



4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338  
dunwoodyga.gov | 678.382.6700

**To: Mayor and City Council**  
**From: Chris Pike, Finance Director**  
**Date: May 21, 2018**  
**Subject: YTD Financial Report for March 31, 2018**

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Following are the financial highlights through March 31, 2018. Generally, the first quarter is somewhat uneventful with little to report. For revenues, the tradition holds true; nothing of significance to report other than meeting expectations. The franchise fee received from Georgia Power in February was just under \$2.8 million, exceeding the budget slightly as well as the prior year. This franchise fee is technically 2017 revenue, but we will show it here for cash flow purposes and because our budget included the figures in 2018. Municipal court fines are pacing well ahead of budget due mainly to address efforts to improve I-285 traffic enforcement. Hotel/motel taxes are slightly (4%) behind budget. Also, the budget was passed before the new 8% tax was approved. The new 8% tax requires that 1.5% of the tax remain in the Hotel/Motel fund. A future budget amendment will account for these changes. E911 is showing ahead of budget; however, this revenue continues to be difficult to forecast on a monthly basis whereas the annual numbers generally work out okay.

Overall, expenditures are tracking well below budget. Specific line items are of significance. First, police department expenditures and specifically personnel costs are significantly under budget. This variance is attributable to budgeting for positions not filled at the start of the year. In both Public Works and Parks, the repairs and maintenance line items are well under budget; however, these line items see more significant charges during the summer months than the earlier part of the year so this positive variance is largely caused by timing. Nothing noted above should have any impact on operational goals and projects for 2018.

*As Finance Director, I have reviewed this report. I am not aware of any material untrue statements or material omission; nor do I consider anything misleading. The financial statements and related information fairly present the financial condition and the results in all material respects. Management is responsible for internal controls and periodically evaluates these internal controls. No deficiencies in internal controls were discovered.*

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Denis Shortal Mayor  
Eric Linton, ICMA-CM City Manager  
Sharon Lowery, CMC City Clerk

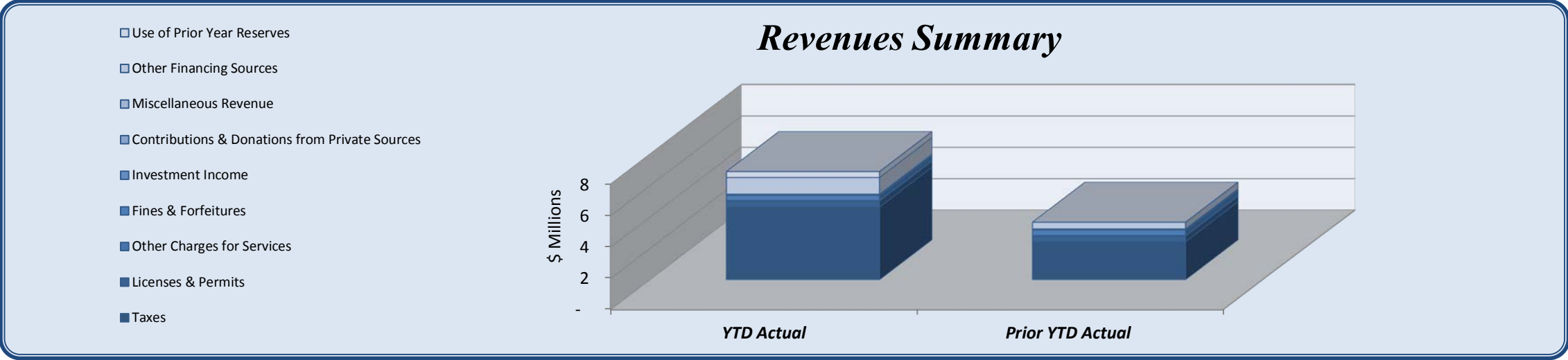
Pam Tallmadge City Council Post 1  
Jim Riticher City Council Post 2  
Tom Lambert City Council Post 3

Terry Nall City Council Post 4  
Lynn Deutsch City Council Post 5  
John Heneghan City Council Post 6

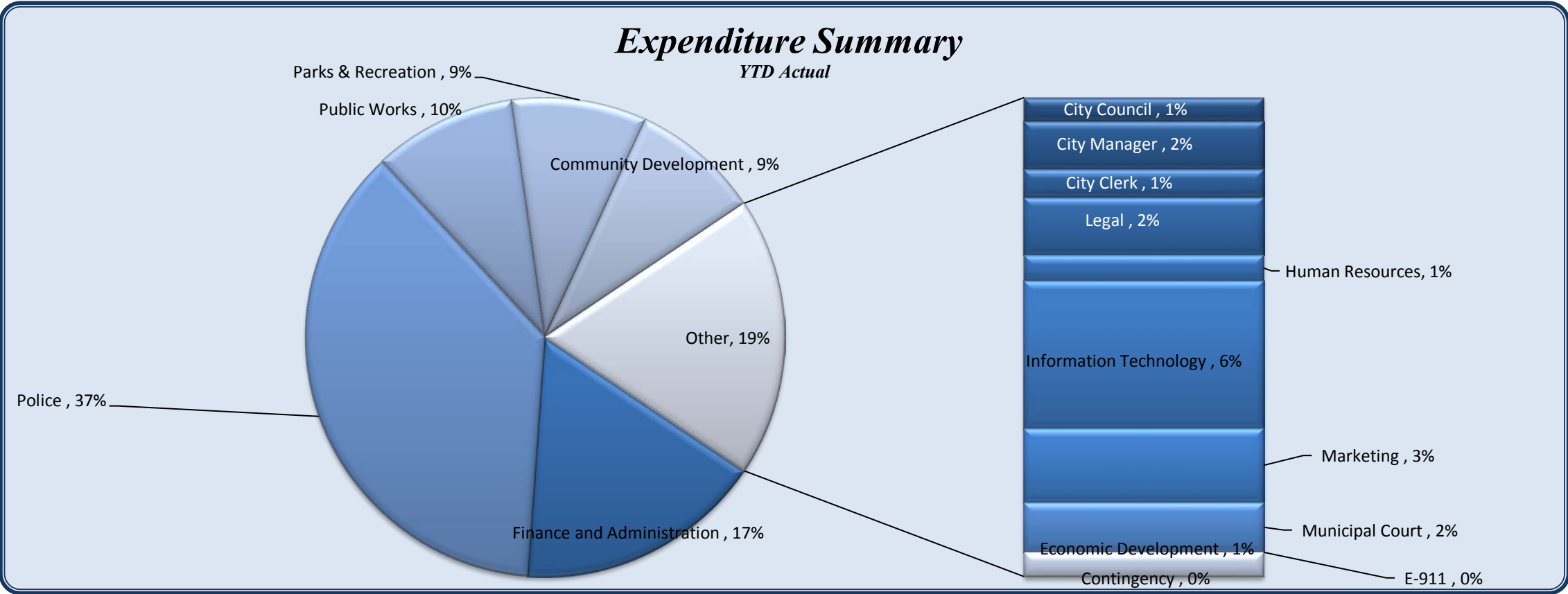
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City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

Revenues & Resources	Total Annual	YTD Budget	YTD Actual	YTD Variance		Prior YTD Actual	Flux (Diff from Prior Year)
	Budget			(% of YTD Budget)			
				(\$ '000)			
Taxes	19,799,000	4,614,250	4,638,672	<div><div></div></div> 24	101%	2,437,212	2,201,461
Licenses & Permits	1,597,500	274,375	384,754	<div><div></div></div> 110	140%	349,033	35,722
Other Charges for Services	517,300	32,050	40,344	<div><div></div></div> 8	126%	39,198	1,146
Fines & Forfeitures	1,000,000	250,000	323,444	<div><div></div></div> 73	129%	348,283	(24,839)
Investment Income	20,000	5,000	17,326	<div><div></div></div> 12	347%	7,799	9,527
Contributions & Donations from Private Sources	5,000	-	-	-		4,846	(4,846)
Miscellaneous Revenue	242,000	60,500	63,486	<div><div></div></div> 3	105%	66,338	(2,851)
Other Financing Sources	1,602,146	1,056,539	1,056,539	0	100%	420,396	636,144
Use of Prior Year Reserves	379,381	379,381	379,381	-	100%	-	379,381
Total Revenues & Resources	25,162,327	6,672,095	6,903,947	232	103%	3,673,103	3,230,844



Expenditures	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
	Budget			(% of YTD				(Diff from Prior
					(\$ '000)			
City Council	282,079	69,822	53,065	17	76%	74,219	21,154	
City Manager	467,116	114,170	106,909	7	94%	102,166	(4,743)	
City Clerk	217,876	68,742	61,190	8	89%	40,420	(20,770)	
Legal	300,000	127,500	129,346	(2)	101%	123,561	(5,784)	
Finance and Administration	3,363,353	1,120,786	943,609	177	84%	794,774	(148,835)	
Human Resources	377,966	93,319	55,728	38	60%	66,072	10,343	
Information Technology	1,263,015	337,362	327,968	9	97%	243,151	(84,817)	
Marketing	579,546	171,199	163,785	7	96%	109,073	(54,712)	
Municipal Court	609,312	151,205	111,056	40	73%	106,493	(4,562)	
Police	9,718,716	2,433,459	2,086,333	347	86%	1,955,944	(130,389)	
E-911	175,000	43,750	-	44	0%	85,811	85,811	
Public Works	2,808,756	739,636	544,646	195	74%	571,932	27,285	
Parks & Recreation	2,306,076	564,445	514,021	50	91%	696,836	182,816	
Community Development	1,972,514	505,664	491,262	14	97%	427,780	(63,482)	
Economic Development	288,064	70,719	53,988	17	76%	67,893	13,905	
Contingency	250,000	62,500	-	63	0%	-	-	
Total Expenditures	24,979,388	6,674,278	5,642,906	1,031	85%	5,466,126	(176,780)	



Total Revenues over/(under) Expenditures	560,905	91,136	1,261,042	1,169,906	(1,726,950)	2,987,992
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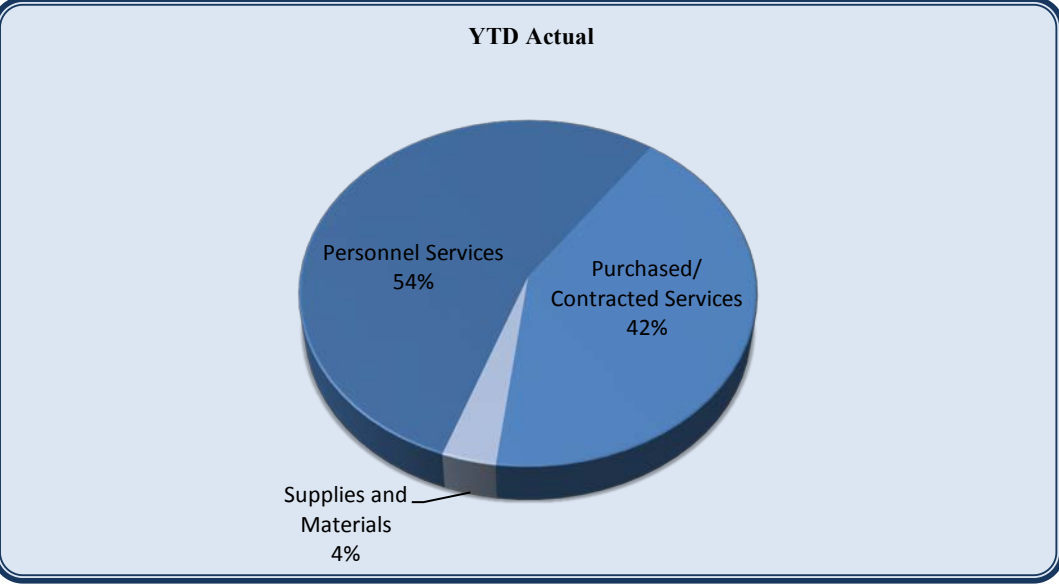
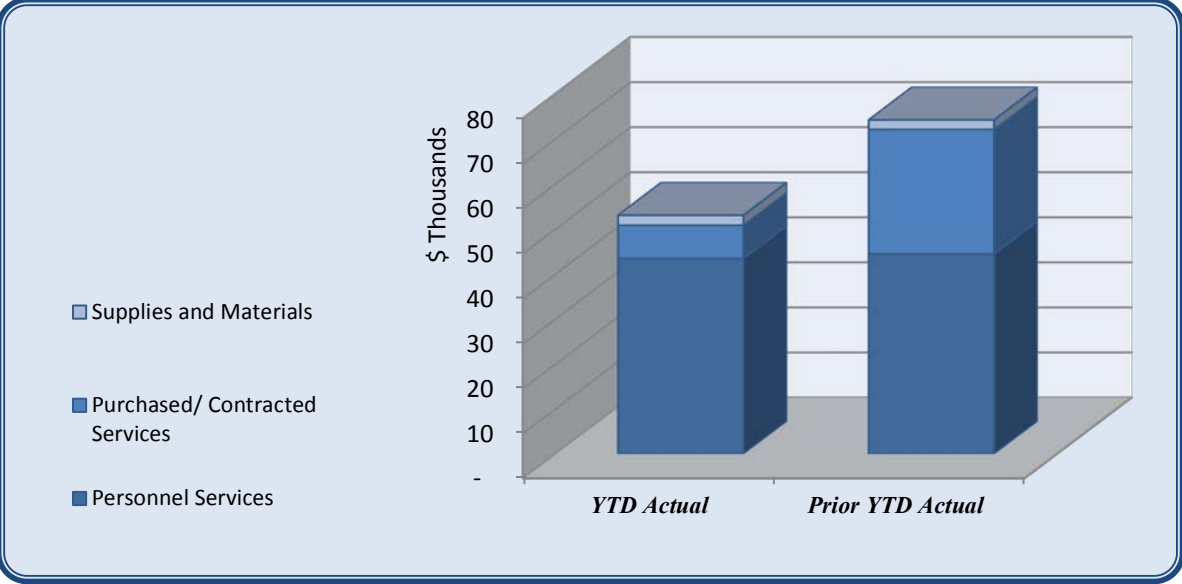
City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

Revenues							
	Total Annual Budget	YTD Budget	YTD Actual	Variance (\$ '000)	(% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)
Real Property Tax	6,798,000	-	8,933	<div></div> 9		129,497	(120,563)
Personal Property Tax	400,000	-	-	-		40,929	(40,929)
Motor Vehicle	150,000	37,500	60,172	<div></div> 23	160%	41,535	18,636
Intangibles (Reg & Recording)	160,000	40,000	24,185	<div></div> (16)	60%	71,017	(46,832)
Franchise Fees	3,625,000	2,774,000	2,810,249	<div></div> 36	101%	162,469	2,647,780
Hotel/Motel Tax	1,680,000	420,000	401,705	<div></div> (18)	96%	434,050	(32,345)
Alcoholic Beverage Excise Tax	650,000	162,500	161,860	<div></div> (1)	100%	165,163	(3,303)
MVR Excise Tax	100,000	25,000	29,629	<div></div> 5	119%	23,087	6,542
Excise Tax on Energy	100,000	25,000	29,746	<div></div> 5	119%	36,643	(6,897)
Business & Occupation Tax	3,040,000	950,000	944,869	<div></div> (5)	99%	1,159,117	(214,249)
Insurance Premium Tax	2,900,000	-	-	-		-	-
Financial Institutions Tax	175,000	175,000	162,755	<div></div> (12)	93%	169,986	(7,231)
Penalties & int on delinq tax	1,000	250	2,687	<div></div> 2	1075%	332	2,355
Pen & Int on delinq taxes-Business	20,000	5,000	1,882	<div></div> (3)	38%	3,386	(1,504)
Taxes	19,799,000	4,614,250	4,638,672	24	101%	2,437,212	2,201,461
Alcoholic Beverage Licenses	500,000	-	37,324	<div></div> 37		46,922	(9,598)
Other Licenses and Permits	2,500	625	11,225	<div></div> 11	1796%	5,385	5,840
Planning & Zoning Fees	15,000	3,750	5,565	<div></div> 2	148%	3,268	2,297
Bldg Structures & Equipment	1,000,000	250,000	314,099	<div></div> 64	126%	274,425	39,674
OTC Inspections	-	-	2,125	<div></div> 2		-	2,125
Soil Erosion	30,000	7,500	2,016	<div></div> (5)	27%	833	1,183
Plan Review-Fire	50,000	12,500	12,400	<div></div> (0)	99%	16,200	(3,800)
Tree Bank	-	-	-	-		2,000	(2,000)
Licenses & Permits	1,597,500	274,375	384,754	110	140%	349,033	35,722
Local Government Grants	-	-	-	-		-	-
Intergovernmental Revenues	-	-	-	-		-	-
Special Police Services	15,000	3,750	4,715	<div></div> 1	126%	3,515	1,200
Fingerprinting Fee	6,000	1,500	1,815	<div></div> 0	121%	1,773	42
Public Safety-Other	75,000	18,750	18,446	<div></div> (0)	98%	16,718	1,728
Special Assessments	20,000	-	-	-		73	(73)
Streetlight Fees	330,000	-	-	-		2,435	(2,435)
Charges for services: Parking	-	-	192	<div></div> 0	0%	-	192
Recreation Program Fees	44,500	-	(25)	<div></div> (0)		5,033	(5,058)
Pavilion Rentals	25,000	6,250	15,200	<div></div> 9	243%	9,100	6,100
NSF Fees	-	-	-	-		551	(551)
Other Charges for Services	517,300	32,050	40,344	8	126%	39,198	1,146
Municipal Court Fines & Forfeitures	1,000,000	250,000	323,444	<div></div> 73	129%	348,283	(24,839)
Fines & Forfeitures	1,000,000	250,000	323,444	73	129%	348,283	(24,839)
Interest Revenue	20,000	5,000	17,326	<div></div> 12	347%	7,799	9,527
Investment Income	20,000	5,000	17,326	12	347%	7,799	9,527
Contr & Don From Priv Sources	-	-	-	-		4,000	(4,000)
Explorer Donations	5,000	-	-	-		846	(846)
Donations	-	-	-	-		-	-
Contributions & Donations from Private Sources	5,000	-	-	-		4,846	(4,846)
Rents & Royalties	240,000	60,000	63,474	<div></div> 3	106%	60,206	3,268
Reimb for damaged property	-	-	-	-		5,900	(5,900)
Other Charges For Services	2,000	500	13	<div></div> (0)	3%	217	(205)
Miscellaneous Revenue	-	-	-	-		15	(15)
Miscellaneous Revenue	242,000	60,500	63,486	3	105%	66,338	(2,851)
Proceeds from sale of property	1,602,146	1,056,539	1,056,539	<div></div> 0	100%	420,396	636,144
Other Financing Sources	1,602,146	1,056,539	1,056,539	0	100%	420,396	636,144
Use of Prior Year Reserves	379,381	379,381	379,381	-	100%	-	379,381
Total Revenues	25,162,327	6,672,095	6,903,947	232	103%	3,673,103	3,230,844

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

City Council

City Council	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
	Budget			(\$ '000)	(% of YTD Budget)			(Diff from Prior Year)
Personnel Services	202,479	50,672	43,482	<div><div></div></div> 7	86%	44,515	1,033	
Purchased/ Contracted Services	62,900	12,600	7,369	<div><div></div></div> 5	58%	27,604	20,235	
Supplies and Materials	16,700	6,550	2,214	<div><div></div></div> 4	34%	2,100	(114)	
Total City Council	282,079	69,822	53,065	17	76%	74,219	21,154	



City Council

City Council	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux (Diff from Prior Year)	
	Budget			(% of YTD Budget)				
				(\$ '000)				
Regular Salaries	88,000	22,000	22,000	0	100%	22,000	-	
Group Insurance	107,538	26,885	19,831	7	74%	20,798	967	
Social Security	5,456	1,364	1,235	0	91%	1,227	(8)	
Medicare	1,276	319	289	0	91%	287	(2)	
Workers' Compensation	209	105	128.3	(0)	123%	204	76	
Personnel Services	202,479	50,672	43,482	7	86%	44,515	1,033	
Professional Services	4,500	1,125	250		1	22%	4,546	4,296
Technical Services	1,000	250	-		0	0%	-	-
Repairs & Maintenance	2,500	2,500	2,500	-	0%	-	-	-
Property/Liability Insurance	20,000	-	-	-	-	20,604	20,604	
Communications	6,500	1,625	1,915	(0)	118%	136	(1,779)	
Printing & Binding	3,550	888	-		1	0%	-	-
Travel	15,300	3,825	74		4	2%	-	(74)
Dues & Fees	3,000	750	575		0	77%	313	(263)
Education & Training	6,550	1,638	2,055	(0)	125%	2,005	(50)	
Purchased/ Contracted Services	62,900	12,600	7,369	5	58%	27,604	20,235	
Supplies	4,000	1,500	1,429		0	95%	-	(1,429)
Food	5,500	1,375	785		1	57%	1,371	586
Books & Periodicals	700	175	-		0	0%	-	-
Small Equipment	4,000	1,000	-		1	0%	729	729
Supplies and Materials	16,700	6,550	2,214	4	34%	2,100	(114)	
Total City Council	282,079	69,822	53,065	17	76%	74,219	21,154	

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

City Council									
	Shortal	Tallmadge	Nall	Riticher	Deutsch	Lambert	Heneghan	Unallocated	Total
Regular Salaries	4,000	3,000	3,000	3,000	3,000	3,000	3,000		22,000
Group Insurance	188		6,657	4,705	6,665	1,616			19,831
Social Security	244	186	143	164	141	171	186		1,235
Medicare	57	44	34	38	33	40	44		289
Workers' Compensation								128	128
Personnel Services	4,489	3,230	9,834	7,907	9,839	4,827	3,230	128	43,482
Professional Services								250	250
Technical Services									-
Repairs & Maintenance								2,500	2,500
Property/Liability Insurance									-
Communications						385	1,523	7	1,915
Printing & Binding									-
Travel	16					58			74
Dues & Fees			545					30	575
Education & Training	540		820		695				2,055
Purchased/ Contracted Services	556	-	1,365	-	695	443	1,523	2,787	7,369
Supplies	114	85	170	57		123	795	85	1,429
Food		22						764	785
Books & Periodicals									-
Small Equipment									-
Supplies and Materials	114	107	170	57	-	123	795	849	2,214
Total City Council	5,158	3,336	11,369	7,964	10,534	5,393	5,547	3,764	53,065

Section 2.07 of the Dunwoody Code of Ordinances states, "The mayor shall be provided an annual expense allowance of \$5,000.00 and each councilmember shall be provided an annual expense allowance of \$3,000.00 for the reimbursement of expenses actually and necessarily incurred by the mayor and councilmembers in carrying out their duties as elected officials of the city."

Please see the subsequent page for a breakdown of all non-payroll expenses; including those charged to each Councilmember's discretionary allowance.



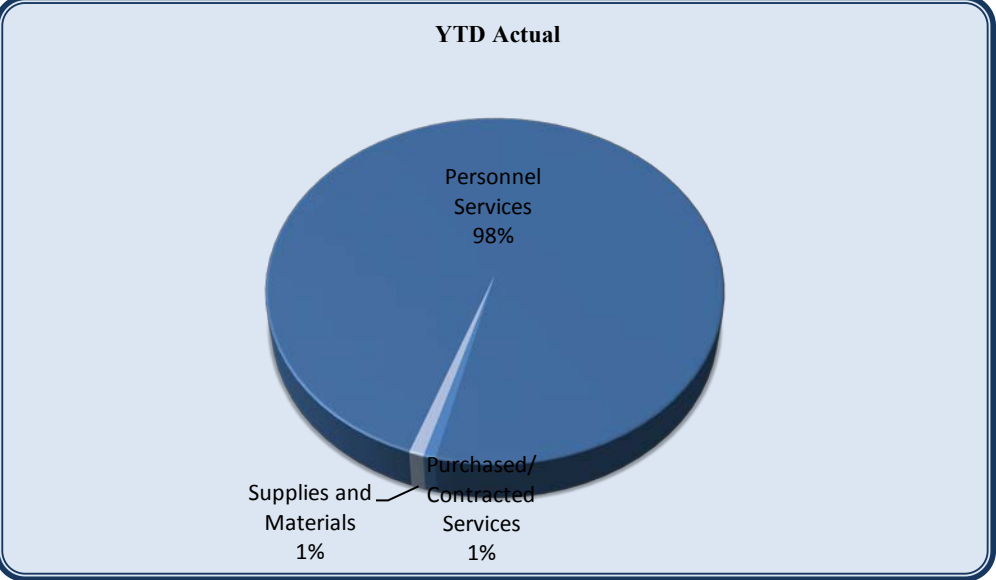
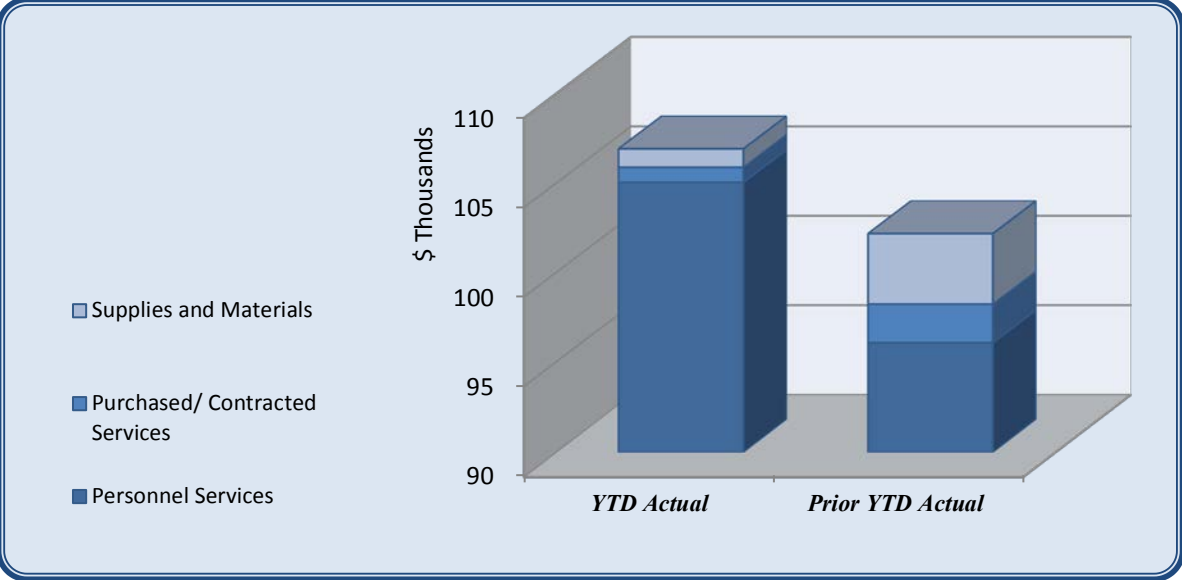
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Project	Council Member	Date	Vendor	Description	Account	Non-Allowance	Charter Allowance	Total
PT	Pam Talmadge	1/19/2018	Kaesar and Blair, INC	Dunwoody Shirts	Supplies		85.19	
		2/23/2018	Pam Talmadge - Expense report	Youth City Council	Food		8.27	
		2/23/2018	Pam Talmadge - Expense report	Youth City Council	Food		13.24	
						-	106.70	106.70
JH	John Heneghan	1/13/2018	Verizon	Wireless Service	Communications		544.93	
		1/26/2018	John Heneghan - Expense report	2017 Expenses	Supplies		795.05	
		1/26/2018	John Heneghan - Expense report	2017 Expenses	Communications		888.00	
		2/13/2018	Verizon	Wireless Service	Communications		44.94	
		3/13/2018	Verizon	Wireless Service	Communications		44.94	
						-	2,317.86	2,317.86
JR	Jim Riticher	1/19/2018	Kaesar and Blair INC	Dunwoody Shirts	Supplies		56.79	
						-	56.79	56.79
LD	Lynn Deutsch	3/31/2018	GMA	Training	Education & Training	630.00		
		3/31/2018	Georgia Walks	Training	Education & Training	65.00		
						695.00	-	695.00
TL	Tom Lambert	1/13/2018	Verizon	Wireless Services	Communications		294.94	
		1/19/2018	Kaesar and Blair, INC	Dunwoody shirts	Supplies		85.19	
		2/13/2018	Verizon	Wireless Services	Communications		44.94	
		2/23/2018		Mayor's Day Parking	Travel	58.00		
		2/23/2018	Tom Lambert - expense reimbursement		Supplies		37.62	
		3/13/2018	Verizon	Wireless Services	Communications		44.94	
						58.00	507.63	565.63
TN	Terry Nall	1/3/2018	Rotary Club of Dunwoody		Dues & Fees		425.00	
		1/19/2018	Kaesar and Blair, INC	Dunwoody Shirts	Supplies		170.37	
		1/26/2018	A Vintage Affair		Dues & Fees		120.00	
		3/31/2018	GMA	Training	Education & Training	820.00		
					\	820.00	715.37	1,535.37
DS	Denis Shortal	1/19/2018	Kaesar and Blair INC	Dunwoody Shirts	Supplies		113.58	
		2/23/2018	Reimbursement	Mayors Day Parking	Travel	16.00		
		2/23/2018	Reimbursement	Mayors Day Ticket	Education & Training	50.00		
		3/31/2018	GMA	Training	Education & Training	490.00		
						556.00	113.58	669.58
	Council & Mayor General	2/1/2018	Purchase Power	Postage	Communications	3.45		
		2/22/2018	DeKalb County Probate Court	Swearing in ceremony	Dues & Fees	30.00		
		2/28/2018	City of Sandy Springs	City Council Retreat	Prof Services	250.00		
		2/28/2018	Metro Awards	Council member name plate	Supplies	84.95		
		2/28/2018	Corner Bakery	City Council Retreat	Food	280.50		
		2/28/2018	Maggianos Perimeter Mall	City Council Retreat	Food	483.37		
		3/12/2018	EasyVote Solutions, LLC	Elections	Repairs & Maintenance	2,500.00		
		3/31/2018	Purchase Power	Postage	Communications	3.45		
						3,635.72	-	3,635.72
					Total Council Expenses			9,583

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

City Manager

City Manager	Total Annual						
	Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux	
				(% of YTD (\$ '000) Budget)		(Diff from Prior Year)	
Personnel Services	426,117	104,670	105,039	(0)	100%	96,063	(8,976)
Purchased/ Contracted Services	20,787	5,197	842	4	16%	2,162	1,320
Supplies and Materials	10,212	1,803	1,029	1	57%	3,942	2,913
Total City Manager	467,116	114,170	106,909	7	94%	102,166	(4,743)



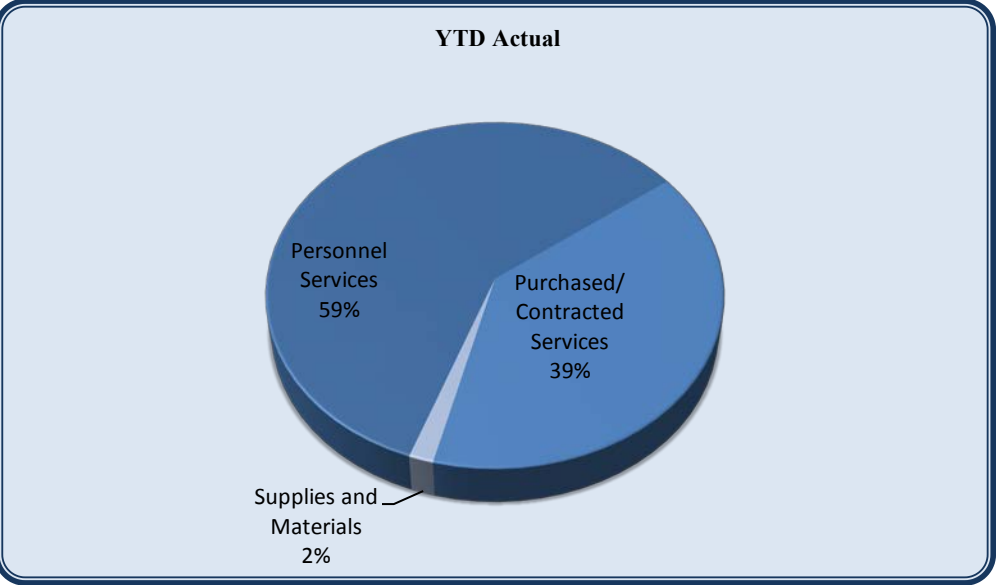
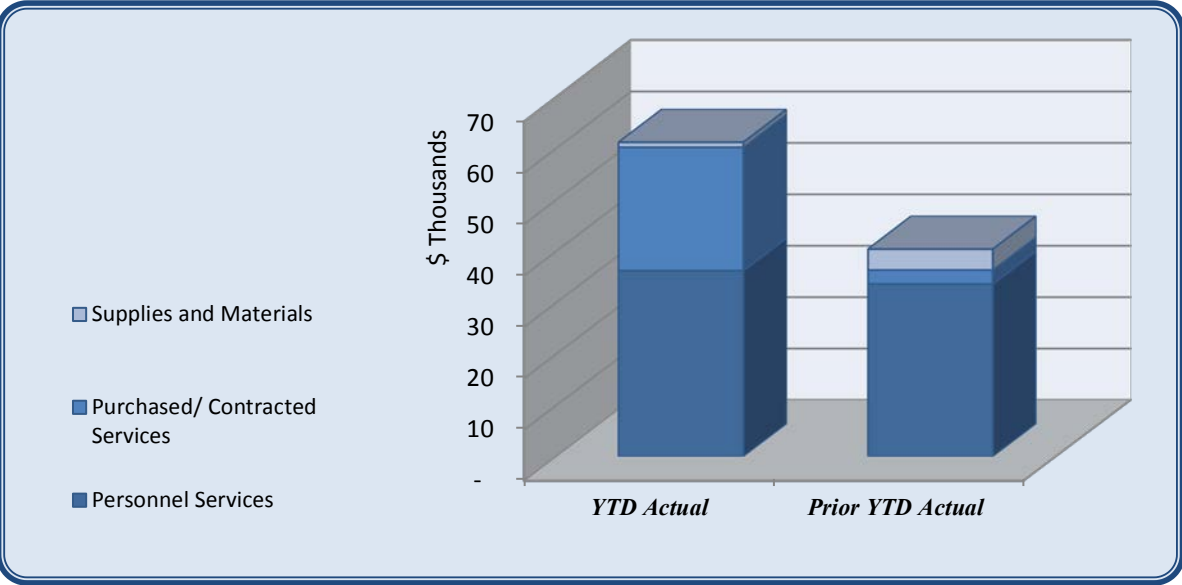
City Manager

City Manager	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
	Budget			(% of YTD	(Diff from Prior			
				(\$ '000)	Budget)			Year)
Regular Salaries	301,701	72,785	73,703	<div><div></div></div>	(1)	101%	69,819	(3,884)
Group Insurance	50,230	12,558	14,137	<div><div></div></div>	(2)	113%	11,766	(2,371)
Medicare	4,375	1,094	1,163	<div><div></div></div>	(0)	106%	1,117	(46)
Retirement	68,770	17,193	15,423	<div><div></div></div>	2	90%	12,409	(3,013)
Workers' Compensation	1,041	1,041	614	<div><div></div></div>	0	59%	951	338
Personnel Services	426,117	104,670	105,039		(0)	100%	96,063	(8,976)
Repairs & Maintenance	-	-	-	<div><div></div></div>	-		-	-
Communications	1,842	461	271	<div><div></div></div>	0	59%	353	82
Printing & Binding	1,000	250	-	<div><div></div></div>	0	0%	-	-
Travel	7,400	1,850	190	<div><div></div></div>	2	10%	589	399
Dues & Fees	5,345	1,336	150	<div><div></div></div>	1	11%	425	275
Education & Training	5,200	1,300	204	<div><div></div></div>	1	16%	795	591
Purchased/ Contracted Services	20,787	5,197	842		4	16%	2,162	1,320
Supplies	5,200	1,300	896	<div><div></div></div>	0	69%	375	(520)
Food	1,500	375	133	<div><div></div></div>	0	35%	306	173
Books & Periodicals	512	128	-	<div><div></div></div>	0	0%	-	-
Small Equipment	3,000	-	-		-		3,260	3,260
Supplies and Materials	10,212	1,803	1,029		1	57%	3,942	2,913
Contingency	10,000	2,500	-	<div><div></div></div>	3	0%	0	(0)
Total City Manager	467,116	114,170	106,909		7	94%	102,166	(4,743)

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

City Clerk

City Clerk	Total Annual							
	Budget	YTD Budget	YTD Actual		Variance	Prior YTD Actual	Flux	
					(% of YTD (\$ '000) Budget)		(Diff from Prior Year)	
Personnel Services	154,921	37,982	36,223	<div><div></div></div>	2	95%	33,645	(2,577)
Purchased/ Contracted Services	57,430	29,084	23,995	<div><div></div></div>	5	83%	2,715	(21,280)
Supplies and Materials	5,525	1,676	972	<div><div></div></div>	1	58%	4,059	3,087
Transfers Out	-	-	-		-	-	-	-
Total City Clerk	217,876	68,742	61,190		8	89%	40,420	(20,770)



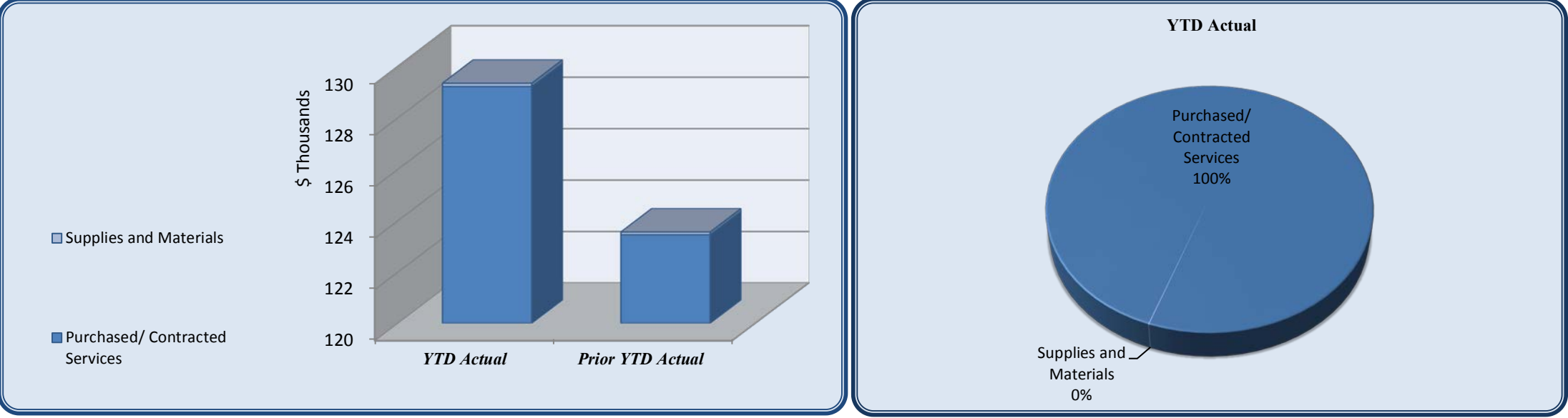
City Clerk

City Clerk	Total Annual	YTD Budget	YTD Actual		Variance	Prior YTD Actual	Flux	
	Budget				(% of YTD			(Diff from Prior
					(\$ '000)			Budget)
Salaries	107,542	25,945	25,726	<div><div></div></div>	0	99%	24,555	(1,171)
Group Insurance	23,838	5,960	4,983	<div><div></div></div>	1	84%	4,636	(347)
Medicare	1,560	390	421	<div><div></div></div>	(0)	108%	404	(17)
Retirement	21,724	5,431	4,942	<div><div></div></div>	0	91%	3,817	(1,125)
Workers' Compensation	257	257	151	<div><div></div></div>	0	59%	234	83
Personnel Services	154,921	37,982	36,223		2	95%	33,645	(2,577)
Professional Services	5,000	2,799	2,766	<div><div></div></div>	0	99%	1,898	(868)
Technical Services	1,250	313	-	<div><div></div></div>	0	0%	-	-
Repairs and Maintenance	28,500	20,302	20,302	<div><div></div></div>	-	100%	100	(20,202)
Communications	2,680	670	303	<div><div></div></div>	0	45%	384	82
Advertising	2,000	500	-	<div><div></div></div>	1	0%	251	251
Printing & Binding	1,500	375	-	<div><div></div></div>	0	0%	-	-
Travel	3,750	938	-	<div><div></div></div>	1	0%	17	17
Dues & Fees	275	69	-	<div><div></div></div>	0	0%	-	-
Education & Training	12,475	3,119	625	<div><div></div></div>	2	20%	65	(560)
Purchased/ Contracted Services	57,430	29,084	23,995		5	83%	2,715	(21,280)
Supplies	1,700	600	570	<div><div></div></div>	0	95%	569	(0)
Food	400	220	215	<div><div></div></div>	0	98%	30	(185)
Books & Periodicals	425	106	-	<div><div></div></div>	0	0%	-	-
Small Equipment	3,000	750	188	<div><div></div></div>	1	25%	3,460	3,272
Supplies and Materials	5,525	1,676	972		1	58%	4,059	3,087
Total City Clerk	217,876	68,742	61,190		8	89%	40,420	(20,770)



City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Legal</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance (% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)	
				(\$ '000)			
Purchased/ Contracted Services	300,000	127,500	129,221	(2)	101%	123,457	(5,764)
Supplies and Materials	-	-	125	(0)		105	(20)
<b>Total Legal</b>	<b>300,000</b>	<b>127,500</b>	<b>129,346</b>	<b>(2)</b>	<b>101%</b>	<b>123,561</b>	<b>(5,784)</b>

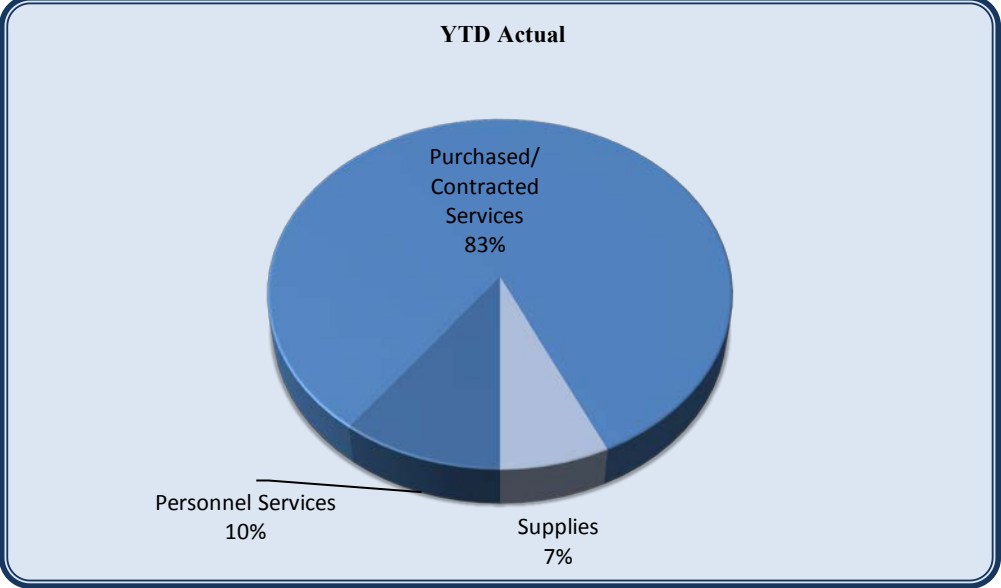
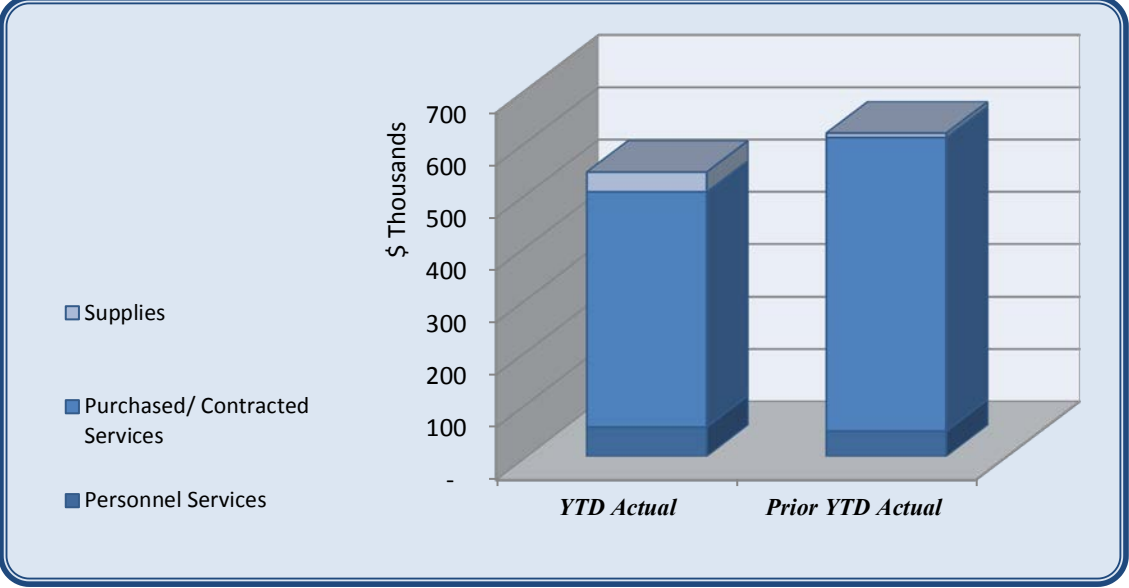


<i>Legal</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance (% of YTD (\$ '000) Budget)	Prior YTD Actual	Flux (Diff from Prior Year)	
Professional Services	300,000	127,500	129,217	(2)	101%	123,393	(5,823)
Printing & Binding	-	-	-	-		-	-
Travel	-	-	-	-		-	-
Purchased/ Contracted Services	300,000	127,500	129,221	(2)	101%	123,457	(5,764)
Supplies	-	-	86	(0)		105	19
Supplies and Materials	-	-	125	(0)		105	(20)
Total Legal	300,000	127,500	129,346	(2)	101%	123,561	(5,784)

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Finance and Administration</i>							
	Total Annual Budget	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux (Diff from Prior Year)
				(% of YTD Budget)			
				(\$ '000)			

Personnel Services	244,192	63,166	55,686		7	88%	48,117	(7,569)
Purchased/ Contracted Services	2,419,802	600,280	448,219		152	75%	559,939	111,720
Supplies	219,000	55,350	37,714		18	68%	8,240	(29,474)
Transfers Out	480,359	401,990	401,990		-	100%	178,479	(223,512)
<b>Total Finance and Administration</b>	<b>3,363,353</b>	<b>1,120,786</b>	<b>943,609</b>		<b>177</b>	<b>84%</b>	<b>794,774</b>	<b>(148,835)</b>



<i>Finance and Administration</i>	Total Annual Budget					
	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux (Diff from Prior Year)
			(% of YTD Budget)			
				(\$ '000)		

Regular Salaries	155,372	40,869	39,521		1	97%	35,222	(4,299)
Group Insurance	34,225	8,556	7,144		1	83%	6,654	(490)
Medicare	2,253	563	615		(0)	109%	550	(65)
Retirement	31,386	7,847	6,935		1	88%	5,343	(1,592)
Workers' Compensation	371	186	220		(0)	119%	347	127
Other Employee Benefits	20,585	5,146	1,252		4	24%	-	(1,252)
<b>Personnel Services</b>	<b>244,192</b>	<b>63,166</b>	<b>55,686</b>		<b>7</b>	<b>88%</b>	<b>48,117</b>	<b>(7,569)</b>

Official/Admin Services	1,164,304	291,076	279,122		12	96%	250,558	(28,564)
Professional Services	178,767	44,692	29,159		16	65%	24,698	(4,462)
Technical Services	54,080	9,550	8,635		1	90%	8,917	282
Repairs & Maintenance	395,890	98,973	33,832		65	34%	80,821	46,988
Rentals	361,516	90,379	42,989		47	48%	120,674	77,686
Insurance	100,000	-	-		-	-	27,310	27,310
Communications	14,160	3,540	3,411		0	96%	1,755	(1,656)
Advertising	3,600	900	-		1	0%	-	-
Printing & Binding	11,450	2,863	186		3	6%	723	538
Travel	5,500	3,500	3,461		0	99%	108	(3,353)
Dues & Fees	53,335	35,508	34,563		1	97%	34,363	(200)
Education & Training	4,000	1,000	1,379		(0)	138%	225	(1,154)
Other Charges	73,200	18,300	11,482		7	63%	9,787	(1,695)
<b>Purchased/ Contracted Services</b>	<b>2,419,802</b>	<b>600,280</b>	<b>448,219</b>		<b>152</b>	<b>75%</b>	<b>559,939</b>	<b>111,720</b>

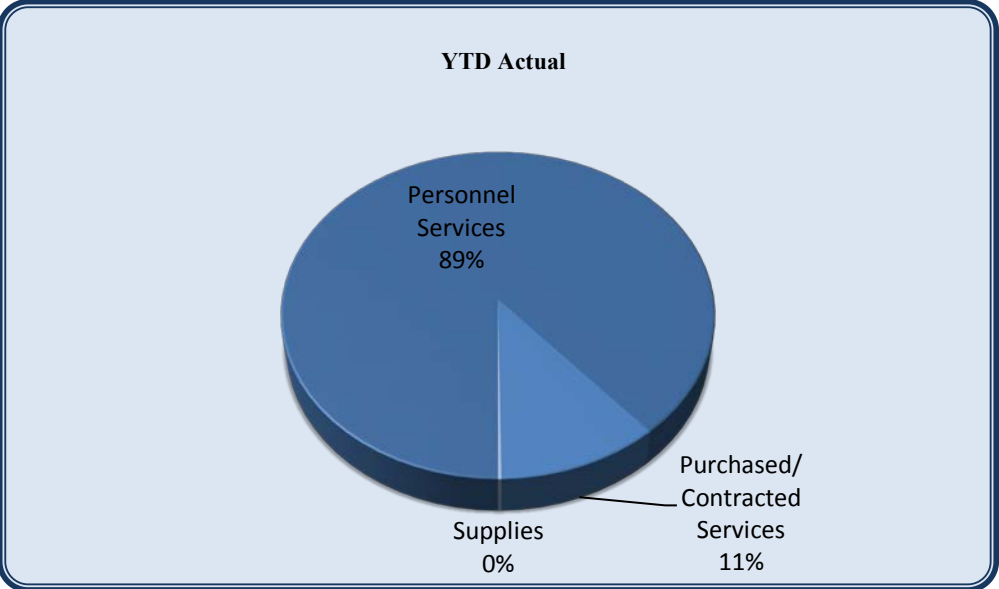
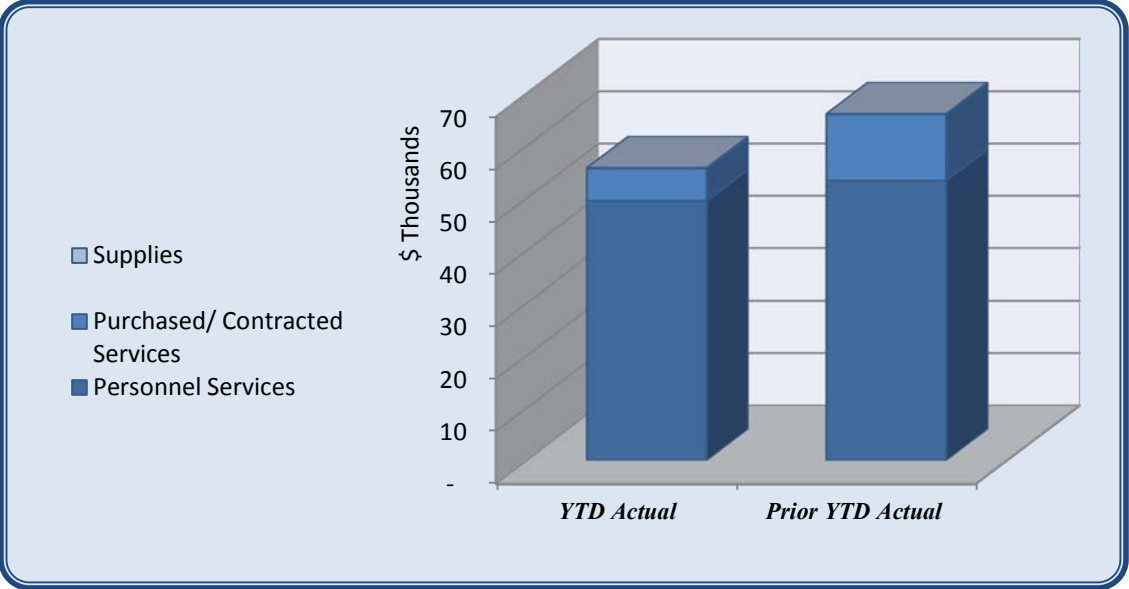
Supplies	19,800	5,550	5,746		(0)	104%	1,159	(4,587)
Electricity	156,000	39,000	30,703		8	79%	2,510	(28,192)
Diesel	-	-	-		-	-	-	-
Food	21,500	5,375	1,265		4	24%	1,259	(6)
Books & Periodicals	1,700	425	-		0	0%	-	-
Small Equipment	20,000	5,000	-		5	0%	3,311	-
<b>Supplies</b>	<b>219,000</b>	<b>55,350</b>	<b>37,714</b>		<b>18</b>	<b>68%</b>	<b>8,240</b>	<b>(29,474)</b>

Transfers to Debt Service Fund	480,359	401,990	401,990		-	100%	115,979	(286,012)
Transfers to Capital	-	-	-		-	-	-	62,500
<b>Transfers Out</b>	<b>480,359</b>	<b>401,990</b>	<b>401,990</b>		<b>-</b>	<b>100%</b>	<b>178,479</b>	<b>(223,512)</b>

<b>Total Finance and Administration</b>	<b>3,363,353</b>	<b>1,120,786</b>	<b>943,609</b>		<b>177</b>	<b>84%</b>	<b>794,774</b>	<b>(148,835)</b>
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City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

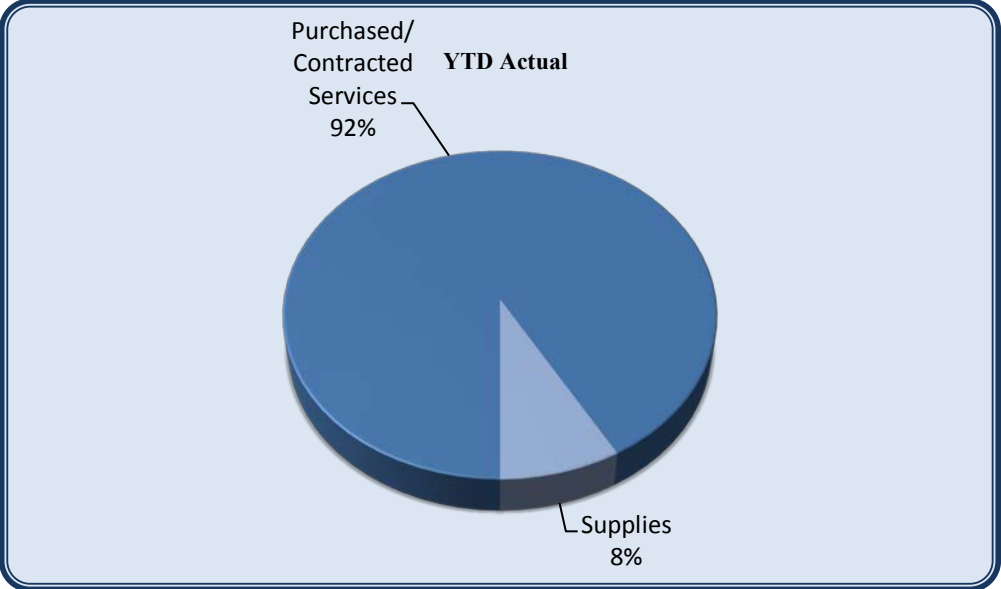
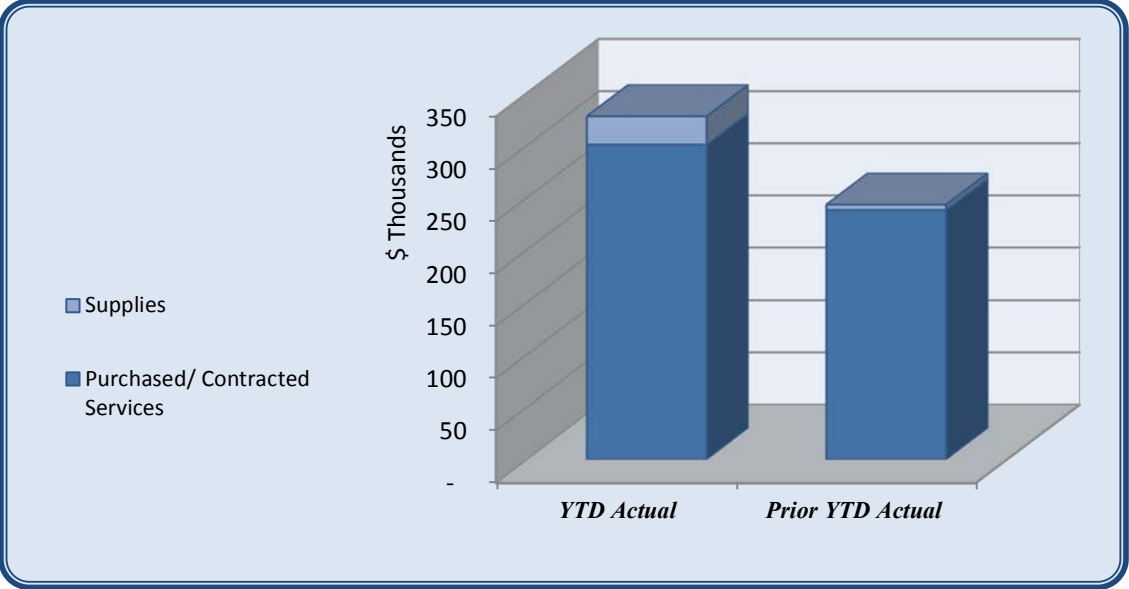
Human Resources	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux	
				(% of YTD Budget)		(Diff from Prior Year)	
				(\$ '000)			
Personnel Services	231,466	56,694	49,432	<div><div></div></div> 7	87%	53,296	3,864
Purchased/ Contracted Services	141,050	35,263	6,171	<div><div></div></div> 29	17%	12,733	6,562
Supplies	5,450	1,363	126	<div><div></div></div> 1	9%	43	(83)
Human Resources	377,966	93,319	55,728	38	60%	66,072	10,343



Human Resources	Total Annual Budget	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
				(% of YTD Budget)			(Diff from Prior Year)	
				(\$ '000)				
Regular Salaries	144,547	34,872	32,158	<div><div></div></div>	3	92%	35,643	3,485
Group Insurance	20,392	5,098	5,247	<div><div></div></div>	(0)	103%	4,319	(928)
Medicare	1,996	499	529	<div><div></div></div>	(0)	106%	611	82
Retirement	29,162	7,291	6,163	<div><div></div></div>	1	85%	5,749	(414)
Workers' Compensation	369	185	233	<div><div></div></div>	(0)	126%	343	110
Other Employee Benefits	35,000	8,750	5,101	<div><div></div></div>	4	58%	6,631	1,530
Personnel Services	231,466	56,694	49,432		7	87%	53,296	3,864
Professional Services	31,000	7,750	-	<div><div></div></div>	8	0%	-	-
Technical Services	6,200	1,550	-	<div><div></div></div>	2	0%	45	45
Communications	2,600	650	299	<div><div></div></div>	0	46%	321	22
Advertising	1,500	375	-	<div><div></div></div>	0	0%	-	-
Printing & Binding	1,800	450	-	<div><div></div></div>	0	0%	-	-
Travel	4,800	1,200	-	<div><div></div></div>	1	0%	-	-
Dues & Fees	1,050	263	244	<div><div></div></div>	0	93%	542	298
Education & Training	92,100	23,025	5,628	<div><div></div></div>	17	24%	11,825	6,197
Purchased/ Contracted Services	141,050	35,263	6,171		29	17%	12,733	6,562
Supplies	2,250	563	126	<div><div></div></div>	0	22%	43	(83)
Food	600	150	-	<div><div></div></div>	0	0%	-	-
Books & Periodicals	100	25	-	<div><div></div></div>	0	0%	-	-
Small Equipment	2,500	625	-	<div><div></div></div>	1	0%	-	-
Supplies	5,450	1,363	126		1	9%	43	(83)
Human Resources	377,966	93,319	55,728		38	60%	66,072	10,343

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

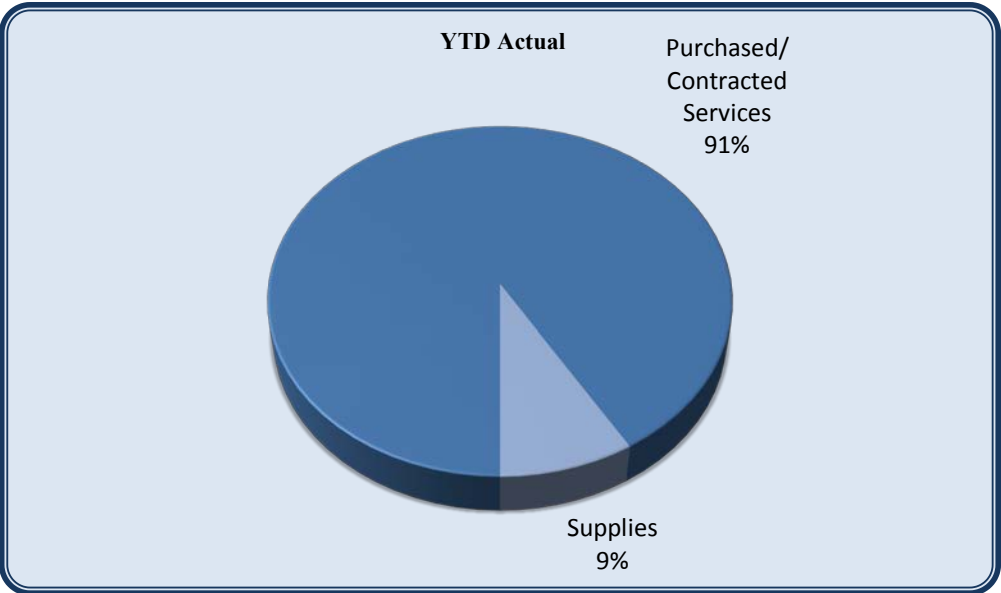
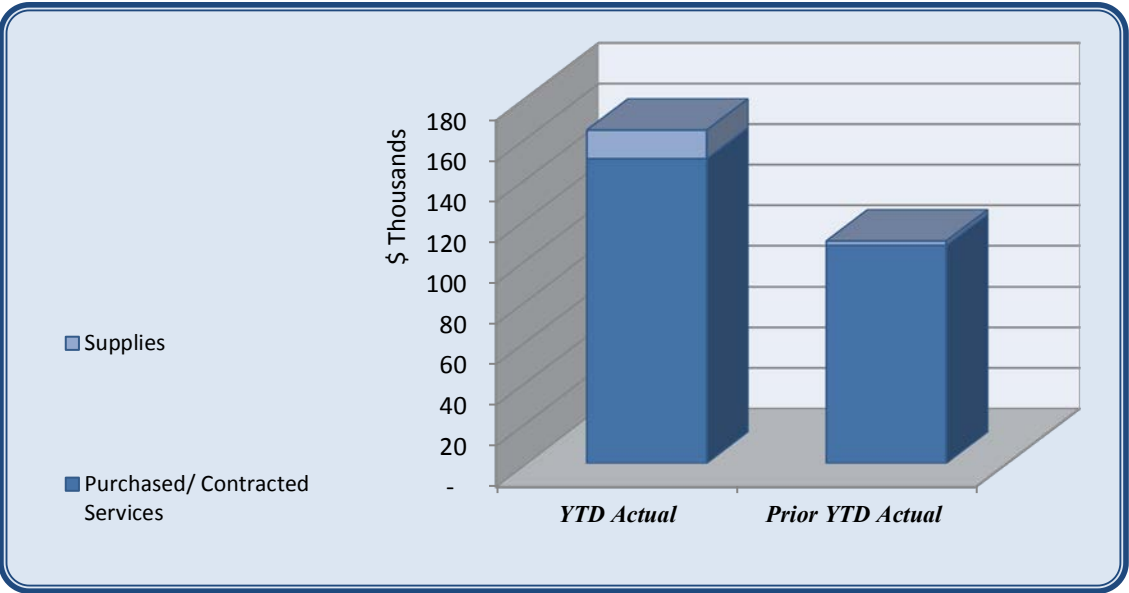
Information Technology	Total Annual Budget	YTD Budget	YTD Actual	Variance (\$ '000)	(% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)
Purchased/ Contracted Services	1,186,965	310,362	300,774	10	97%	238,009	(62,765)
Supplies	76,050	27,000	27,194	(0)	101%	5,142	(22,052)
Transfers Out	-	-	-	-		-	-
Total Information Technology	1,263,015	337,362	327,968	9	97%	243,151	(84,817)



Information Technology	Total Annual Budget	YTD Budget	YTD Actual	Variance (\$ '000)	(% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)
Official/Admin Svcs	749,947	187,487	187,487	0	100%	177,376	(10,110)
Professional Services	-	-	-	-		-	-
Technical Services	20,500	5,125	(1,847)	7	-36%	-	1,847
Repairs & Maintenance	316,878	89,500	89,462	0	100%	58,612	(30,850)
Communications	90,640	26,000	25,672	0	99%	2,021	(23,652)
Printing & Binding	500	125	-	0	0%	-	-
Education & Training	8,500	2,125	-	2	0%	-	-
Purchased/ Contracted Services	1,186,965	310,362	300,774	10	97%	238,009	(62,765)
Supplies	-	-	447	(0)		-	(447)
Small Equipment	76,050	27,000	26,747	0	99%	5,142	-
Supplies	76,050	27,000	27,194	(0)	101%	5,142	(22,052)
Transfers to Capital	-	-	-	-		-	-
Transfers Out	-	-	-	-		-	-
Total Information Technology	1,263,015	337,362	327,968	9	97%	243,151	(84,817)

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

Marketing	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux	
				(% of YTD Budget)		(Diff from Prior Year)	
				(\$ '000)			
Purchased/ Contracted Services	542,046	156,599	149,707	7	96%	106,944	(42,763)
Supplies	37,500	14,600	14,078	1	96%	2,129	(11,950)
Total Marketing	579,546	171,199	163,785	7	96%	109,073	(54,712)

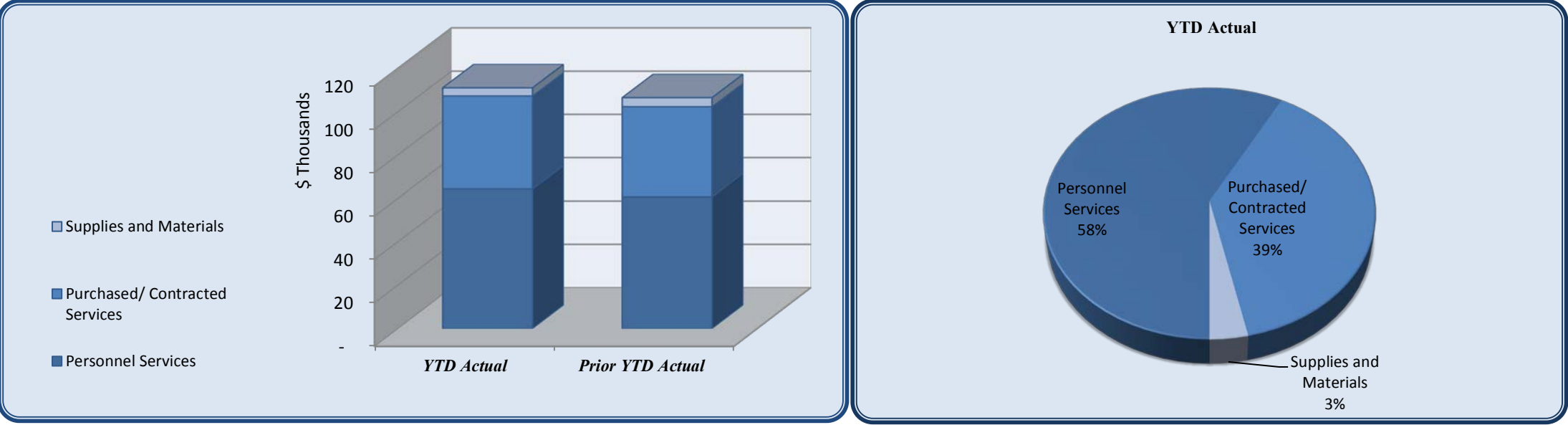


Marketing	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
	Budget			(% of YTD				(Diff from Prior
				(\$ '000)	Budget)			Year)
Official/Admin Services	322,396	80,599	80,592	0	100%	79,013	(1,579)	
Professional Services	46,250	16,000	15,264	<div><div></div></div> 1	95%	1,260	(14,004)	
Technical Services	42,400	15,000	14,777	<div><div></div></div> 0	99%	4,966	(9,812)	
Communications	10,000	7,750	7,750	-	100%	27	(7,723)	
Advertising	40,000	17,000	16,946	<div><div></div></div> 0	100%	10,229	(6,716)	
Printing & Binding	79,000	19,750	14,377	<div><div></div></div> 5	73%	11,413	(2,964)	
Dues & Fees	2,000	500	-	<div><div></div></div> 1	0%	35	35	
Purchased/ Contracted Services	542,046	156,599	149,707	7	96%	106,944	(42,763)	
Supplies	30,000	10,100	10,042	<div><div></div></div> 0	99%	394	(9,648)	
Food	4,000	1,000	393	<div><div></div></div> 1	39%	320	(73)	
Small Equipment	3,500	3,500	3,643	<div><div></div></div> (0)	104%	1,415	-	
Supplies	37,500	14,600	14,078	1	96%	2,129	(11,950)	
Total Marketing	579,546	171,199	163,785	7	96%	109,073	(54,712)	



City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

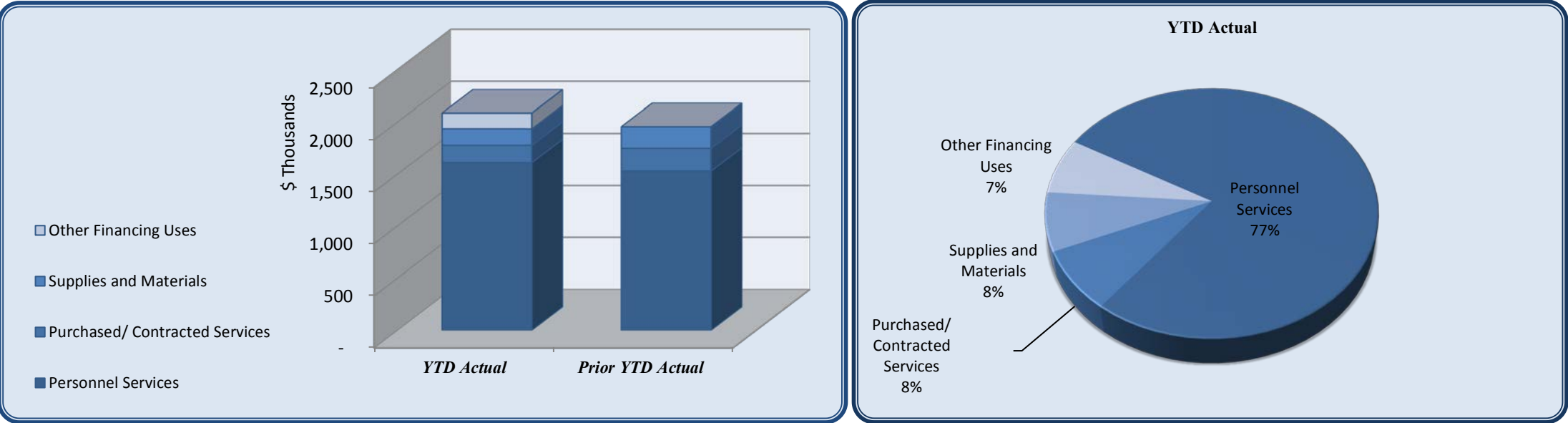
<i>Municipal Court</i>	Total Annual Budget	YTD Budget	YTD Actual		Variance	Prior YTD Actual	Flux	
					(% of YTD Budget) (\$ '000)		(Diff from Prior Year)	
Personnel Services	293,898	72,152	64,262	<div><div></div></div>	8	89%	60,710	(3,552)
Purchased/ Contracted Services	283,734	70,934	43,015	<div><div></div></div>	28	61%	41,603	(1,412)
Supplies and Materials	31,680	8,120	3,778	<div><div></div></div>	4	47%	4,180	401
Other Financing Uses	-	-	-		-	-	-	
<b>Total Municipal Court</b>	<b>609,312</b>	<b>151,205</b>	<b>111,056</b>		<b>40</b>	<b>73%</b>	<b>106,493</b>	<b>(4,562)</b>



<i>Municipal Court</i>	Total Annual Budget	YTD Budget	YTD Actual		Variance (% of YTD (\$ '000) Budget)	Prior YTD Actual	Flux (Diff from Prior Year)	
Regular Salaries	190,108	45,864	43,088	<div><div></div></div>	3	94%	40,816	(2,273)
Overtime Salaries	7,800	1,950	286	<div><div></div></div>	2	15%	178	(108)
Group Insurance	54,377	13,594	13,151	<div><div></div></div>	0	97%	12,107	(1,045)
Medicare	2,757	689	704	<div><div></div></div>	(0)	102%	680	(24)
Retirement	38,402	9,601	6,766	<div><div></div></div>	3	70%	6,480	(286)
Workers' Compensation	454	454	267	<div><div></div></div>	0	59%	450	183
Personnel Services	293,898	72,152	64,262		8	89%	60,710	(3,552)
Professional Services	207,100	51,775	35,995	<div><div></div></div>	16	70%	33,113	(2,883)
Technical Services	34,260	8,565	5,307	<div><div></div></div>	3	62%	3,822	(1,485)
Repairs & Maintenance	22,854	5,714	706	<div><div></div></div>	5	12%	2,810	2,103
Rentals	-	-	56	<div><div></div></div>	(0)		129	73
Communications	4,960	1,240	626	<div><div></div></div>	1	50%	560	(65)
Printing & Binding	3,500	875	-	<div><div></div></div>	1	0%	537	537
Travel	5,700	1,425	-	<div><div></div></div>	1	0%	209	209
Dues & Fees	935	234	325	<div><div></div></div>	(0)	139%	325	-
Education & Training	4,425	1,106	-	<div><div></div></div>	1	0%	99	99
Purchased/ Contracted Services	283,734	70,934	43,015		28	61%	41,603	(1,412)
Supplies	5,500	1,375	1,734	<div><div></div></div>	(0)	126%	405	(1,330)
Food	2,200	550	391	<div><div></div></div>	0	71%	142	(249)
Books & Periodicals	1,200	500	-	<div><div></div></div>	1	0%	500	500
Small Equipment	22,780	5,695	1,653	<div><div></div></div>	4	29%	3,133	1,480
Supplies and Materials	31,680	8,120	3,778		4	47%	4,180	401
Total Municipal Court	609,312	151,205	111,056		40	73%	106,493	(4,562)

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Police</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux (Diff from Prior Year)
				(% of YTD Budget)			
				(\$ '000)			
Personnel Services	7,599,604	1,881,243	1,611,781	<div><div></div></div> 269	86%	1,529,925	(81,856)
Purchased/ Contracted Services	877,207	171,447	166,487	<div><div></div></div> 5	97%	218,500	52,013
Supplies and Materials	641,905	230,769	158,066	<div><div></div></div> 73	68%	207,519	49,453
Other Financing Uses	600,000	150,000	150,000	-	100%	-	(150,000)
<b>Total Police</b>	<b>9,718,716</b>	<b>2,433,459</b>	<b>2,086,333</b>	<b>347</b>	<b>86%</b>	<b>1,955,944</b>	<b>(130,389)</b>



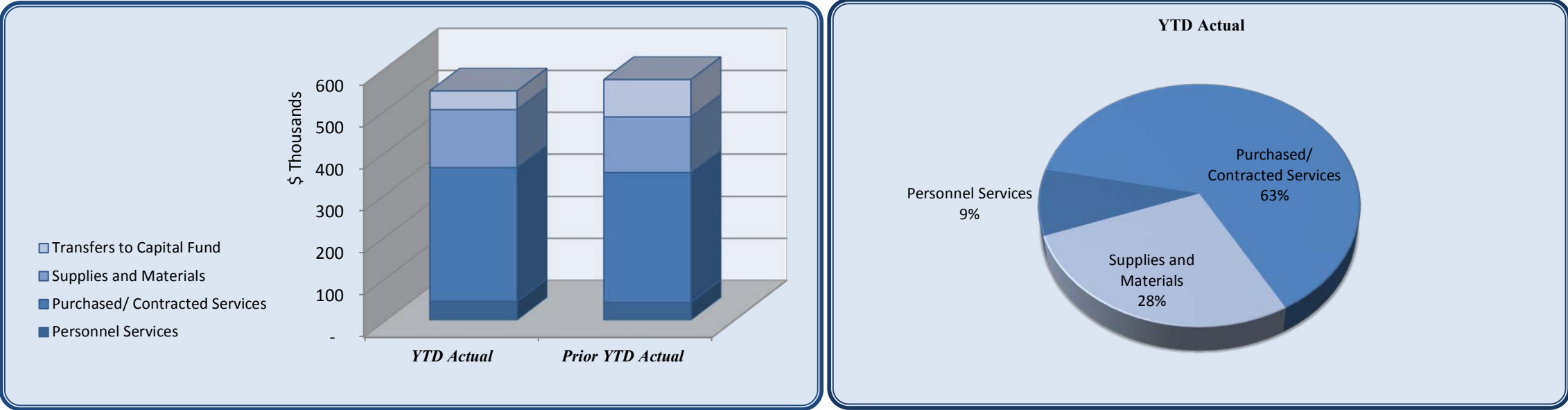
<i>Police</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance (% of YTD (\$ '000) Budget)	Prior YTD Actual	Flux (Diff from Prior Year)	
Regular Salaries	4,387,804	1,031,333	955,878	75	93%	950,773	(5,105)
Overtime Salaries	313,112	75,538	41,987	34	56%	40,895	(1,092)
<b>Total Salaries</b>	<b>4,700,916</b>	<b>1,106,871</b>	<b>997,866</b>	<b>109</b>	<b>90%</b>	<b>991,668</b>	<b>(6,197)</b>
Group Insurance	1,701,952	400,856	308,495	92	77%	279,717	(28,778)
Medicare	68,164	16,645	16,101	1	97%	15,853	(249)
Retirement	949,585	231,872	184,207	48	79%	147,116	(37,091)
Workers' Compensation	178,987	125,000	105,111	20	84%	95,571	(9,540)
<b>Personnel Services</b>	<b>2,898,688</b>	<b>774,372</b>	<b>613,915</b>	<b>160</b>	<b>79%</b>	<b>538,257</b>	<b>(75,658)</b>
Professional Services	29,550	7,388	7,755	(0)	105%	10,084	2,330
Technical Services	15,600	3,900	4,135	(0)	106%	7,345	3,211
Repairs & Maintenance	346,057	92,500	94,318	(2)	102%	66,454	(27,865)
Rentals	35,884	8,971	8,613	0	96%	7,664	(949)
Insurance	215,361	-	-	-	-	63,879	63,879
Claims	20,000	5,000	-	5	0%	11,526	11,526
Communications	92,009	23,002	20,056	3	87%	19,391	(665)
Advertising	3,300	825	-	1	0%	-	-
Printing & Binding	8,300	2,075	3,204	(1)	154%	1,488	(1,716)
Travel	42,900	10,725	12,156	(1)	113%	12,108	(48)
Dues & Fees	16,676	4,169	3,592	1	86%	5,239	1,647
Education & Training	51,570	12,893	12,658	0	98%	13,323	665
<b>Purchased/ Contracted Services</b>	<b>877,207</b>	<b>171,447</b>	<b>166,487</b>	<b>5</b>	<b>97%</b>	<b>218,500</b>	<b>52,013</b>
Supplies	165,024	70,000	64,347	6	92%	59,609	(4,738)
Supplies-Explorer Program	9,000	2,250	3,766	(2)	167%	4,302	536
Gasoline	233,000	58,250	38,721	20	66%	40,000	1,278
Food	6,500	1,625	128	1	8%	458	330
Books & Periodicals	2,500	625	289	0	46%	283	(6)
Cash Over & Short	-	-	-	-	-	-	-
Small Equipment	225,881	98,019	50,814	47	52%	102,867	52,053
<b>Supplies and Materials</b>	<b>641,905</b>	<b>230,769</b>	<b>158,066</b>	<b>73</b>	<b>68%</b>	<b>207,519</b>	<b>49,453</b>
Transfers to Capital Fund	600,000	150,000	150,000	-	100%	-	(150,000)
<b>Other Financing Uses</b>	<b>600,000</b>	<b>150,000</b>	<b>150,000</b>	<b>-</b>	<b>100%</b>	<b>-</b>	<b>(150,000)</b>
<b>Total Police</b>	<b>9,718,716</b>	<b>2,433,459</b>	<b>2,086,333</b>	<b>347</b>	<b>86%</b>	<b>1,955,944</b>	<b>(130,389)</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>E-911</i>							
	Total Annual Budget	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux
				(% of YTD Budget)			(Diff from Prior Year)
				(\$ '000)			
Transfers to E-911 Fund	175,000	43,750	-	44	0%	85,811	85,811
<b>Total E-911</b>	<b>175,000</b>	<b>43,750</b>	<b>-</b>	<b>44</b>	<b>0%</b>	<b>85,811</b>	<b>85,811</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

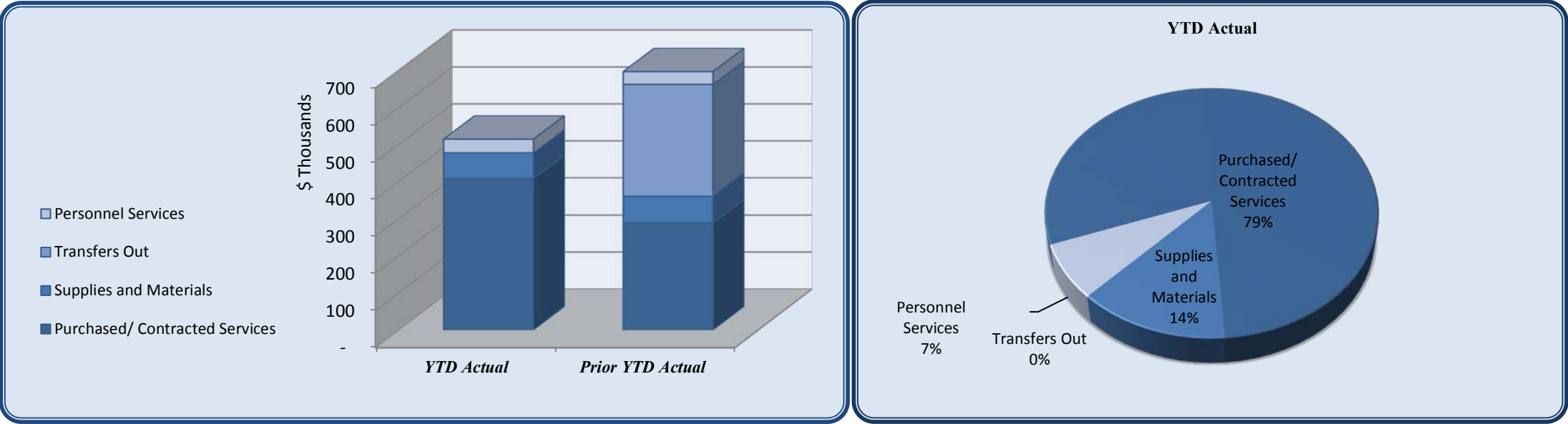
<i>Public Works</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(% of YTD Budget) (\$ '000)		(Diff from Prior Year)
Personnel Services	196,777	48,407	44,194	4	91%	41,463 (2,731)
Purchased/ Contracted Services	1,869,066	505,500	317,703	188	63%	308,497 (9,207)
Supplies and Materials	565,520	141,380	138,401	3	98%	133,097 (5,304)
Transfers to Capital Fund	177,393	44,348	44,348	0	100%	88,875 44,527
<b>Total Public Works</b>	<b>2,808,756</b>	<b>739,636</b>	<b>544,646</b>	<b>195</b>	<b>74%</b>	<b>571,932 27,285</b>



<i>Public Works</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(% of YTD Budget) (\$ '000)		(Diff from Prior Year)
Salaries	137,405	33,149	32,105	1	97%	30,235 (1,870)
Group Insurance	29,069	7,267	6,338	1	87%	5,643 (695)
Medicare	1,993	498	514	(0)	103%	483 (31)
Retirement	27,756	6,939	4,919	2	71%	4,595 (325)
Workers' Compensation	554	554	317	0	57%	507 190
<b>Personnel Services</b>	<b>196,777</b>	<b>48,407</b>	<b>44,194</b>	<b>4</b>	<b>91%</b>	<b>41,463 (2,731)</b>
Official/Admin Svcs	339,951	84,988	81,510	3	96%	78,664 (2,846)
Professional Services	110,000	27,500	-	28	0%	47,868 47,868
Tree Fund Expenses	92,000	42,000	41,720	0	99%	24,325 (17,395)
Professional Services	50,000	12,500	10,385	2	83%	360 (10,025)
Technical Services	2,400	600	3,286	(3)	548%	600 (2,686)
Repairs & Maintenance	35,065	28,000	27,905	0	100%	2,500 (25,405)
R&M - Storm Damage Removal	40,000	10,000	8,269	2	83%	- (8,269)
R&M - Street Maintenance	605,000	151,250	63,297	88	42%	99,989 36,692
R&M - Traffic Signals	388,000	97,000	35,908	61	37%	21,998 (13,910)
R&M - Right of Way Maint	192,000	48,000	43,917	4	91%	30,117 (13,800)
Rentals	-	-	-	-	-	- -
Claims	1,000	250	-	0	0%	130 130
Communications	2,200	550	378	0	69%	300 (78)
Advertising	2,000	500	-	1	0%	1,334 1,334
Printing & Binding	1,200	300	450	(0)	150%	- (450)
Dues & Fees	500	125	250	(0)	200%	300 50
Travel	4,750	1,188	31	1	3%	13 (18)
Education & Training	3,000	750	398	0	53%	- (398)
<b>Purchased/ Contracted Services</b>	<b>1,869,066</b>	<b>505,500</b>	<b>317,703</b>	<b>188</b>	<b>63%</b>	<b>308,497 (9,207)</b>
Supplies-Office	2,800	700	698	0	100%	567 (131)
Supplies-Road Materials	70,000	17,500	11,718	6	67%	11,850 132
Electricity	492,120	123,030	125,628	(3)	102%	119,080 (6,549)
Food	-	-	-	-	0%	- -
Books & Periodicals	100	25	-	0	0%	- -
Small Equipment	500	125	356	(0)	285%	1,600 1,244
<b>Supplies and Materials</b>	<b>565,520</b>	<b>141,380</b>	<b>138,401</b>	<b>3</b>	<b>98%</b>	<b>133,097 (5,304)</b>
Transfers to Capital Fund	177,393	44,348	44,348	0	100%	88,875 44,527
<b>Transfers to Capital Fund</b>	<b>177,393</b>	<b>44,348</b>	<b>44,348</b>	<b>0</b>	<b>100%</b>	<b>88,875 44,527</b>
<b>Total Public Works</b>	<b>2,808,756</b>	<b>739,636</b>	<b>544,646</b>	<b>195</b>	<b>74%</b>	<b>571,932 27,285</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Parks and Recreation</i>	Total Annual	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux	
	Budget			(% of YTD				(Diff from Prior
				(\$ '000)	Budget)			Year)
Personnel Services	163,292	39,999	36,965	<div></div>	3	92%	34,378	(2,587)
Purchased/ Contracted Services	1,746,984	425,496	408,015	<div></div>	17	1097%	288,406	(119,609)
Supplies and Materials	395,800	98,950	69,041	<div></div>	30	70%	72,025	2,984
Transfers Out	-	-	-	-	-		302,027	302,027
<b>Total Parks and Recreation</b>	<b>2,306,076</b>	<b>564,445</b>	<b>514,021</b>	<b>50</b>	<b>91%</b>	<b>696,836</b>	<b>182,816</b>	



Parks and Recreation	Total Annual Budget	YTD Budget	YTD Actual	Variance		Prior YTD Actual	Flux (Diff from Prior Year)	
				(% of YTD				
				(\$ '000)	Budget)			
Regular Salaries	106,425	25,675	24,867	<div><div></div></div>	1	97%	23,657.70	(1,210)
Group Insurance	33,396	8,349	6,909	<div><div></div></div>	1	83%	6,423.84	(485)
Medicare	1,544	386	373	<div><div></div></div>	0	97%	355.30	(17)
Retirement	21,498	5,375	4,565	<div><div></div></div>	1	85%	3,541.86	(1,024)
Workers' Compensation	429	215	251	<div><div></div></div>	(0)	117%	399.75	149
Personnel Services	163,292	39,999	36,965		3	92%	34,378	(2,587)
Official/Admin Svcs	165,869	41,467	41,669	<div><div></div></div>	(0)	100%	40,259	(1,410)
Professional Services	134,140	33,535	39,478	<div><div></div></div>	(6)	118%	20,532	(18,946)
R&M-Parks	1,368,000	342,000	318,628	<div><div></div></div>	23	93%	213,269	(105,359)
Rentals	6,525	1,631	2,682	<div><div></div></div>	(1)	164%	-	(2,682)
Property/Liability Insurance	45,000	-	-	<div><div></div></div>	-		12,568	12,568
Communications	7,000	1,750	525	<div><div></div></div>	1	30%	372	(153)
Advertising	5,000	1,250	-	<div><div></div></div>	1	0%	889	889
Printing & Binding	3,500	875	2,312	<div><div></div></div>	(1)	264%	377	(1,936)
Dues & Fees	550	138	220	<div><div></div></div>	(0)	160%	140	(80)
Travel	3,600	900	-	<div><div></div></div>	1	0%	-	-
Education & Training	1,800	450	-	<div><div></div></div>	0	0%	-	-
Purchased/ Contracted Services	1,746,984	425,496	408,015		17	1097%	288,406	(119,609)
Supplies	170,200	42,550	23,447	<div><div></div></div>	19	55%	13,510	(9,937)
Utilities	225,600	56,400	43,803	<div><div></div></div>	13	78%	57,039	13,236
Food	-	-	1,791	<div><div></div></div>	(2)		-	(1,791)
Small Equipment	-	-	-	<div><div></div></div>	-		1,476	1,476
Supplies and Materials	395,800	98,950	69,041		30	70%	72,025	2,984
Transfers to Debt Service Fund	-	-	-	<div><div></div></div>	-		152,027	152,027
Transfers to Capital Fund	-	-	-	<div><div></div></div>	-		150,000	150,000
Transfers Out	-	-	-		-		302,027	302,027
Total Parks and Recreation	2,306,076	564,445	514,021		50	91%	696,836	182,816

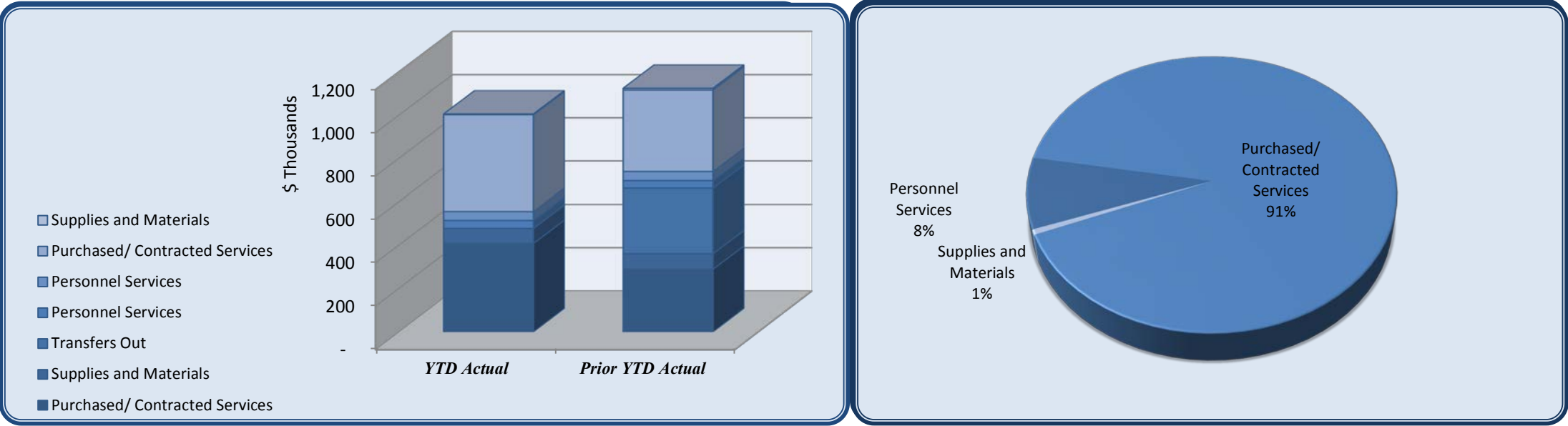
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City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

Community Development

	Total Annual Budget	YTD Budget	YTD Actual	Variance (% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)
				(\$ '000)		
Personnel Services	176,774	43,229	40,938	2	97%	3,807
Purchased/ Contracted Services	1,757,240	439,310	447,368	(8)	102%	377,572
Supplies and Materials	38,500	23,125	2,956	20	13%	7,983
Total Community Development	1,972,514	505,664	491,262	14	97%	427,780
						(63,482)

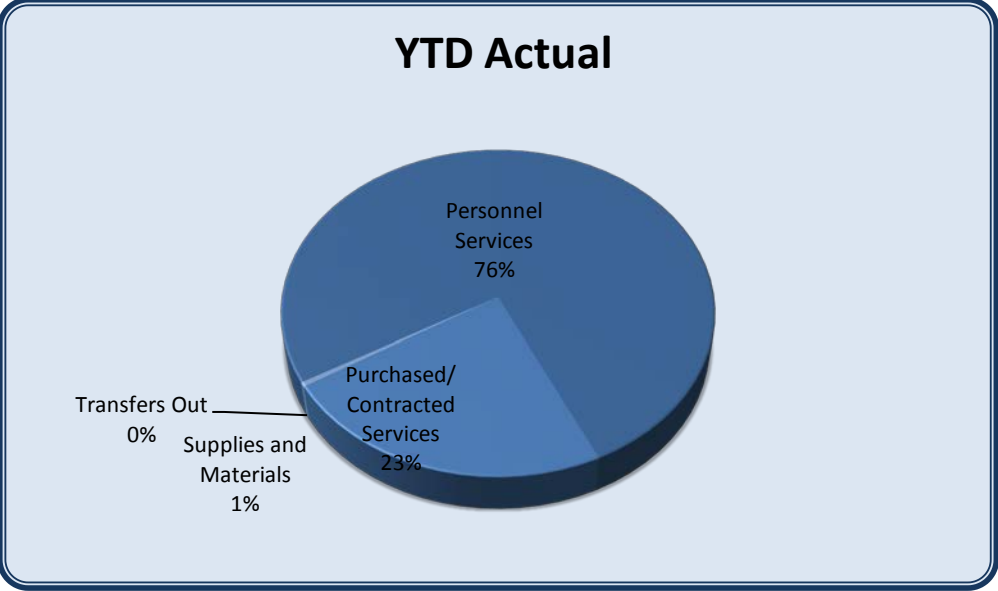
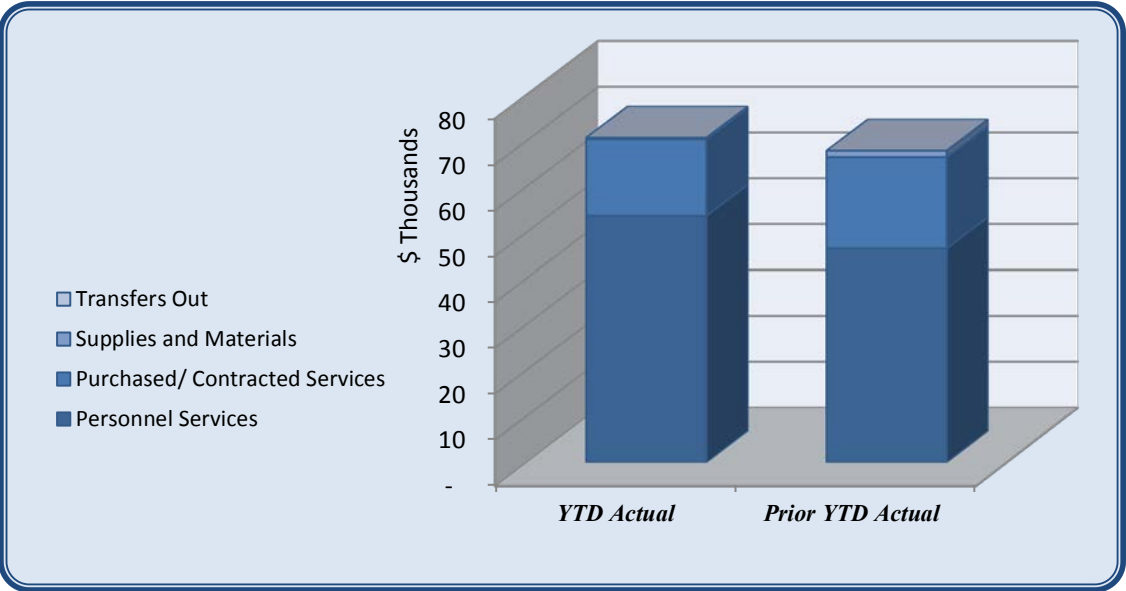


Community Development

	Total Annual Budget	YTD Budget	YTD Actual	Variance (% of YTD Budget)	Prior YTD Actual	Flux (Diff from Prior Year)
				(\$ '000)		
Regular Salaries	118,269	28,532	27,945	1	98%	30,261
Group Insurance	32,616	8,154	7,020	1	86%	6,580
Medicare	1,715	429	443	(0)	103%	486
Retirement	23,891	5,973	5,341	1	89%	4,609
Workers' Compensation	283	142	188	(0)	133%	289
Personnel Services	176,774	43,229	40,938	2	0%	42,225
						1,287
Official/Admin Svcs	1,494,000	373,500	412,812	(3)	111%	373,500
Professional Services	75,000	18,750	11,079	8	59%	-
Technical Services	60,000	15,000	11,497	4	77%	(1,500)
Repairs & Maintenance	45,000	11,250	5,500	6	49%	-
Rentals	12,000	3,000	2,737	0	91%	2,498
Communications	840	210	763	(1)	363%	379
Advertising	20,000	5,000	1,087	4	22%	1,023
Printing & Binding	7,000	1,750	344	1	20%	1,525
Travel	6,000	1,500	330	1	22%	47
Dues & Fees	2,900	725	20	1	3%	-
Education & Training	9,500	2,375	1,200	1	51%	100
Purchased/ Contracted Services	1,757,240	439,310	447,368	(8)	102%	377,572
						(69,796)
Supplies	15,000	3,750	2,813	1	75%	1,654
Food	3,000	750	-	1	0%	106
Books & Periodicals	2,500	625	-	1	0%	-
Small Equipment	18,000	18,000	143	18	1%	6,223
Supplies and Materials	38,500	23,125	2,956	20	13%	7,983
						5,028
Total Community Development	1,972,514	505,664	491,262	14	97%	427,780
						(63,482)

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Economic Development</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance  (\$ '000)	Prior YTD Actual  (% of YTD Budget)	Flux  (Diff from Prior Year)	
Personnel Services	219,864	53,669	50,215	3	94%	46,572	(3,643)
Purchased/ Contracted Services	67,000	16,750	3,660	13	22%	19,906	16,246
Supplies and Materials	1,200	300	114	0	38%	1,415	1,301
Transfers Out	-	-	-	-		-	-
<b>Total Economic Development</b>	<b>288,064</b>	<b>70,719</b>	<b>53,988</b>	<b>17</b>	<b>76%</b>	<b>67,893</b>	<b>13,905</b>



<i>Economic Development</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux	
				(\$ '000)	(% of YTD Budget)	(Diff from Prior Year)	
Regular Salaries	164,853	39,771	38,619	<div><div></div></div> 1	97%	37,170	(1,448)
Group Insurance	19,468	4,867	4,745	<div><div></div></div> 0	97%	3,807	(938)
Medicare	1,660	415	622	<div><div></div></div> (0)	150%	602	(21)
Retirement	33,301	8,325	5,888	<div><div></div></div> 2	71%	4,371	(1,517)
Workers' Compensation	582	291	341	<div><div></div></div> (0)	117%	623	282
<b>Personnel Services</b>	<b>219,864</b>	<b>53,669</b>	<b>50,215</b>	<b>3</b>	<b>94%</b>	<b>46,572</b>	<b>(3,643)</b>
Professional Services	-	-	90	<div><div></div></div> (0)		10,000	9,910
Technical Services	9,000	2,250	-	<div><div></div></div> 2	0%	-	-
Communications	500	125	135	<div><div></div></div> (0)	108%	139	4
Advertising	37,200	9,300	910	<div><div></div></div> 8	10%	8,620	7,710
Travel	1,200	300	-	<div><div></div></div> 0	0%	7	7
Dues & Fees	16,100	4,025	2,525	<div><div></div></div> 2	63%	385	(2,140)
Education & Training	3,000	750	-	<div><div></div></div> 1	0%	755	755
Utilities	-	-	-	<div><div></div></div> -		-	-
<b>Purchased/ Contracted Services</b>	<b>67,000</b>	<b>16,750</b>	<b>3,660</b>	<b>13</b>	<b>22%</b>	<b>19,906</b>	<b>16,246</b>
Supplies	-	-	114	<div><div></div></div> (0)		-	(114)
Food	1,200	300	-	<div><div></div></div> 0	0%	-	-
<b>Supplies and Materials</b>	<b>1,200</b>	<b>300</b>	<b>114</b>	<b>0</b>	<b>38%</b>	<b>1,415</b>	<b>1,301</b>
Transfers to Debt Service Fund	-	-	-	<div><div></div></div> -		-	-
<b>Transfers Out</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>76%</b>	<b>67,893</b>	<b>13,905</b>
<b>Total Economic Development</b>	<b>288,064</b>	<b>70,719</b>	<b>53,988</b>	<b>17</b>	<b>76%</b>	<b>67,893</b>	<b>13,905</b>

<i>Contingency</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(\$ '000)	(% of YTD Budget)	(Diff from Prior Year)
Contingency	250,000	62,500	-	63	0%	-
<b>Total Contingency</b>	<b>250,000</b>	<b>62,500</b>	-	<b>63</b>	<b>0%</b>	-
<b>Total General Fund Expenditures</b>	<b>24,601,422</b>	<b>6,580,959</b>	<b>5,642,906</b>	<b>938</b>	<b>86%</b>	<b>5,400,054</b>
<b>Total Revenues over/(under) Expenditures</b>	<b>560,905</b>	<b>91,136</b>	<b>1,261,042</b>	<b>1,170</b>	<b>1384%</b>	<b>(1,726,950)</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

Capital Projects Fund							
	Original Budget	Adjustments/ Amendments	Total Project Budget	Spent in Prior Years	Spent in Current Year	Total Spent to Date	Project Balance
Expenditures							
Physical Access and Video Control Management System	50,000	-	50,000	(50,084)		(50,084)	(84)
Unified Threat Management System	30,000	-	30,000	(35,792)		(35,792)	(5,792)
GIS Server	21,500		21,500	-		-	21,500
Data Center Switch Replacement	56,700		56,700	(51,321)		(51,321)	5,379
Information Technology	158,200	-	158,200	(137,197)	0	(137,197)	21,003
City Hall Design, Construction & Equipment	100,000	12,583,825	12,683,825	(12,091,329)	(390,855)	(12,482,184)	201,641
Programming Study for City Hall	50,000	-	50,000	(51,200)		(51,200)	(1,200)
North Shallowford Buildout		800,000	800,000	-		-	800,000
Facilities Improvement Partnership Program (2015 FIPP)	250,000	-	250,000	(315,685)		(315,685)	(65,685)
Facilities Improvement Partnership Program (2016 FIPP)	250,000	-	250,000	34		34	250,034
Facilities Improvement Partnership Program (2017 FIPP)	250,000		250,000	(95,806)	(175,646)	(271,452)	(21,452)
Facilities Improvement Partnership Program (2018 FIPP)	250,000		250,000			-	250,000
Facilities	1,150,000	13,383,825	14,533,825	(12,553,986)	(566,500.78)	(13,120,487)	1,413,338
Fixed LPR & Mobile LPR	119,875	-	119,875	(49,459)		(49,459)	70,416
Vehicle Replacement	2,200,000	159,026	2,359,026	(2,020,055)	-	(2,020,055)	338,971
Surveillance System	113,000	180,375	293,375	(216,451)	-	(216,451)	76,924
New Position-Detective Machinery & Equipment	30,000	273,000	303,000	(26,057)		(26,057)	276,943
Expand Video Surveillance System		300,000	300,000			-	300,000
In-Car Camera System Replacement		450,000	450,000			-	450,000
Radio Coverage improvement		850,000	850,000			-	850,000
Police Department	2,462,875	2,212,401	4,675,276	(2,312,022)	-	(2,312,022)	2,363,254
Operating Transfers to E-911 Fund							
E-911	-	-	-	-	0	-	-
Dunwoody Village TE Project	2,100,000	(525,103)	1,574,897	(1,176,566)	-	(1,176,566)	398,331
Road Resurfacing	18,730,888	1,352,304	20,083,192	(15,751,081)	32,222	(15,718,858)	4,364,334
Tilly Mill Sidewalk Womack to N. P'tree - Phase 1	250,000	1,048,790	1,298,790	(88,338)		(88,338)	1,210,452
Peeler Road Sidewalk & Bike Lane	50,000	35,000	85,000	(45,270)		(45,270)	39,730
Womack Sidewalk Design & Bike Lane		340,000	340,000	(3,727)	(5,018)	(8,745)	331,255
Sidewalk/Multiuse Path Construction	200,000	25,000	225,000	(216,968)	(400)	(217,368)	7,632
Traffic Calming Radar Signs	200,000	50,000	250,000	(125,651)	(15,127)	(140,778)	109,222
Meadow Lane Signal	75,000	75,000	150,000	(181,972)		(181,972)	(31,972)
N. Peachtree Rd/Tilly Mill Intersection Improvement	2,850,000	500,000	3,350,000	(3,568,597)	(84,217)	(3,652,814)	(302,814)
Mt. Vernon Rd/Vermack Intersection Improvement	1,575,000	106,000	1,681,000	(329,584)	(78,831)	(329,584)	1,239,438
Womack/Vermack Intersection Improvement	200,000	200,000	400,000	(69,912)	-	(69,912)	330,088
Chamblee Dunwoody & Spalding Drive	370,000	55,000	425,000	(168,450)	(484)	(168,934)	256,066
Concept Funding-Tilly Mill at Mt. Vernon Place	25,000	-	25,000	(19,950)		(19,950)	5,050
Concept Funding-Mt. Vernon at Tilly Mill	25,000	-	25,000	(6,250)		(6,250)	18,750
Concept Funding-Chamblee Dunwoody at Peeler	50,000	-	50,000	-		-	50,000
Citywide Traffic Signal Communications (ITS)	640,000	26,000	666,000	(94,931)	(34,166)	(129,097)	536,903
Chamblee Dunwoody Rd Bicycle & Pedestrian Imprv (Cambridge to VV)	1,650,000	3,200,000	4,850,000	(3,197,092)	(9,144)	(3,206,236)	1,643,764
Chamblee Dunwoody Georgetown Corridor	275,000	2,900,000	3,175,000	(230,814)	-	(230,814)	944,186
Watermain Project with DeKalb (will be reimbursed)	-	825,402	825,402	(825,402)		(825,402)	-
Pedestrian Crossing Imprvts-Chamblee Dunwoody at Redfield & N. P'tree Rd at Barclay	135,000	150,000	285,000	18,522	(2,030)	16,492	301,492
Westside Connector - Concept	200,000		200,000	(35,882)	(90,563)	(126,445)	73,555
Cotillion Drive Multi-use Path Design	50,000		50,000	(41,424)		(41,424)	8,576
Winters Chapel Multi-use Path Design	100,000	900,000	1,000,000	(126,521)	(2,000)	(128,521)	871,479
N. Peachtree Off Ramp 285		20,000	20,000	(6,600)	(250)	(6,850)	13,150
Dunwoody Village Sidewalk	15,000		15,000				15,000
MARTA Bus Shelter Replacement Brook Run	25,000		25,000	(9,650)		(9,650)	15,350
Chamblee Dunwoody Downtown Dunwoody	50,000		50,000	(633)	(32,367)	(33,000)	17,000
Austin Elementary	600,000		600,000			-	600,000
Crosswalk Improvements - Till Mill at Andover		80,000	80,000			-	80,000
Chamblee Dunwoody Road Peeler to Vermack Improvements (Grant Match)	100,000		100,000			-	100,000
Meadow Lane Intersection Improvements (Grant Match)	50,000		50,000			-	50,000
Crosswalk Improvements Chamblee Dunwoody at Georgetown Park (Rapid Flashing Beacons only)	20,000		20,000			-	20,000
Chamblee Dunwoody at Womack Intersection Improvement Design	150,000		150,000			-	150,000
Central Parkway Sidewalk	25,000		25,000		(49,007)	(49,007)	(24,007)
Dunwoody Club Sidewalk- Dunwoody Gaps between Whitney Landing and Winters Chapel	270,000		270,000			-	270,000
Public Works	31,055,888	11,363,394	42,419,282	(26,335,890)	(371,381)	(26,707,271)	15,712,011
Nancy Creek Greenway	25,000	-	25,000	(18,194)		(18,194)	6,806
Dunwoody Gateway Marker Installation	150,000	-	150,000	(9,618)		(9,618)	140,382
Donaldson Chesnut Facility Stabilization	226,000	100,000	326,000	(747,803)	(147,490)	(895,293)	(569,293)
Design for Future Parks Trails Projects	25,000	-	25,000	(6,261)		(6,261)	18,739
Georgetown Park-Play Structure	-	25,000	25,000	-		-	25,000
DeKalb Settlement Park System Improvements	-	2,950,000	2,950,000	(45,770)	(23,500)	(69,270)	2,880,730
Constr. Great Lawn @ Brook Run	-	1,150,000	1,150,000	-	(30,779)	(30,779)	1,119,222
NDCAC Bathroom Renovation	115,000		115,000	(169,175)		(169,175)	(54,175)
Surveillance Cameras at Pernoshal Park	205,000		205,000	-		-	205,000
Georgetown Park Surveillance (playground at Avon Avenue)	26,000		26,000	-		-	26,000
Georgetown Park Surveillance (West Point Park)	40,000		40,000	-		-	40,000
Brook Run Park Theater Demo	-	163,750	163,750	(163,750)		(163,750)	-
Trailway Georgetown - Perimeter Connector (Phase 1)	600,000		600,000	(83,341)	(26,916)	(110,256)	489,744
Austin Land Swap		7,328,453	7,328,453	(7,328,453)		(7,328,453)	-
Brookrun Baseball Fields		6,658,865	6,658,865	(2,849,906)	(1,604,069)	(4,453,975)	2,204,890
Dunwoody Nature Center Pavillion		200,000	200,000	-		-	200,000
BRP Playground		250,000	250,000	-		-	250,000
Windwod Hollow Restroom		250,000	250,000	-	(3,000)	(3,000)	247,000
Parks	1,412,000	19,076,068	20,488,068	(11,422,271)	(1,835,753.05)	(13,258,024)	7,230,044
E-plan Software Review	25,000		25,000	-		-	25,000
Community Development	25,000	-	25,000	-	-	-	25,000
Completed/Abandoned Projects Closed Out	5,931,028	4,902,540	10,833,568	(10,401,902)	-	(10,401,902)	431,666

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>E911 Fund</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(\$ '000)	(% of YTD Budget)	(Diff from Prior Year)
<b>Revenues</b>						
E911 Revenue	1,050,000	262,500	310,374	48	118%	(107,632)
Transfers In	175,000	43,750	-	(44)	0%	85,811
Residual Equity Transfer	-	-	-	-	-	-
<b>Total Revenues</b>	<b>1,225,000</b>	<b>306,250</b>	<b>310,374</b>	<b>4</b>	<b>101%</b>	<b>(21,821)</b>
<b>Expenditures</b>						
Communications	100,000	25,000	4,932	20	20%	(94)
Machinery & Equipment	-	-	2,055	(2)	-	411
Intergovernmental-E911 (Chatcomm)	1,125,000	281,250	281,250	-	100%	-
Transfers Out-Debt	-	-	-	-	-	-
<b>Total Expenditures</b>	<b>1,225,000</b>	<b>306,250</b>	<b>288,236</b>	<b>18</b>	<b>94%</b>	<b>316</b>
<b>Total Revenues over/(under) Expenditures</b>	<b>-</b>	<b>-</b>	<b>22,138</b>	<b>22</b>	<b>-</b>	<b>(22,138)</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Hotel Excise Tax Fund</i>	<b>Total Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>Variance</b>	<b>Prior YTD Actual</b>	<b>Flux</b>
				(\$ '000)	(% of YTD Budget)	(Difference from Prior Year)
<b>Revenues</b>						
Hotel/Motel Tax	2,800,000	700,000	1,071,212	371	153%	723,416 (347,796)
Interest Revenue	-	-	8	0		2 (6)
<b>Total Revenues</b>	<b>2,800,000</b>	<b>700,000</b>	<b>1,071,220</b>	<b>371</b>	<b>153%</b>	<b>723,418 (347,802)</b>
<b>Expenditures</b>						
Transfers to General Fund	1,680,000	420,000	401,705	18	96%	434,050 32,345
Transfers to Component Unit - CVBD	1,120,000	280,000	468,655	(189)	167%	289,366 (179,289)
<b>Total Expenditures</b>	<b>2,800,000</b>	<b>700,000</b>	<b>870,360</b>	<b>(170)</b>	<b>124%</b>	<b>723,416 (146,944)</b>
<b>Total Revenues over/(under) Expenditures</b>	<b>-</b>	<b>-</b>	<b>200,860</b>	<b>201</b>		<b>2 (200,858)</b>



City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Motor Vehicle Rental Excise Tax Fund</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(\$ '000)	(% of YTD Budget)	(Difference from Prior Year)
<b>Revenues</b>						
MV Rental Excise Tax	100,000	25,000	29,629	5	119%	23,087 (6,542)
<b>Total Revenues</b>	<b>100,000</b>	<b>25,000</b>	<b>29,629</b>	<b>5</b>	<b>119%</b>	<b>23,087 (6,542)</b>
<b>Expenditures</b>						
Transfers to General Fund	100,000	25,000	29,629	(5)	119%	23,087 (6,542)
<b>Total Expenditures</b>	<b>100,000</b>	<b>25,000</b>	<b>29,629</b>	<b>(5)</b>	<b>119%</b>	<b>23,087 (6,542)</b>
<b>Total Revenues over/(under) Expenditures</b>	-	-	-	-	-	-

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Sales Tax Funds</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(\$ '000)	(% of YTD Budget)	(Difference from Prior Year)
<b>Revenues</b>						
Sales Tax	6,250,000	-	-	-	-	-
Interest Revenue	2,000	500	613	0	123%	103
Residual Equity Transfer	-	-	-	-	-	-
<b>Total Revenues</b>	<b>6,252,000</b>	<b>500</b>	<b>613</b>	<b>0</b>	<b>123%</b>	<b>(1,175,409)</b> <b>386,875</b>
<b>Expenditures</b>						
Transfers Out - Capital (PW)	6,252,000	1,563,000	1,563,000	-	0%	1,176,125
<b>Total Expenditures</b>	<b>6,252,000</b>	<b>1,563,000</b>	<b>1,563,000</b>	<b>-</b>	<b>100%</b>	<b>1,176,125</b> <b>(386,875)</b>
<b>Total Revenues over/(under) Expenditures</b>	<b>-</b>	<b>(1,562,500)</b>	<b>(1,562,387)</b>	<b>0</b>	<b>100%</b>	<b>(1,175,409)</b> <b>386,875</b>

City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Debt Service Fund</i>	<b>Total Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>Variance</b>	<b>Prior YTD Actual</b>	<b>Flux</b>
				(\$ '000)	(% of YTD Budget)	(Difference from Prior Year)

**Revenues**

Transfers from General Fund	428,136	401,900	401,990	0	100%	152,027	(249,963)
Residual Equity Transfer In	68,855	68,855	68,855	-	100%	-	(68,855)
<b>Total Revenues</b>	<b>496,991</b>	<b>470,755</b>	<b>470,845</b>	<b>0</b>	<b>100%</b>	<b>152,027</b>	<b>(318,818)</b>

**Expenditures**

Lease Principal	303,980	303,980	303,980	-	100%	-	(303,980)
Lease Interest	193,011	99,099	98,010	1	99%	-	(98,010)
Transfers Out - CU	-	-	-	-		1,464,355	1,464,355
<b>Total Expenditures</b>	<b>496,991</b>	<b>403,079</b>	<b>401,990</b>	<b>1</b>	<b>100%</b>	<b>1,464,355</b>	<b>1,062,365</b>

<b>Total Revenues over/(under) Expenditures</b>	<b>0</b>	<b>67,676</b>	<b>68,855</b>	<b>1</b>	<b>102%</b>	<b>(1,312,328)</b>	<b>(1,381,183)</b>
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City of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

<i>Stormwater fund</i>	Total Annual Budget	YTD Budget	YTD Actual	Variance	Prior YTD Actual	Flux
				(\$ '000)	(% of YTD Budget)	(Difference from Prior Year)

**Revenues**

Stormwater Utility Charges	2,007,197	-	-	-	-	-
Interest Revenue	800	200	2,486	2	1243%	(1,352)
Residual Equity Transfer In	84,287	84,287	84,287	-	100%	(84,287)
<b>Total Revenues</b>	<b>2,092,283</b>	<b>84,487</b>	<b>86,773</b>	<b>2</b>	<b>103%</b>	<b>(85,638)</b>

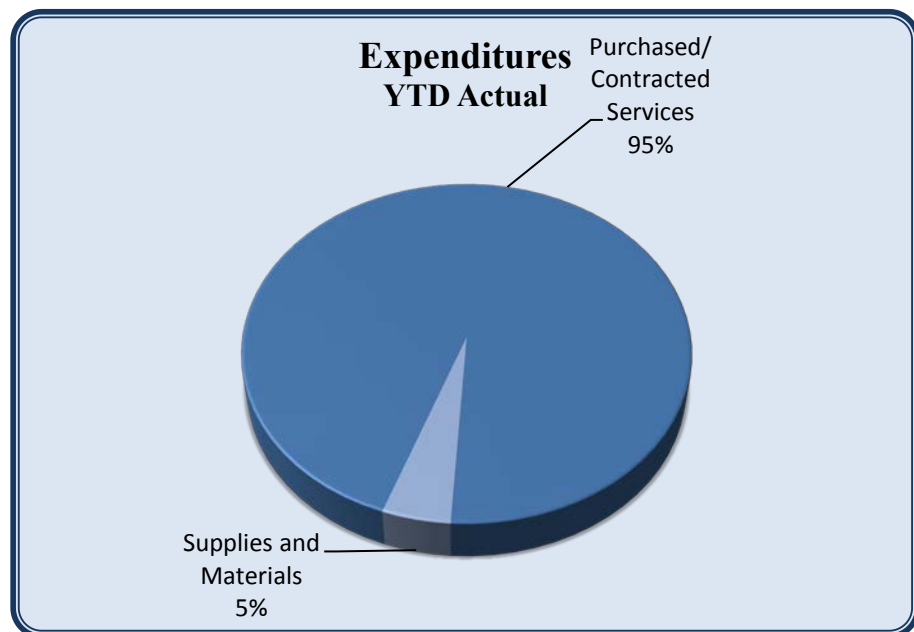
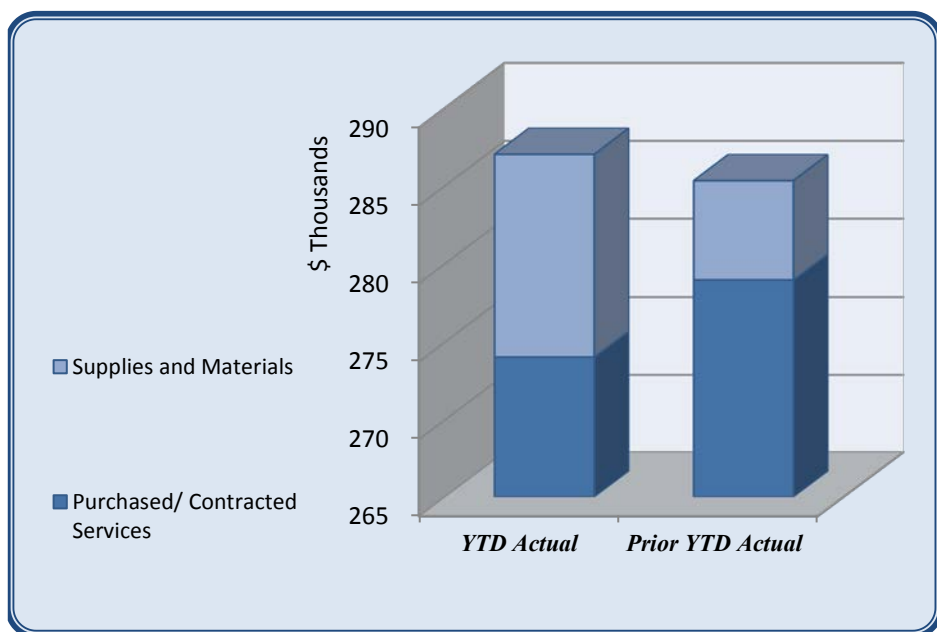
**Expenditures**

Official/Admin Svcs	225,200	56,300	59,580	(3)	106%	57,375	(2,205)
Professional Services-Stormwater	92,000	23,000	16,860	6	73%	10,695	(6,166)
Repairs & Maintenance	1,726,883	431,721	194,969	237	45%	209,951	14,983
Rep & Maint-Riprap Program	5,000	1,250	1,695	(0)	136%	-	(1,695)
Insurance Claims	1,000	250	-	0	0%	-	-
Dues & Fees	1,500	375	945	(1)	252%	945	-
<b>Purchased/ Contracted Services</b>	<b>2,052,083</b>	<b>513,021</b>	<b>274,049</b>	<b>239</b>	<b>53%</b>	<b>278,966</b>	<b>4,917</b>

Supplies	40,000	10,000	12,987	(3)	130%	6,375	(6,612)
Books & Periodicals	-	-	-	-	-	-	-
<b>Supplies and Materials</b>	<b>40,200</b>	<b>10,050</b>	<b>12,987</b>	<b>(3)</b>	<b>129%</b>	<b>6,375</b>	<b>(6,612)</b>

<b>Total Expenditures</b>	<b>2,092,283</b>	<b>523,071</b>	<b>287,036</b>	<b>236</b>	<b>55%</b>	<b>285,340</b>	<b>(1,695)</b>
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<b>Total Revenues over/(under) Expenditures</b>	<b>-</b>	<b>(438,584)</b>	<b>(200,263)</b>	<b>238</b>	<b>46%</b>	<b>(284,206)</b>	<b>(83,943)</b>
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Convention Visitors' Bureau of Dunwoody  
YTD Statement of Revenues and  
Expenses Through March 31, 2018

CVB of Dunwoody	Variance			
	Total Annual Budget	YTD Budget	YTD Actual	(% of YTD Budget) Prior YTD Actual
Fund Balance	-	-	-	
<b>Revenues</b>				
Interest Revenue	420	105	66	63%
Rental Income	22,740	5,685	5,512	97%
Tax Revenue	1,727,117	431,779	468,655	109%
<b>Total Revenues</b>	<b>1,750,277</b>	<b>437,569</b>	<b>474,233</b>	<b>108%</b>
<b>Expenditures</b>				
<i>Employees/Personnel</i>				
Salaries	370,738	92,685	92,635	100%
Benefits	53,400	13,350	12,949	97%
Payroll Taxes	37,074	9,269	7,388	80%
<i>Total Employees/Personnel Expenditures</i>	<i>461,212</i>	<i>115,303</i>	<i>112,972</i>	<i>98%</i>
<i>Administrative</i>				
Depreciation Expense	-	-	-	-
Legal & Professional Fees	15,500	3,875	4,289	111%
Rent	102,900	25,725	24,258	94%
Employee Development	3,600	900	-	0%
IT Support	8,640	2,160	8,737	405%
Insurance	4,400	1,100	578	53%
Postage/Courier/Ovenight Mail	-	-	-	-
Telephone/Internet	11,100	2,775	1,455	52%
Licenses & Fees	600	150	-	0%
Miscellaneous	1,200	300	2,942	981%
Office Expense	2,400	600	685	114%
Meals & Meeting Expenses	2,500	625	-	0%
Travel	6,000	1,500	1,109	74%
Small Equipment	-	-	-	-
<i>Total Administrative Expenditures</i>	<i>158,840</i>	<i>39,710</i>	<i>44,053</i>	<i>111%</i>
<i>Marketing</i>				
Research	90,000	22,500	-	0%
Graphic Design	24,000	6,000	3,250	54%
Public Relations	24,600	6,150	7,000	114%
Website Management	51,600	12,900	8,275	64%
Website Marketing	88,800	22,200	20,625	93%
Advertising - Print	184,200	46,050	37,317	81%
Advertising - Digital	108,000	27,000	42,069	156%
Printing	15,000	3,750	1,088	29%
Postage/Courier/Ovenight Mail	1,800	450	19	4%
Dues & Subscriptions	63,800	15,950	69,846	438%
Memberships	10,200	2,550	3,619	142%
Customer Relationship Management Tool	13,500	3,375	-	0%
Photography	21,600	5,400	14,015	260%
Miscellaneous	1,200	300	(71)	-24%
<i>Total Marketing Expenditures</i>	<i>698,300</i>	<i>174,575</i>	<i>207,053</i>	<i>119%</i>
<i>Promotional</i>				
Conventions and Trade Shows	43,200	10,800	35,964	333%
Event Hosting & Site Visits	30,000	7,500	-	0%
Sponsorships	18,000	4,500	31,849	708%
Group Sales Show Sponsorships	37,800	9,450	-	0%
Meals and Business Development	3,900	975	1,258	129%
Meeting Bids and Incentives	12,000	3,000	-	0%
Promotions	62,400	15,600	4,000	26%
Travel	-	-	9,586	
Promotional Materials	6,000	1,500	895	60%
<i>Total Promotional Expenditures</i>	<i>213,300</i>	<i>53,325</i>	<i>83,552</i>	<i>157%</i>
<b>Total Expenditures</b>	<b>1,531,652</b>	<b>382,913</b>	<b>447,630</b>	<b>117%</b>
<b>Total Revenues over/(under) Expenditures</b>	<b>218,625</b>	<b>54,656</b>	<b>26,604</b>	<b>38,658</b>