

From: [Alan Mothner](#)
To: [John Heneghan](#)
Cc: [Robert Wittenstein](#); [amypmcmorrow](#)
Subject: Funding for the North Woods Pavilion
Date: Friday, July 21, 2017 3:12:12 PM

John,

Thanks for meeting with us this morning to discuss the North Woods Pavilion building and larger capital campaign. As you can tell from our conversation, we are eager to get these projects moving forward and are striving for a March 2018 opening for the pavilion so that we can accommodate spring programs and especially our summer camp in 2018. The completion of the pavilion will allow us to accommodate an additional 24 campers per week (240 total during the summer) and alleviate the strain on our current buildings while satisfying community demand (this summer, our camps were completely filled by April and we currently have 300+ on waitlists). From an ROI standpoint, opening the pavilion in time will generate nearly \$40,000 in **NET** revenues from camps alone. We also anticipate additional revenue from facility rentals, field trips, and other programs from this structure, while the ability to simultaneously have multiple programs on our campus is paramount to our growth.

In light of the increased construction costs, we'd like to request an additional \$200,000 from the city towards this project. Our estimate from the contractor totals \$550,000 and we would like to avoid springing this on council during the RFP process. Brent is already aware of this increased cost. The Nature Center is prepared to fund the additional \$150,000 in estimated costs to complete the pavilion. The construction documents for the building will be submitted for permitting next week and we would like to move forward with this project as soon as possible in order to meet our March 2018 opening date.

Would it be possible to find additional funding through budgeted expenditures for the parks master plan that weren't utilized for that purpose? We see that as the clearest route towards securing funding, but of course are open to any other funding mechanisms that you feel are appropriate. Could an item be placed on an agenda in August to discuss and potentially award funds so that we could stay on track for a March, 2018 opening? In order to meet this date, we would like to break ground in November, so time is of the essence.

Thanks for your time and consideration with this and we look forward to hearing from the rest of council as well.

Best,
Alan

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The Butterflies return, August 19th!

Ren

