



4800 Ashford Dunwoody Road
 Dunwoody, Georgia 30338
 dunwoodyga.gov | 678.382.6700

MEMORANDUM

To: Mayor and City Council
From: Brent Walker, Parks and Recreation Director
Date: July 12, 2021
Subject: Approval of Unit Price Contracts for Skilled Trades Vendors

ITEM DESCRIPTION

Approval of unit price contracts with skilled trade vendors on an as-needed basis for park operations.

BACKGROUND

The City recently issued a Request for Qualifications (RFQ) to provide stand by skilled trade services such as electrical work, carpentry, plumbing, masonry, etc.

We received six proposals in response to RFQ 21-02 and evaluated each firm based on their experience, extent and depth of services and qualifications of proposed personnel. While the contractor for welding services did not meet the qualifications for years in business, he has worked on previous projects for the City and has shown himself to be a quality vendor. Based on these considerations, staff recommends awarding contracts to the following companies for these services:

Capital City Electrical Services- Electrical

LMI Systems LLC-Electrical

Triscapes – Carpentry/General Contractor, Concrete Sealing, Repair, Landscaping, Masonry

Klein Contracting Corporation – Roofing

Power and Energy Services Inc.- Generator Service

The Good Lord’s Mobile Welding Service –Welding

RECOMMENDED ACTION

Staff recommends award of unit price contracts to the companies as listed. The term of the contracts will be for one year with two optional renewals.



Klein Contracting Corporation

Fee Structure

WBENC & City of Atlanta certified diverse company

We work in many capacities for our clients. We do everything from small repair work to large scale re roofing. We do emergency repair, task order, bid, etc. work. Generally we visit a client site, based on a time that is appropriate to them, and review the issues at hand. These issues run the range to a small repair to a system that is in complete failure mode. We gather all the data that we need, including interviewing the people that manage the property, to propose solutions. We do not give anything other than methodical solutions. We price based on specific need.

If an owner chooses to do time and material work, we are happy to quote rates. Our hourly rates include all labor burdens such as Work Comp, GL, and taxes.

Non Emergency hourly rate work (tools all included in this rate):

Roofer straight time \$45.86

Supervisor straight time \$74.99

Overtime Rates:

Roofer OT \$67.94

Supervisor OT \$114.20

Additionally:

Truck rate per hour \$35.00

Equipment rental cost is marked up 10%

Materials are marked up 12%

We never send a roofer out without a supervisor.

Our rates INCLUDE GL and Builders Risk insurance.

Payments and performance bonds are at 2%

POWER & ENERGY SERVICES INC. TM

Your Generator Total Solutions Provider TM
Sales / Rental / Repair / Install / Maintenance

Retail • Industrial • Healthcare • Residential • Commercial • Government • Entertainment • Communications

North American Headquarters
 770-739-9112 main
 770-739-9115 fax
 www.PandEservices.com
 P. O. Box 637
 Powder Springs, GA 30127
 (all inquiries and services are routed through our HQ for every state branch.)

City of Dunwoody, Purchasing Department

4/06/2021

Ref # 21-02

Standby Skilled Trade Contractors

Re: Salary Rate Schedule:

Generator and UPS tech rates schedule:

Monday- Friday 8am-5pm	Monday-Friday 5:01pm -7:59am	Sunday & Traditional Government Recognized Holidays	Mileage
\$100.00 HR - Generator Technician	\$150.00 HR - Generator Technician	\$200.00 HR - Generator Technician	\$1.50 per mile
\$150.00 HR - UPS Technician	\$225.00 HR - UPS Technician	\$300.00 HR - UPS Technician	\$1.50 per mile

Generator Rental Rates Schedule:

By Kw size ... see chart below.

Shift Cycle -Daily	100	125	150	200	250	300	500	750	1000	1500	2000
Standby	\$ 570.00	\$ 625.00	\$ 679.00	\$ 905.00	\$ 1,085.00	\$ 1,237.00	\$ 1,816.00	\$ 2,595.00	\$ 3,426.00	\$ 5,024.00	\$ 6,230.00
Prime-Single	\$ 671.00	\$ 735.00	\$ 799.00	\$ 1,065.00	\$ 1,277.00	\$ 1,455.00	\$ 2,137.00	\$ 3,053.00	\$ 4,031.00	\$ 5,911.00	\$ 7,329.00
Prime- Double	\$ 1,007.00	\$ 1,103.00	\$ 1,199.00	\$ 1,598.00	\$ 1,916.00	\$ 2,183.00	\$ 3,206.00	\$ 4,580.00	\$ 6,047.00	\$ 8,867.00	\$ 10,994.00
Prime- Continuous	\$ 1,342.00	\$ 1,470.00	\$ 1,598.00	\$ 2,130.00	\$ 2,554.00	\$ 2,910.00	\$ 4,274.00	\$ 6,106.00	\$ 8,062.00	\$ 11,822.00	\$ 14,658.00
Shift Cycle -Weekly	100	125	150	200	250	300	500	750	1000	1500	2000
Standby	\$ 855.00	\$ 937.00	\$ 1,018.00	\$ 1,357.00	\$ 1,628.00	\$ 1,855.00	\$ 2,725.00	\$ 3,893.00	\$ 5,139.00	\$ 7,537.00	\$ 9,344.00
Prime-Single	\$ 1,006.00	\$ 1,102.00	\$ 1,198.00	\$ 1,597.00	\$ 1,915.00	\$ 2,182.00	\$ 3,206.00	\$ 4,580.00	\$ 6,046.00	\$ 8,867.00	\$ 10,993.00
Prime- Double	\$ 1,509.00	\$ 1,653.00	\$ 1,797.00	\$ 2,396.00	\$ 2,873.00	\$ 3,273.00	\$ 4,809.00	\$ 6,870.00	\$ 9,069.00	\$ 13,301.00	\$ 16,490.00
Prime- Continuous	\$ 2,012.00	\$ 2,204.00	\$ 2,396.00	\$ 3,194.00	\$ 3,830.00	\$ 4,364.00	\$ 6,412.00	\$ 9,160.00	\$ 12,092.00	\$ 17,734.00	\$ 21,986.00
Shift Cycle -Monthly	100	125	150	200	250	300	500	750	1000	1500	2000
Standby	\$ 2,566.00	\$ 2,810.00	\$ 3,055.00	\$ 4,073.00	\$ 4,884.00	\$ 5,564.00	\$ 8,176.00	\$ 11,679.00	\$ 15,418.00	\$ 22,612.00	\$ 28,031.00
Prime-Single	\$ 3,019.00	\$ 3,306.00	\$ 3,594.00	\$ 4,792.00	\$ 5,746.00	\$ 6,546.00	\$ 9,619.00	\$ 13,740.00	\$ 18,138.00	\$ 26,602.00	\$ 32,978.00
Prime- Double	\$ 4,528.00	\$ 4,959.00	\$ 5,391.00	\$ 7,187.00	\$ 8,620.00	\$ 9,818.00	\$ 14,429.00	\$ 20,610.00	\$ 27,207.00	\$ 39,903.00	\$ 49,466.00
Prime- Continuous	\$ 6,038.00	\$ 6,613.00	\$ 7,187.00	\$ 9,583.00	\$ 11,493.00	\$ 13,091.00	\$ 19,238.00	\$ 27,480.00	\$ 36,277.00	\$ 53,204.00	\$ 65,955.00
Miscellaneous	100	125	150	200	250	300	500	750	1000	1500	2000
Excess Hourly Charge	\$ 30.00	\$ 30.00	\$ 30.00	\$ 60.00	\$ 60.00	\$ 75.00	\$ 125.00	\$ 150.00	\$ 225.00	\$ 275.00	\$ 325.00
Insurance Valation	\$ 72,055.00	\$ 86,120.00	\$ 101,837.00	\$ 86,120.00	\$ 133,253.00	\$ 177,910.00	\$ 335,227.00	\$ 394,147.00	\$ 559,805.00	\$ 700,572.00	\$ 926,747.00

Tri Scapes, Inc.

Qualifications Support for RFQ 21-02: Standby Skilled Trade Contractors

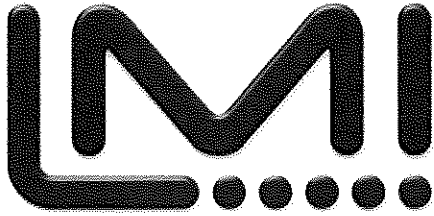
1. Indicate the construction or renovation trade for standby services for which the Statement of Qualifications pertain.
01-Carpenter/general Contractor
20-Concrete sealing, repair, replacement
23-Landscaping
25-Masonry
2. Copy of Business License and proof of being in business at least ten (10) years.
See Exhibit A
3. Name and telephone number of Contractor's designated contact.
Tyler Mathis, Project Manager
404.234.2058
4. List of industry trained personnel on staff and their qualifications.
See Exhibit B
5. A reference list of (3) similar projects successfully completed by contractor.
See Exhibit C
6. Salary rate schedule for industry-trained certified supervisors and laborers.
See Exhibit D
7. Percentage mark-up, above cost, for construction and renovation materials and supplies when required to provide when the City is unable.
Cost plus 10% mark-up
8. Proof of commercial liability insurance coverage.
See Exhibit E

Exhibit D

BID RESPONSE ATTACHMENT C - Bidder's Rate Spreadsheet
 Standby Skilled Trade Contractor | RFQ 21-02
 Tri Scapes, Inc.

Labor Hourly Rates		Straight-time	Overtime	
Labor Description	Rate (\$)	Rate (\$)	Rate (\$)	Clarifications
Crew Leader	\$ 45.00	\$ 67.50		
Equipment Operator	\$ 40.00	\$ 60.00		
Foreman	\$ 45.00	\$ 67.50		
Laborer	\$ 30.00	\$ 45.00		

Equipment Hourly Rates		Equipment Rates do not include Operator		
Equipment Description	Unit of Measure	Rate (\$)	Rate (\$)	Clarifications
BULLDOZERS				
DOZERS (Small)	Hour	\$ 75.00		Small 50 HP-130 HP
DOZER (Medium)	Hour	\$ 120.00		Medium 131 HP - 200 HP
EXCAVATORS				
MINI EXCAVATOR	Hour	\$ 45.00		Small 0 - 7 Tons
MEDIUM EXCAVATOR	Hour	\$ 65.00		Medium 8 - 11 Tons
LARGE EXCAVATOR	Hour	\$ 125.00		Large 12-100 Tons
TRACTORS & SIMILAR				
TRACTOR < 66 HP WITH ATTACHMENT	Hour	\$ 45.00		< 66 HP
TRACTOR-2WD-MIN. 66 HP WITH ATTACHMENT	Hour	\$ 65.00		>66 HP - 119 HP
TRACTOR MOWER-4WD-MIN. 66 HP WITH ATTACHMENT	Hour	\$ 75.00		>66 HP - 119 HP
TRACTOR MOWER-4WD-MIN. 120 HP WITH ATTACHMENT	Hour	\$ 90.00		>120 HP
TRACTOR, FRONT-END LOADER	Hour	\$ 65.00		
TRACTOR WITH MULCHING ATTACHMENT	Hour	\$ 75.00		
BACKHOE (RUBBER TIRE)	Hour	\$ 75.00		
DUMP TRUCKS				
DUMP TRUCK - SINGLE AXLE	Hour	\$ 45.00		
DUMP TRUCK - TANDEM AXLE	Hour	\$ 85.00		
TRUCKS AND TRACTOR/TRAILERS				
PICKUP-4WD-SERVICE TRUCK	Hour	\$ 75.00		
PICKUP TRUCK 2WD	Hour	\$ 40.00		
PICKUP TRUCK 4WD	Hour	\$ 45.00		
TRACTOR TRAILER/LOWBOY LOADED	Mile	\$ 7.00		
TRACTOR TRAILER/LOWBOY UNLOADED	Mile	\$ 5.00		
SKIDSTEERS, ETC.				
SKIDSTEER < 79 HP	Hour	\$ 55.00		79 HP or less; includes any attachments except mulching head
SKIDSTEER > 80 HP	Hour	\$ 80.00		80 HP or greater; includes any attachments except mulching head
SKIDSTEER WITH MULCHING HEAD	Hour	\$ 125.00		
DITCHWITCH	Hour	\$ 45.00		
TRAILERS				
TRAILER < 4,999 LB	Hour	\$ 15.00		
TRAILER 5,000 - 9,999 LB	Hour	\$ 25.00		
TRAILER 10,000 - 20,000 LB	Hour	\$ 45.00		
TRACTOR TRAILER LOWBOY	Hour	\$ 75.00		For heavy equipment and/or multiple pieces of smaller equipment.
CHIPPERS, GRINDERS, ETC.				
CHIP DUMP UNIT	Hour	\$ 75.00		2 wheel drive
CHIP DUMP UNIT 4WD	Hour	\$ 85.00		4 wheel drive
BRUSH CHIPPER - DISC	Hour	\$ 65.00		
STUMP GRINDER	Hour	\$ 45.00		
MISCELLANEOUS EQUIPMENT				
COMMERCIAL MOWER - RIDING	Hour	\$ 25.00		
AERIAL LIFT = SCISSOR = MIN. 70 FT. - 4WD	Hour			
ALL TERRAIN VEHICLE 4WD	Hour	\$ 15.00		
GENERATOR	Hour	\$ 15.00		
WELDER - PORTABLE - VARIOUS MODELS	Hour	\$ 15.00		
AIR COMPRESSOR, 185 CFM W/TOOLS AND HOSES	Hour	\$ 15.00		
WATER PUMP, GASOLINE POWERED	Hour	\$ 15.00		
BACKPACK SPRAYER	Hour	\$ 2.00		
HYDROSEEDER	Hour	\$ 75.00		
STRAW BLOWER	Hour	\$ 75.00		
GASOLINE POWERED HAND TOOLS	Crew Hour	\$ 3.00		
LAPTOP COMPUTER	Hour	\$ 5.00		



770.491.0343 | Imisystemsinc.com

City of Dunwoody

RFQ 21-20

Trade: Electrician and low voltage

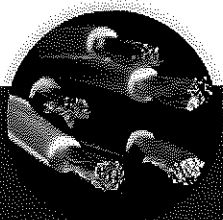
Contact: Joey Goodwin 678-578-2125 j.goodwin@lmi-sys.com

Personnel: See attached list

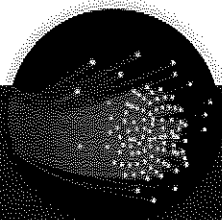
Rates: M-F 8:00-5:00 = \$75.00/hr Premium: \$75.00/hr

Material markup: 10%

Insurance: See attached COI



Electrical



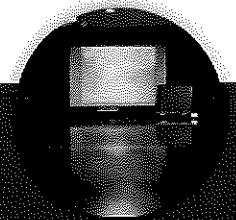
Network Cabling



Security



Telecommunications



Audio Visual

CAPITAL CITY



ELECTRICAL SERVICES LLC

April 1, 2021

City of Dunwoody Purchasing Office
4800 Ashford Dunwoody Road
Dunwoody, GA 30338

For: RFQ 21-02

Capital City Electrical Services, LLC is hereby submitting qualifications for 'Standby Skilled Trades Contractors' for the services of "Electricians", Section 2.2 (Scope of Work), Item #6.

We hereby submit the following as qualifications for technicians and supervision. Below is the hierarchy of work and communication flow.

- VP Operations
 - Manages all aspects of the operational flow of the business from-Sales, Production, Procurement, Quality Control, Customer Follow Up
- Sales Manager
 - Oversees the daily production and activity of each Account Manager
- Account Manager
 - Designated/Dedicated customer point of contact that will receive initial Work Order.
- Service Manager-Charles Mitchell
 - Receives information from Account Manager
 - Organizes technicians and materials for specified project
 - Coordinates schedule with City of Dunwoody Project Manager
 - Manages performance of work and communicates with customer work status and progress
- Electrician/Technician
 - Capital City has a very experienced electrical service technician staff. 80% of our service technician have passed the Examination for an electrical Non-Restricted License. Those lead technicians that have not obtained this license go through rigorous process to obtain this license. One of Capital City's primary objectives is to have 100% of our service technicians to be licensed.
 - Typical Service Technician Qualifications
 - Minimum 10 years' experience with the majority holding a Georgia Non-Restricted Master's License
 - Safety trained in the following areas:
 - Arc flash training, PPE Qualified
 - Aerial Lift Training
 - Fall Protection Training
 - OSHA 10-hour Training
 - Driver Safety
 - Drug-Free Workplace

LABOR RATES:

Hourly rate for normal working hours = \$60/hr
Overtime rate 6PM-6AM Monday-Friday & Holidays = \$90.00/hr
Service rate when using bucket truck = \$115.00/hr (minimum 3 hrs)
Material provided at cost plus 10%

A CONSTANT CURRENT OF EXCELLENCE

The Good Lord's Mobile Welding Service
Proposal

RFQ 21-02 Stand By Skilled Trades Contractors

In response to Solicitation RFQ21-02 Stand By Skilled Trades Contractors. The Good Lord's Mobile Welding Service humbly submit our proposal for your Welding (#91485 listed on flyer), and Fence Installation and repair listed on actual rfq assuming both are same and equal trades for the consideration of this proposal.

We Propose to service the welding needs of The City of Dunwoody . Onsite or in shop. Safely. We agree to follow all rules and guidelines of this contract. We agree to preform Quality work, Safely, In a timely Manner . We agree to have 1 Supervisor onsite that can communicate at all times.

We are a Certified Vendor for The City of Atlanta, Fulton County, DOAS, and GDOT. We have Completed Several Projects that ranged from Fleet Maintenance to Construction project for reinforcing structural steel . We have attached our AWS Certification as proof of How long we have been in business or this field. Also MBE and DBE Certification.

Cost Proposal : \$225.00 Hrly

Onsite: \$225 hourly

Shop Rates: \$185

We humbly Submit our proposal for your consideration.