2012 - Sept. 2013 (year-over-year percent change)



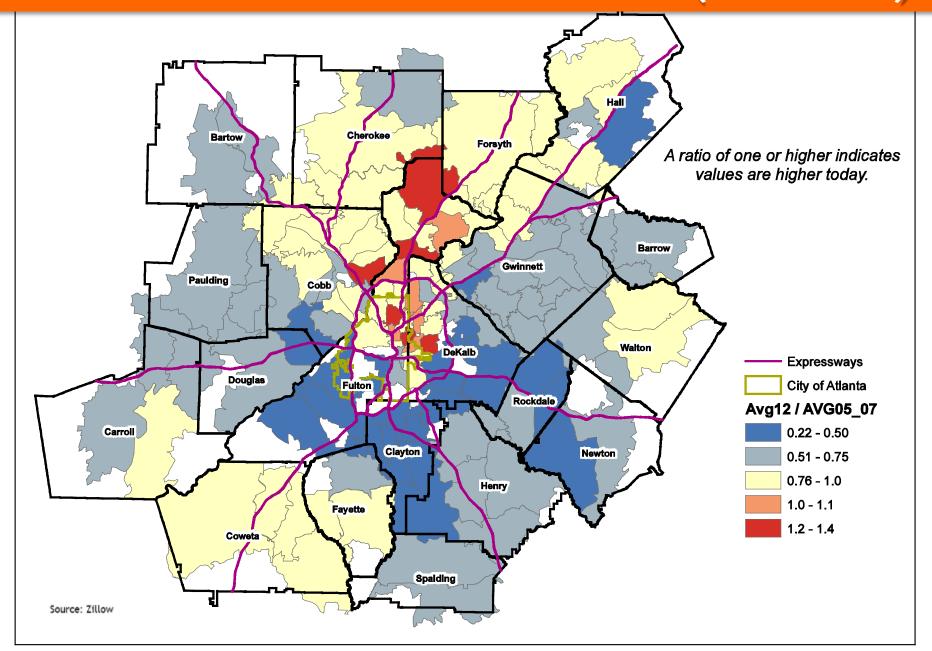


## Dunwoody Home Price Changes with Monthly Sales Zip Code 30338

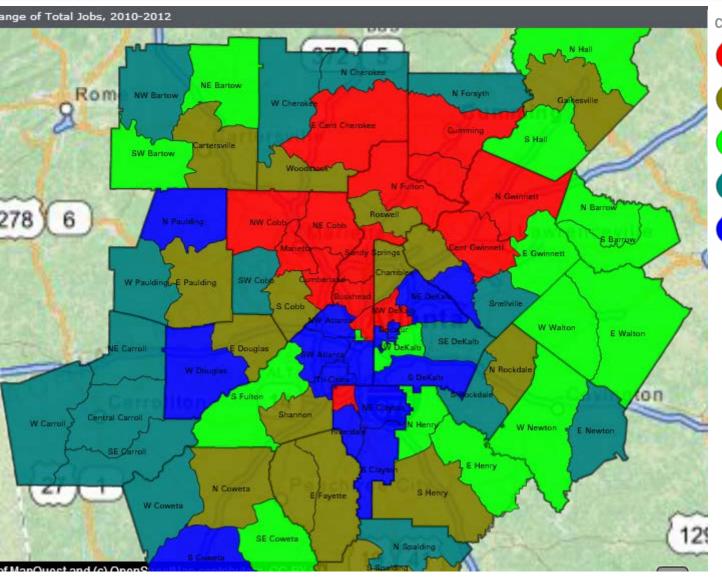


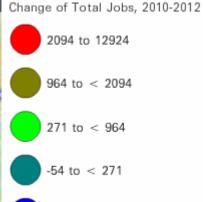


## Ratio of Sales Price 2012 to (2005-07)



## Employment Change 2010 to 2012





-2654 to < -54

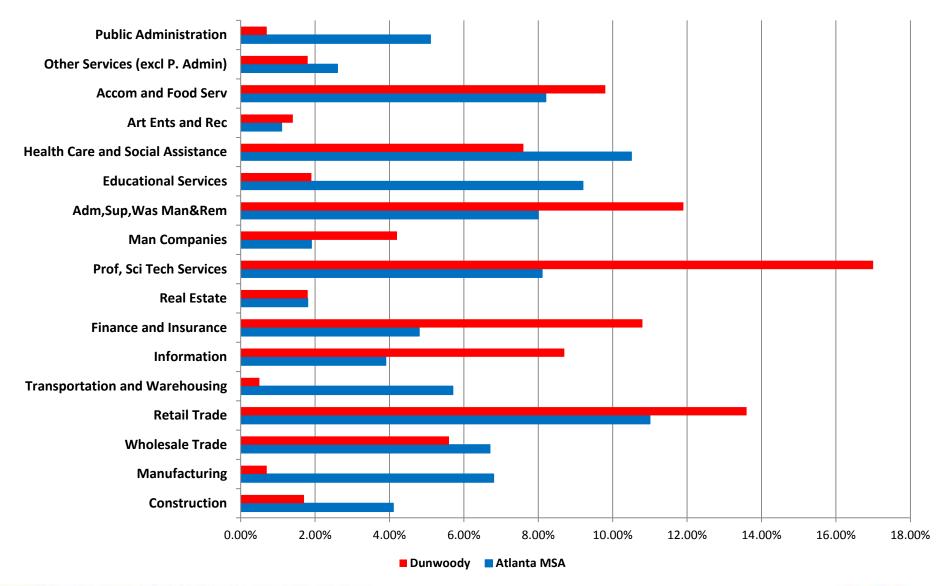
## **Employment Performance Comparison**





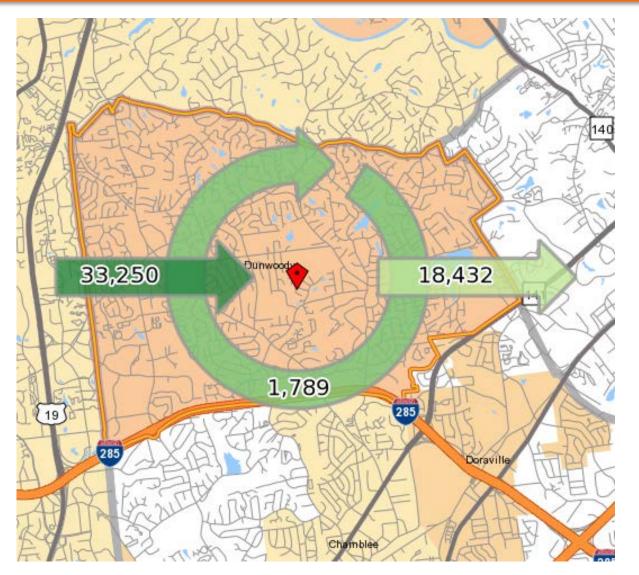
Source: CENSUS LEHD DATA

## Dunwoody Employment Sectors (2011)

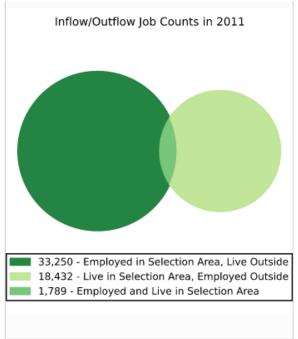




## Commuting Patterns to work in Dunwoody

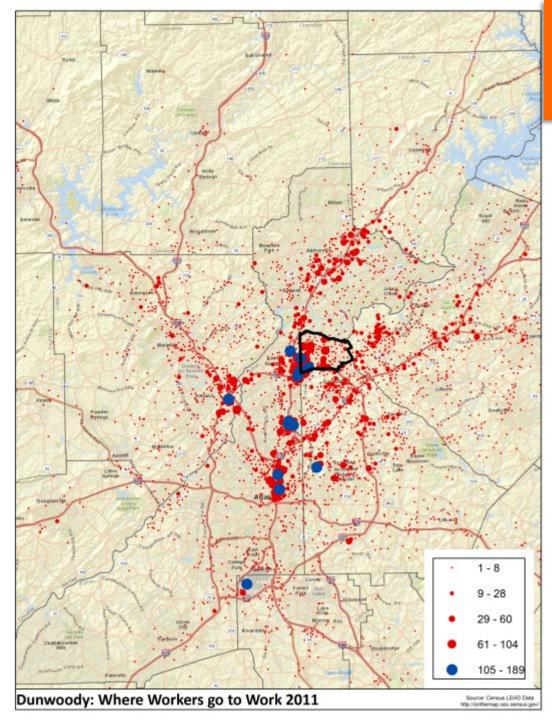


regional impact + local relevance

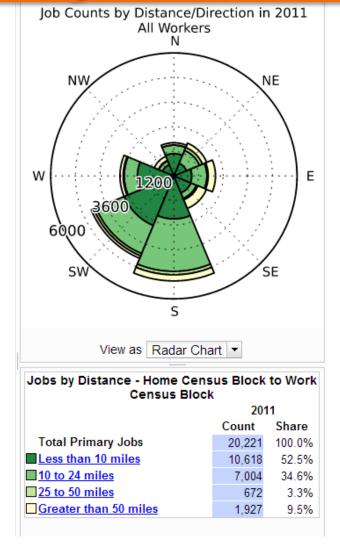


Inflow/Outflow Job Counts (Primary Jobs) 2011				
	Count	Share		
Employed in the Selection Area	35,039	100.0%		
Employed in the Selection Area but Living Outside	33,250	94.9%		
Employed and Living in the Selection Area	1,789	5.1%		
Living in the Selection Area	20,221	100.0%		
<u>Living in the Selection Area</u> <u>but Employed Outside</u>	18,432	91.2%		
<u>Living and Employed in the</u> <u>Selection Area</u>	1,789	8.8%		





# Where Residents go to Work



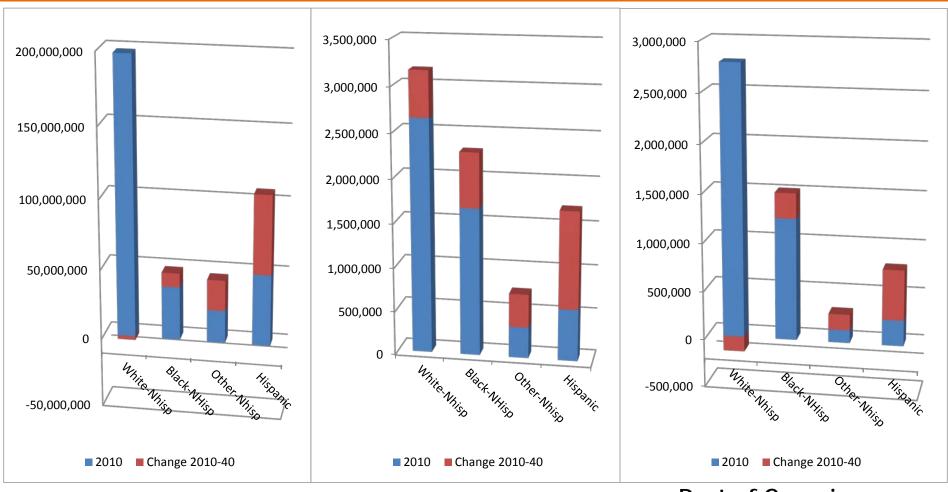
Source: Census LEHD On the Map



# How Will We Change?



## Population Growth Comparison



**United States** 

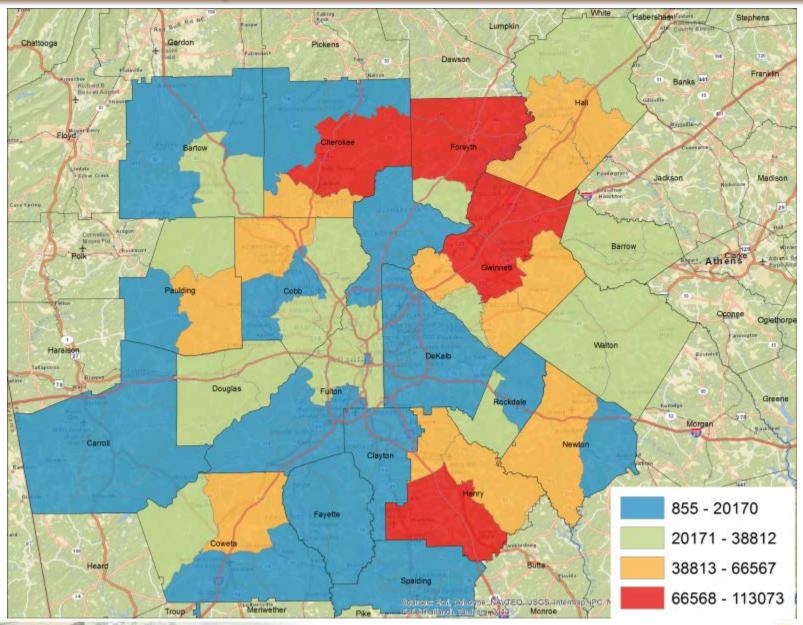
20-County Area

Rest of Georgia (139 Counties)

Source: Plan 2040 Transportation Update, 2013

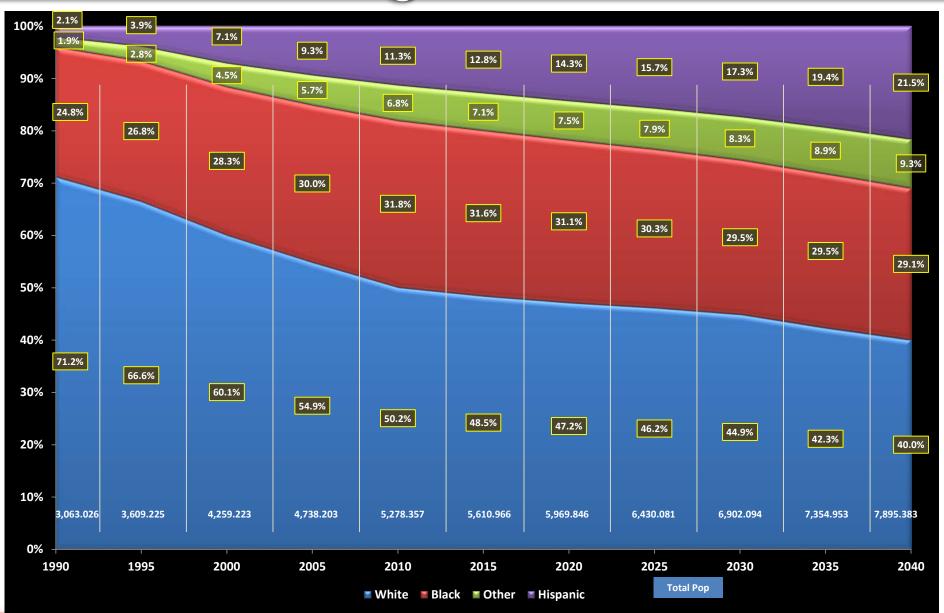


#### Forecast Population Growth 2015 to 2040



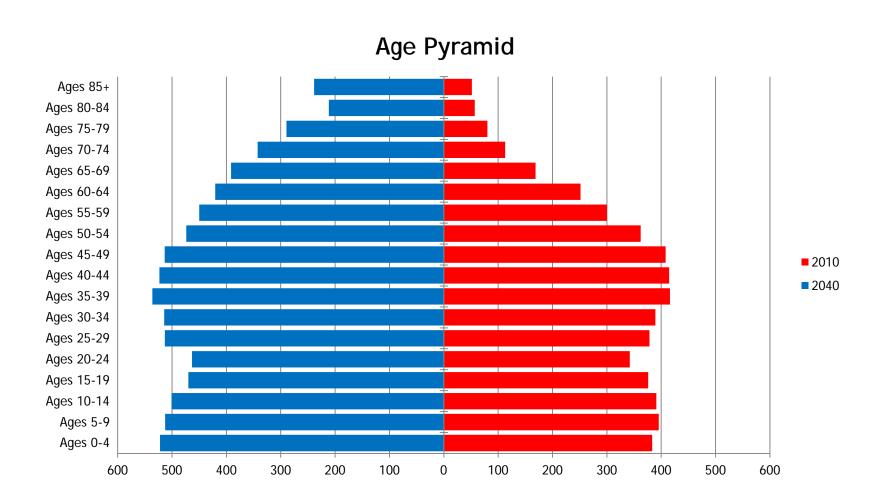


## Becoming More Diverse





## Region's Age Distribution





#### The Cheapest Generation

Why Millennials aren't buying cars or houses, and what that means for the economy

By DEREK THOMPSON and JORDAN WEISSMANN

144 in Share 41









## Who is (was) moving to Atlanta?

#### GEN Y AND BABY BOOMERS: GEST COHORTS

Generation	Born	2010 Age	2010 Pop.	2010 % of Nation
Eisenhowers	Before 1946	64+	41M	13%
Baby Boomers	1946 – 1964	45 – 64	<u>80M</u>	26%
Gen X	1965 – 1980	29 – 45	62M	20%
Gen Y (Millenials)	1981 – 1999	10 – 29	<u>85M</u>	27%
Gen Z (?)	2000 and After	0 – 10	42M	14%

SOURCES: RCLCO, using Claritas, and National Center for Health Statistics

#### GEN X AND GEN Y ARE KEY TO ATLANTA'S GROWTH - AND THEY REALLY LIKE ATLANTA

How Many?	Gen Y: 78 Million (Boomers: 75 Million)
Most preferred area of the U.S.?	The South
Most preferred location in the SE?	Atlanta
Top 3 metros preferred nationally?	1) NYC 2) LA 3) Atlanta
What are they doing in the RE market?	Currently renting. Increasingly buying homes in 2010
Where do they want to go?	Intown areas, close to work, mixed-use envs.

SOURCE: RCLCO Consumer Research



## LIFE STAGE INFLUENCES HOUSING CHOICE GEN Y JUST STARTING TO IMPACT FOR-SALE

Year	Student Housing	Single & Roommate Rental	Rent as Couple / 1st Home	Young Family Own	Mature Family Own	Empty Nester Downsize Own	Retiree Senior Housing
2010	Gen Y	Gen Y	Gen Y	Gen X Gen Y	Baby B Gen X	Baby B	Eisen Baby B
2015	Gen Y	Gen Y	Gen Y	Gen Y	Gen X	Baby B Gen X	Eisen Baby B
2020	Gen Z	Gen Y	Gen Y	Gen Y	Gen X Gen Y	Gen X Baby B	Baby B
2025	Gen Z	Gen Z	Gen Y	Gen Y	Gen Y Gen X	Gen X	Baby B

SOURCE: RCLCO



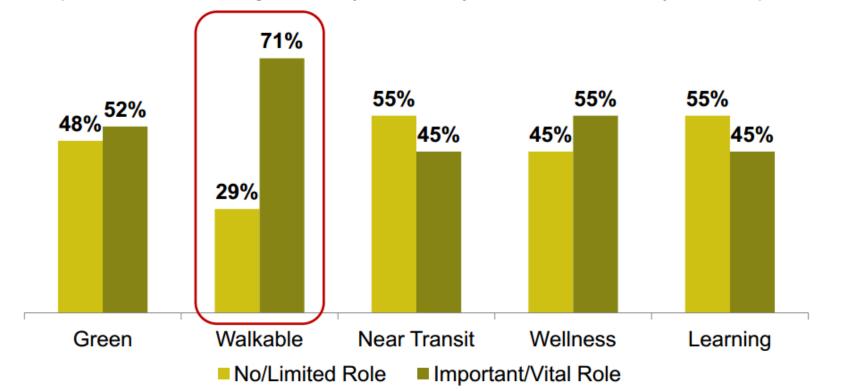
Metropolitan Council and ULI MN



## WALKABLE MOST IMPORTANT COMMUNITY FEATURE TO GEN Y

#### **Survey Question:**

How important are the following community features in your home or community selection process?



21

SOURCE: RCLCO Consumer Research, Fall 2007



RCLCO



#### IMPORTANCE OF COMMUNITY DESIGN

- Restaurants, libraries, communal spaces
- Equal emphasis on home and community—need to sell both
- Mixture of housing styles and types
- Walking trails and sidewalks
- Neighborhood amenities









A.P

## GEN Y WILL PAY FOR WALKABLE, MIXED-USE CHALLENGE IS PROVIDING PRODUCT THEY CAN AFFORD





- In-town areas and inner suburbs will remain on an upward trajectory
- Diversity, walkability and proximity to jobs keys to attracting this segment—1/3 will pay more
- Suburbs will need to evolve to remain attractive to Gen Y
  - More walkable areas
  - Town centers
  - Niche products and "village centers"
  - Affordability

SOURCE: RCLCO



RCLCO



#### FINAL SUMMARY

#### Rent or Own?

Gen Y will own when they can—many of them already do

#### Location

1/3 in city

1/3 in suburbs

1/3 rural

#### **Product**

Smaller with higher level of finish
Size of bedrooms & kitchen
Outdoor spaces

#### SFD or MF?

80% of owners choose SFD Renters willing to be in MF

#### **Community Features/Amenities**

Walkable with sidewalks

Green

**Parks** 

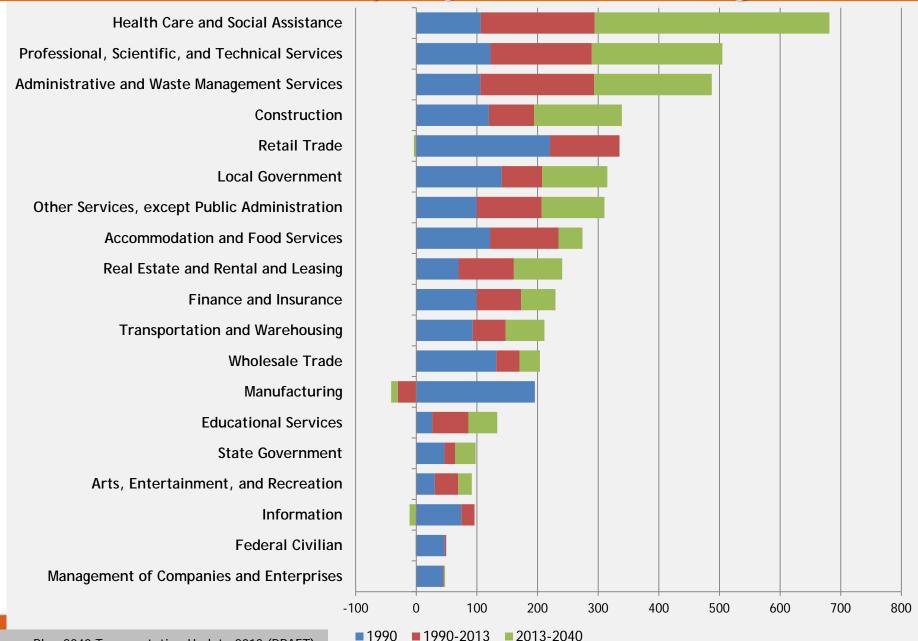
Main street village

Fitness centers



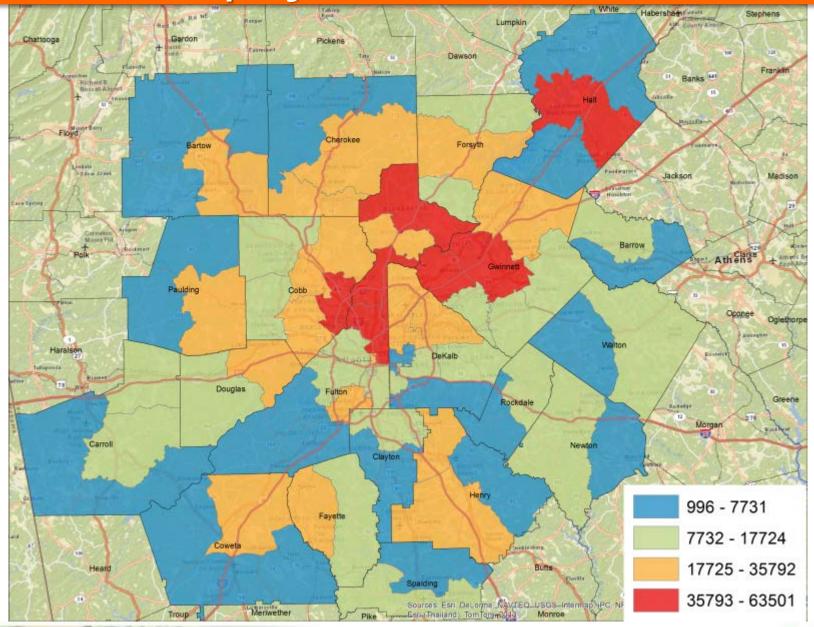


## Sector Employment Change



Source: Plan 2040 Transportation Update 2013 (DRAFT)

### Forecast Employment Growth 2015 to 2040





#### **Questions?**



http://www.atlantaregional.com/

http://www.gmanet.com/DataTools.aspx



http://www.neighborhoodnexus.org/

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Research and Analytics Division Manager
Atlanta Regional Commission
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## Demographics and Economics to Atlanta Dunwood

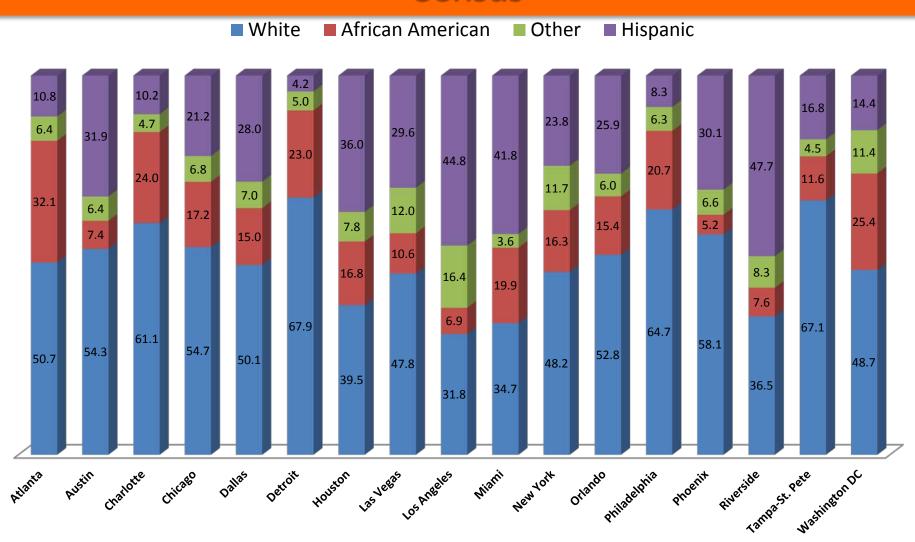
Mike Alexander, AICP Research and Analytics Division Manager Atlanta Regional Commission malexander@atlantaregional.com



## Metropolitan Growth 2000 to 2010

	2000-201	2000-2010 Population Change MSA					2000-2010 Population Change MSA			
Metro	Total	Hispanic	Black	White		Metro	Total	Hispanic	Black	White
Houston	1,231,393	745,935	214,928	85,643		Tampa, FL	387,246	203,566	72,970	57,482
Dallas	1,210,229	634,449	233,890	158,283		Chicago	362,789	462,377	(58,255)	(193,010)
Atlanta	1,020,879	276,993	473,493	106,267		Minneapolis	311,027	77,162	83,464	63,623
Riverside	970,030	767,440	58,919	5,613		San Diego	281,480	240,383	(7,887)	(48,786)
Phoenix	941,011	418,706	80,318	320,370		Philadelphia	278,196	181,963	93,161	(140,551)
Washington	785,987	341,107	155,648	58,019		Boston	215,058	128,911	54,009	(136,692)
New York	574,107	760,983	(67,709)	(558,563)		San Francisco	211,651	205,545	(37,595)	(185,650)
Miami	557,071	608,865	191,658	(267,991)		Baltimore	157,495	72,425	74,124	(66,652)
Los Angeles	463,210	583,070	(85,025)	(361,772)		St. Louis	114,209	31,582	36,764	7,349
Seattle	395,931	147,023	36,061	27,015		Detroit	(156,307)	41,147	(37,603)	(194,535)
1,200,000 1,000,000 800,000 600,000 400,000 0 (200,000) (400,000) (600,000) (800,000)	Dallas Atlanta	Augustide Phospital Strike	gran DC New York	Mierri Los Angeles	yes -	attle Tanna, ft. Chicago	Die San Diego Prinadelph	Boston Francisc		I Hispanic

#### Metropolitan Ethnicity As a % of Total Population 2010 Census

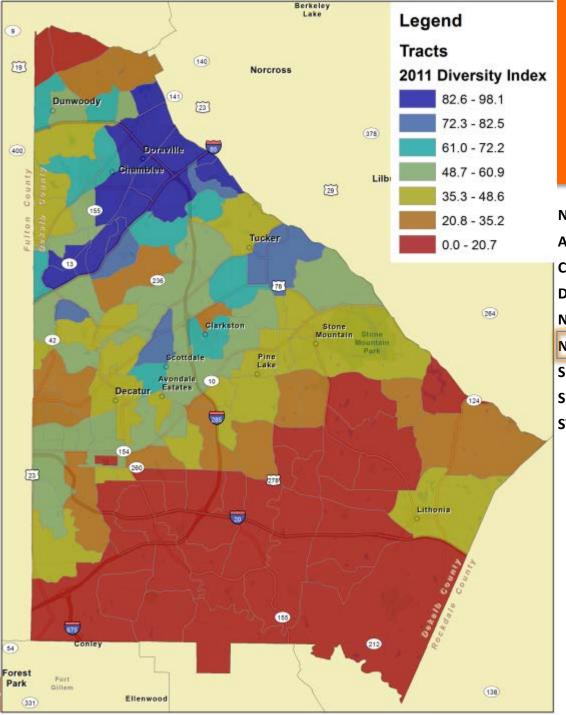


Source : Census Bureau 2010

Census Atlanta has a re

Atlanta has a relatively small share of Hispanic Population compared to other metro areas.

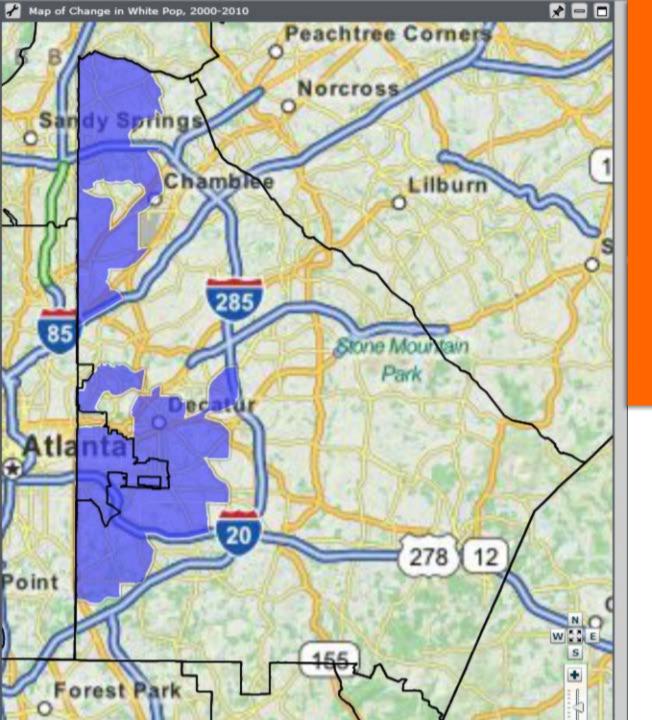




## Neighborhood Diversity

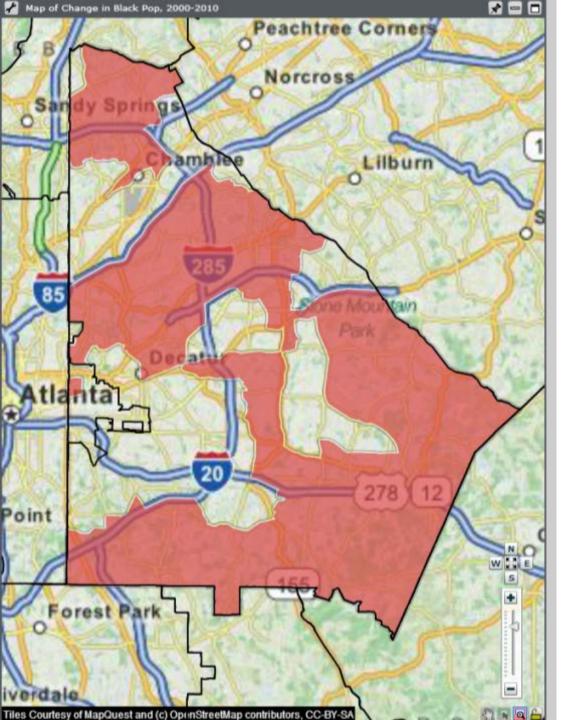
Name	%Black	%Hispanic	%White
Atlanta-DeKalb	41%	3%	52%
Chamblee	12%	29%	48%
Decatur	20%	3%	71%
NE DeKalb	45%	10%	34%
NW DeKalb	15%	7%	63%
S DeKalb	94%	2%	3%
SE DeKalb	90%	3%	4%
SW DeKalb	79%	3%	15%





Places that added White Population

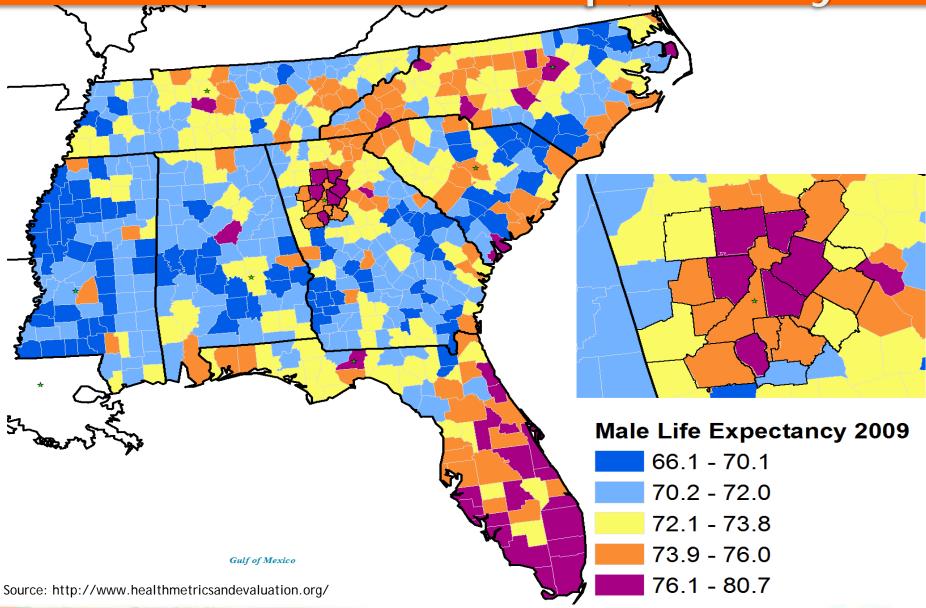




# Places that added Black Population

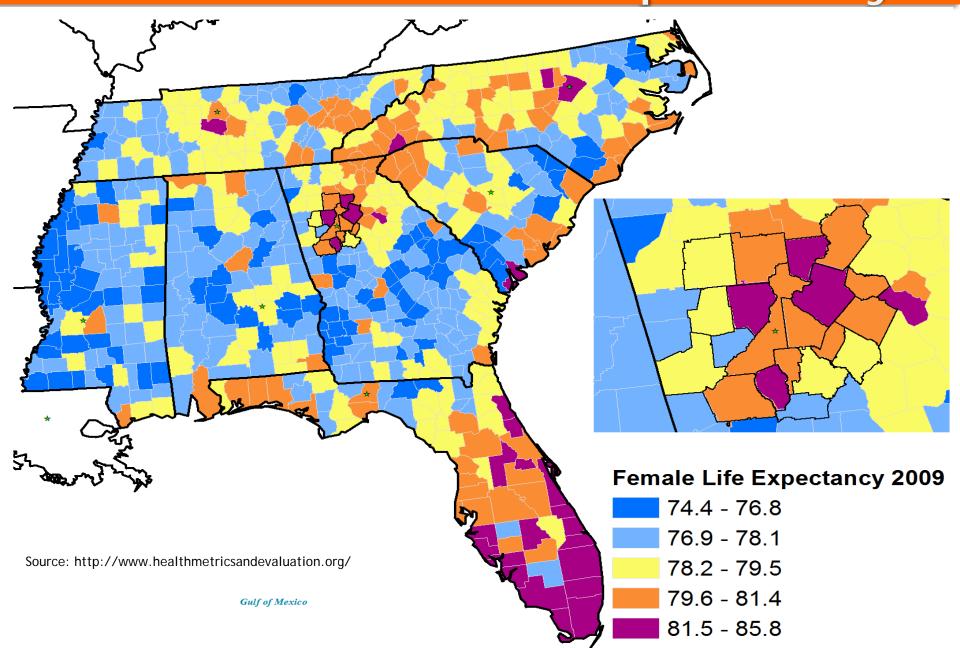


## 2009 Male Life Expectancy





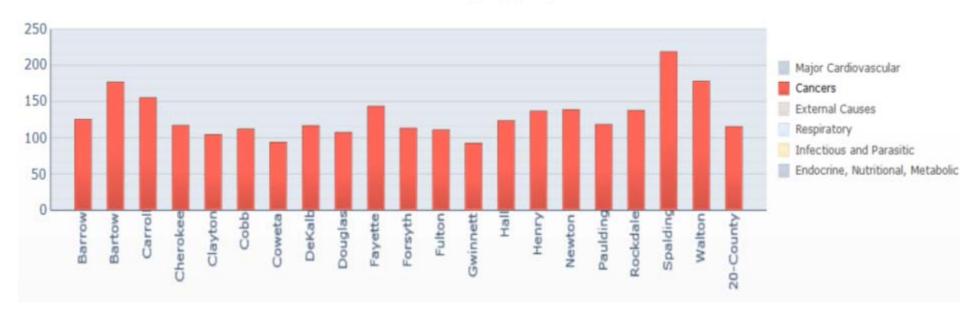
## 2009 Female Life Expectancy



## Death Rates: Cancers

#### Mortality Rates by Category

Rate (per 100,000)



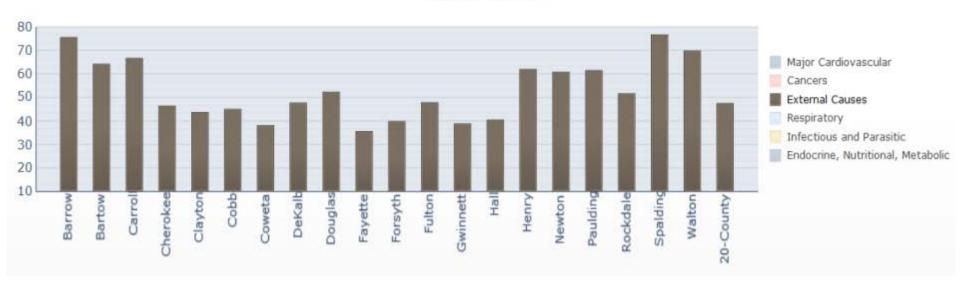


Source: GA Dept. of Health (OASIS)

## Death Rates: External Causes

#### Mortality Rates by Category

Rate (per 100,000)



ct + local relevance

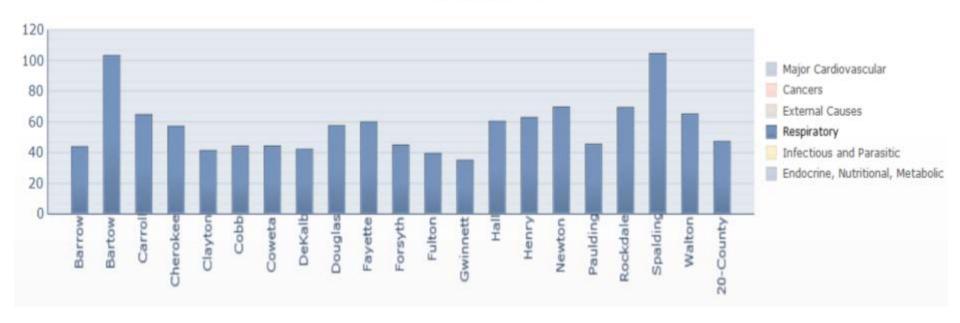


Source: GA Dept. of Health (OASIS)

## Death Rates: Respiratory

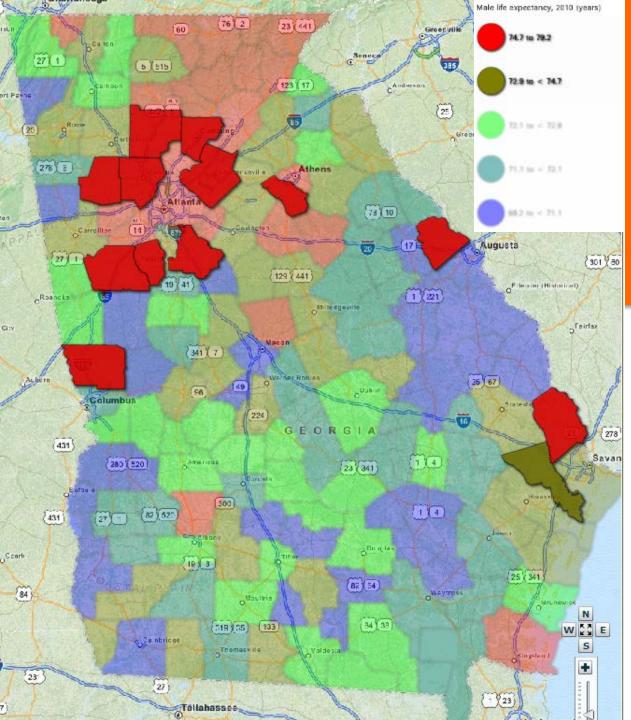
#### Mortality Rates by Category

Rate (per 100,000)



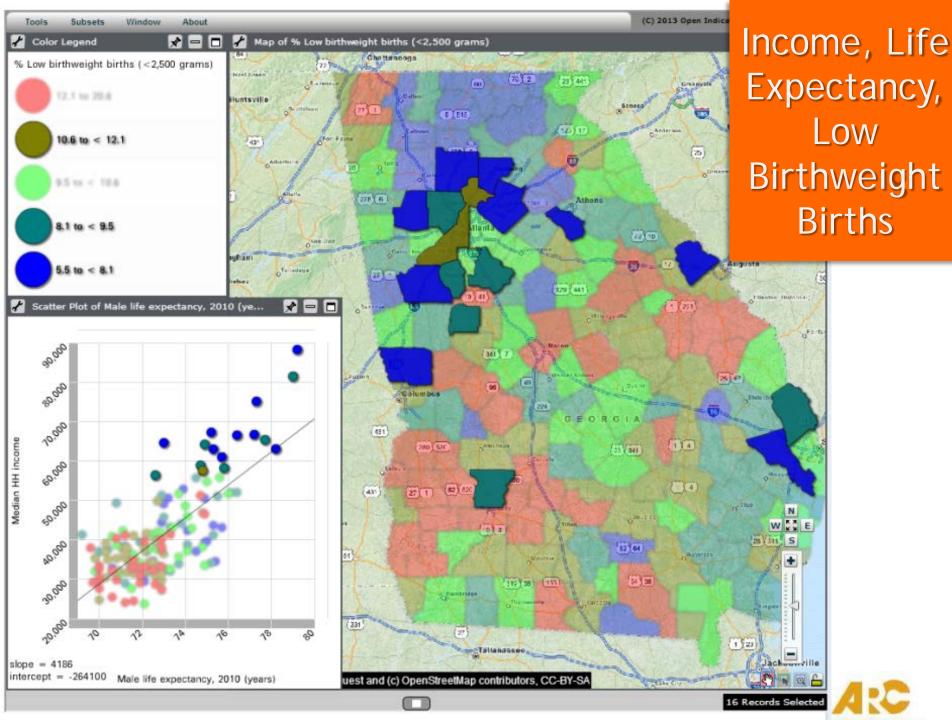
Source: GA Dept. of Health (OASIS)

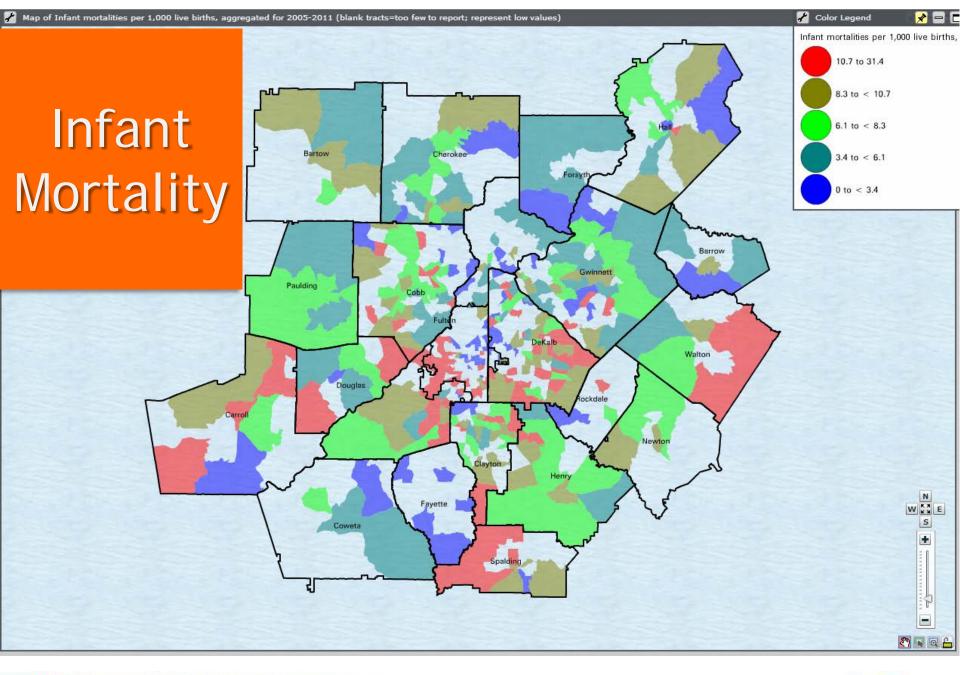




Counties with the Highest Household Incomes & Life Expectancy (Males)

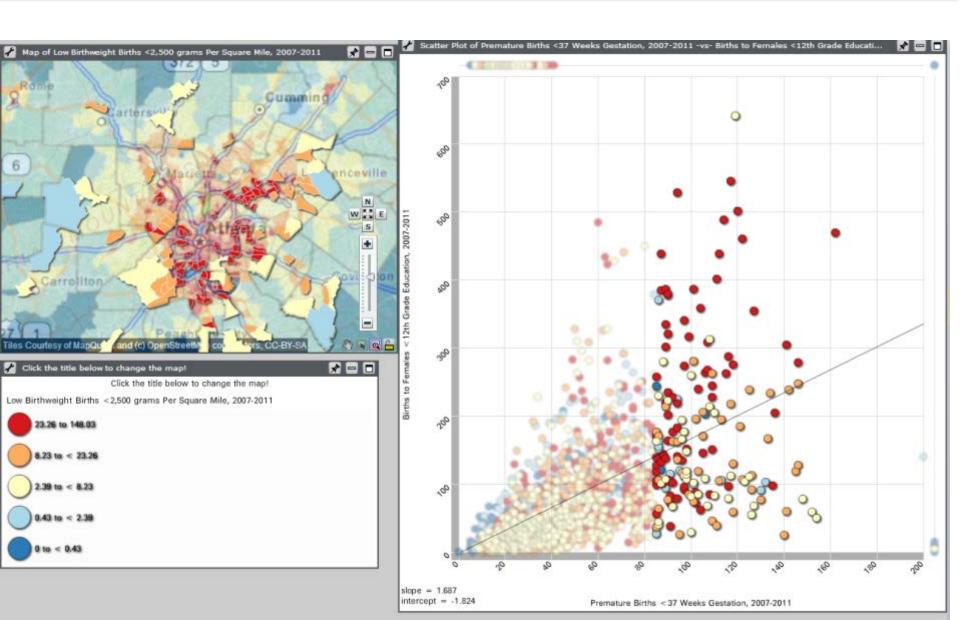




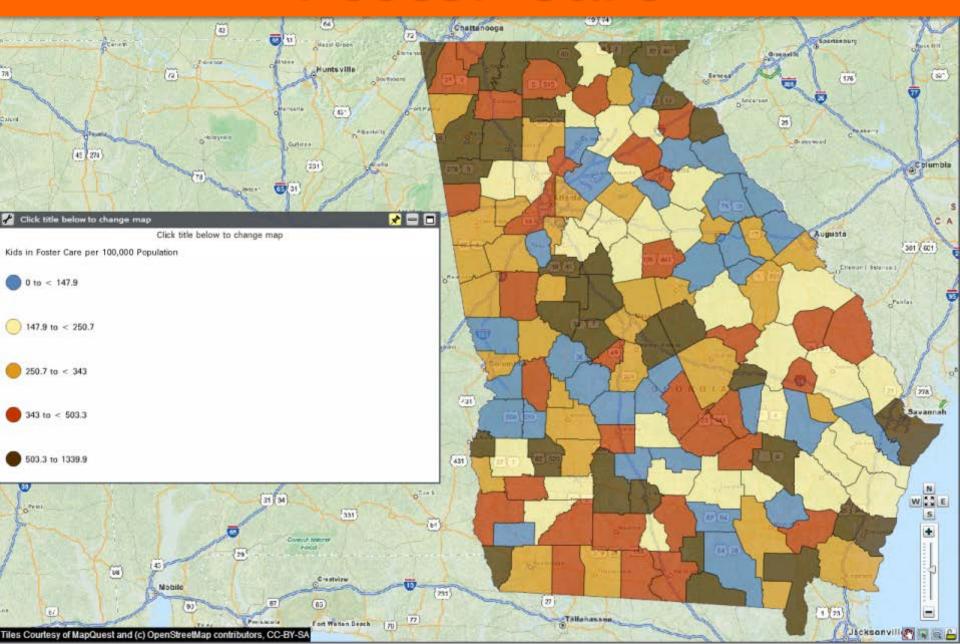




### Maternal Education and Health Outcomes



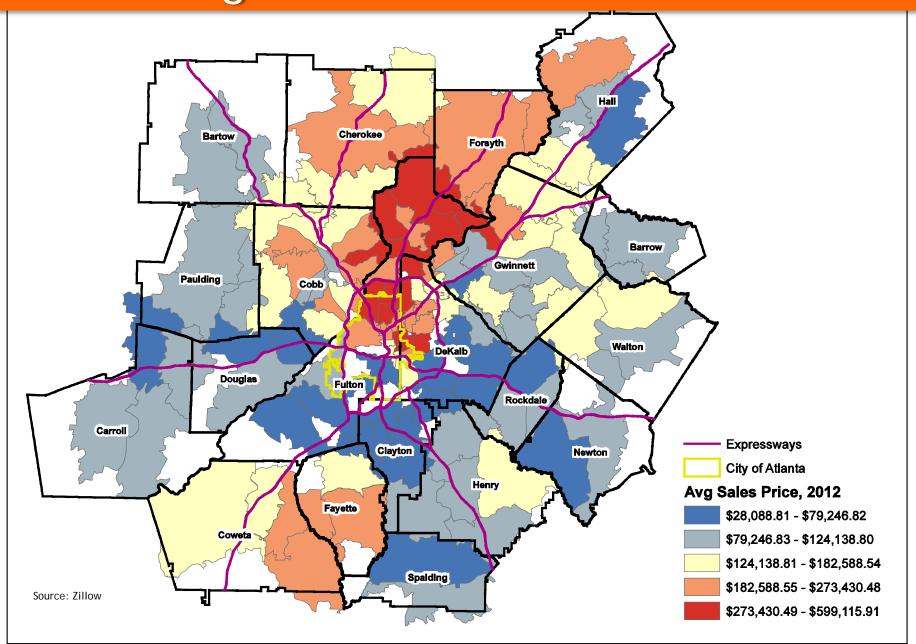
## Foster Care



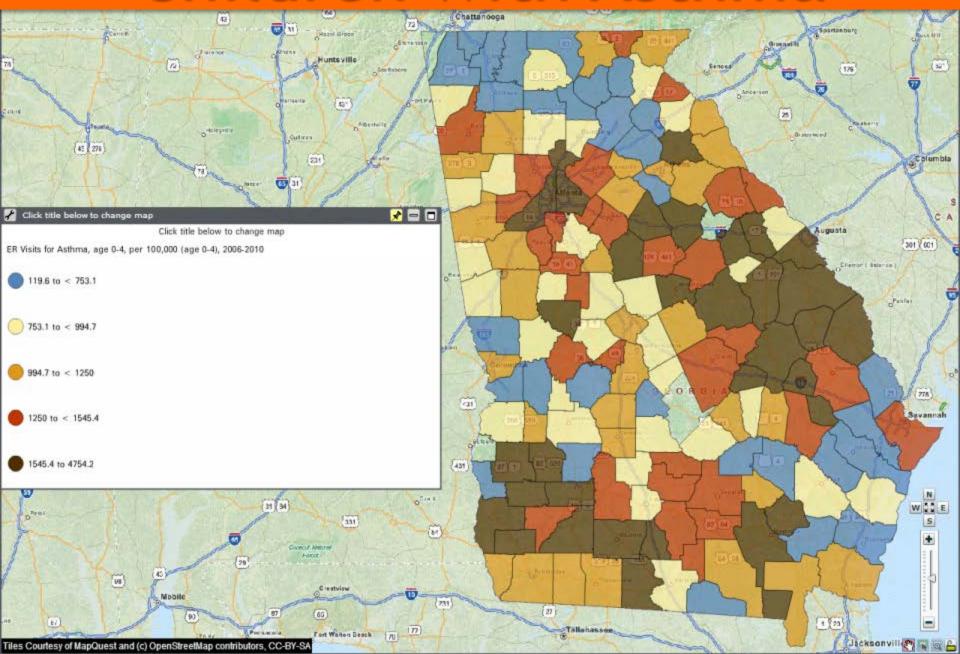
## South Atlantic (Georgia) forecast to grow the most.

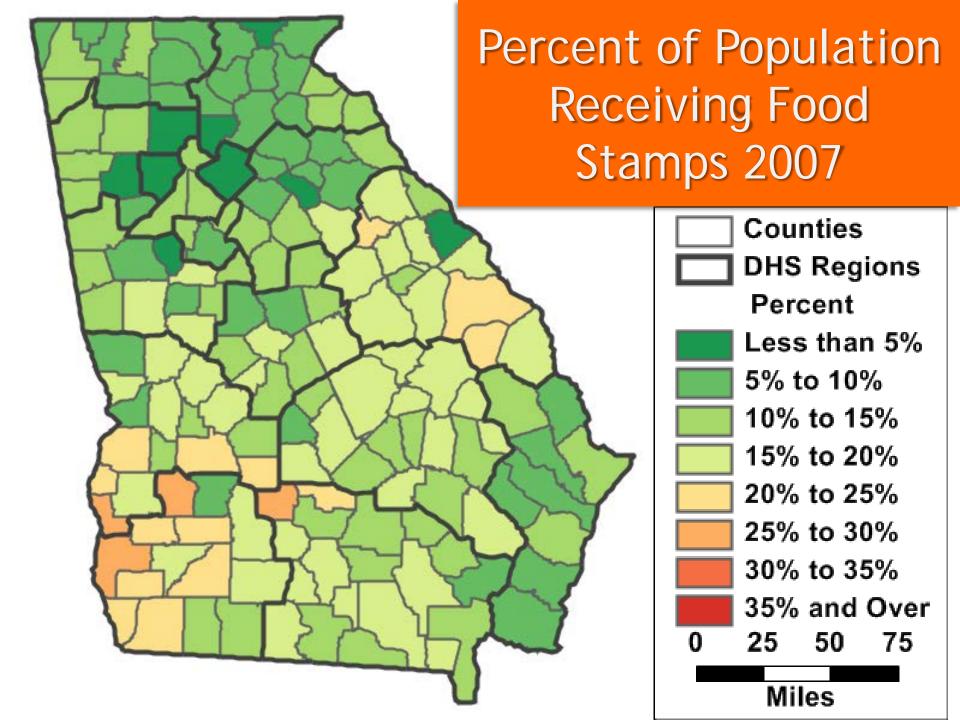


## Average Home Sales Price 2012

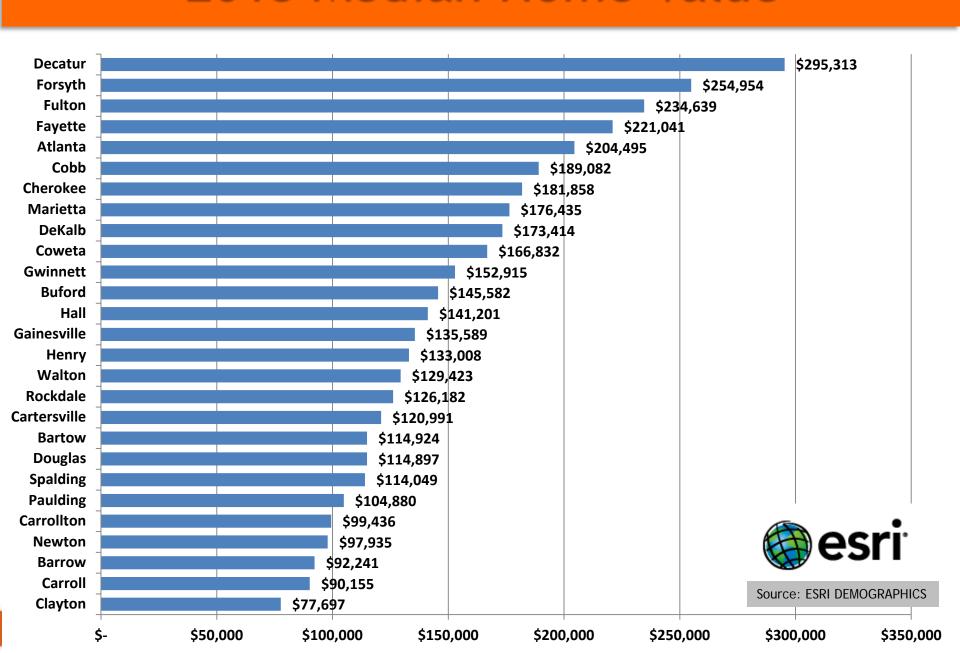


## Children with Asthma

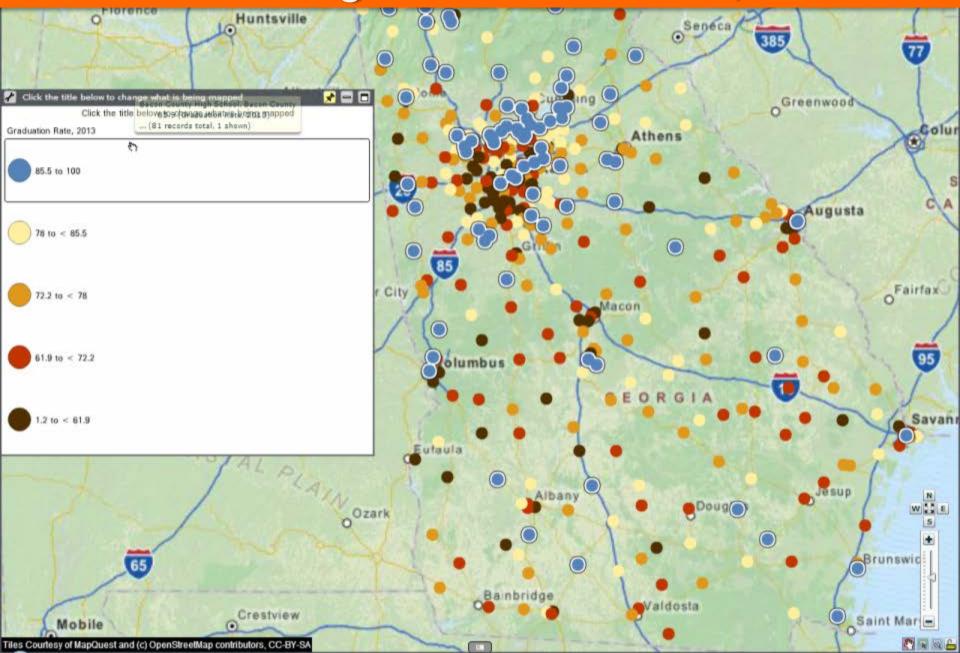




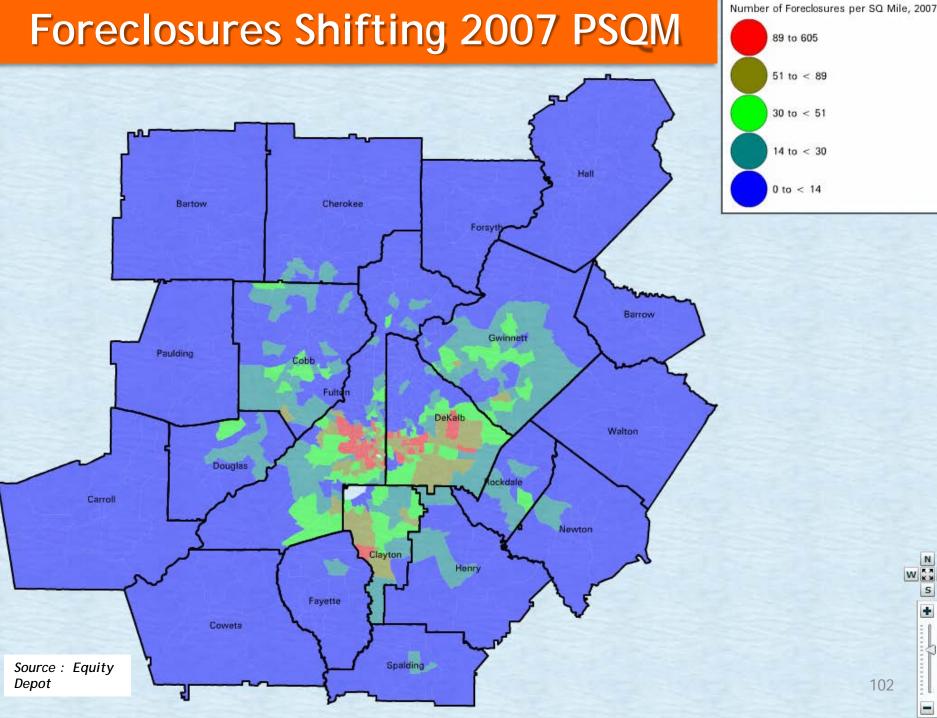
#### 2013 Median Home Value



## Statewide graduation rates, 2013

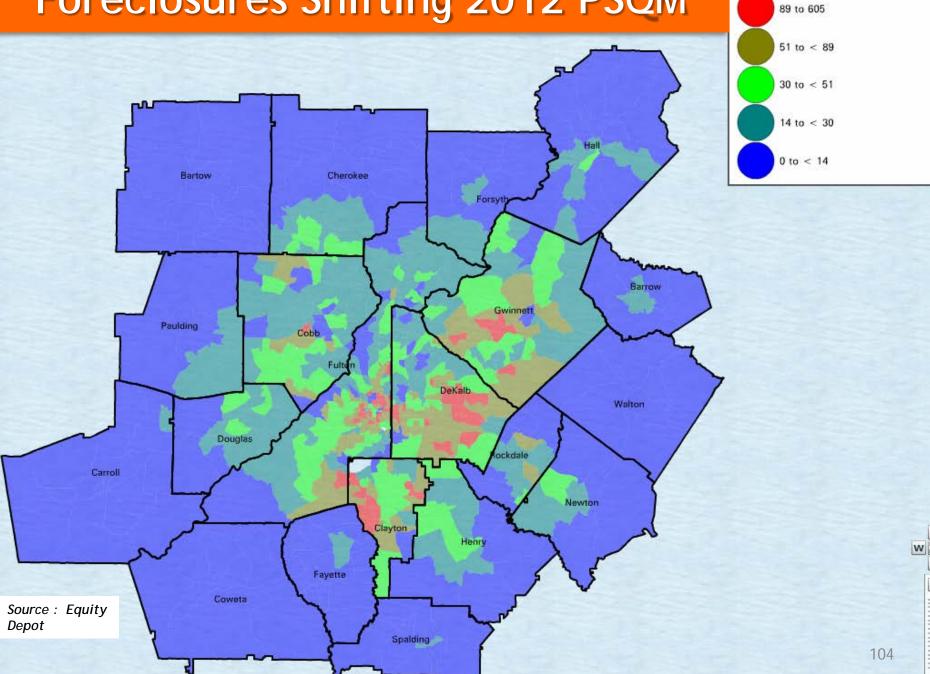


## Foreclosures Shifting 2007 PSQM



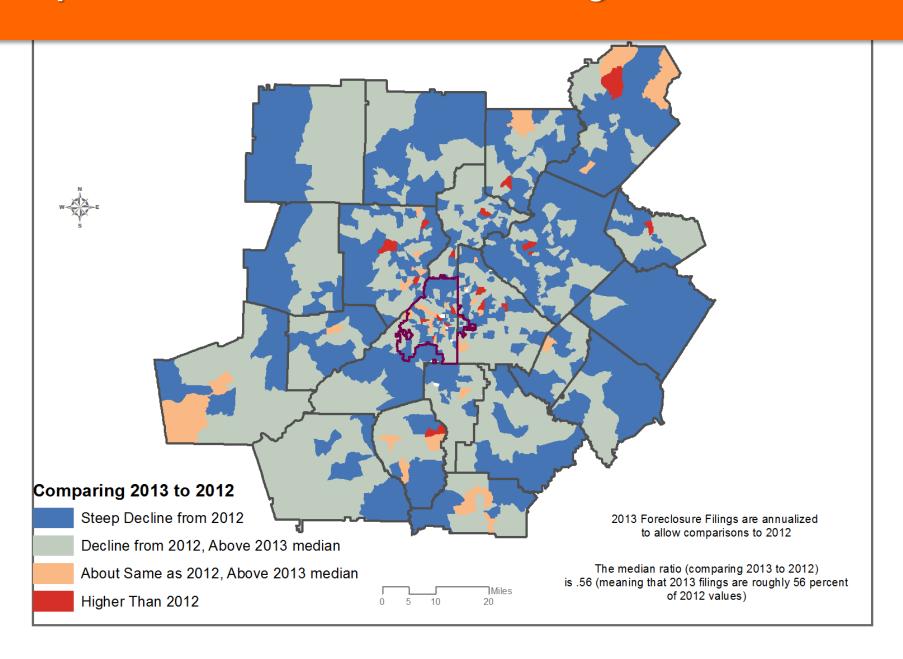
#### Foreclosures Shifting 2010 PSQM Number of Foreclosures per SQ Mile, 2010 89 to 605 51 to < 89 30 to < 51 14 to < 30 0 to < 14 Cherokee Forsyt Barrow Gwinnett Paulding Cobb Walton Douglas ockdale Clayton Henry Fayette Coweta Spalding Source: **Equity Depot** 103

## Foreclosures Shifting 2012 PSQM



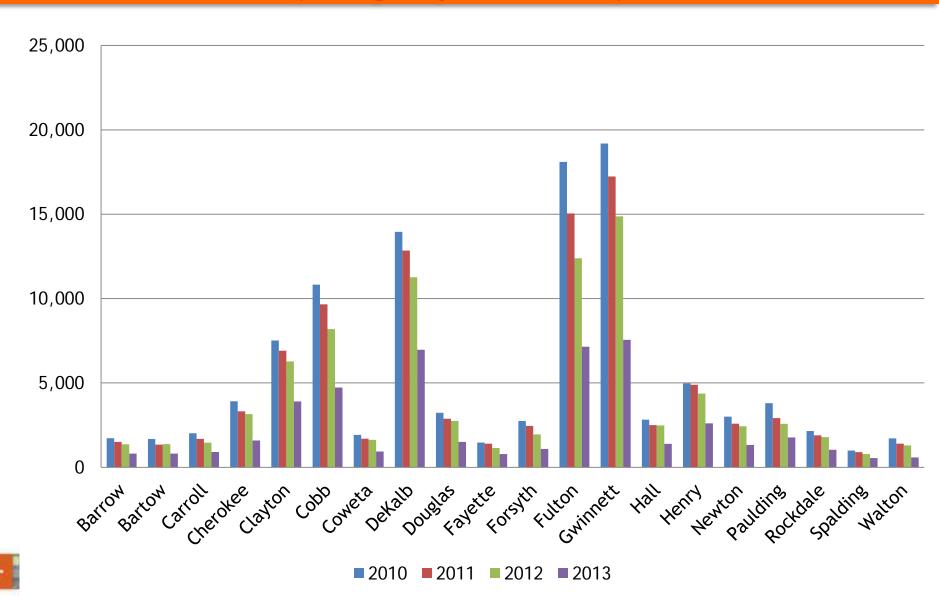
Number of Foreclosures per SQ Mile, 2012

#### Comparison of Foreclosure Filings 2013 to 2012

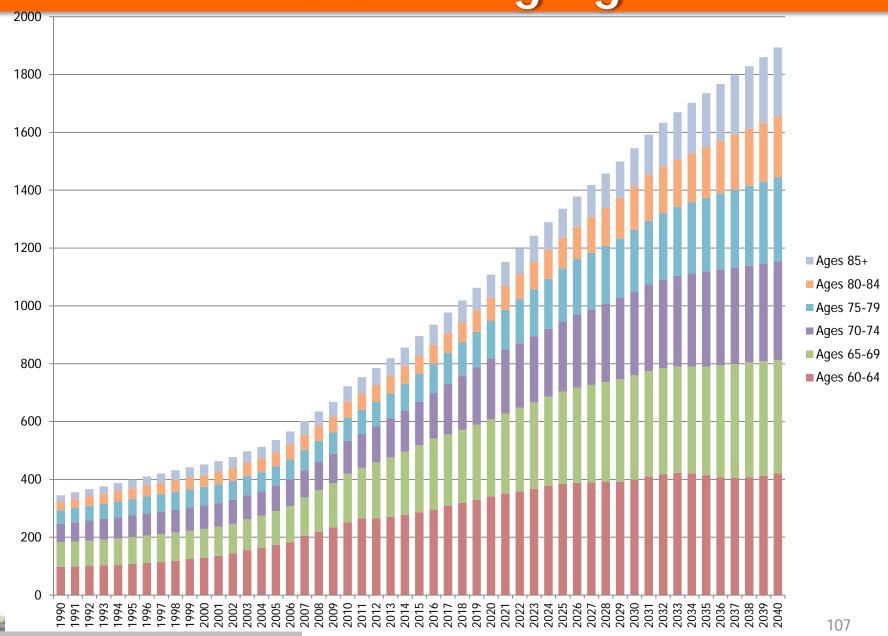


#### Foreclosure Filings by County, 2010-Current

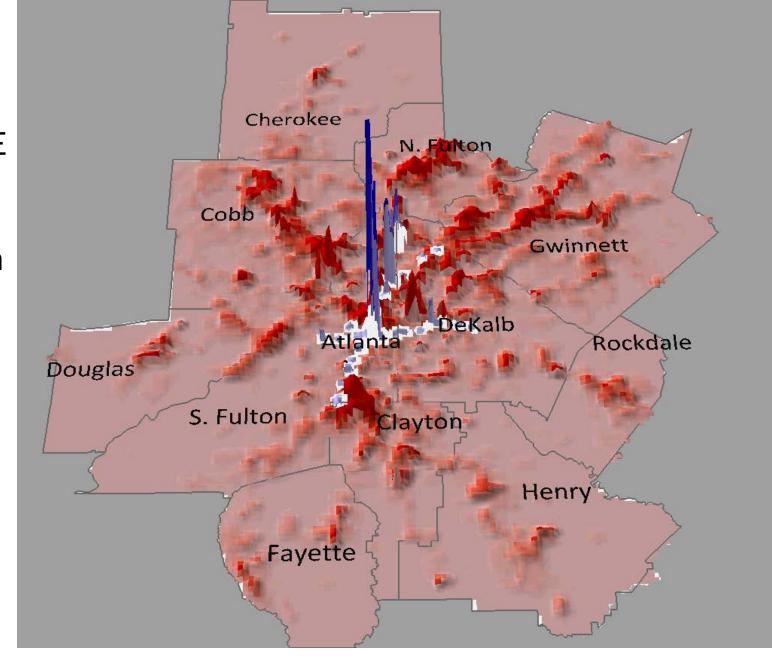
(through September 2013)



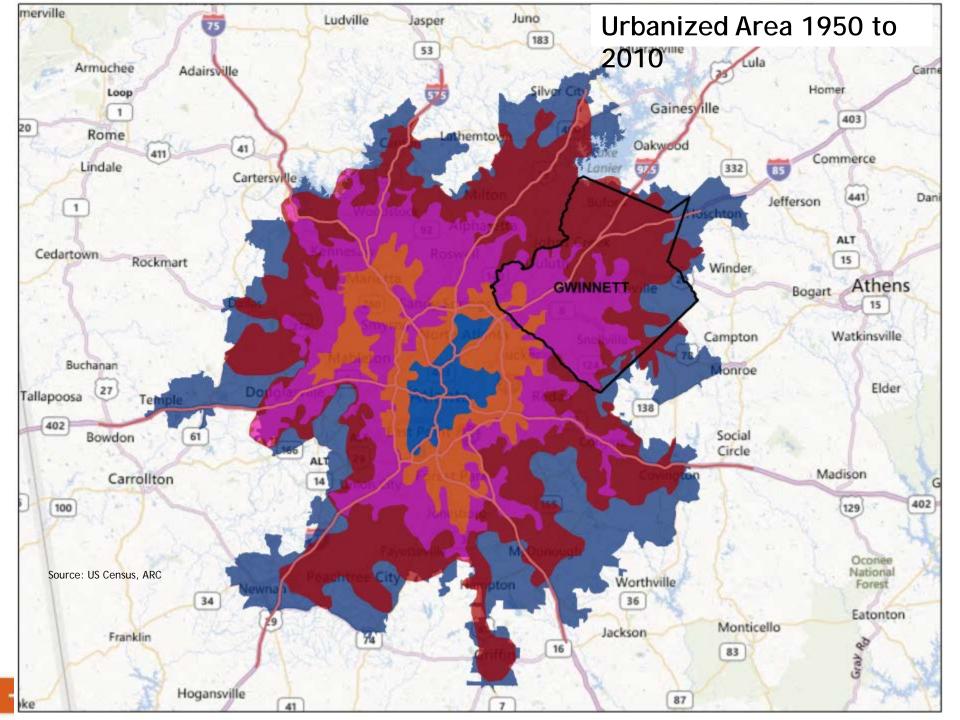
## **Extreme Aging**



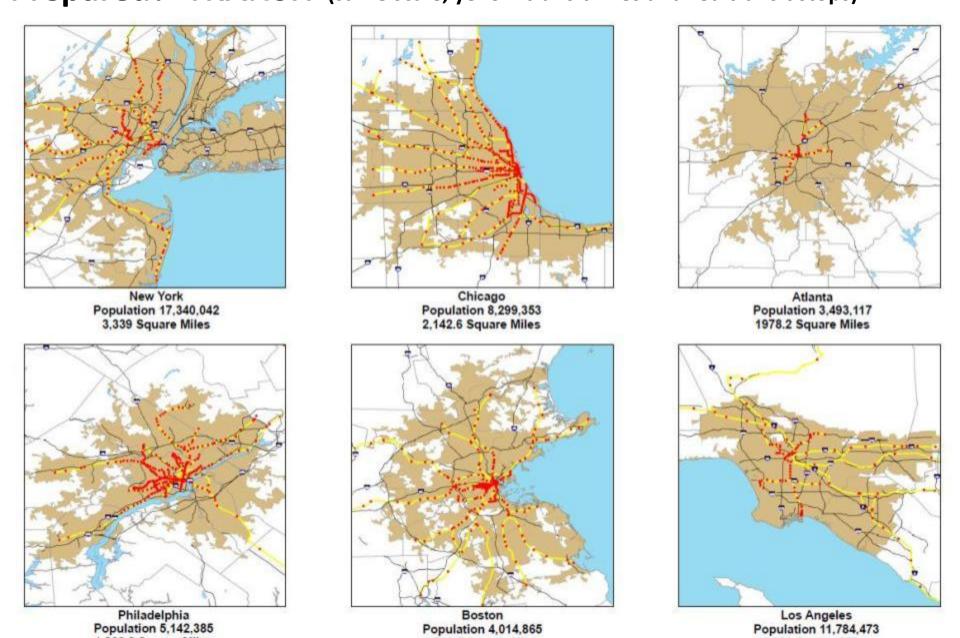
THIS IS A **VIDEO MAKE** IT PLAY BY **CLICKING Employmen** Blue Served by Heavy **Rail Transit** 







## Growth Creates Demand for Infrastructure: Are We Prepared? TRANSIT (same scale, yellow transit lines and red transit stops)

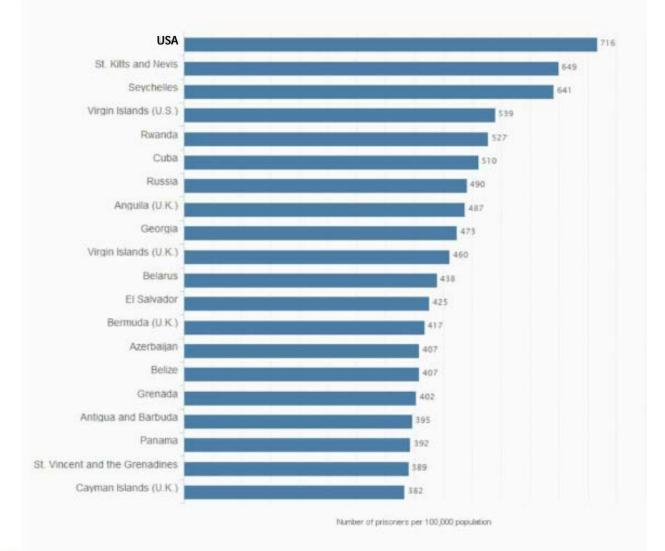


# Crime and Incarceration



## Incarceration Rates

Countries with the largest number of prisoners per 100,000 of the national population, as of 2013







## The 50 Largest Jail Jurisdictions, by Number of Inmates Held, Average Daily Population, and Rated Capacity,

The 50 Largest Jail Jurisdictions, by Number of Inmates Held, Average Daily Population, and Rated Capacity, Midyear 2008-2010

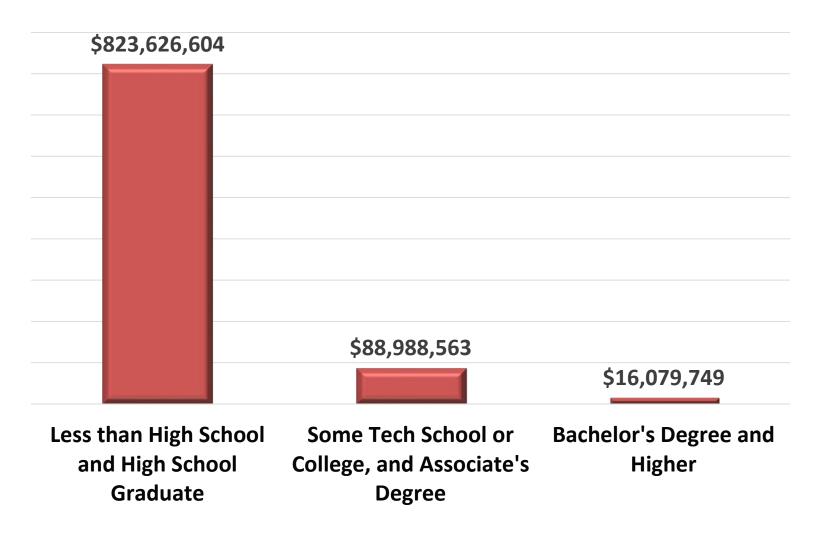
(http://bjs.ojp.usdoj.gov/content/pub/pdf/jim10st.pdf)

Rank: Inmates per 1,000	Jurisdiction	State	2010 Population	Inmates per 1,000 Population	Capacity per 1,000 Population	Number of Inmates	Average Daily population 2010	Rated Capacity	Percent of Capacity Occupied
1	Orleans Parish,	LA	343,829	10.19	10.22	3,505	3,522	3,514	99.7
2	Clayton County,	GA	259,424	7.58	8.33	1,966	2,080	2,162	90.9
3	Shelby County,	TN	927,644	5.99	7.45	5,560	5,766	6,912	80.4
4	Davidson County,	TN	626,681	5.80	6.40	3,636	3,551	4,010	90.7
5	Baltimore City,	MD	620,961	5.79	5.93	3,595	3,701	3,683	97.6
6	Philadelphia City,	PA	1,526,006	5.46	5.69	8,325	8,804	8,685	95.9
7	York County,	PA	434,972	5.20	5.74	2,264	2,284	2,497	90.7
8	District of Columbia	DC	601,723	5.10	5.40	3,071	3,102	3,250	94.5
9	DeKalb County,	GA	691,893	5.08	5.26	3,516	3,560	3,636	96.7
10	Jacksonville City,	FL	821,784	4.67	3.82	3,837	3,835	3,137	122.3
11	Suffolk County,	MA	722,023	4.06	3.66	2,934	2,280	2,644	111.0
12	Bernalillo County,	NM	662,564	4.06	3.37	2,688	2,689	2,236	120.2
13	Gwinnett County,	GA	805,321	4.01	5.21	3,233	3,198	4,196	77.0
14	Polk County,	FL	602,095	3.68	3.00	2,214	2,268	1,808	122.5
15	Pinellas County,	FL	916,542	3.51		3,220	3,225	/	/
16	Denver County,	СО	600,158	3.47	3.96	2,085	2,101	2,377	87.7
17	Cobb County,	GA	688,078	3.45	5.02	2,373	2,369	3,451	68.8
18	Orange County,	FL	1,145,956	3.13	4.12	3,591	3,604	4,721	76.1
19	Oklahoma County,	ОК	718,633	2.92	3.67	2,100	2,100	2,635	79.7
20	Dallas County,	TX	2,368,139	2.92	3.30	6,909	6,865	7,805	88.5
21	Kern County,	CA	839,631	2.82	3.21	2,364	2,483	2,698	87.6
22	San Bernardino County,	CA	2,035,210	2.81	2.94	5,720	5,755	5,984	95.6
23	Sacramento County,	CA	1,418,788	2.80	3.04	3,972	4,199	4,318	92.0
24	Alameda County,	CA	1,510,271	2.74	3.09	4,132	4,305	4,673	88.4
25	Allegheny County,	PA	1,223,348	2.73	3.05	3,342	3,233	3,727	89.7
34	Fulton County,	GA	920,581	2.47	2.88	2,271	2,269	2,652	85.6

**CLAYTON** #2 DEKALB #9 **GWINNET** #13 COBB #17 **FULTON** #34



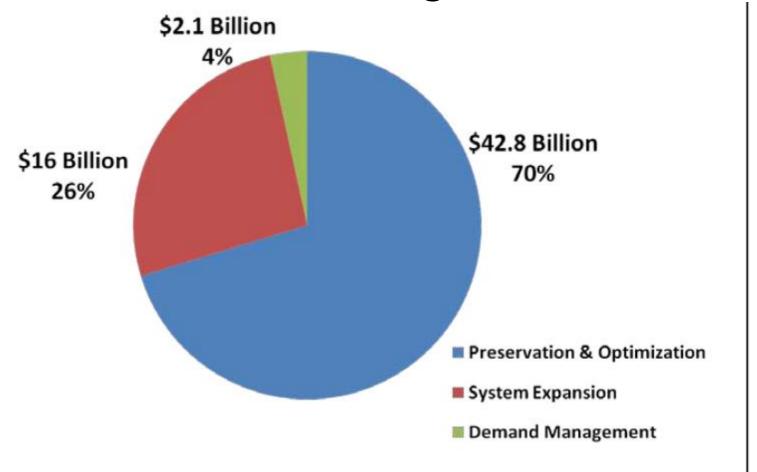
## Georgia Spending on State Prisoners (2010)



Source: Adapted from the Education Empowers Report, ARCHE



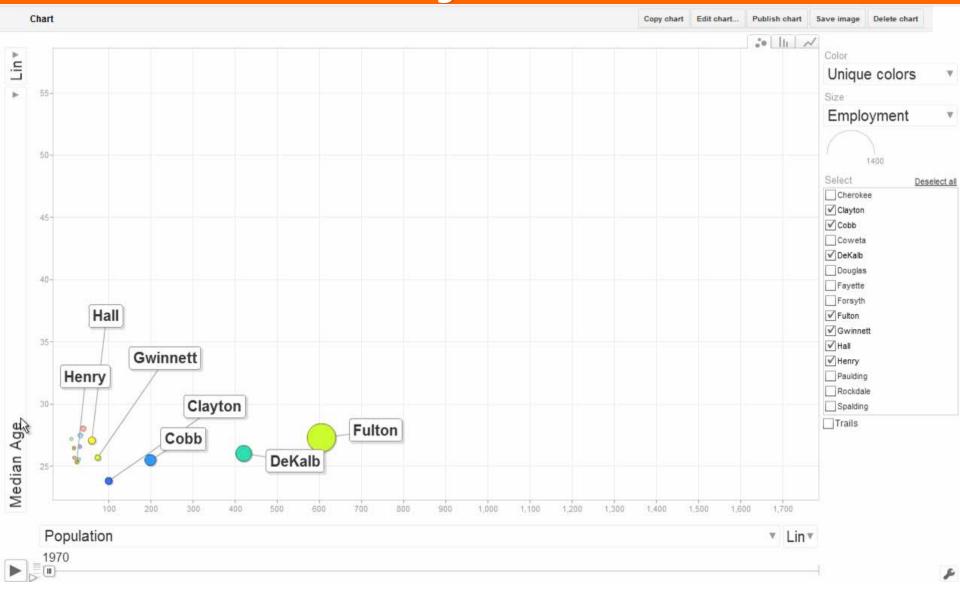
## Meeting Transportation Challenges



Source: Plan2040

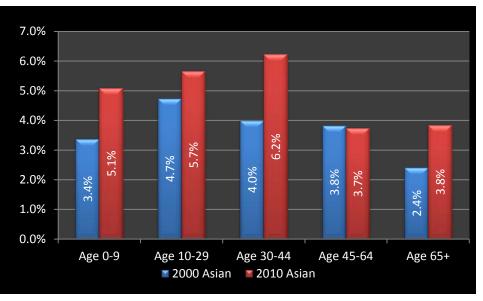


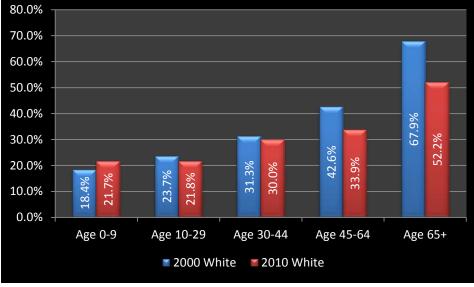
## **County Growth**

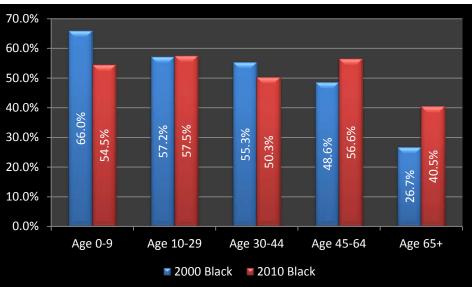


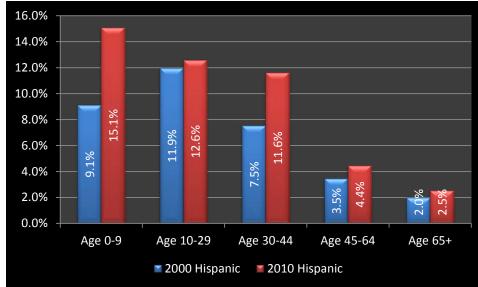


## Diversity Change by Age 2000 to 2010



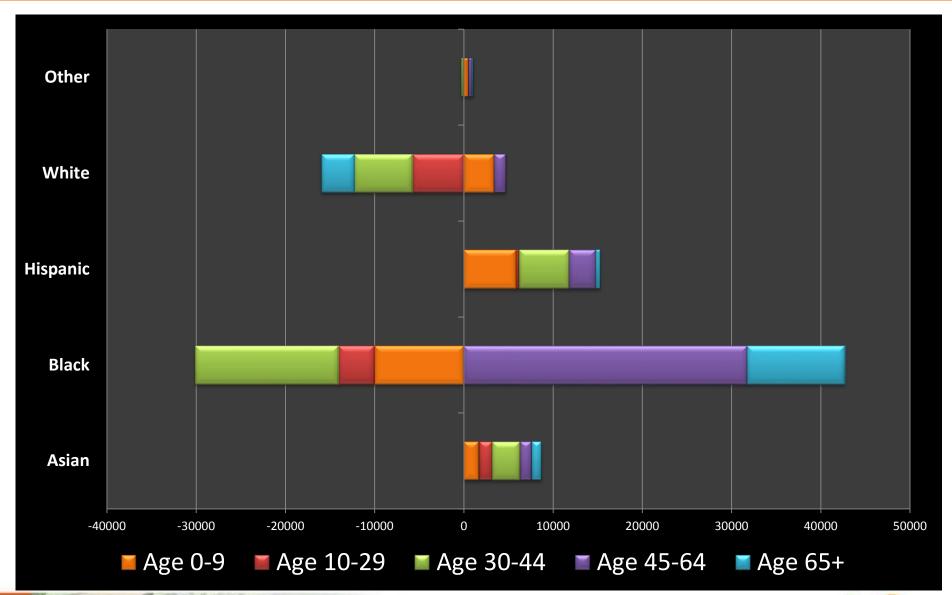






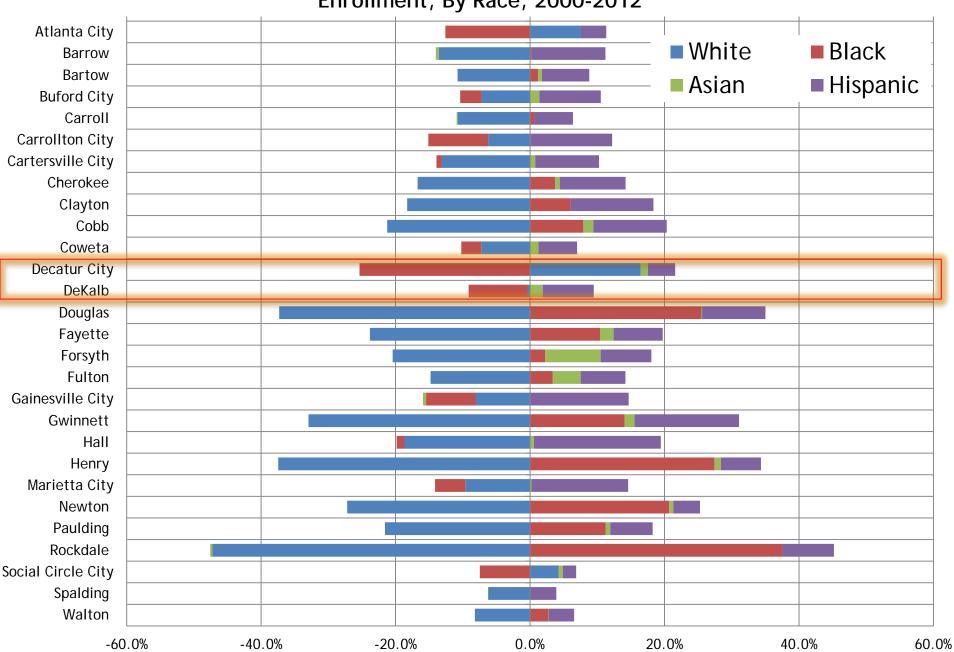


## Diversity Change by Age 2000 to 2010

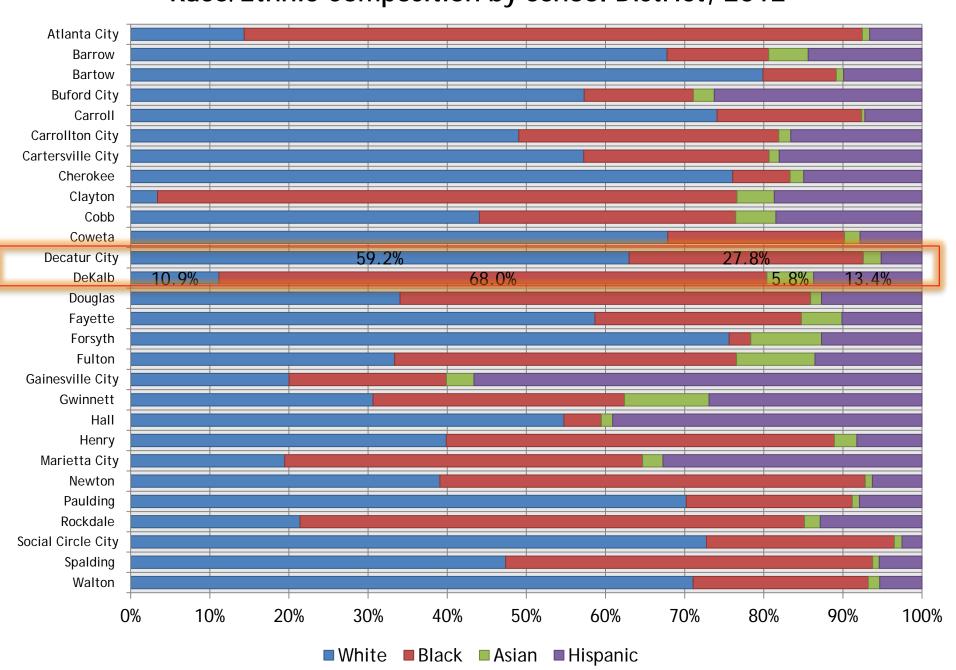


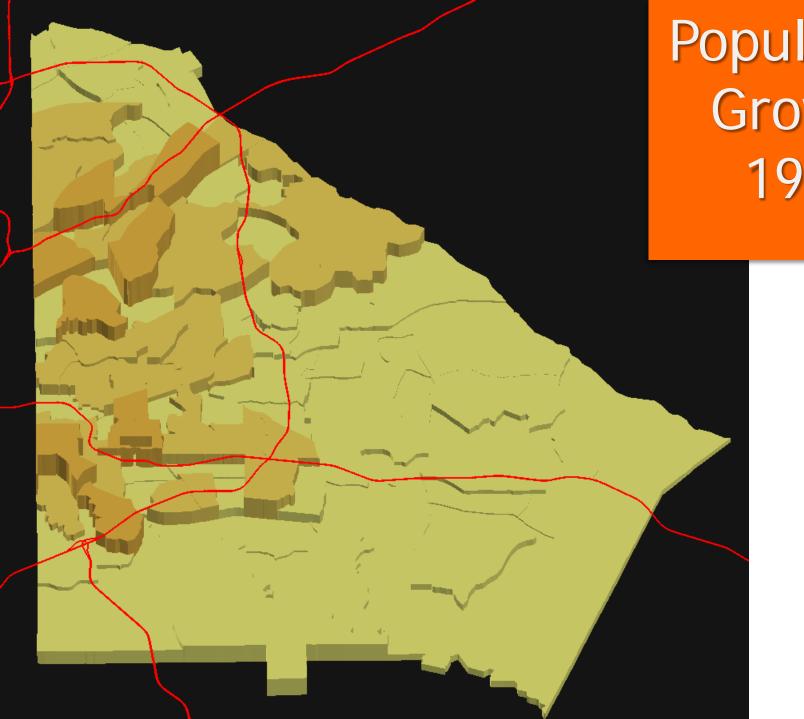


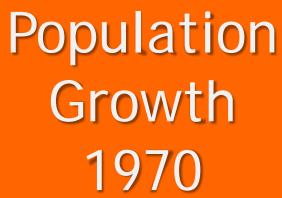
## School System Composition Change: Percentage Point Change in Enrollment, By Race, 2000-2012



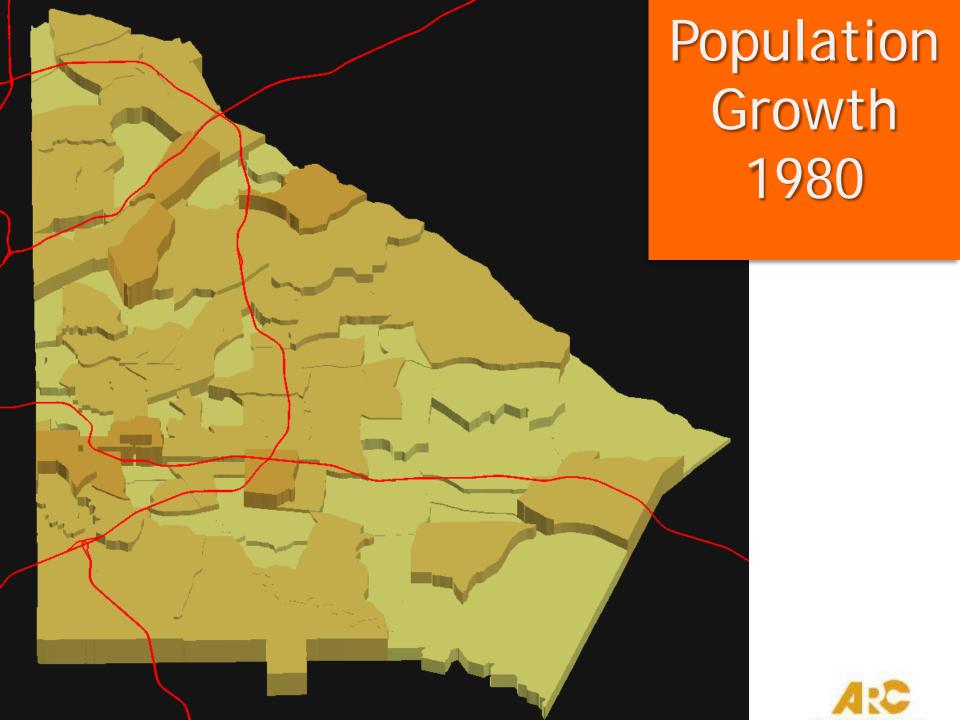
#### Race/Ethnic Composition by School District, 2012

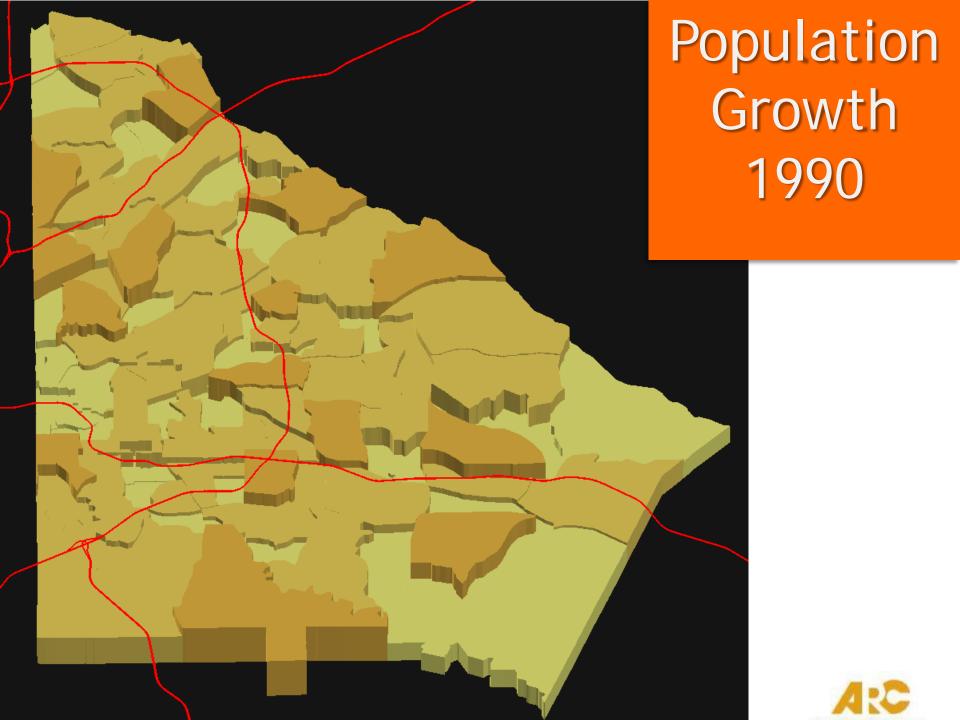


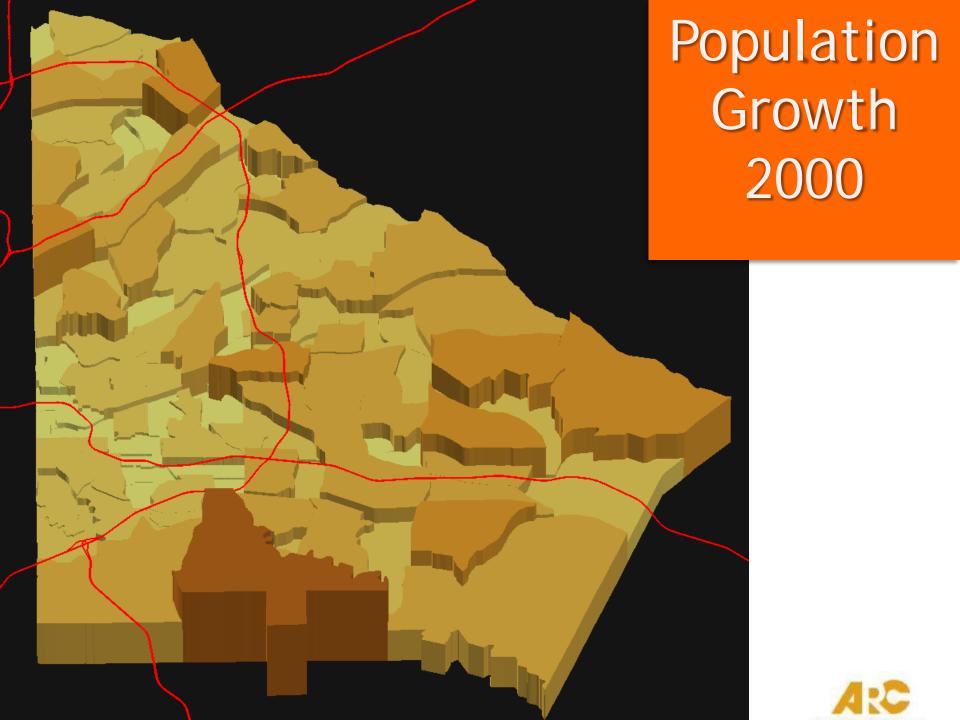


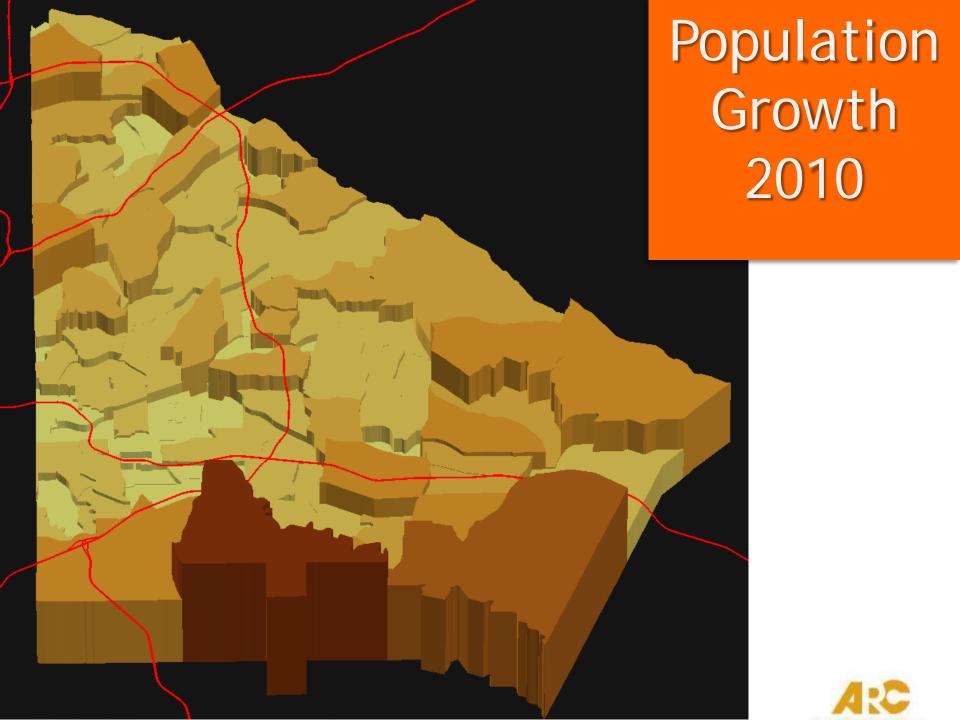


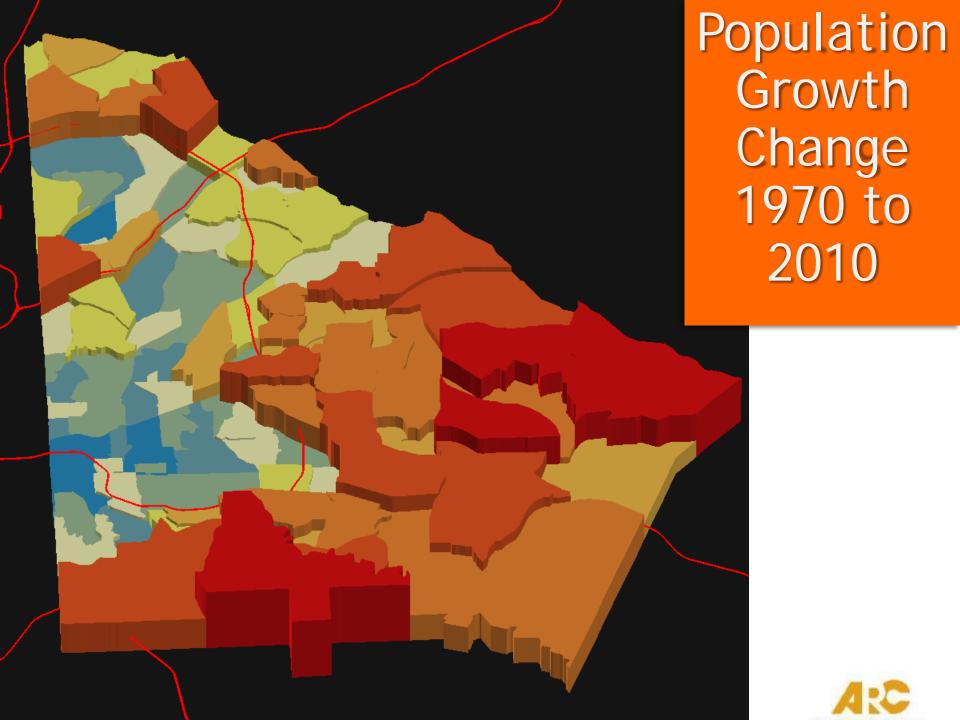












## County Growth





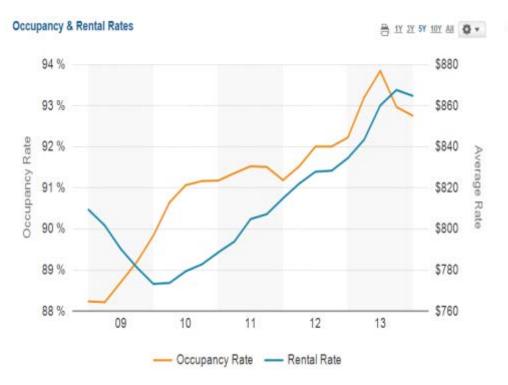
#### Atlanta MSA Submarket Multifamily 5YR Snapshot (January 201

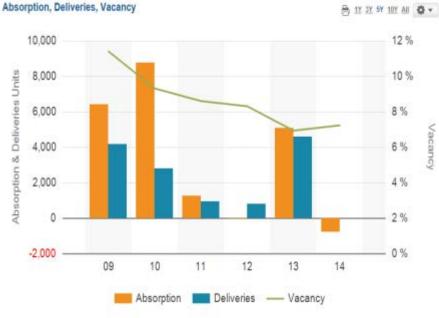
Leasing Units	Current	5-Year Avg
Vacant Units	29,264	35,724
Vacancy Rate	7.2%	8.9%
12 Mo. Absorption Units	2,120	4,292

Rents	Current	5-Year Avg
Studio Asking Rent	\$781	\$719
1 Bed Asking Rent	\$789	\$732
2 Bed Asking Rent	\$891	\$836
3+ Bed Asking Rent	\$1,027	\$971
Concessions	2.3%	4.5%

Inventory in Units	Current	5-Year Avg
Existing Units	476,850	400,593
12 Mo. Const. Starts	5,082	2,693
Under Construction	7,930	3,877
12 Mo. Deliveries	2,329	2,717

Sales	Past Year	5-Year Avg
Sale Price Per Unit	\$63,317	\$54,853
Asking Price Per Unit	\$36,401	\$37,436
Sales Volume (Mil.)	\$3,754	\$9,235
Cap Rate	7.5%	7.6%







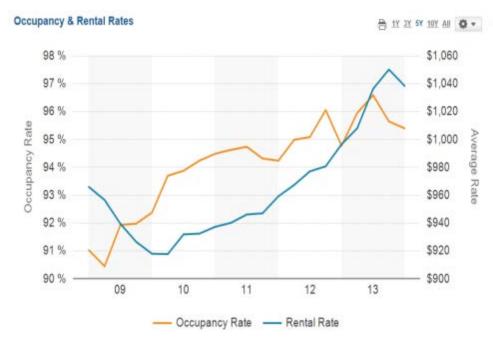
#### Central Perimeter Submarket Multifamily 5YR Snapshot (January 2014)

Leasing Units	Current	5-Year Avg
Vacant Units	1,425	1,823
Vacancy Rate	4.6%	5.9%
12 Mo. Absorption Units	190	466

Rents	Current	5-Year Avg
Studio Asking Rent	\$826	\$760
1 Bed Asking Rent	\$916	\$844
2 Bed Asking Rent	\$1,093	\$1,014
3+ Bed Asking Rent	\$1,333	\$1,236
Concessions	0.8%	2.9%

Inventory in Units	Current	5-Year Avg
Existing Units	34,013	30,767
12 Mo. Const. Starts	350	358
Under Construction	691	271
12 Mo. Deliveries	0	137

Sales	Past Year	5-Year Avg
Sale Price Per Unit	\$102,723	\$89,886
Asking Price Per Unit	-	\$74,368
Sales Volume (Mil.)	\$614	\$1,156
Cap Rate	5.9%	5.9%







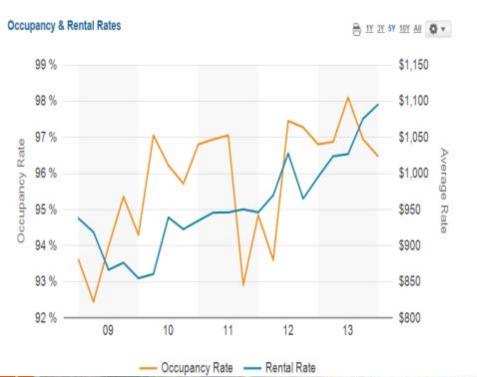
### Dunwoody (City) Market Multifamily 5YR Snapshot (January 20'

Leasing Units	Current	5-Year Avg
Vacant Units	97	115
Vacancy Rate	3.5%	4.2%
12 Mo. Absorption Units	26	25

Rents	Current	5-Year Avg
Studio Asking Rent	\$900	\$769
1 Bed Asking Rent	\$964	\$828
2 Bed Asking Rent	\$1,183	\$1,023
3+ Bed Asking Rent	\$1,331	\$1,206
Concessions	0.4%	2.9%

Inventory in Units	Current	5-Year Avg
Existing Units	2,756	2,756
12 Mo. Const. Starts	0	0
Under Construction	0	0
12 Mo. Deliveries	0	0

Sales	Past Year	5-Year Avg
Sale Price Per Unit	-	-
Asking Price Per Unit	-	-
Sales Volume (Mil.)	-	-
Cap Rate	-	-







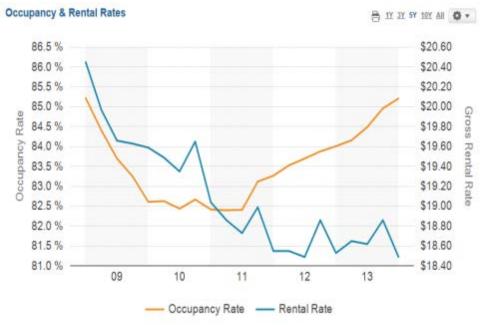
#### Atlanta MSA Submarket Office 5YR Snapshot (January 2014)

Availability	Current	5-Year Avg
Gross Rent Per SF	\$18.49	\$19.10
Vacancy Rate	14.8%	16.6%
Vacant SF	44,039,871	49,363,333
Availability Rate	17.6%	19.6%
Available SF	52,877,134	58,912,461
Sublet SF	3,416,879	4,284,613
Months on Market	23.1	17.1

Demand	Current	5-Year Avg
12 Mo. Absorption SF	2,944,055	192,904
12 Mo. Leasing SF	12,307,591	16,863,306

Inventory	Current	5-Year Avg
Existing Buildings	15,059	15,107
Existing SF	297,862,347	298,375,776
12 Mo. Const. Starts	901,970	971,340
Under Construction	1,954,406	1,859,326
12 Mo. Deliveries	596,533	1,558,699

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$129	\$110
Asking Price Per SF	\$91	\$96
Sales Volume (Mil.)	\$2,766	\$1,324
Cap Rate	8.3%	8.9%







#### Central Perimeter Submarket Office 5YR Snapshot (January 20)

Availability	Current	5-Year Avg
Gross Rent Per SF	\$20.69	\$20.36
Vacancy Rate	15.0%	19.4%
Vacant SF	5,069,071	6,508,617
Availability Rate	17.1%	22.3%
Available SF	5,863,554	7,535,044
Sublet SF	511,085	648,581
Months on Market	25.9	19.0

Demand	Current	5-Year Avg
12 Mo. Absorption SF	954,705	75,722
12 Mo. Leasing SF	2,081,324	2,975,511

Inventory	Current	5-Year Avg
Existing Buildings	701	708
Existing SF	33,779,058	33,494,180
12 Mo. Const. Starts	578,000	298,500
Under Construction	578,000	448,875
12 Mo. Deliveries	0	308,000

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$156	\$137
Asking Price Per SF	\$123	\$124
Sales Volume (Mil.)	\$498	\$311
Cap Rate	6.8%	8.0%







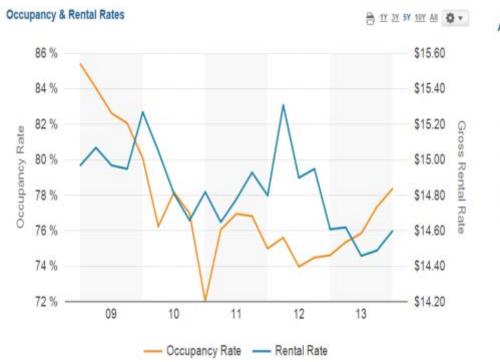
#### Dunwoody (City) Market Office 5YR Snapshot (January 201

Availability	Current	5-Year Avg
Gross Rent Per SF	\$14.60	\$14.85
Vacancy Rate	21.6%	22.5%
Vacant SF	213,158	221,855
Availability Rate	22.5%	24.1%
Available SF	221,378	237,915
Sublet SF	0	423
Months on Market	20.3	17.0

Demand	Current	5-Year Avg
12 Mo. Absorption SF	32,300	-13,816
12 Mo. Leasing SF	62,162	59,128

Inventory	Current	5-Year Avg
Existing Buildings	93	93
Existing SF	986,056	985,710
12 Mo. Const. Starts	0	0
Under Construction	0	0
12 Mo. Deliveries	0	0

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$65	\$79
Asking Price Per SF	\$107	\$137
Sales Volume (Mil.)	\$1.7	\$6.5
Cap Rate	-	7.7%







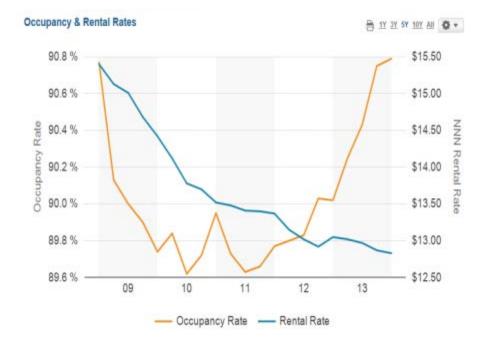
#### Atlanta MSA Submarket Retail 5YR Snapshot (January 2014)

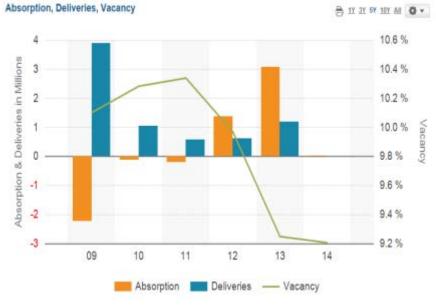
Availability	Current	5-Year Avg
NNN Rent Per SF	\$12.83	\$13.47
Vacancy Rate	9.2%	10.0%
Vacant SF	31,359,666	34,005,265
Availability Rate	10.6%	11.3%
Available SF	36,325,913	38,348,172
Sublet SF	1,271,886	1,552,287
Months on Market	21.3	15.3

Demand	Current	5-Year Avg
12 Mo. Absorption SF	2,905,842	369,720
12 Mo. Leasing SF	5,129,736	8,426,716

Inventory	Current	5-Year Avg
Existing Buildings	24,046	24,066
Existing SF	340,603,244	339,411,040
12 Mo. Const. Starts	127,914	853,726
Under Construction	604,271	1,039,161
12 Mo. Deliveries	849,017	1,455,758

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$113	\$114
Asking Price Per SF	\$108	\$109
Sales Volume (Mil.)	\$1,949	\$1,213
Cap Rate	8.0%	8.3%







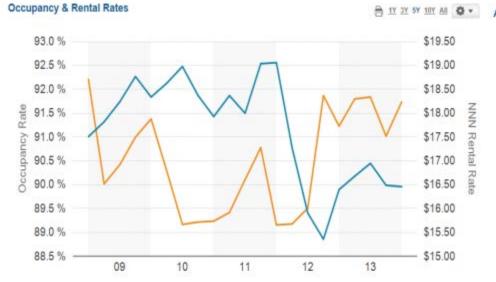
#### Central Perimeter Submarket Retail 5YR Snapshot (January 20

Availability	Current	5-Year Avg
NNN Rent Per SF	\$16.46	\$17.32
Vacancy Rate	8.3%	9.5%
Vacant SF	893,739	1,040,749
Availability Rate	9.4%	10.9%
Available SF	1,013,687	1,189,278
Sublet SF	89,157	76,184
Months on Market	16.4	15.0

Demand	Current	5-Year Avg
12 Mo. Absorption SF	47,485	10,853
12 Mo. Leasing SF	191,438	311,947

Inventory	Current	5-Year Avg
Existing Buildings	544	547
Existing SF	10,815,793	10,936,685
12 Mo. Const. Starts	0	8,076
Under Construction	0	3,417
12 Mo. Deliveries	0	48,174

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$222	\$190
Asking Price Per SF	\$263	\$245
Sales Volume (Mil.)	\$144	\$71
Cap Rate	7.3%	7.1%



Occupancy Rate - Rental Rate





#### Dunwoody (City) Market Retail 5YR Snapshot (January 2014)

Availability	Current	5-Year Avg
NNN Rent Per SF	\$27.85	\$15.68
Vacancy Rate	11.0%	12.9%
Vacant SF	117,321	137,064
Availability Rate	10.7%	12.9%
Available SF	113,685	137,650
Sublet SF	36,814	26,244
Months on Market	14.7	13.0

Demand	Current	5-Year Avg
12 Mo. Absorption SF	13,399	-3,596
12 Mo. Leasing SF	29,514	35,059

Inventory	Current	5-Year Avg
Existing Buildings	36	36
Existing SF	1,063,465	1,063,465
12 Mo. Const. Starts	0	0
Under Construction	0	0
12 Mo. Deliveries	0	0

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$165	\$175
Asking Price Per SF	\$443	\$405
Sales Volume (Mil.)	\$12	\$4.5
Cap Rate	8.1%	8.1%



