



4800 Ashford Dunwoody Road
Dunwoody, Georgia 30338
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MEMORANDUM

To: Mayor and City Council
From: David Elliott
Date: April 23, 2019
Subject: 2018 Stormwater Unit Price On Call Services Contract Award

ITEM DESCRIPTION

Discussion of a new 3-year unit price contract for storm water system repair and replacement projects.

BACKGROUND

The Public Works Department issued a Request for Proposals (RFP-18-04) for the purpose of selecting qualified contractors to perform on-call storm water system rehabilitation projects on an as needed basis. Prequalifying contractors with competitive bid prices allows for quicker response and reduces administrative time as major pipes repairs and replacement projects continue to arise. The contract term would be three years with an optional one year extension beginning approximately May 1, 2018.

The City received a total of seven proposals. All proposals were evaluated based on the following criteria: 50% Cost and 50% qualifications (experience, references, personnel, management approach, and understanding of the scope of work). Proposals were evaluated by three Public Works staff members. The summary of the proposal qualification and cost scoring is provided in the table below.

RFP 18-04 Standby Unit Price Repair			
	Average Staff Grade	Price Grade	Total Grade
Chatfield Contracting	34	34	67
Georgia Development Partners	49	43	93
Integrated Construction & Nobility	46	28	74
Southern Premier Contractors	49	48	97
IPR Southeast	49	45	94
A+S Paving	32	21	53
Layne Inliner	44	43	87



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For this proposal, the potential service providers were asked to provide unit prices for 432 line items that the City of Dunwoody anticipates. These line items were evaluated with 6 difference scenarios including the following:

1. Example Cleaning and CCTV Project
2. Example Combination Traditional Excavation and Cured In Place Pipe Lining (CIPP) Project
3. Example CIPP Project
4. Example Excavation Project
5. Total of All CIPP Line Items
6. Total of All Excavation Line Items

Scenarios 1 through 4 discussed above were modeled using actual projects that the City completed in the last 2 years. The total cost of each scenario was calculated by multiplying the number of units times each applicable rate. Once the calculation was complete, the potential service providers were ranked (Lowest Cost to Highest Cost).

Typically, contractors specialize in either traditional excavation-related repairs or CIPP-related repairs. Contractors are normally more competitive in one of the two areas. For this reason, the price component was primarily weighted on the potential service providers' top 3 ranked scenarios in the tabulation above.

RECOMMENDED ACTION

Staff respectfully requests Council's approval of the recommendation to contract with the following contractors for standby storm water repair and replacement construction projects.

1. Georgia Development Corporation
2. Southern Premier Contracting, Inc.
3. IPR Southeast, LLC.
4. Layne Inliner, LLC.