



4800 Ashford Dunwoody Road  
 Dunwoody, Georgia 30338  
 dunwoodyga.gov | 678.382.6700

## **MEMORANDUM**

**To:** Mayor and City Council  
**From:** Brent Walker, Parks and Recreation Director  
**Date:** August 11, 2021  
**Subject:** Contract Award for Installation of Holiday Lights at Brook Run Park

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### **ITEM DESCRIPTION**

Award of a contract with Chitwood Studios for the installation of the sets and lighting for the Holiday Light Event at Brook Run Park

### **BACKGROUND**

Based on the success of the Holiday Light event in 2020, staff released a solicitation to continue the event in 2021. Chitwood Studios is the sole response at a cost of \$80,000. Their proposal is attached.

### **FUNDING**

Funding for this project will be allocated from the Parks Operations Budget.

### **RECOMMENDATION**

Staff respectfully requests that Council: (1) award a contract to Chitwood Studios not to exceed \$80,000 (2) authorize staff to provide funding for the contracts; and (3) authorize the City Manager to execute the necessary documents following satisfactory review by legal counsel.

## AGREEMENT BETWEEN THE CITY OF DUNWOODY AND CHITWOOD STUDIOS

This Agreement (the "Agreement") is made this \_\_\_\_ day of \_\_\_\_\_, 2021, by and between Chitwood Studios (hereinafter referred to as "Company"), and the City of Dunwoody, Georgia ("Dunwoody").

### WITNESSETH:

**WHEREAS**, Company is engaged in the business of providing the necessary labor, supervision, equipment, materials and supplies necessary for the execution of the work specified in the Contract Documents or as necessary to complete the Work in the manner therein specified within the time specified, as therein set forth, for; and

**WHEREAS**, the City of Dunwoody solicited a Request for Proposal (RFQ 21-06) Holiday Lighting Services in the City of Dunwoody, Georgia for the Dunwoody Parks and Recreation Department for the consideration herein mentioned and under the provision of the Specifications to furnish all equipment, tools, materials, skill and labor necessary to carry out and complete in a professional and workmanlike manner, the work specified, in conformity with the standards set forth in the RFQ 21-06 Holiday Lighting Services Agreement and this Contract, shall all form essential parts of this Contract. Unless otherwise specified all work shall be completed in accordance with all pertinent Americans with Disabilities Act standards. Any variations to the above specified details and specifications will be approved by the Dunwoody Parks and Recreation Department Director or his representative. The Proposal is referenced, attached and incorporated herein as Exhibit A, and

**WHEREAS**, Company is willing and able to render said services;

**NOW, THEREFORE**, in consideration of the mutual terms, conditions and covenants set forth herein, the parties hereto agree as follows:

**1. Services.**

Company agrees to render services (the "Services") to the City of Dunwoody to furnish all specified materials or approved equivalent, equipment, and labor to complete the required Holiday Lighting Services as described in its entirety to the specifications as directed by the Parks and Recreation Director or his representative or as set forth in Exhibit "A" specifically as detailed in the Scope of Services. Company agrees to perform the Services at the direction of the appropriate department head, or his designee, in the manner and to the extent required by the parties herein, as may be amended hereafter in writing by mutual agreement of the parties.

## **2. Compensation.**

a. Fee. In consideration for Services, Dunwoody shall pay a not to exceed price of \$80,000.00.

b. Manner of Payment. The City agrees to pay said invoices within thirty (30) days of receiving same. As the City is a local government entity and thus exempt from sales taxation, notwithstanding the terms of the proposal, Company acknowledges that the City shall not be responsible for payment of any sales taxes on any invoices submitted for the Services provided under this Agreement.

## **3. Relationship of Parties.**

a. Independent Contractors. Nothing contained herein shall be deemed to create any relationship other than that of independent contractor between Dunwoody and Company. This Agreement shall not constitute, create, or otherwise imply an employment, joint venture, partnership, agency or similar arrangement between Dunwoody and Company. It is expressly agreed that Company is acting as an independent contractor and not as an employee in providing the Services under this Agreement.

b. Employee Benefits. Company shall not be eligible for any benefit available to employees of Dunwoody including, but not limited to, workers' compensation insurance, state disability insurance, unemployment insurance, group health and life insurance, vacation pay, sick pay, severance pay, bonus plans, pension plans, or savings plans.

c. Payroll Taxes. No income, social security, state disability or other federal or state payroll tax will be deducted from payments made to Company under this Agreement. Company shall be responsible for all FICA, federal and state withholding taxes and workers' compensation coverage for any individuals assigned to perform the Services for Dunwoody.

## **4. Term**

This Agreement shall be effective upon its execution (the "Effective Date") shall terminate at the time of the completion of the Service as described in the Proposal, but in any event no later than December 31, 2021. If the Service has not been completed by December 31, 2021, this Agreement shall automatically renew for the part of the year necessary to conclude the Service unless the City of Dunwoody chooses to terminate this Agreement pursuant to the provisions of this Agreement by giving written thirty (30) days' notice to Company.

## **5. Termination For Cause and For Convenience.**

Either party shall have the right to terminate this Agreement if the other party is in default of any obligation hereunder and such default is not cured within ten (10) days of receipt of a notice from the other party specifying such default. "Default" shall mean:

- a. If Dunwoody fails to make payments when due or fails to perform or observe any of its duties or obligations under the terms of this Agreement;
- b. If Company fails to perform or observe any of its duties or obligations under the terms of this Agreement;
- c. If either Dunwoody or Company shall have made any warranty or representation in connection with this Agreement which is found to have been false at the time such warranty or representation was made and is materially harmful to the other party.

This Agreement may also be terminated by Dunwoody for convenience by giving Company written notice sixty (60) days prior to the effective date of termination.

## **6. Compensation in Event of Termination.**

If this Agreement is terminated by Dunwoody for convenience, Company shall be exclusively limited to receiving only compensation for the pro-rata work performed and appropriately documented to and including the effective date identified in the written termination notice, but in no event shall Company receive less than a prorated amount of the service fees hereunder. Any amount over the amount otherwise due by Dunwoody for the services provided prior to the termination date shall be refunded by the Company within ten (10) days of the date of termination, with the exception of any costs incurred by the Company in removal of equipment and shutting down the project, which costs shall be borne by Dunwoody in the event of termination for convenience.

## **7. Termination of Services and Return of Property.**

Upon the expiration or earlier termination of this Agreement, Company shall immediately terminate the Services hereunder and shall deliver promptly to Dunwoody all property relating to the Services that is owned by Dunwoody.

## **8. Standard of Performance and Compliance with Applicable Laws.**

Company represents that it possesses the skill and professional competence, expertise and experience to undertake the obligations imposed by this Agreement. Company agrees to perform in a reasonably diligent, efficient, competent and skillful manner commensurate with the industry standards of the profession for similar services performed at the same time and in the same locality, and to otherwise perform as is

necessary to undertake the Services required by this Agreement, including the requirements set forth in the Certification of Sponsor Drug Free Workplace Exhibit "C".

Company represents that it will, at all times, observe and comply with all federal, state, local and municipal ordinances, rules, regulations, relating to the provision of the Services to be provided by Company hereunder or which in any manner affect this Agreement which are in effect at the time of Company's performance thereof.

Notwithstanding anything in this Agreement or an Exhibit to the contrary, Company shall not have control over or charge of, and shall not be responsible for, acts or omissions of the contractor or of any other persons or entities performing portions of the work.

#### **9. Conflicts of Interest.**

Company warrants and represents that:

a. the Services to be performed hereunder will not create an actual or apparent conflict of interest with any other work it is currently performing; and

b. Company is not presently subject to any agreement with a competitor or with any other party that will prevent Company from performing in full accord with this Agreement; and

c. Company is not subject to any statute, regulation, ordinance or rule that will limit its ability to perform its obligations under this Agreement. The parties agree that Company shall be free to accept other work during the term hereof; provided, however, that such other work shall not interfere with the provision of Services hereunder.

Notwithstanding the foregoing, Company may perform similar Services for other government sector clients during the term of this Agreement and realize no implications.

#### **10. Proprietary Information**

Company acknowledges that it may have access to and become acquainted with confidential and other information proprietary to Dunwoody including, but not limited to, information concerning Dunwoody, its operations, customers, citizens, business and financial condition, as well as information with respect to which Dunwoody has an obligation to maintain confidentiality (collectively referred to herein as "Proprietary Information"). Company agrees not to disclose, directly or indirectly, to anyone or to use or to allow others to use, for any purpose whatsoever, any Proprietary Information of any type, whether or not designated confidential or proprietary, acquired in the course of performing under this Agreement. The obligations of Company under this section shall survive the termination of this Agreement.

#### **11. Insurance.**

Company agrees to indemnify and hold harmless the City of Dunwoody, its officers, employees and agents, to the extent allowed by applicable law, from and against any and all third party claims, losses, liabilities or expenses (including, without limitation, attorneys' fees) to the extent they arise out of a breach by the Indemnitor of its obligations under this Agreement. Insurance requirements are attached hereto as Exhibit "D".

## **12. Assignment.**

Company shall not assign this Agreement without the prior express written consent of Dunwoody, which consent shall not be unreasonably withheld, conditioned or delayed. Any attempted assignment by Company without the prior express written approval of Dunwoody shall at Dunwoody's sole option terminate this Agreement without any notice to Company of such termination.

## **13. Notices.**

All notices or other communications required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given when delivered personally in hand, or when mailed by certified or registered mail, return receipt requested with proper postage prepaid, addressed to the appropriate party at the following address or such other address as may be given in writing to the parties:

### **If to the City:**

City Manager  
Dunwoody City Hall  
4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338

### **With copies to:**

City Clerk  
Dunwoody City Hall  
4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338

### **If to the Company:**

Chitwood Studios  
Attn: Mr. Brandon Chitwood  
2095 Fairway Close Terrace  
Lawrenceville, Georgia 30043

## **14. Governing Law and Consent to Jurisdiction.**

This Agreement is made and entered into in the State of Georgia and this Agreement and the rights and obligations of the parties hereto shall be governed by and construed according to the laws of the State of Georgia without giving effect to the principles of conflicts of laws. The jurisdiction for resolution of any disputes arising from this Agreement shall be in the State Courts of DeKalb County, Georgia.

## **15. Waiver of Breach.**

The waiver by either party of a breach or violation of any provision of this Agreement shall not operate or be construed to constitute a waiver of any subsequent breach or violation of the same or other provision thereof.

**16. Severability.**

If any provision of this Agreement is held to be unenforceable for any reason, the unenforceability thereof shall not affect the remainder of the Agreement, which shall remain in full force and effect, and enforceable in accordance with its terms.

**17. Entire Agreement.** This Agreement which includes the exhibits hereto contains the entire agreement and understanding of the parties with respect to the subject matter hereof, and supersedes and replaces any and all prior discussions, representations and understandings, whether oral or written. This Agreement incorporates the Company's Proposal in full and is referenced in Exhibit A. In case of conflict between any term of the Company's Proposal and this Agreement, the terms of this Agreement shall control unless otherwise stated herein.

**IN WITNESS WHEREOF**, the parties have executed this Agreement through their duly authorized representatives.

**CITY OF DUNWOODY, GEORGIA**

By: \_\_\_\_\_  
Lynn P. Deutsch

Title: Mayor

Date \_\_\_\_\_

Approved as to form:

\_\_\_\_\_  
City Attorney

Attest:

\_\_\_\_\_  
City Clerk

Chitwood Studios

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date of Execution \_\_\_\_\_

**EXHIBIT "A"**  
**PROPOSAL AND SCOPE OF SERVICES**

## Dunwoody Parks and Recreation Department

### Request for Qualifications (RFQ 21-06) Holiday Lighting Services

The Dunwoody Parks and Recreation Department seeks a lighting and event services firm to provide a temporary lighted holiday display within Brook Run Park. Display to run December 1 through 27, 2021.

The Dunwoody Parks and Recreation Department intends to select a qualified firm through the qualification based selection process, and intends to execute a professional agreement with the selected firm for services to be provided.

Sealed Statements of Qualifications will be received and reviewed by the Dunwoody Parks and Recreation Department. Service providers whose qualifications meet the criteria established in the RFQ, at the sole discretion of the Dunwoody Parks and Recreation Department, may be considered for Contract award. The Dunwoody Parks and Recreation Department may, by direct negotiation finalize terms with the service provider who is selected for award based on qualifications. **The Dunwoody Parks and Recreation Department reserves the right to reject any or all responses for any reason. Clarification of information may be requested by the City at any time during the process.**

To be considered for selection, a statement of qualifications must be submitted in a sealed package, clearly marked **RFQ 21-06**. **The submittal must include one (1) printed and signed unbound original and one (1) electronic copy in PDF format on a thumb drive and shall be submitted no later than 2:00 p.m., September 24, 2021. Any submittal received after the time and date specified will not be considered.**

Questions regarding submittals should be directed to Dunwoody's Purchasing Manager, Mr. John Gates, [john.gates@dunwoodyga.gov](mailto:john.gates@dunwoodyga.gov) no later than 2:00 p.m., September 15, 2021. Proposals are legal and binding when submitted.

## Project Overview

The Dunwoody Parks and Recreation Department is proposing to retain a qualified, licensed, lighting and event services firm to create a temporary self-guided lighted holiday display at **4770 N. Peachtree Rd., Dunwoody GA 30338**. The Dunwoody Parks and Recreation Department will review and select one respondent, based on submitted qualifications. The Dunwoody Parks and Recreation Department reserves the right to accept or reject any or all submittals, and/or waive technicalities or irregularities if such action is believed to be in the best interest of the Dunwoody Parks and Recreation Department and City of Dunwoody.

## Brook Run Park



## Scope of Services

- Provide design and construct structure(s) for Front Field;
- Provide design and construct structure(s) for Playground;
- Provide design and construct structure(s) for Park Entrance and along a portion of S. Georgia Way; and
- Provide maintenance services as needed for duration of display.

## Response Requirements

The consultant must have demonstrated experience in this type of work. Make the proposal as brief as possible and do not submit promotional materials that are not applicable to this work. Each proposal shall include the following:

1. Firm Description
2. Resumes of Team
3. Relevant experience in lighted public events
4. Team References
5. Proposed design and building structures plan
6. Proposed maintenance plan
7. Proposed Fee

## Response Format/Deadline

To be considered for selection, a statement of qualifications must be submitted in a sealed package, clearly marked RFQ 21-09. The submittal must include one (1) printed and signed unbound original and one (1) electronic copy in PDF format on a thumb drive and shall be submitted no later than 2:00 p.m., September 24, 2021. Any submittal received after the time and date specified will not be considered.

Questions regarding submittals should be directed to the Purchasing Manager, Mr. John Gates, [john.gates@dunwoodyga.gov](mailto:john.gates@dunwoodyga.gov) no later than 2:00 p.m., September 15, 2021. Proposals are legal and binding when submitted.

Mr. John Gates  
City of Dunwoody, Georgia  
4800 Ashford Dunwoody Road  
Dunwoody, GA 30338

## Review of Qualifications

The Dunwoody Parks and Recreation Department will review and evaluate all proposals based on the following criteria:

- Understanding of Project
- Past Experience with Similar Projects
- Qualifications of Team
- References
- Cost/Fee

**PROPOSAL FORM**  
**RFQ 21-06 Holiday Lighting Services**

The undersigned, as Proposer, hereby declares that this Proposal is in all respects fair and submitted in good faith without collusion or fraud. Proposer represents and warrants to the City that: (i) except as may be disclosed in writing to the City with its Proposal, no officer, employee or agent of the City has any interest, either directly or indirectly, in the business of the Proposer, and that no such person shall have any such interest at any time during the term of the Contract should it be awarded the Contract; and (ii) no gift, gratuity, promise, favor or anything else of value has been given or will be given to any employee or official of the City in connection with the submission of this Proposal or the City’s evaluation or consideration thereof.

The Proposer further represents that it has examined or investigated the site conditions if necessary, and informed itself fully in regard to all conditions pertaining to the place where the work is to be done; that it has examined the Contract Documents (available at <http://www.dunwoodyga.gov>) and has read all Addendum(s) furnished by the City prior to the opening of the Proposals, as acknowledged below, and that it has otherwise fully informed itself regarding the nature, extent, scope and details of the services to be furnished under the Contract.

The Proposer agrees, if this Proposal is accepted, to enter into the written Contract with the City in the form of Contract attached (properly completed in accordance with said Proposal Documents), and the Contract Documents for RFQ 21-06 Holiday Lighting Services, at the City of Dunwoody, and to furnish the prescribed evidence of a valid business license, insurance, and all other documents required by these Contract Documents. The Proposer further agrees to commence work and to perform the work specified herein within the time limits set forth in the Contract Documents, which time limits Proposer acknowledges are reasonable.

The undersigned further agrees that, in the case of failure or refusal on its part to execute the said contract, provide evidence of specified insurance, a copy of a valid business or occupational license and all other documents required by these Contract Documents within ten (10) business days after being provided with Notice of Intent to Award the contract (or such earlier time as may be stated elsewhere in these Proposal Documents), the Proposal award may be offered by the City to the next ranked Proposer, or the city may re-advertise for Proposals, and in either case the City shall have the right to recover from the Proposer the City’s costs and damages including, without limitation, attorney’s fees, to the same extent that the City could recover its costs and expenses from the Proposer under section 10 of the Instructions to Proposers if the Proposer withdrew or attempted to withdraw its Proposal.

The Proposer further agrees, if it fails to complete the work according to the Specification within the scheduled time or any authorized extension thereof, that damages may be deducted from the Contract price otherwise payable to the Proposer.

Acknowledgement is hereby made of the following Addendum(s) received since issuance of the Solicitation Documents (identified by number)

Addendum No.	Date	Addendum No.	Date	Addendum No.	Date
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

It shall be the responsibility of each Proposer to visit the City Purchasing Department’s website to determine if addendum(s) were issued and, if so, to obtain such addendum(s). Failure to acknowledge an addendum above shall not relieve the Proposer from its obligation to comply with the provisions of the addendum(s) not acknowledged above.

Company Name: \_\_\_\_\_

Work is to commence on or about December 1, 2021. This contract shall be for one year with a one year City option for extension.

The City of Dunwoody requires pricing to remain firm for the duration of the initial term of the contract. Failure to hold firm pricing for the initial term of the contract will be sufficient cause for the City to declare bid non-responsive.

Termination for Cause: The City may terminate this agreement for cause upon ten days prior written notice to the Consultant of the Consultant's default in the performance of any term of this agreement. Such termination shall be without prejudice to any of the City's rights or remedies by law.

Termination for Convenience: The City may terminate this agreement for its convenience at any time upon 30 days written notice to the Consultant. In the event of the City's termination of this agreement for convenience, the Consultant will be paid for those services actually performed. Partially completed performance of the agreement will be compensated based upon a signed statement of completion to be submitted by the Consultant, which shall itemize each element of performance.

Termination for fund appropriation: The City may unilaterally terminate this Agreement due to a lack of funding at any time by written notice to the Consultant. In the event of the City's termination of this Agreement for fund appropriation, the Consultant will be paid for those services actually performed. Partially completed performance of the Agreement will be compensated based upon a signed statement of completion to be submitted by the Service Provider which shall itemize each element of performance.

The Proposer agrees to provide all work described in this document.

Legal Business Name \_\_\_\_\_

Federal Tax ID \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

Does your company currently have a location within the City of Dunwoody? Yes \_\_\_ No \_\_\_

Representative Signature \_\_\_\_\_

Printed Name \_\_\_\_\_

Telephone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

Email Address \_\_\_\_\_

**CITY OF DUNWOODY**

**DEPARTMENT OF FINANCE AND ADMINISTRATION – PURCHASING DIVISION**

**GENERAL INSTRUCTIONS FOR PROPOSERS**

These Instructions will apply unless a particular item is specifically addressed in the solicitation document.

**1. INTENT**

It is the intent of these Instructions to establish guidelines for the proper completion of the Proposal Forms. These Instructions to Proposers provide guidance and explanation for subsequent Proposal Forms and Contract Documents. Please read all Instruction paragraphs.

**2. GENERAL**

- 2.1 The City's goal is that all the terms and conditions stated in the Proposal Documents will constitute the terms of the final Contract between the City and the successful Proposer, without significant or material change to such terms or conditions. Exceptions to any of the terms of the agreement to which a Proposer will not or does not agree must be presented by the proposer in writing as provided in this section and directed to [purchasing@dunwoodyga.gov](mailto:purchasing@dunwoodyga.gov) prior to the deadline for questions regarding proposals indicated in the RFQ. Such exceptions must be specific, and the Proposer must state a reason for each exception and propose alternative language, if appropriate. The purpose of the exception process is to permit the City to correct, prior to the opening of the proposals, any technical or contractual requirement, provision, ambiguity or conflict in the solicitation and related documents, which may be unlawful, improvident, unduly restrictive of competition or otherwise inappropriate. Any corrections will be made via an addendum issued prior to the submission deadline. Unless timely submitted as an exception and amended with an addendum, any such ambiguity, conflict or problem shall be resolved in favor of the City of Dunwoody. Proposers shall not substitute entire agreements or sets of terms and conditions but discuss separately each term or condition that they take exception to or desire to change.
- 2.2 A Proposer's Proposal prices shall remain firm for 60 days from the submission deadline. Any anticipated increases in Proposer's costs during the initial term of the Contract must be reflected in its prices set forth in its Proposal. The City shall not be obligated to renegotiate or increase any price for any work during the initial term of the Contract based on a Proposer's mistake or miscalculation of prices, underestimation of costs, or for any other reason. All of the Proposer's overhead costs, including, but not limited to, costs of travel and the required bonds and insurance coverage, shall be included in such Proposer's prices listed in its Proposal.
- 2.3 The Contract, if awarded, shall not be construed to create unto the Contractor any exclusive rights with respect to any of the City's requirements. The City may in its sole discretion award any additional or similar services to any third party, or if the Contract is for the provision of services, the City may elect to perform all or a portion of the services by its own employees.
- 2.4 There shall be no reimbursables or travel expenses associated with this project regarding any category or term. Without limiting the generality of the foregoing, all of the Proposer's overhead costs related to travel shall be included in such Proposer's prices in its Proposal.

**3. ENVIRONMENTAL SUSTAINABILITY**

The City of Dunwoody is committed to environmental sustainability. The City believes we have a unique opportunity to further expand our leadership in the area of environmentally preferable purchasing, and through our actions, elicit changes in the marketplace. By further incorporating environmental considerations into public purchasing, the City of Dunwoody will positively impact human health and the environment, remove unnecessary hazards from its operations, reduce costs and liabilities, and improve the environmental quality of the region. As such the City encourages the incorporation of environmental sustainability into proposals.

**4. EXAMINATION OF PROPOSAL/CONTRACT DOCUMENTS**

All prospective Proposers shall thoroughly examine and become familiar with the Proposal package and carefully note the items which must be submitted with the Proposal. (These Instructions to Proposers, the Request for Qualifications, the Proposal Forms, the Contract, the General Conditions, and the Specifications are referred to herein as the "Proposal Documents" or the "Contract Documents.") Submission of a Proposal shall constitute an acknowledgment that the Proposer has read and understands the Proposal Documents. The failure or neglect of a Proposer to receive or examine any Proposal Document shall in no way relieve it from any obligations under its Proposal or the Contract. No claim for additional compensation will be allowed which is based upon a lack of knowledge or understanding of any of the Contract Documents or the scope of work.

**5. ADDENDUM(S)-CHANGES WHILE PROPOSING**

Other than during the Pre-Proposal Conference, the City shall not be required to provide to any Proposer verbal interpretations as to the meaning of any portion of the Proposal Documents. Requests for interpretation, clarification or correction of Proposal Documents, forms or other material in this Proposal Package should be made in writing and delivered to the City, Purchasing Office, 4800 Ashford Dunwoody Road, Dunwoody, Georgia 30338, or by e-mail to [purchasing@dunwoodyga.gov](mailto:purchasing@dunwoodyga.gov) or facsimile to (678) 533-0712 by the date and time listed in the proposal documents (if applicable). Any response by City to a request by a Proposer for clarification or correction will be made in the form of a written Addendum. All parties to whom the Proposal packages have been issued will be sent a notification of the issuance of an Addendum either by e-mail and/or by facsimile. The Addendum may be electronically downloaded by visiting the City web site at <http://www.dunwoodyga.gov>. However, prior to submitting its response, it shall be the responsibility of each Proposer to visit the City website to determine if addendum(s) were issued and, if so, to obtain such addendum(s).

**6. PREPARATION OF PROPOSALS**

- 6.1 Proposals shall be submitted on reproduced copies of the attached Proposal Forms including any revised or additional Proposal Forms supplied by Addendum(s). If an award is made, the completed Proposal Forms shall constitute a part of the Contract Documents and will be incorporated in the final Contract between the City and the successful Proposer. All blank spaces in the Proposal Forms should be filled in legibly and correctly in ink or type.
- 6.2 All Proposals shall contain the name and business address of the individual, firm, corporation, or other business entity submitting the Proposal and shall be subscribed by either the individual, a general partner, a member of a member-managed LLC, a manager of a manager-managed LLC, or an authorized officer or agent of a Corporation or business entity. If any officer or agent other than the signatories described in the preceding sentence shall sign any Contract Document on behalf of the Proposer, the City should be furnished with satisfactory evidence of such officer's or agent's authority to bind the Proposer with respect to the contents of the subject Proposal Documents so signed by him or her.
- 6.3 If the Proposer is a partnership, joint venture, or sole proprietorship, the City, reserves the right to require the Proposer to submit to the City at any time the name and business address of each owner, principal, partner, or member of the Proposer having an ownership or management position with the Proposer.
- 6.4 If the Proposer is a corporation or other state-chartered business entity, the City reserves the right to require the Proposer to submit to the City at any time, the name and business address of each officer, director and holder of 10% or more of the stock or other ownership interests of such corporation or other business entity. If the Proposer is a foreign corporation or other state-chartered business entity and is the successful Proposer, the Proposer will be required to submit evidence prior to the execution of the Contract, if awarded, that the corporation or other state-chartered business entity is authorized to do business in the State of Georgia and the City. If the Proposer elects to use a fictitious name in its Proposal, a copy of the Proposer's fictitious name registration should be provided to City.

**7. PROPOSAL GUARANTY**

A Proposal Guaranty shall not be required for this Contract.

**8. DELIVERY OF PROPOSALS**

- 8.1 All Proposals shall be submitted in sealed envelopes bearing on the outside the name of the Proposer, address, and the RFQ #. Each Proposal shall consist of (i) an executed copy of the Proposal Form, along with all other documents or information required to be submitted pursuant to the terms of the Proposal Documents (together, the "Proposal"). The documents comprising the Proposal must be completed and signed on the forms provided herein, or on exact reproductions thereof.
- 8.2 All Proposals shall be submitted pursuant to the terms outlined in these Instructions to Proposers. Any Proposals received after the time and date specified in the solicitation document for the opening of the Proposals will not be considered, but will be returned unopened.
- 8.3 Each Proposer's response shall be at the sole cost and expense of the Proposer and such Proposer shall have no right or claim against the City for costs, damages, loss of profits, or to recover such costs, damages, or expenses in the event the City exercises its right to reject any or all Proposals or to cancel an award pursuant to a provision hereof for any reason.
- 8.4 Submission of a Proposal shall constitute authorization for the City and its representatives and agents to make such copies of the Proposal or portions thereof and to distribute such copies as may be necessary or desirable to carry out the City's objectives or requirements.

**9. COMMUNICATIONS REGARDING EVALUATION OF PROPOSALS**

To ensure the proper and fair evaluation of Proposals, the City highly discourages any oral communication initiated by a Proposer or its agent to an employee of the City evaluating or considering the Proposal during the period of time following the issuance of the solicitation document, the opening of Proposals and prior to the time a decision has been made with respect to the Contract award. An appropriate Purchasing employee of the City may initiate communication with a Proposer in order to obtain information or clarification needed to develop a proper and accurate evaluation of the Proposal. Any communication initiated by Proposer during evaluation should be submitted in writing and delivered to the City of Dunwoody, Purchasing Office, 4800 Ashford Dunwoody Road, Dunwoody, Georgia 30338, or by e-mail to [purchasing@dunwoodyga.gov](mailto:purchasing@dunwoodyga.gov) or facsimile to (678)533-0712. Unauthorized communication by the Proposer may disqualify the Proposer from consideration.

**10. WITHDRAWAL OF PROPOSALS**

No Proposal may be withdrawn after it is submitted unless the Proposer makes a request in writing and such request is confirmed as received prior to the time set for opening of Proposals. No Proposal may be withdrawn after the scheduled Proposal opening time for a period of sixty (60) days. Any Proposer withdrawing or attempting to withdraw its Proposal prior to the expiration of the sixty (60) day period shall be obligated to reimburse the City for all its costs incurred in connection with such withdrawal or attempted withdrawal including, without limitation, any increased costs for procuring the goods or services from another Proposer or all costs of advertising and re-procuring the goods or services, and all attorneys' fees, in addition to payment of City's other damages. A Proposer's submission of a Proposal shall be deemed the Proposer's acknowledgment of and agreement to the provisions of this Section.

**11. DISQUALIFICATION OF PROPOSERS**

- 11.1 Any of the following causes may be considered as sufficient for the disqualification of a Proposer and the rejection of its Proposal:
  - 11.1.1 Submission of more than one Proposal for the same work, or participation in more than one Proposal for the same work as a partner or principal of the Proposer, by an individual, firm, partnership or corporation, under the same or different names, or by Proposers which are affiliates, either at the time of submittal, or at the time of award. For purposes of this section, the term "affiliates" means firms, partnerships, corporations or other entities under common control;
  - 11.1.2 Evidence of collusion between or among Proposers;
  - 11.1.3 Evidence, in the opinion of the City, of Proposer(s) attempting to manipulate the Proposal pricing for its own benefit (e.g. pricing resulting in a failure of the City's ability to enforce the Contract or impose the remedies intended following breach by Contractor);

- 11.1.4 Being in arrears on any of its existing contracts with the City or in litigation with the City or having defaulted on a previous contract with the City;
  - 11.1.5 Poor, defective or otherwise unsatisfactory performance of work for the City or any other party on prior projects which, in the City's judgment and sole discretion, raises doubts as to Proposer's ability to properly perform the work; or
  - 11.1.6 Any other cause which, in the City's judgment and sole discretion, is sufficient to justify disqualification of Proposer or the rejection of its Proposal.
- 11.2 The City has adopted a policy which addresses, among other things, the obligations of the City's employees with respect to interest in business entities, unauthorized compensation and acceptance of gifts. Please be aware that any act by a Proposer that could cause a City employee to violate the policy is sufficient cause for the denial of the right of the Proposer to propose on any contract or sell any materials, supplies, equipment, or services to the City for a period of time that is determined by the City Manager.
- 12. REJECTION OF IRREGULAR PROPOSALS**
- A Proposal may be considered irregular and may be rejected if it is improperly executed, shows omissions, alterations of form, additions not called for, unauthorized conditions, or limitations, or unauthorized alternate Proposals, fails to include the proper Proposal Guaranty, Contract references, other certificates, affidavits, statements, or information required to be included with Proposals, including, but not limited to, the Proposer's prices, or contains other irregularities of any kind.
- 13. NOTICE OF INTENT TO AWARD CONTRACT**
- Unless all Proposals are rejected, a Notice of Intent to Award is anticipated to be provided within ninety (90) days from the opening of Proposals to the responsible and responsive Proposer submitting the Proposal deemed to be most advantageous to the City, price and other factors being considered. For all procurements, the City reserves the right to reject any or all Proposals and to cancel the procurement or to solicit new Proposals.
- 14. RESPONSIBILITY OF PROPOSERS**
- 14.1 City reserves the right, to aid it in determining a Proposer's responsibility, to require a Proposer to submit such evidence of Proposer's qualifications as the City may deem necessary, and may consider any evidence available to the City of the financial, technical, and other qualifications and abilities of a Proposer, including past performance (experience) with the City and others. The City shall be the final authority in the award of any and all Proposals.
- 14.2 All Proposers shall furnish the City with the company name, address, contact person, and telephone number of at least three (3) entities (preferably a firm other than the City) for which they have supplied similar services as requested in this Proposal during the past three (3) years, unless otherwise noted in the Proposal Document. The information should be submitted with the knowledge that the City will use the data for reference purposes. The City does check all references and requires the Proposer to notify the reference, verify contract information, and obtain permission from the reference before completing the form.
- 14.3 For a Proposer to meet the minimum responsibility criteria for this Contract, the Proposer must provide verifiable evidence, through references or otherwise, that the Proposer is an individual, a firm, a corporation, or other entity that is currently employed or otherwise engaged in providing similar services and, taking into account the activities of a related predecessor, affiliate, or principal of Proposer, has been actively engaged in such activity for at least three (3) years immediately preceding the date of the Proposer's response to this request.
- 15. AFFIDAVIT AND AGREEMENT FOR PHYSICAL PERFORMANCE OF SERVICES AS DEFINED BY O.C.G.A. 13-10-90**
- 15.1 When applicable, awarded vendor will be required to submit a City supplied Affidavit and Agreement (sample on City website) in accordance with O.C.G.A. 13-10-90 as part of the contract execution process.
- 16. AFFIDAVIT VERIFYING STATUS FOR CITY PUBLIC BENEFIT APPLICATION**

- 16.1 Awarded vendor will be required to submit an Affidavit Verifying Status for City Public Benefit Application (sample on City website) in accordance with O.C.G.A. 50-36-1 as part of the contract execution process.

**17. EXECUTION OF CONTRACT**

- 17.1 The Proposer to whom the Notice of Intent to Award is given shall, within ten (10) business days of the date of the Notice of Intent to Award, execute and/or deliver the following to the City: the Contract, a copy of the Proposer's valid business or occupational license, and all other documents and information required by the Contract Documents. All of the above documents and information must be furnished and the Contract Documents executed by Proposer, and delivered to the City, before the Contract will be executed by the City.
- 17.2 A Proposer's failure to timely fulfill its obligations under this section shall be just cause for withdrawal of such Notice of Intent to Award. In such case, a Notice of Intent to Award may then be issued to the next ranked Proposer or all Proposals may be rejected and the Contract re-advertised. In such event, the City shall be entitled to receive its damages and costs, including, but not limited to, its attorneys' fees caused by or in connection with a Proposer's failure to fulfill its obligations under this paragraph. A Proposer's liability for failing to timely fulfill the obligations stated in this paragraph shall be the same as for withdrawing its Proposal (see Section 10).
- 17.3 The Contract shall not be binding upon the City until it has been executed by the City and a copy of such fully executed Contract is delivered to the Contractor. The City reserves the right to cancel the award without liability to any Proposer at any time before the Contract has been fully executed by the City and delivered to the Contractor. Accordingly, the Contractor is hereby warned that it should not commence performance or incur costs or expenses in connection with the Contract obligations until it has been delivered a final, fully executed copy of the Contract.

**18. GEORGIA SALES TAX**

The City is a governmental agency and a political subdivision under Georgia law. Purchases by the City under this Contract are exempt from sales tax: A City tax exempt number is not required for a municipality. No purchase made by any entity is qualified to be exempt other than those made directly by the City. The City's sales tax exemption does not apply to goods or services purchased or consumed by a Contractor for which the Contractor is deemed to be the ultimate consumer in connection with the fulfillment of its Contract obligations, and the City shall have no liability for such taxes.

**19. SUBCONTRACTS**

- 19.1 The Contractor's right to subcontract shall be governed by the provisions of Section 17 of the General Conditions.
- 19.2 Nothing contained in these Contract Documents shall be construed as creating any contractual relationship between any subcontractor and the City.
- 19.3 The Contractor shall be fully responsible to the City for the acts and omissions of a subcontractor and of persons employed by said subcontractor to the same extent that the Contractor is liable to the City for acts and omissions of persons directly employed by it.

**20. FAMILIARITY WITH LAWS**

All Proposers and the Contractor are presumed to be familiar with and shall observe all Federal, State and local laws, ordinances, codes, rules and regulations, including, without limitation, the City's rules and regulations, that may in any way affect work herein specified. Ignorance on the part of the Contractor shall in no way relieve Contractor from any such responsibility or liability. Contractor's compliance with requirements of O.C.G.A. 13-10-91 and Rule 300-10-1-.02, if applicable, will be attested.

**21. SECURITY**

The successful Proposer will be required to comply with all applicable standards of the City relating to security which may be in effect or changed from time to time.

- 22. **MINORITY AND WOMEN BUSINESS ENTERPRISE ("MWBE") PARTICIPATION**  
An MWBE participation goal has not been established for this Contract. Such participation is encouraged, but will not be considered during the evaluation process for award of this Contract.
  
- 23. **LOCAL DEVELOPING BUSINESS ("LDB") PARTICIPATION**  
An LDB participation goal has not been established for this Contract. Such participation is encouraged, but will not be considered during the evaluation process for award of this Contract.
  
- 24. **INSURANCE**  
The Proposer to whom the Notice of Intent to Award is given shall provide a signed Certificate of Insurance. The Certificate of Insurance shall evidence the insurance coverage required by the City pursuant to Section 14.7 of the General Conditions and shall be filed with the City within ten (10) business days of the date of the Notice of Intent to Award. The Certificate of Insurance must contain a provision that the coverage provided under the policies will not be cancelled or modified or the limits thereunder decreased unless at least thirty (30) days prior written notice has been given to the City.
  
- 25. **PROPOSAL ERRORS**  
In the case of a Proposer's error in the extension or addition of Proposal prices, the unit prices will govern. Proposals having erasures or corrections should be initialed in ink.
  
- 26. **COMPLIANCE WITH OCCUPATIONAL SAFETY AND HEALTH ACT**  
The Proposer certifies that all materials, equipment, chemicals, etc. contained in its Proposal or otherwise to be provided or used by the Proposer in its performance of the Contract work, and including any replacements or substitutions therefore, shall meet all EPA and OSHA requirements.
  
- 27. **PERFORMANCE STANDARD**  
The standards by which the Contractor's performance will be evaluated are set forth in the General Conditions and Specifications. The successful Proposer's failure to meet these standards, after receipt of written notice to correct such deficiencies, may in addition to the City's other remedies, in the City's sole discretion, result in a termination of the Contract for cause pursuant to the termination provisions of the General Conditions.
  
- 28. **NO PROPOSALS**  
In the event a potential Proposer elects not to submit a Proposal, such potential Proposer is nonetheless requested to respond by advising the City of the reason for not submitting a Proposal.
  
- 29. **PUBLIC RECORDS/PUBLIC MEETINGS**  
Bidders hereby acknowledge that meetings of the City's Council are duly noticed public meetings and all documents submitted to the City as a part of or in connection with a Proposal shall constitute public records under Georgia law regardless of any person's claim that proprietary or trade secret information is contained therein. By submission to the City, Bidders waive any declaration that any portion of its response to be proprietary information. Proposals and all related correspondence are governed by the Georgia Open Records Act and will be provided to anyone properly requesting same, after contract award. The City cannot protect proprietary data submitted in vendor proposals unless provided for under the open records law and clearly marked as proprietary by the bidder. In the event, the Bidder deems certain information to be exempt from the disclosure requirements, the proposal must specify what content is considered exempt and cite the applicable provision of the law to support that assessment. In the event such information is requested under the open records law, the Bidder's assessment will be examined by the City Attorney who will make a determination. The decision to withhold or release the information will be at the City's sole discretion.

\* \* \* \* \* END OF INSTRUCTIONS TO PROPOSERS \* \* \* \* \*

## GENERAL CONDITIONS

These Instructions will apply unless a particular item is specifically addressed in the solicitation document or not relevant to the particular type of good or service.

### 1. SCOPE OF WORK

The Contract will be to provide to the City in accordance with the Contract Documents. All work shall be performed in accordance with the Specifications attached hereto.

### 2. REGULATIONS

- 2.1 The Contractor shall comply with all applicable federal, state and local laws, ordinances, rules and regulations pertaining to the performance of the work specified herein.
- 2.2 The Contractor shall obtain all permits, licenses and certificates, or any such approvals of plans or specifications as may be required by Federal, State and local laws, ordinances, rules and regulations, for the proper execution of the work specified herein.
- 2.3 During the performance of this Contract, the Contractor shall keep current and, if requested by the City, provide copies of any and all licenses, registrations or permits required by applicable governing agencies. The Contractor shall keep a copy of any and all licenses, registrations and permits on the job site while performing the Contract work.

### 3. WORK HOURS

- 3.1 The Contractor shall normally perform on-site work during Standard Work Hours which are between 8:00 a.m. and 5:00 p.m., Monday through Friday, excluding City's observed holidays. The City may require the Contractor to perform work on the city's premises during Non-standard Work Hours which are outside the Standard Work Hours. Non-standard Work Hours may be arranged with prior written approval of the City. The Contractor shall advise the City no less than 48 hours in advance of its projected work schedule. The Contractor shall perform no work during City observed holidays without the prior written permission of the City.
- 3.2 In the event an emergency condition is declared by the City's Manager or his respective designee, the Contractor will perform work during such hours as requested by the City.
- 3.3 Work can be performed away from the City's premises, but in all cases, such work must be maintained and documented on the City's servers (shared drives accessed via a VPN, etc.)

### 4. CONTRACTOR'S PERSONNEL

- 4.1 The Contractor will abide by all State and Federal regulations on wages and hours of an employee dealing with the employment relationship between the Contractor and its subsidiaries or related parties and its employees, including but not limited to the Federal National Labor Relations Act, the Federal Fair Labor Standards Act, the Federal Civil Rights Act of 1964, as amended, and the Americans with Disabilities Act.
- 4.2 The Contractor shall require all prospective employees to show proof of citizenship, or proof from the United States Immigration and Naturalization Service of valid entry permits and/or work permits for legal aliens and proof that such legal aliens are eligible to be employed in the United States. This includes any requirement for participation in the DHS e-Verify or SAVE program.
- 4.3 Should the Contractor engage employees who are illiterate in English, it will be the Contractor's responsibility and obligation to train such employees to be able to identify and understand all signs and notices in and/or around the areas that relate to them or the services being performed by them pursuant to this Contract. In addition, the Contractor will have someone in attendance at all times who can communicate instructions to said employee.

- 4.4 The Contractor shall maintain a drug-free workplace within the meaning of the Georgia Drug-free Workplace Act. No employee shall be hired by a Contractor for work on the City's premises prior to such employee having tested negative for drugs. In addition, existing employees of the Contractor must be subject to drug testing by the Contractor upon reasonable suspicion of drug use. Results of all such drug tests are to be retained by the Contractor. Copies shall be provided to the City, if requested.
- 4.5 The Contractor shall transfer promptly from the City any employee or employees that the City advises are not satisfactory, and replace such personnel with employees satisfactory to the City; but in no event shall the City be responsible for monitoring or assessing the suitability of any employee or agent of the Contractor.
- 4.6 The Contractor's employees shall be instructed that no gratuities shall be solicited or accepted for any reason whatsoever from the tenants, customers or other persons at the City. The Contractor shall be responsible for ensuring that all articles found by its employees on the City's premises are turned over to the City or the City's designated agent in charge of such articles.
- 4.7 A valid driver license (Commercial Driver License, if applicable) will be required of all personnel operating motor vehicles or motorized equipment on roadways in or around the City.
- 4.8 While working on city property all Contractors' employees shall wear (when appropriate) neat-appearing business casual attire or uniforms with the company name and/or logo and footwear of a style that complies with all legal and safety requirements, including and without limitation, the requirements of OSHA.
- 4.9 Designation of Project Manager - The Contractor shall designate a Project Manager acceptable to the City for all purposes related to this Specification.
- 4.9.1 The Project Manager shall be fully responsible for the Contractor meeting all of its obligations under this Contract. The Project Manager shall provide the City with an appropriate status report on the progress of the project every week, as well as conduct weekly team status review calls or meeting with the City during the Contract term, the day to be mutually determined as part of the Project Plan. This report may be delivered by facsimile, e-mail, U.S. postal service, or private carrier, provided it is delivered in a timely manner.
- 4.9.2 The Project Manager shall be available, as reasonably required, to be on-site during necessary times. Such times shall be discussed between the Project Manager and the City, but the final required times will be at the City's discretion.
- 4.9.3 In the event that the designated Project Manager terminates employment with the Contractor, or is requested by the City to be removed from the role of Project Manager (as provided in Section 4.5), the position shall be assumed by an individual with equivalent qualifications, experience, and knowledge. Such replacement shall require the City's prior approval.
- 4.9.4 The Contractor shall not replace the approved Project Manager without written approval of the City, which approval will not be unreasonably withheld.
- 4.10 The process by which the implementation partner requests the removal of a team member from the project. If a Contractor replaces a proposed team member, the Contractor shall replace that team member with a new team member of similar experience. The City reserves the right to accept or reject any proposed or replacement team member, with or without cause, at any time during the duration of the project.

**5. ITEMS PROVIDED BY THE CITY**

- 5.1 Work Location. It shall be the sole responsibility of the Contractor to provide for project team work locations.
- 5.2 Uninterruptible Power Supply (UPS). It shall be the sole responsibility of the Contractor to provide for project team all necessary UPS.
- 5.3 Printers. It shall be the sole responsibility of the Contractor to provide for project team all necessary printers.
- 5.4 Office Space. It shall be the sole responsibility of the Contractor to provide for project team all necessary office space.
- 5.5 Utility Services. It shall be the sole responsibility of the Contractor to provide for project team all necessary utility services.
- 5.6 Employee Parking. It shall be the sole responsibility of the Contractor to provide for project team all necessary parking.

**6. TOOLS AND EQUIPMENT**

It shall be the sole responsibility of the Contractor to provide for project team all tools, parts and equipment necessary to perform work under this Contract.

**7. PERFORMANCE REQUIREMENTS**

- 7.1 The Contractor shall perform all of its obligations and functions under the Contract in accordance with the Contract specifications, industry standards and any manufacturers' specifications. The Contractor shall adjust and coordinate its activities to the needs and requirements of the City and perform its activities so as not to annoy, disturb, endanger, unreasonably interfere with or delay the operations or activities of the City.
- 7.2 The Contractor's personnel shall perform work in a neat and professional manner, and in compliance with all Federal, State, and City of Dunwoody regulations and OSHA rules and regulations shall be followed at all times.
- 7.3 Dates for commencement and completion of work shall be coordinated with the City's Authorized Representative.
- 7.4 Any work required beyond that which is specified herein shall be reported in advance to the City. At no time shall work beyond the scope be performed without prior written authorization from the City.
- 7.5 The Contractor shall utilize maximum safety precautions. Tools and equipment will be in a good state of repair, safe to use, and be used in the manner in which they were intended. The Contractor is required to inform all workers and concerned persons of the Material Safety Data on all products being utilized on this project. No materials or equipment will be left unattended or stored on the project site at any time.
- 7.6 The Contractor will make a reasonable effort to reply to e-mails and phone calls from City personnel within 1 business day. When a response is anticipated to take more than 1 business day to prepare, the Contractor will acknowledge the request immediately and provide an estimated time to deliver the complete response. In addition, the contractor shall make every reasonable effort to respond to formal written communication from the City within 3 business days of receipt.

**8. CONFIDENTIAL INFORMATION**

- 8.1 In the course of performing the Contract work, the Contractor may gain access to security-sensitive and other sensitive information of the City.

- 8.2 The Contractor agrees to hold all City data and information in confidence and to make such information known only to its employees and subcontractors who have a legitimate need to know such information and only after advising such persons of the Contractor's non-disclosure obligations.
- 8.3 The Contractor shall seek the City's prior written consent before using for any purpose other than the fulfillment of the Contractor's obligations hereunder, or before releasing, disclosing, or otherwise making such information available to any other person.
- 8.4 The Contractor shall employ such practices and take such actions to protect the City's information from unauthorized use or disclosure as the Contractor employs and takes to protect its own information, but in no event shall the Contractor use less than reasonable efforts to protect the City's information.
- 8.5 The provisions of this Section shall survive the expiration or earlier termination of the Contract.

**9. USE OF PREMISES**

During the progress of the work specified herein, the Contractor shall keep the premises free from accumulation of waste materials, and other debris resulting from the work. At the completion of each work day, the Contractor shall remove daily all waste materials and debris from, and about the premises as well as tools, equipment, machinery and surplus material, and leave the site clean and ready for occupancy by the City.

**10. SAFETY AND PROTECTION**

The Contractor shall be solely and completely responsible for initiating, maintaining and supervising all safety precautions and programs in connection with the work. The Contractor shall take all necessary precautions for the safety of, and shall provide the necessary protection to prevent damage, injury or loss to all employees on the work site and other persons including, but not limited to, the general public who may be affected thereby.

**11. COMPENSATION - INVOICE AND PAYMENT FOR SERVICES**

- 11.1 The City shall pay the Contractor, subject to any authorized deductions, the applicable prices set forth for each service authorized by the City, and actually delivered or performed, as the case may be, by the Contractor to the satisfaction and acceptance, as appropriate, of the City. The timing of such payments shall be as set forth below in this Section.
- 11.2 The City shall pay the Contractor the price as set forth within 30 days after completion of the services, or 30 days after the City's receipt of the invoice, whichever is later. The Contractor shall invoice the City for the implementation services that were completed and accepted under the Contract, accompanied by such supporting documentation and other backup material as the City may reasonably require.
- 11.3 The Contractor shall invoice with such supporting documentation and other backup material as the City may reasonably require.
- 11.4 The Contractor shall deliver to the City for approval and acceptance, and before eligible for final payment of any amounts due, all documents and material prepared by the Contractor for the City under this Contract.
- 11.5 The City shall pay the undisputed amount of the Contractor's invoice, as it may be reduced to reflect unsubstantiated or unsatisfactory services. Items in dispute shall be paid upon the resolution of the dispute. No verification or payment of any amounts invoiced shall preclude the City from recovering any money paid in excess of that due under the terms of this Contract.
- 11.6 The Contractor shall be obligated to pay promptly all proper charges and costs incurred by the Contractor for labor and materials used for the work performed hereunder. The City shall have the right, but not the obligation, to pay directly to third parties (including subcontractors) all past due

amounts owed by the Contractor to third parties for labor and materials used for the work hereunder, based on invoices submitted by such third party, and all such amounts paid by the City shall be applied toward, and shall reduce, amounts owed to Contractor hereunder.

- 11.7 The Contractor shall submit all invoices to: City of Dunwoody, GA, Accounts Payable, 4800 Ashford Dunwoody Road, Dunwoody, GA 30338.

## **12. COMPLIANCE WITH LAWS AND REGULATIONS**

- 12.1 The Contractor shall perform its obligations and functions hereunder in compliance with the applicable laws of the United States, the State of Georgia, DeKalb County, the City of Dunwoody, any applicable rules, regulations or directives of any agency thereof, and the applicable regulations of the City. OSHA rules and regulations shall be followed at all times. The City shall have the right (but not the obligation) to contest or challenge by any means whatsoever any law, regulation, rule or directive which in any way affects or otherwise impacts upon the Contractor's performance of its obligations and functions hereunder; the Contractor shall cooperate to the fullest extent and take whatever action (including becoming a party in any litigation) the City should reasonably request in connection with any such challenge or contest by the City.
- 12.2 The Contractor shall obtain and keep current all licenses, permits and authorizations, whether municipal, county, state or federal, required for the performance of its obligations and functions hereunder and shall pay promptly when due all fees therefore.
- 12.3 The Contractor shall abide by all applicable state and federal regulations pertaining to wages and hours of an employee; including but not limited to the Contractor's compliance with requirements of the Official Code of Georgia Annotated and relevant State Rules and Regulations.

## **13. CONTRACTOR'S LIABILITY**

The Contractor shall be responsible for the prompt payment of any fines imposed on the City or the Contractor by any other federal, state or local governmental agency as a result of the Contractor's, or its subcontractor's (or the officers', directors', employees' or agents' of either), failure to comply with the requirements of any law or any governmental agency rule, regulation, order or permit. The liability of the Contractor under this Section 13 is in addition to and in no way a limitation upon any other liabilities and responsibilities which may be imposed by applicable law or by the indemnification provisions of Section 14 hereof, and such liability shall survive the expiration or earlier termination of this Contract.

## **14. INDEMNIFICATION AND INSURANCE**

- 14.1 The Contractor shall indemnify, defend and hold completely harmless the City, and the members (including, without limitation, members of the City's Council, and members of the citizens' advisory committees of each), officers, employees and agents of each, from and against any and all liabilities (including statutory liability and liability under Workers' Compensation Laws), losses, suits, claims, demands, judgments, fines, damages, costs and expenses (including all costs for investigation and defense thereof, including, but not limited to, court costs, paralegal and expert fees and reasonable attorneys' fees) which may be incurred by, charged to or recovered from any of the foregoing by (i) reason or on account of damage to or destruction or loss of any property of the City, or any property of, injury to or death of any person resulting from or arising out of or in connection with the performance of this Contract, or the acts or omissions of the Contractor's directors, officers, agents, employees, subcontractors, licensees or invitees, regardless of where the damage, destruction, injury or death occurred, unless such liability, loss, suit, claim, demand, judgment, fine, damage, cost or expense was proximately caused solely by the City's negligence or by the joint negligence of the City and any person other than the Contractor or the Contractor's directors, officers, agents, employees, subcontractors, licensees, or invitees, or (ii) arising out of or in connection with the failure of the Contractor to keep, observe or perform any of the covenants or agreements in this Contract which are required to be kept, observed or performed by the Contractor, or (iii) arising out of or in connection with any claim, suit, assessment or judgment prohibited by Section 14.4 below by or in favor of any person described in Section 14.5 below, or (iv) arising out of or in connection with any action by Contractor or its directors, officers, agents, employees, subcontractors, licensees or invitees. The City

- agrees to give the Contractor reasonable notice of any suit or claim for which indemnification will be sought hereunder, to allow the Contractor or its insurer to compromise and defend the same to the extent of its interests, and to reasonably cooperate with the defense of any such suit or claim. In carrying out its obligations under this section, the Contractor shall engage counsel reasonably acceptable to the City. In any suit, action, proceeding, claim or demand brought in respect of which the City may pursue indemnity, the City shall have the right to retain its own counsel, but the fees and expenses of such counsel shall be at the expense of the City unless (1) the Contractor and the City shall have mutually agreed to the contrary, (2) the Contractor has failed within a reasonable time to retain counsel reasonably satisfactory to the City, or (3) the City and the Contractor are both named parties in any such proceeding and, in the sole judgment of the City, representation of both the City and the Contractor by the same counsel would be inappropriate due to actual or potential differing interests between them. The indemnification provisions of this Section 14 shall survive the expiration or earlier termination of this Contract with respect to any acts or omissions occurring during the term of the Contract.
- 14.2 In addition to indemnification provisions stated above, if the City's use of any service, software, firmware, programming, or other item provided by or on behalf of the Contractor is enjoined due to infringement of another person or entity's intellectual property rights, the Contractor shall promptly, at its sole cost and expense, modify the infringing item so that it no longer infringes, procure for the City the legal right to continue using the infringing item, or procure for the City a non-infringing item, or procure for the City a non-infringing replacement item having equal or greater functional capabilities as the infringing item.
- 14.3 The Contractor shall assume all responsibility for loss caused by neglect or violation of any state, federal, municipal or agency law, rule, regulation or order. The Contractor shall give to the proper authorities all required notices relating to its performance, obtain all official permits and licenses, and pay all proper fees and taxes. It shall promptly undertake proper monetary restitution with respect to any injury that may occur to any building, structure or utility in consequence of its work. The Contractor will notify the City in writing of any claim made or suit instituted against the Contractor because of its activities in performance of the Contract.
- 14.4 No recourse under or upon any obligation, covenant or agreement contained in this Contract, or any other agreement or document pertaining to the work or services of the Contractor hereunder, as such may from time to time be altered or amended in accordance with the provisions hereof, or any judgment obtained against the City, or by the enforcement of any assessment or by any legal or equitable proceeding by virtue of any statute or otherwise, under or independent of this Contract, shall be had against any member (including, without limitation, members of the City's Council, or members of the citizens advisory committees of each), any officer, employee or agent, as such, past, present, or future of the City, either directly or through the City or otherwise for any claim arising out of or in connection with this Contract or the work or services conducted pursuant to it, or for any sum that may be due and unpaid by the City. Any and all personal liability of every nature, whether at common law or in equity, or by statute or by constitution or otherwise, of any such member, officer, employee, or agent, as such, to respond by reason of any act or omission on his or her part or otherwise for any claim arising out of or in connection with this Contract or the work or services conducted pursuant to it, or for the payment for or to the City, or any receiver therefore or otherwise, of any sum that may remain due and unpaid by the City, is expressly waived and released as a condition of and in consideration of the execution of this Contract and the promises made to the Contractor pursuant to this Contract.
- 14.5 In any and all claims against the City, or any of their officers, members, agents, servants or employees, by any employee of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, the indemnification obligation of the Contractor under this Section 14 shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefit payable by or for the Contractor or any subcontractor under Workers' Compensation Acts, disability benefit acts or other employee benefit acts.

- 14.6 No provisions of Section 14 herein shall be construed to negate, abridge, or otherwise reduce any other right of indemnity that the City may have as to any party or person described therein.

14.7 Insurance

14.7.1 General Liability and Automobile Liability. The Contractor shall purchase and maintain in force during the term of the Contract, at its own cost and expense, to protect the Contractor, the City, and the members (including, without limitation, all members of the governing City's Council and the citizens' advisory committees of each), officers, agents, and employees of each, from and against any and all liabilities arising out of or in connection with the Contractor's performance of the Contract work:

(1) Commercial general liability insurance with coverage of not less than ONE MILLION DOLLARS (\$1,000,000.00) combined single limit per occurrence, and with contractual liability coverage for Contractor's covenants to and indemnification of the City under the Contract, and

(2) Automobile liability insurance with policy limits of not less than ONE MILLION DOLLARS (\$1,000,000.00) combined single limit per accident or occurrence covering each motor vehicle operated on City property.

14.7.1.1 Self-Insured Retention. Contractor's commercial general liability insurance policies shall not be subject to a self-insured retention exceeding \$10,000, if the value of the Contract is less than \$1,000,000, and not be subject to a self-insured retention exceeding \$100,000, if the Contract is \$1,000,000 or more, unless approved by the City Manager. Contractor's automobile liability insurance policies shall not be subject to a self-insured retention exceeding \$10,000, unless approved by the City Manager.

14.7.1.2 Additional Insured Endorsement. Contractor agrees and shall cause the City their members (including, without limitation, members of the City's Council and members of the citizens' advisory committees of each), officers, employees, and agents to be named as additional insured's under such policy or policies of commercial general and automobile liability insurance.

14.7.2 Workers' Compensation and Employer's Liability. If Contractor has any employee working on City property, Contractor shall procure and maintain in force during the term of the Contract (i) workers' compensation insurance, and (ii) employer's liability insurance. The policy limits of the Contractor's employer's liability insurance shall not be less than \$100,000 for "each accident," \$500,000 for "disease policy limit," and \$100,000 for "disease each employee." If the Contractor is self insured, the Contractor shall provide proof of self-insurance and authorization to self-insure as required by applicable state laws and regulations.

14.7.3 Professional Liability Insurance. The Contractor shall purchase and maintain in force during the term of the Contract, Professional Liability insurance which will pay for damages arising out of errors or omissions in the rendering, or failure to render professional services under the Contract in the amount of at least ONE MILLION DOLLARS (\$1,000,000.00) per claim. Such insurance must contain nose and tail coverage to include work performed by the Contractor from the project's inception date and until such time as the Statue of Limitations has run for the work done on the project.

14.7.4 Deductibles. The Contractor's policies of insurance required by this Section 14.7 may require the Contractor's payment of a deductible, provided the Contractor's insurer is required to pay claims from the first dollar at 100% of the claim value without any requirement that the Contractor pay the deductible prior to its insurer's payment of the claim.

14.7.5 Other Insurance Requirements. All insurance policies required by this Section 14.7 shall provide that they are primary insurance with respect to any other valid insurance the City may possess, and that any other insurance the City does possess shall be considered excess insurance only. All such insurance shall be carried with a company or companies which meet the requirements of Section 15.2 of these General Conditions, and said policies shall be in a form satisfactory to the City. A properly completed and executed Certificate of Insurance on a form provided or approved by the City (such as a current ACORD certificate of insurance) evidencing the insurance coverage required by this Section shall be furnished to the City upon the Contractor's execution of the Contract. The Contractor shall provide the City with at least thirty (30) days' prior written notice of any adverse material change in the Contractor's required insurance coverage except that ten (10) days notice of cancellation for non-payment is required. For purposes of this Section, an "adverse material change" shall mean any reduction in the limits of the insurer's liability, any reduction, non-renewal or cancellation of any insurance coverage, or any increase in the Contractor's self-insured retention. Prior to the expiration of any such policy, the Contractor shall file with the City a certificate of insurance showing that such insurance coverage has been renewed. If the insurance coverage is canceled or reduced, the Contractor shall, within five (5) days after such cancellation or reduction in coverage, file with the City a certificate showing that the required insurance has been reinstated or provided through another insurance company or companies approved by the City. If the Contractor fails to obtain or have such insurance reinstated, the City may, if it so elects, and without waiving any other remedy it may have against the Contractor, immediately terminate this Contract upon written notice to the Contractor. The City Manager shall have the right to alter the monetary limits or coverage herein specified from time to time during the term of this Contract, and the Contractor shall comply with all reasonable requests of the City Manager with respect thereto.

**15. SURETY BONDS/LETTERS OF CREDIT/LIABILITY INSURANCE**

- 15.1 A surety Bond/Letter of Credit is required for this Contract.
- 15.2 Liability Insurance Companies furnishing insurance coverage required by these General Conditions shall (a) be approved to issue insurance policies in the State of Georgia, and (b) must have no less than a "B+" Financial Rating and a Financial Size Category of "Class VI" or higher according to the most current edition of A.M. Best's Insurance Reports. If the liability insurer is rated by A.M. Best's Insurance Reports at an "A-" Financial Rating and a Financial Size Category of "Class VIII" or higher than the City Manager may waive the requirement for the insurer to be approved by the State of Georgia.

**16. CONTRACT ADJUSTMENTS**

- 16.1 Notwithstanding any provision herein to the contrary, the City reserves the right to modify at any time the nature, method, scope, frequency, or timing of the Contractor's obligations under this Contract (Contract Adjustments) in whatever manner it determines to be reasonably necessary for the proper completion of the Contractor's work hereunder. Both parties agree that, should any Contract Adjustments be made, the Contractor's compensation and the amount of the Performance Bond or Letter of Credit required, will be adjusted accordingly, in such amount or amounts as will be mutually agreed to by means of good faith negotiation by the City and the Contractor and, to the extent possible, by reference to any unit costs already established in the Proposal. Without exception, all deletions or additions to the scope of work will be set forth in a written Amendment to this Contract.
- 16.2 Notwithstanding the foregoing, the City shall have the right to terminate this Contract pursuant to the provisions of Section 18.2 herein should the Contractor and the City fail to reach agreement on the adjusted compensation, or the amount of the Performance Bond or Letter of Credit, within thirty (30) days after the date of the Contract Adjustment.

- 16.3 Notwithstanding the foregoing, there shall be no upward adjustment of the compensation on account of any Contract Adjustment made necessary or appropriate as a result of the mismanagement, improper act, or other failure of the Contractor, its employees, agents, or its subcontractors to properly perform its obligations and functions under this Contract.

## 17. SUBCONTRACTORS

- 17.1 The Contractor shall perform all of its obligations and functions under this Contract by means of its own employees, or by a duly qualified subcontractor which is approved in advance by the City. Such subcontractor which is an affiliate, parent, or subsidiary company; or had principal owners, relatives, management, or employees common to the Contractor; or any other party that has the ability to significantly influence the management or daily business operations of the subcontractor must be disclosed in writing to the City Manager. Goods and services provided by subcontractors which are reimbursed by the City must be bona fide arm's-lengths transactions. In the event a subcontractor is employed, the Contractor shall continuously monitor the subcontractor's performance, shall remain fully responsible to ensure that the subcontractor performs as required and itself perform or remedy any obligations or functions which the subcontractor fails to perform properly. Nothing contained herein shall be construed to prevent the Contractor from using the services of a common carrier for delivering goods to the City.
- 17.2 This Contract shall be referred to and incorporated within any contractual arrangement between the Contractor and a subcontractor and, in such contractual arrangement; the subcontractor shall give its express written consent to the provisions of this Section 17. To the extent feasible, the provisions of this Contract shall apply to any such subcontractor in the same manner as they apply to the Contractor. However, such application shall neither make any subcontractor a party to this Contract, nor make such subcontractor a third party beneficiary hereof.
- 17.3 In the event that the Contractor employs a subcontractor, then the City may require that copies of invoices for all work (including invoices submitted to the Contractor for work performed by a subcontractor) shall be submitted to the City by the Contractor and the City shall pay all compensation to the Contractor. It shall be the sole responsibility of the Contractor to deal with a subcontractor with respect to the collecting and submission of invoices and the payment of compensation. In no event shall the City have any obligation or liability hereunder to any subcontractor, including, in particular, any obligations of payment.

## 18. DEFAULT AND TERMINATION

- 18.1 In the event that:
- 18.1.1 the Contractor shall repeatedly fail (defined for this purpose as at least three (3) failures within any consecutive twelve (12) month period) to keep, perform or observe any of the promises, covenants or agreements set forth in this Contract (provided that notice of the first two (2) failures shall have been given to the Contractor, but whether or not the Contractor shall have remedied any such failure); or
  - 18.1.2 the Contractor shall fail to keep, perform or observe any promise, covenant, or agreement set forth in this Contract, and such failure shall continue for a period of more than five (5) days after delivery to the Contractor of a written notice of such breach or default; or
  - 18.1.3 the Contractor's occupational or business license shall terminate or the Contractor shall fail to provide the City with any bond, letter of credit, or evidence of insurance as required by the Contract Documents, for any reason; or
  - 18.1.4 the Contractor fails for any reason to provide the City with an acceptable renewal or replacement bond or letter of credit within the time period specified by a provision of this Contract; or

- 18.1.5 the Contractor shall become insolvent, or shall take the benefit of any present or future insolvency statute, or shall make a general assignment for the benefit of creditors, or file a voluntary petition in bankruptcy or a petition or answer seeking an arrangement for its reorganization, or the readjustment of its indebtedness under the Federal Bankruptcy laws, or under any other law or statute of the United States or any State thereof, or shall consent to the appointment of a receiver, trustee or liquidator of all or substantially all of its property; or
- 18.1.6 the Contractor shall have a petition under any part of the Federal Bankruptcy laws, or an action under any present or future insolvency laws or statute filed against it, which petition is not dismissed within thirty (30) days after the filing thereof; or
- 18.1.7 There is any assignment by the Contractor of this Contract or any of the Contractor's rights and obligations hereunder for which the City has not consented in writing; or
- 18.1.8 The Contractor shall default on any other agreement entered into by and between Contractor and the City, then, in its discretion, the City shall have the right to terminate this Contract for default, which termination shall be effective upon delivery of written notice of such termination to the Contractor. In the event that the City terminates this Contract for default, or the Contractor abandons or wrongfully terminates the Contract, the Contractor shall be paid for compensation earned to the date of termination or abandonment (but the City shall have the right to reduce by off-set any amounts owed to the Contractor hereunder or under any other Contract or obligation by the amount of the City's damages and any amounts owed by the Contractor to the City), but the Contractor shall not be compensated for any profits earned or claimed after the receipt of the City's notice of termination by default or after abandonment or wrongful termination. The City's election to terminate or not to terminate this Contract in part or whole for the Contractor's default shall in no way be construed to limit the City's right to pursue and exercise any other right or remedy available to it pursuant to the terms of the Contract or otherwise provided by law or equity.
- 18.2 Notwithstanding anything else herein contained, the City may terminate this Contract in whole or in part at any time for its convenience by giving the Contractor thirty (30) days written notice. In that event, the Contractor shall proceed to complete any part of the work, as directed by the City, and shall settle all its claims and obligations under the Contract, as directed by the City. The Contractor shall be compensated by the City in accordance with the provisions hereof, including in particular Section 2 of these General Conditions, provided, however, that in no event shall Contractor be entitled to compensation for work not performed or for anticipatory profits. Contractor shall justify its claims, as requested by the City, with accurate records and data.
- 18.3 Bankruptcy and Liquidation - In the event the Contractor (1) makes an assignment for the benefit of creditors, or petition or apply to any tribunal for the appointment of a custodian, receiver, or trustee for all or a substantial part of its assets; (2) commences any proceeding under any bankruptcy, reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction whether now or hereafter in effect; (3) has had any such petition or application filed or any such proceeding commenced against it in which an order for relief is entered or an adjudication or appointment is made, and which remains undismissed for a period of sixty (60) days or more; (4) takes any corporate action indicating its consent to, approval of, or acquiescence in any such petition, application, proceeding, or order for relief or the appointment of a custodian, receiver, or trustee for all or substantial part of its assets; or (5) permits any such custodianship, receivership, or trusteeship to continue undischarged for a period of sixty (60) days or more causing the Contractor or any third party, including, without limitation, a trustee in bankruptcy, to be empowered under state or federal law to reject this Contract or any agreement supplementary hereto, the City shall have the following rights:
- (i) In the event of a rejection of this Contract or any agreement supplementary hereto, the City shall be permitted to retain and use any back-up or archival copies of the software licensed

hereunder under this Agreement for the purpose of enabling it to mitigate damages caused to the City because of the rejection of this Contract. The City shall exert reasonable efforts to mitigate such damages by use of such back-up or archival copies.

(ii) In the event of rejection of this Contract or any agreement supplementary hereto, the City may elect to retain its rights under this Contract or any agreement supplementary hereto as provided in Section 365(n) of the Bankruptcy Code. Upon written request of the City to, as applicable, the Contractor or the bankruptcy trustee or receiver. The Contractor or such bankruptcy trustee or receiver shall not interfere with the rights of the City as licensee as provided in this Contract or in any agreement supplementary hereto to obtain the Source Material(s) from the bankruptcy trustee and shall, if requested, cause a copy of such Source Material(s) to be available to the City.

(iii) In the vent of rejection of this Contract or any agreement supplementary hereto, the City may elect to retain its rights under this Contract or any agreement supplementary hereto as provided in section 365(n) of the Bankruptcy Code without prejudice to any of its rights of setoff with respect to this Contract under the Bankruptcy Code or applicable non-bankruptcy law; or In the event of a rejection of this Contract or any agreement supplementary hereto, the City may retain its rights under this Contract or any agreement supplementary hereto as provided in section 365(n) of the Bankruptcy Code without prejudice to any of its rights under section 503(b) of the Bankruptcy Code.

**19. CITY'S AUTHORIZED REPRESENTATIVE**

During the term of this Contract, the City Manager or designee may from time to time designate an individual to serve as the City's Authorized Representative and an Assistant Representative designated to serve in that capacity in the absence of the CITY'S AUTHORIZED REPRESENTATIVE, who shall have such authority to act on the City's behalf as the City Manager may from time to time actually delegate to such person, but in no event shall the CITY'S AUTHORIZED REPRESENTATIVE have authority to modify or terminate this Contract, or make final decisions with respect to amendments, time extensions, assignments, cost or payment adjustments or payment disputes.

**20. ASSIGNMENT**

Neither this Contract nor any of the Contractor's rights or obligations hereunder may be assigned by the Contractor without the City's prior written consent, which consent may be granted or withheld at the City's sole discretion. Any transfer of this Contract by merger, consolidation or liquidation (unless the stock of the Contractor is traded on a national stock exchange or in a generally recognized over the counter securities market) any change in ownership of or power to vote a majority of the outstanding voting stock or ownership interests of the Contractor shall constitute an assignment of this Contract for purposes of this Section. In the event the Contractor assigns or subcontracts or attempts to assign or subcontract any right or obligation arising under this Contract without the City's prior written consent, the City shall be entitled to terminate this Contract pursuant to the provisions of Section 17 hereof.

**21. NOTICES**

21.1 Unless otherwise stated herein, all notices or other writings which the City is required or permitted to give to the Contractor may be hand delivered, mailed via U.S. Certified Mail or sent next-day delivery by a nationally-recognized overnight delivery service to the Contractor's address set forth in the Proposal. Any such notice shall be deemed to have been delivered upon actual delivery, or one (1) day following submission to a nationally-recognized overnight delivery service for next day delivery to the Contractor, or three (3) days following submission to the Contractor by U.S. Certified Mail.

21.2 Unless otherwise stated herein, all notices or other writings which the Contractor is required or permitted to give to the City may be hand delivered to the City Manager, mailed via U.S. Certified Mail, or sent next-day delivery by a nationally-recognized overnight delivery service. Any such notice shall be deemed to have been delivered upon actual delivery, or one (1) day following submission to a nationally-recognized overnight delivery service for next day delivery to City, or three (3) days following submission to the City by U.S. Certified Mail. Any such notice shall be sent to:

City of Dunwoody, GA  
 ATTN: City Manager  
 4800 Ashford Dunwoody Road  
 Dunwoody, GA 30338

21.3 Either party may change its notice address by written notice to the other given as provided in this section.

## 22. NONDISCRIMINATION

22.1 During the performance of this Contract, the Contractor, for itself, its assignees and successors in interest agrees as follows:

22.1.1 Compliance with Regulations. The Contractor shall comply with the Laws and Regulations as they may be amended from time to time (hereafter referred to as the "Regulations"), which are herein incorporated by reference and made a part of this Contract.

22.1.2 Nondiscrimination. The Contractor, with regard to the work performed by it during the Contract, shall not discriminate on the grounds of race, color, or national origin in the selection and retention of any subcontractor, including procurement of materials and leases of equipment. The Contractor shall not participate either directly or indirectly in the discrimination prohibited by the Regulations.

22.1.3 Solicitations for Subcontracts, Including Procurement of Materials and Equipment. In all solicitations either by competitive proposing or negotiation made by the Contractor for work to be performed under a subcontract, including procurement of materials or leases of equipment, each potential subcontractor or supplier shall be notified by the Contractor of the Contractor's obligations under this Contract and the Regulations relative to nondiscrimination on the grounds of race, color or national origin.

22.1.4 Information and Reports. The Contractor shall provide all information and reports required by the Regulations or directives issued pursuant thereto and shall permit access to its books, records, accounts, other sources or information, and its facilities as may be determined by the City to be pertinent to ascertain compliance with such Regulations, orders and instructions. Where any information required of the Contractor is in the exclusive possession of another who fails or refuses to furnish this information, the Contractor shall so certify to the City, as appropriate, and shall set forth what efforts it has made to obtain the information.

22.1.5 Sanctions for Noncompliance. In the event of the Contractor's noncompliance with the nondiscrimination provisions of this Contract, the City shall impose such Contract Sanctions as it may determine to be appropriate, including but not limited to:

22.1.5.1 Withholding of payments to the Contractor under the Contract until the Contractor complies, and/or

22.1.5.2 Cancellation, termination or suspension of the Contract, in whole or in part.

22.1.6 Incorporation of Provisions. The Contractor shall include the provisions of subsections 22.1.1 through 22.1.5 in every subcontract, including procurement of materials and leases of equipment, unless exempt by the Regulations or directives issued pursuant thereto. The Contractor shall take such action with respect to any subcontract or procurement as the City may direct as a means of enforcing such provisions including sanctions for noncompliance. Provided, however, that in the event the Contractor becomes involved in, or is threatened with, litigation with a subcontractor or supplier as a result of such direction, the Contractor may request the City to enter into such litigation to protect the interest of the City and, in

addition, the Contractor may request the United States to enter into such litigation to protect the interests of the United States.

- 22.2 The Contractor assures the City that it will comply with the pertinent statutes, Executive Orders and such rules as are promulgated to assure that no person shall, on the grounds of race, creed, color, national origin, sex, age, marital status, or handicap be excluded from participating in any activity conducted with or benefiting from Federal assistance. This provision shall bind the Contractor from the period beginning with the initial solicitation through the completion of the Contract.

**23. COPYING DOCUMENTS**

The Contractor hereby grants the City and its agent's permission to copy and distribute any and all materials and documents contained in, comprising, or which are otherwise submitted to the City with or in connection with the Contractor's Proposal or which are contained in the Contract Documents (the "Submittals"). The permission granted by the Contractor shall be on behalf of the Contractor and any and all other parties who claim any rights to any of the materials or documents comprising the Submittals. Such permission specifically authorizes the City and its agents to make and distribute such copies of the Submittals or portions thereof as may be deemed necessary or appropriate by the City for its own internal purposes or for responding to requests for copies from any member of the public regardless of whether the request is specifically characterized as a public records request pursuant to Georgia Code. This provision shall survive the expiration or termination of the Contract.

**24. GENERAL PROVISIONS**

- 24.1 The Contract Documents consist of the Contract, the Proposal Forms, the Instructions to Proposers, Request for Proposals, all Addendum(s) issued prior to execution of this Contract, these General Conditions and the Specifications. Together, these documents comprise the Contract and all the documents are fully a part of the Contract as if attached to the Contract or repeated therein. Precedence of the Contract Documents shall be as follows: (i) addendum(s) to the Contract Documents, (ii) the Contract, (iii) the General Conditions (iv) the Proposal Forms, (v) the Instructions to Proposers, (vi) the Specifications, and (vii) the Request.
- 24.2 This Contract represents the entire agreement between the parties in relation to the subject matter hereof and supersedes all prior agreements and understandings between such parties relating to such subject matter, and there are no contemporaneous written or oral agreements, terms or representations made by any party other than those contained herein. No verbal or written representations shall be relied upon outside the Contract terms and amendments. Without exception, all deletions or additions to the scope of work will be set forth in a written amendment to this Contract. No amendment, modification, or waiver of this Contract, or any part thereof, shall be valid or effective unless in writing signed by the party or parties sought to be bound or charged therewith; and no waiver of any breach or condition of this Contract shall be deemed to be a waiver of any other subsequent breach or condition, whether of a like or different nature.
- 24.3 The Contractor shall, during the term of this Contract, repair any damage caused to real or personal property of the City and/or its tenants, wherever situated, caused by the intentional, reckless, or negligent acts or omissions of the Contractor's officers, agents, or employees, and any subcontractors and their officers, agents, or employees, or, at the option of the City, the Contractor shall reimburse the City for the cost of repairs thereto and replacement thereof accomplished by or on behalf of the City.
- 24.4 The Contractor warrants to the City that no work performed or materials purchased pursuant to the Contract, whether by, from, or through the Contractor or a subcontractor, shall cause any claim, lien or encumbrance to be made against any property of the City, and the Contractor shall indemnify and save the City harmless from and against any and all losses, damages and costs, including attorneys' fees, with respect thereto. If any such claim, lien or encumbrance shall be filed, the Contractor shall, within thirty (30) days after notice of the filing thereof, cause the same to be discharged of record by payment, deposit, bond, order of a court of competent jurisdiction or otherwise. This provision shall survive the expiration or termination of the Contract.

- 24.5 The language of this Contract shall be construed according to its fair meaning, and not strictly for or against either the City or the Contractor. This Contract shall be deemed to be made, construed and performed according to the laws of the State of Georgia. Any suit or proceeding initiated for the purpose of interpreting or enforcing any provision of this Contract or any matter in connection therewith shall be brought exclusively in a court of competent jurisdiction in DeKalb County, Georgia, and the Contractor waives any venue objection, including, but not limited to, any objection that a suit has been brought in an inconvenient forum. The Contractor agrees to submit to the jurisdiction of the Georgia courts and irrevocably agrees to acknowledge service of process when requested by the City
- 24.6 The section headings herein are for the convenience of the City and the Contractor, and are not to be used to construe the intent of this Contract or any part hereof, or to modify, amplify, or aid in the interpretation or construction of any of the provisions hereof.
- 24.7 The use of any gender herein shall include all genders, and the use of any number shall be construed as the singular or the plural, all as the context may require.
- 24.8 The delay or failure of the City at any time to insist upon a strict performance of any of the terms, conditions and covenants herein shall not be deemed a waiver of that breach or any subsequent breach or default in the terms, conditions, or covenants of this Contract. The Contractor shall not be relieved of any obligation hereunder on account of its failure to perform by reason of any strike, lockout, or other labor disturbance.
- 24.9 If the City shall, without any fault, be made a party to any litigation commenced between the Contractor and a third party arising out of the Contractor's operations and activities at the premises, then the Contractor shall pay all costs and reasonable attorney's fees incurred by or imposed upon the City in connection with such litigation for all trial and appellate proceedings. The City shall give prompt notice to the Contractor of any claim or suit instituted against it by such third party. The provisions of this Section supplement and are not intended to be in lieu of the indemnification provisions of Section 5 hereof. The provisions of this Section shall survive the acceptance of the services and payment therefore, and the expiration or earlier termination of this Contract.
- 24.10 The City shall have the right to recover from the Contractor all of the City's costs and expenses incurred in enforcing the provisions of this Contract including, but not limited to, (1) the cost of administrative investigation and enforcement (including, without limitation, audit fees and costs, attorneys' fees) and (2) the cost of any trial, appellate or bankruptcy proceeding (including, without limitation, investigation costs, audit fees and costs, attorneys' fees, court costs, paralegal fees and expert witness fees). This provision shall survive the expiration or termination of the Contract.
- 24.11 The Contractor shall not during the term of the Contract knowingly hire or employ (on either a full-time or part-time basis) any employee of the City.
- 24.12 The Contractor shall be required, during the term of the Contract, at no additional cost to the City, to take such reasonable security precautions with respect to its operations at City Hall as the City in its discretion may from time to time prescribe. The Contractor shall comply with all regulations, rules and policies of any governmental authority, including the City, relating to security issues.
- 24.13 The City may, but shall not be obligated to, cure, at any time, upon five (5) days written notice to the Contractor (provided, however, that in any emergency situation the City shall be required to give only such notice as is reasonable in light of all the circumstances), any default by the Contractor under this Contract; whenever the City so cures a default by the Contractor, all costs and expenses incurred by the City in curing the default, including, but not limited to, reasonable attorneys' fees, shall be paid by the Contractor to the City on demand.
- 24.14 The City shall, in its discretion, be entitled to deduct from the compensation to which the Contractor is otherwise entitled hereunder, an amount equal to any liabilities of the Contractor to the City which are then outstanding. In the event that additional work beyond the scope of this Contract is requested by

the City Manager and it results in any extra charges to the City, the Contractor shall so advise the City in writing of the amount of the extra charges. The City is not required to pay any extra charges for additional work unless such work and the charges therefore have been approved in advance and have been confirmed in writing within twenty-four (24) hours by the City Manager, in his or her exclusive discretion.

- 24.15 The Contractor is an independent contractor and nothing contained herein shall be construed as making the Contractor an employee, agent, partner or legal representative of the City for any purpose whatsoever. The Contractor acknowledges that it does not have any authority to incur any obligations or responsibilities on behalf of the City, and agrees not to hold itself out as having any such authority. Nothing contained in this Contract shall be construed to create a joint employer relationship between the City and the Contractor with respect to any employee of the Contractor or of its subcontractors.
- 24.16 The Contractor and its subcontractors, if any, shall maintain complete and accurate books and records in accordance with generally accepted accounting principles, consistently applied, and shall be in a form reasonably acceptable to the City Manager or designee. The Contractor and its subcontractors shall account for all expenses of any nature related to transactions in connection with this Contract in a manner which segregates in detail those transactions from other transactions of the Contractor and subcontractors and which support the amounts reported and/or invoiced to the City. At a minimum, the Contractor's and subcontractor's accounting for such expenses and transactions shall include such records in the form of electronic media compatible with or convertible to a format compatible with computers utilized by the City at its offices; a computer run hard copy; or legible microfilm or microfiche, together with access to the applicable reader. All such books and records and computerized accounting systems, shall upon reasonable notice from the City be made available in DeKalb County, Georgia, for inspection, examination, audit and copying by the City through and by its duly authorized representatives at any time for up to four (4) years after the year to which books and records pertain. Such inspection, examination, or audit may include, but is not limited to a review of the general input, processing, and output controls of information systems, using read only access, for all computerized applications used to record financial transactions and information. The Contractor and subcontractor shall freely lend its own assistance in a timely manner in making such inspection, examination, audit, or copying and, if such records are maintained in electronic and other machine readable format, shall provide the City and/or its representative such assistance as may be required to allow complete access to such records. The City Manager may require the Contractor and subcontractors to provide other records the City Manager, in his or her sole discretion, deems necessary to enable the City to perform an accurate inspection, examination or audit of expenses incurred in and transactions related to performance of this Contract. Such records shall be provided within thirty (30) days of request thereof. In the event that expenses incurred or reimbursed are found by such inspection, examination, or audit to have been overpaid, the Contractor and its subcontractors agree that such amounts shall be payable to the City. If, prior to the expiration of the above-stated four (4) year record retention period, any audit or investigation is commenced by the City, or any claim is made or litigation commenced relating to this Contract by the City, the Contractor, or a third party, the Contractor shall continue to maintain all such records, and the City shall continue to have the right to inspect such records in the manner stated above, until the inspection, examination, audit, claim, or litigation is finally resolved (including the determination of any and all appeals or the expiration of time for an appeal). This provision shall survive the expiration or earlier termination of this Contract. In the event of any conflict between any provision of this Contract and generally accepted accounting principles or generally accepted auditing standards, the provisions of this Contract shall control even where this Contract references such provisions or standards. In particular, without limitation, the Contractor and subcontractors shall maintain all records required under this Contract to the full extent required hereunder, even if some or all such records would not be required under such generally accepted accounting principles or auditing standards. If as a result of an inspection, examination or audit, it is established that amounts are due from the Contractor to the City, the Contractor shall forthwith, upon written demand from the City, pay the City such amount, together with interest on the amount due at the rate of eighteen (18%) percent per annum, or if less, the maximum rate of interest allowed by law, from the date such additional amounts were overpaid by the City. Further if such inspection, examination or audit establishes that the

Contractor has over billed such amounts for any Contract period by two (2%) percent or more, then the entire expense of such inspection, examination or audit shall be paid by the Contractor.

- 24.17 The Contractor and subcontractors shall prepare and provide the City with all detailed reports as required under the Contract on a timely basis. The City reserves the right to modify the reporting procedures or the form and content of any report as it deems necessary.
- 24.18 There are no third party beneficiaries to this Contract and nothing contained herein shall be construed to create such.
- 24.19 Time is of the essence for the performance of each of the Contractor's obligations under this Contract.
- 24.20 In computing any period of time established under this Contract, except as otherwise specified herein the word "days," when referring to a period of time that is ten (10) days or less means business days, and when referring to a period of time that is more than ten (10) days means calendar days. The day of the event, from which the designated period of time begins to run shall not be included. A business day is any day other than Saturday, Sunday, or Federal, State of Georgia or City holidays.
- 24.21 The Contractor agrees to perform all acts and execute all supplementary instruments or documents which may be reasonably necessary to carry out or complete the transaction(s) contemplated by this Contract.
- 24.22 The City reserves the right to further develop, improve, repair and alter the facilities and all roadways, and parking areas, as it may reasonably see fit, free from any and all liability to the Contractor for loss of business or damages of any nature whatsoever to the Contractor occasioned during the making of such improvements, repairs, alterations and additions, including, but not limited to, any damages resulting from negligence of the City or its employees, agents or contractors.
- 24.23 The Contractor and the City hereby mutually waive any claim against each other and their respective members, officials, officers, agents and employees for damages (including damages for loss of anticipated profits) caused by any suit or proceedings brought by either of them or by any third party directly or indirectly attacking the validity of this Contract or any part thereof, or any addendum or amendment hereto, or the manner in which this Contract was solicited, awarded or negotiated, or arising out of any judgment or award in any suit or proceeding declaring this Contract, or any addendum or amendment hereto, null, void or voidable or delaying the same, or any part thereof, from being carried out.
- 24.24 At the option of the Contractor, the products and/or services provided under the Contract resulting from this solicitation may be provided to other governmental agencies, including the State of Georgia, its agencies, political subdivisions, counties and cities under the same terms and conditions, including price, as such products and/or services are provided under this Contract. Each governmental agency allowed by the Contractor to purchase products and/or services in connection with this Contract shall do so independent of the City or any other governmental entity. Each agency shall be responsible for its own purchases and shall be liable only for goods and services ordered, received and accepted by it. The City shall have no liability to the Contractor or any governmental agency resulting from the purchase by that agency of products and/or services from the Contractor in connection with this Contract.
- 24.25 Contractor must adhere to the City's Travel Policy.

\* \* \* \* \* END OF GENERAL CONDITIONS \* \* \* \* \*

## Dunwoody Parks and Recreation Department

### Request for Qualifications (RFQ 21-06) Holiday Lighting Services

The Dunwoody Parks and Recreation Department seeks a lighting and event services firm to provide a temporary lighted holiday display within Brook Run Park. Display to run December 1 through 27, 2021.

The Dunwoody Parks and Recreation Department intends to select a qualified firm through the qualification based selection process, and intends to execute a professional agreement with the selected firm for services to be provided.

Sealed Statements of Qualifications will be received and reviewed by the Dunwoody Parks and Recreation Department. Service providers whose qualifications meet the criteria established in the RFQ, at the sole discretion of the Dunwoody Parks and Recreation Department, may be considered for Contract award. The Dunwoody Parks and Recreation Department may, by direct negotiation finalize terms with the service provider who is selected for award based on qualifications. **The Dunwoody Parks and Recreation Department reserves the right to reject any or all responses for any reason. Clarification of information may be requested by the City at any time during the process.**

To be considered for selection, a statement of qualifications must be submitted in a sealed package, clearly marked **RFQ 21-06**. **The submittal must include one (1) printed and signed unbound original and one (1) electronic copy in PDF format on a thumb drive and shall be submitted no later than 2:00 p.m., September 24, 2021. Any submittal received after the time and date specified will not be considered.**

Questions regarding submittals should be directed to Dunwoody's Purchasing Manager, Mr. John Gates, [john.gates@dunwoodyga.gov](mailto:john.gates@dunwoodyga.gov) no later than 2:00 p.m., September 15, 2021. Proposals are legal and binding when submitted.

## Project Overview

The Dunwoody Parks and Recreation Department is proposing to retain a qualified, licensed, lighting and event services firm to create a temporary self-guided lighted holiday display at **4770 N. Peachtree Rd., Dunwoody GA 30338**. The Dunwoody Parks and Recreation Department will review and select one respondent, based on submitted qualifications. The Dunwoody Parks and Recreation Department reserves the right to accept or reject any or all submittals, and/or waive technicalities or irregularities if such action is believed to be in the best interest of the Dunwoody Parks and Recreation Department and City of Dunwoody.

## Brook Run Park



## Scope of Services

- Provide design and construct structure(s) for Front Field;
- Provide design and construct structure(s) for Playground;
- Provide design and construct structure(s) for Park Entrance and along a portion of S. Georgia Way; and
- Provide maintenance services as needed for duration of display.

## Response Requirements

The consultant must have demonstrated experience in this type of work. Make the proposal as brief as possible and do not submit promotional materials that are not applicable to this work. Each proposal shall include the following:

1. Firm Description
2. Resumes of Team
3. Relevant experience in lighted public events
4. Team References
5. Proposed design and building structures plan
6. Proposed maintenance plan
7. Proposed Fee

## Response Format/Deadline

To be considered for selection, a statement of qualifications must be submitted in a sealed package, clearly marked RFQ 21-09. The submittal must include one (1) printed and signed unbound original and one (1) electronic copy in PDF format on a thumb drive and shall be submitted no later than 2:00 p.m., September 24, 2021. Any submittal received after the time and date specified will not be considered.

Questions regarding submittals should be directed to the Purchasing Manager, Mr. John Gates, [john.gates@dunwoodyga.gov](mailto:john.gates@dunwoodyga.gov) no later than 2:00 p.m., September 15, 2021. Proposals are legal and binding when submitted.

Mr. John Gates  
City of Dunwoody, Georgia  
4800 Ashford Dunwoody Road  
Dunwoody, GA 30338

## Review of Qualifications

The Dunwoody Parks and Recreation Department will review and evaluate all proposals based on the following criteria:

- Understanding of Project
- Past Experience with Similar Projects
- Qualifications of Team
- References
- Cost/Fee

**PROPOSAL FORM**  
**RFQ 21-06 Holiday Lighting Services**

The undersigned, as Proposer, hereby declares that this Proposal is in all respects fair and submitted in good faith without collusion or fraud. Proposer represents and warrants to the City that: (i) except as may be disclosed in writing to the City with its Proposal, no officer, employee or agent of the City has any interest, either directly or indirectly, in the business of the Proposer, and that no such person shall have any such interest at any time during the term of the Contract should it be awarded the Contract; and (ii) no gift, gratuity, promise, favor or anything else of value has been given or will be given to any employee or official of the City in connection with the submission of this Proposal or the City's evaluation or consideration thereof.

The Proposer further represents that it has examined or investigated the site conditions if necessary, and informed itself fully in regard to all conditions pertaining to the place where the work is to be done; that it has examined the Contract Documents (available at <http://www.dunwoodyga.gov>) and has read all Addendum(s) furnished by the City prior to the opening of the Proposals, as acknowledged below, and that it has otherwise fully informed itself regarding the nature, extent, scope and details of the services to be furnished under the Contract.

The Proposer agrees, if this Proposal is accepted, to enter into the written Contract with the City in the form of Contract attached (properly completed in accordance with said Proposal Documents), and the Contract Documents for RFQ 21-06 Holiday Lighting Services, at the City of Dunwoody, and to furnish the prescribed evidence of a valid business license, insurance, and all other documents required by these Contract Documents. The Proposer further agrees to commence work and to perform the work specified herein within the time limits set forth in the Contract Documents, which time limits Proposer acknowledges are reasonable.

The undersigned further agrees that, in the case of failure or refusal on its part to execute the said contract, provide evidence of specified insurance, a copy of a valid business or occupational license and all other documents required by these Contract Documents within ten (10) business days after being provided with Notice of Intent to Award the contract (or such earlier time as may be stated elsewhere in these Proposal Documents), the Proposal award may be offered by the City to the next ranked Proposer, or the city may re-advertise for Proposals, and in either case the City shall have the right to recover from the Proposer the City's costs and damages including, without limitation, attorney's fees, to the same extent that the City could recover its costs and expenses from the Proposer under section 10 of the Instructions to Proposers if the Proposer withdrew or attempted to withdraw its Proposal.

The Proposer further agrees, if it fails to complete the work according to the Specification within the scheduled time or any authorized extension thereof, that damages may be deducted from the Contract price otherwise payable to the Proposer.

Acknowledgement is hereby made of the following Addendum(s) received since issuance of the Solicitation Documents (identified by number)

Addendum No.	Date	Addendum No.	Date	Addendum No.	Date
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

It shall be the responsibility of each Proposer to visit the City Purchasing Department's website to determine if addendum(s) were issued and, if so, to obtain such addendum(s). Failure to acknowledge an addendum above shall not relieve the Proposer from its obligation to comply with the provisions of the addendum(s) not acknowledged above.

Company Name: CHETWOOD STUDIOS

Work is to commence on or about December 1, 2021. This contract shall be for one year with a one year City option for extension.

The City of Dunwoody requires pricing to remain firm for the duration of the initial term of the contract. Failure to hold firm pricing for the initial term of the contract will be sufficient cause for the City to declare bid non-responsive.

Termination for Cause: The City may terminate this agreement for cause upon ten days prior written notice to the Consultant of the Consultant's default in the performance of any term of this agreement. Such termination shall be without prejudice to any of the City's rights or remedies by law.

Termination for Convenience: The City may terminate this agreement for its convenience at any time upon 30 days written notice to the Consultant. In the event of the City's termination of this agreement for convenience, the Consultant will be paid for those services actually performed. Partially completed performance of the agreement will be compensated based upon a signed statement of completion to be submitted by the Consultant, which shall itemize each element of performance.

Termination for fund appropriation: The City may unilaterally terminate this Agreement due to a lack of funding at any time by written notice to the Consultant. In the event of the City's termination of this Agreement for fund appropriation, the Consultant will be paid for those services actually performed. Partially completed performance of the Agreement will be compensated based upon a signed statement of completion to be submitted by the Service Provider which shall itemize each element of performance.

The Proposer agrees to provide all work described in this document.

Legal Business Name CHITWOOD STUDIOS

Federal Tax ID 46-5245285

Address 2095 FAIRWAY CLOSE TERRACE  
LANKENCEVILLE, GA 30043

Does your company currently have a location within the City of Dunwoody? Yes \_\_\_ No

Representative Signature 

Printed Name BRANDON CHITWOOD

Telephone Number 404-391-7026

Fax Number \_\_\_\_\_

Email Address INFO @ CHITWOODSTUDIOS . COM  
BCHITWOOD1 @ GMAIL . COM

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)

## Brook Run Park Holiday Display Project Area Break Down

Refer To the Overview Map for design placement and details.

### Who We Are

Chitwood Studios specializes in the art of visual presentation through the art of lighting, projection, and scenery. Each event is a blank canvas that allows us the opportunity to create something new, different, and unique from all of the events that have come before it.

We have planned and designed extraordinary shows and events for over 20 years reaching over hundreds of thousands of people. We believe in creativity...We believe in telling your story...We believe in bringing your thoughts to life in only a way you can imagine.

### References:

Chuck Gibson	GM Philips Service Delivery & Business Operations at Funai Service Corporation	865.607.0477
Jeff Stinson	Rental Manager at Magnum Companies	404.601.6630
Stuart MacPhearson	Corporate Production Resources	678.898.3444
Kevin Powers	Tech Services Supervisor at Gas South District	770.329.1175
Dean Feldman	Fine Arts Chair for Peachtree Ridge High School	678.622.1223
Suzanne Muck	Lead Dance Teacher for Gwinnett County Public Schools	404.310.7941

### Relative Experience

Experience working in Live Entertainment Experiences with Disney, Facebook, WSB-TV, Philips Electronics, Funai Service Corporation, Stone Mountain Park, IM Creative, Accredited Colleges and School Systems, City of Dunwoody, Delta Airlines, and Crisp Video.

## **Project Breakdown**

### **Main Entrance into Park**

#### Area Features:

Guests will be greeted with a Wall of Lights as they drive through the main entrance into the park from North Peachtree Road. There will be approximately 150' of Warm White Mini LED lights hanging from both sides of the road along the tree line located inside of the park. The lights will hang from approximately 30' in the air and will hover off of the ground around 10'. The lights will be placed every 2' to create a wall of light on both sides of the drive. The lights will be both a traditional style and twinkle effect style to bring the wall to life.

As you pass the Wall of Lights you will see a Large Movie Marquee sign located on the right side to present the theme for this years Holiday Lighting in the park. The Marquee sign will read "A Merry Movie Christmas" lit up in a true movies style.

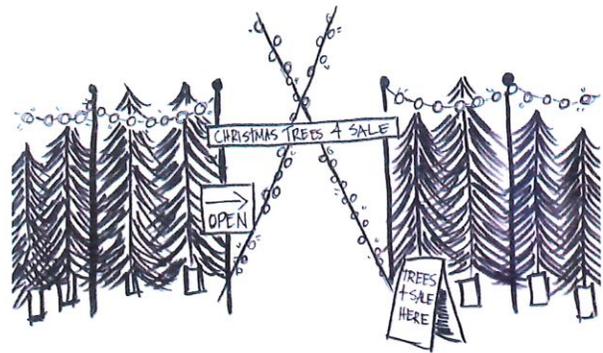
### **A Christmas Story Movie Area**

#### Area Features:

A Christmas Story will be brought to life with a facade built to represent the iconic Front Porch window with the "Fragile Leg Lamp" lit up in the middle of the window just like it was in the movie. The Facade will be approximately 12' wide by 10' tall. The front porch will be 2 steps off of the ground to give it a true front porch feel with 2 columns and a railing in front of a large window displaying the Leg Lamp in the center window. Guests will be able to walk up onto the front porch to get a great photo in front of the window with the lamp. The Front porch will be outlined in Christmas lights to complete the scene.

Next to the front porch facade will be the Christmas Tree Lot that the characters in the movie visited to pick out their Christmas tree. The Tree Lot will be outlined with light poles with Multi Colored String Lights running around the top of the perimeter and will feature approximately 16 trees in the lots. The Tree Lot will have the same look and feel as the movie lot.

Rough Sketch of Front Porch and Tree Farm for general idea.



### Christmas Vacation Movie Area

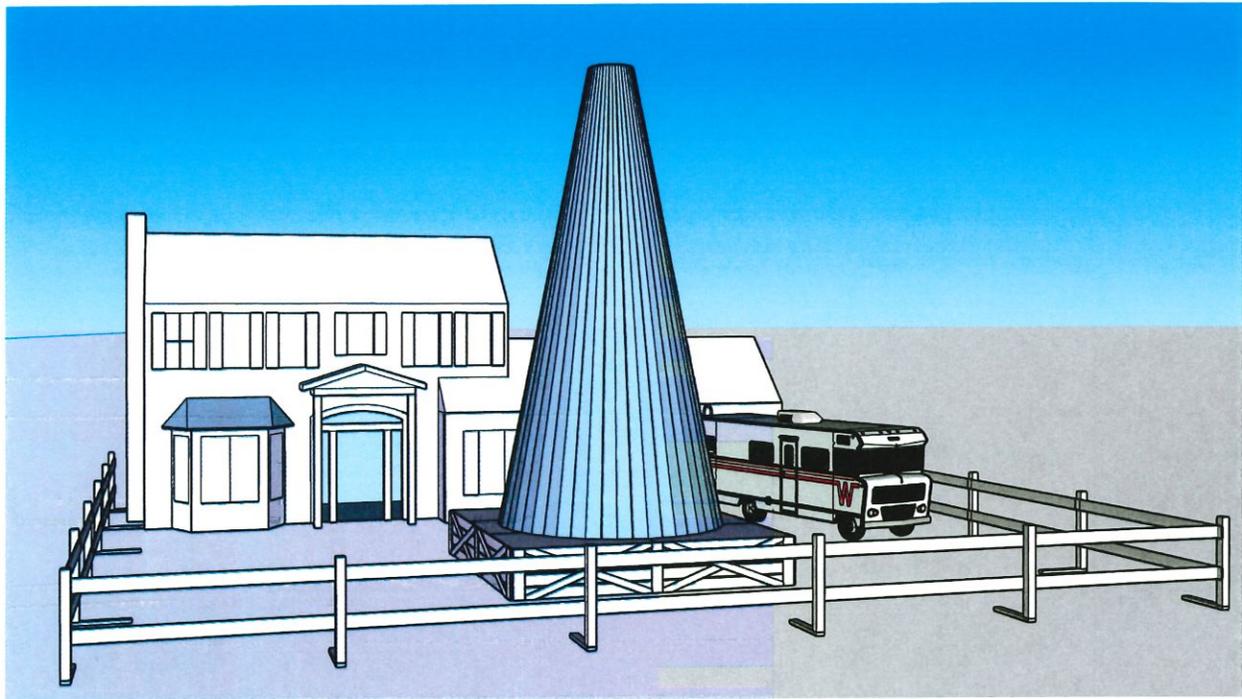
Area Features:

This area will feature an animated RGB Pixel Mega Tree that is approximately 25' tall and will feature animated sequences that are synced with Christmas music. We will program a 15 minute show that will run automatically every 20-30 minutes with music. The speakers will be mounted into the base of the tree so that anyone watching will be able to enjoy the show.

To compliment the Mega Tree and tie it in with our theme we are going to add a scaled down size of Clark Griswold's house and Cousin Eddy's RV. The house will sit behind the Mega Tree and Cousin Eddy's RV will sit in front of the garage. Everything will be surrounded by a fence that will run from the back of the house and around the tree and the RV. The house and RV will be covered in the same type of RGB Pixel nodes that the Tree is made up of. The house and the RV will become just as apart as the show as the Tree is. By adding these lights to the house and RV it will allow us more creative freedom and the ability to add more elements to the show.

The RGB Pixel Mega Tree is lit with 4,800 lights and the House and RV will add an additional 4,700 lights to the design. All three elements have the ability to display a variety of colors, images, video, and media.

### Rough Cad of Area Layout

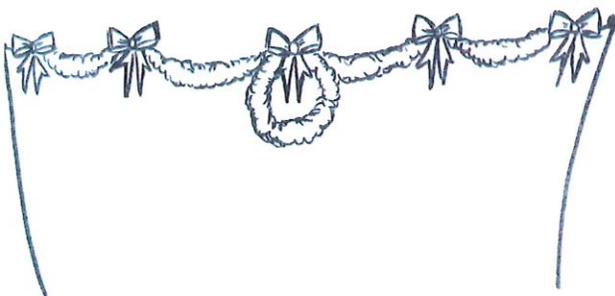


### How the Grinch Stole Christmas Movie Area

#### Area Features:

The Playground Entrance located across from the Skate Park will be considered the main entrance into the Whoville Area. The main entrance will feature 2 Whoville type Light Poles with lights and wreath located on the curvy light pole. The entrance will also feature the wreath, garland, and bows with lights strung across the entrance way from two poles just like they had in the movie. There will also be a "Welcome to Whoville" sign greeting the guests as they walk in. The Archway structures that are already located there will feature hanging mini LED lights and the trunks of the 5 trees located in the area will be wrapped with Mini LED Lights.

#### Rough Sketch of Wreath Arch and Whoville Light Pole



As you walk past the Archway you will be led into the play area with 3 more Grinch Wreath Archways welcoming you to the area that will cross overhead as you walk up the sidewalk.

To continue the theme throughout the Play area and to create more pathway light along the sidewalk we will place 5 more Whoville Light poles around the play area loop. The light poles will have a hanging light off of the top and a light that will shine from the bottom onto the sidewalk to create more texture along the sidewalk.

The Play area will also feature a large Mount Crumpit Facade that will make you feel like you are at the movie. The facade will be approximately 16'-20' tall about 24' wide. Three Who Houses will be located in front of Mount Crumpit to make you feel like you are strolling down Main Street in Whoville. Mount Crumpit and the houses will be painted just like they came out of the story book. They will be outlined with string lights and mini Christmas lights will light up the who houses to really make them come to life at night.

As you continue walking around the play area you will find a Whoville Ferris wheel with a large snowflake turning as it goes around. The ferris wheel is approximately 10' tall by 6' Wide. Lights will illuminate the ferris wheel just like you are at a carnival.

We will focus LED lighting onto the play structures to give them color at night to tie the them more into the themed areas during the night.

Rough Sketch of Mount Crumpit and the Ferris Wheel



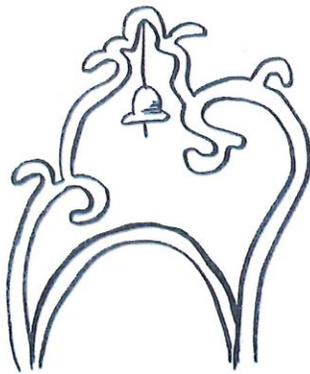
### Deck Walk trough located near the restroom building

\*How the Grinch Stole Christmas Movie Area

Area Features:

To carry on the Whoville theme throughout the play area we are going model the Deck Walkthrough after the Light Maze from the movie. The entrance to the deck will feature an ornate curvy lighted Whoville structure to welcome the guests into the lighted walkthrough. We will create a light tunnel walkthrough that will be approximately 4' tall off of the top of the railing. Each side will feature mini LED String lights every 6 inches creating a spectacular lighted walk through. The light walls will continue around the whole structure.

Rough Sketch of Light Maze Facade Structure



### Water Pathway area

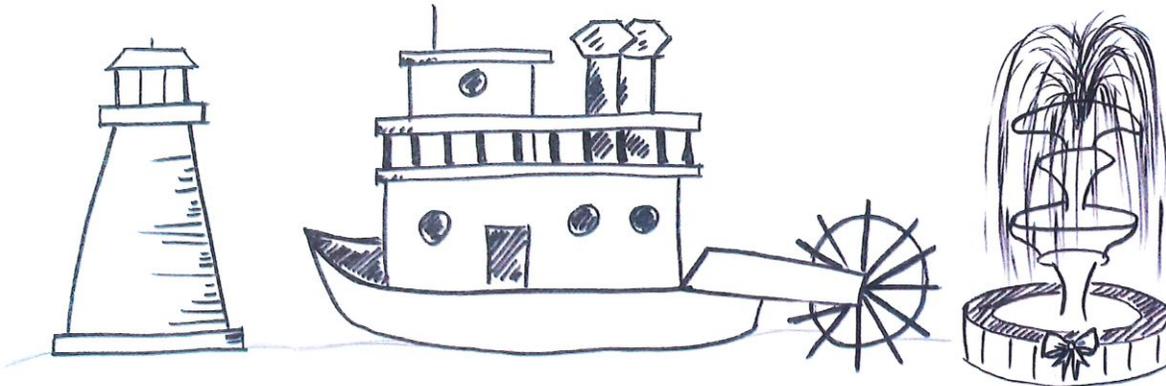
\*How the Grinch Stole Christmas Movie Area

Area Features:

This water pathway will continue the Grinch theme around the play area and will be lit with Twinkle Blue LED Mini Lights to give it a watery light feel.

We will tie the water theme together with 3 Grinch elements. Near the start of water pathway will be a lighthouse with a working turning light beacon that will be lit with mini LED lights as the night starts. Further down the Light pathway will be a light up River boat with a paddle wheel in the back. Completing the Pathway in the pool near the main Playground Entrance will feature a large Frozen Light Fountain that will be lit with mini LED lights.

## Rough Sketch of River Light House, River Boat, and Light Fountain



## 2nd Entrance into Playground across from the Veterans Memorial

### Area Features:

Using the 4 main trees located at the start of the sidewalk we are going to create a hanging walkthrough of Christmas Lights that will start approximately 30' up in the tree. The Mini Multi Colored lights will hang down over the part of the sidewalk between the 4 trees (approximately 40')

The sidewalk leading up to the park will be lit with C7 Pathway lights and we will fill in randomly mini LED lights to allow it to flow more off of the sidewalk to give it a more light ground fill.

### Playground Tree Lighting

#### Area Features:

The Crepe Myrtles(7) will be wrapped with Mini LED lights. (Refer to Overview for placement)

The Bushes around the Crepe Myrtles will be wrapped with Mini LED lights. (Refer to Overview for placement)

The 8 matching trees located around the paths of the sidewalk will be lit with Mini LED lights. (Refer to Overview for placement)

## **Corner Tree Area Located across from the Skate Park**

### **Area Features:**

The corner across from the Skate Park will feature a variety of lights and shooting star lights to tie everything in together around the park. This area will also feature different sizes of reindeer that will be placed around the trees.

### **Other Features of the Displays**

- \* Placement of 6 Themed Light Poles around the pathways to guide visitors through the display.
- \* Placement of 5 Whoville Themed Light Poles around the pathways to guide visitors through the display. (Noted in the Grinch Area Section)
- \* Strategically place audio around the display area to enhance the experience for the guests visiting. The sound level will be set to the appropriate level that will be comfortable for all and will only carry over a specified distance.
- \* We will use light timers to schedule when the lights will automatically turn on.

### **Display Maintenance**

We regularly walk and test the display elements to ensure everything is running and functioning correctly. One of our Techs is always on call if a problem does arise during the running time of the display. This ensures a prompt response to trouble shoot any problems on property. Our maintenance procedures will keep the display fully functional for the entire run.

Approximate Total Light Count - 75,000

Load In Dates:  
November 2021

Display Open:  
December 1-27, 2021

Strike Dates:  
January 2021

Proposed Fee:  
\$80,000



9/24/2021

BRANDON CHITWOOD

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)



# Brandon Chitwood

[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)

404.391.7026

## Summary of Qualifications

- Program management and administration including creating and implementation
- 20 Years Professional Lighting, Scenic, and Media Design Experience
- Proficient with Adobe Creative Suite, Microsoft Office, Final Cut Pro, Logic Pro, CAD Software, Capture Sweden, and Professional Lighting Consoles
- Experience working with Disney, Facebook, WSB-TV, Philips Electronics, Funai Service Corporation, Stone Mountain Park, IM Creative, Accredited Colleges and School Systems, City of Dunwoody, Delta Airlines, Crisp Video
- 20 Years of teaching experience in diverse situations with students of all ages and levels
- Thrives in live, challenging, high stress level show environments
- Expert in Tap Dance, Hip Hop, and Partnering dance

## Companies

Current                      Chitwood Studios                      Lawrenceville, GA

### Director of Operations

#### Creative Director

- Creator and Artistic Director of TAP•A•CE•TIC [LIVE]
- Technical Director and designer for Lighting, Projection, Scenic Elements and Specialized Experiences
- Manages day to day operations of the company
- Develops and implants strategies
- Creates and implements marketing strategies
- Oversees Advanced Media Services contract for Funai Service Corporation

2001 - 2009                      Chitwood Homes                      Lawrenceville, GA

### Vice President

- Oversees and insures quality presentation of all properties
- Implements ideas and standards for overall graphic representation of company
- Ability to oversee all aspects of construction phases

## Community Involvement

Current                      Southern Ballet Theatre                      Lawrenceville, GA

### President/Artistic Director

- Develops strategies to implement throughout the organization
- Creates and implements standards for the educational scope of the company
- Fundraising/Budgeting/Accounting and talent Management
- Dancer/ Dance Instructor/ Choreographer

### Skills

Scenic Design and Construction, Light Design and Operation, Music Composition and Editing, Video Editing, Adobe Creative Suite, Microsoft Suite, Final Cut Pro, Logic Pro, CAD, Qlab, Martin lighting Software, ETC Lighting, Hog Operating Systems, Grand MA, Capture Sweden

### Professional Reels

Brandon Chitwood  
TAP•A•CE•TIC Live

<https://www.youtube.com/watch?v=kKx4UkyEx4g>  
[https://www.youtube.com/watch?v=cRZ94KK8T\\_o](https://www.youtube.com/watch?v=cRZ94KK8T_o)

Southern Ballet Theatre

<https://www.youtube.com/watch?v=lyVi7VHW5rw>

### **Professional Experience**

#### **Resident Technical Director**

TAP•A•CE•TIC [LIVE]

Southern Ballet Theatre

Southern Performing Arts Academy

Ridge Dance Company

Peachtree Ridge Playhouse

Mill Creek Dance Department

#### **Light Design and Programming**

Gwinnett County Public School Systems

TAP•A•CE•TIC [LIVE]

Southern Ballet Theatre

Peachtree Ridge Playhouse

Ridge Dance Company

Mill Creek Dance Company

Grayson Dance Department

Mountainview Dance Department

Archer Dance Department

Southern Performing Arts Academy

#### **Scenic Design and Construction**

Facebook

IM Creative

TAP•A•CE•TIC [LIVE]

Stone Mountain Park

Roswell Dance Theatre

Southeastern Alabama Dance Company

Southeastern Regional Ballet Association

Southern Ballet Theatre

Peachtree Ridge Playhouse

#### **Projection and Media Design**

Southern Ballet Theatre

Ridge Dance Company

TAP•A•CE•TIC [LIVE]

Southern Performing Arts Academy

Southeast Alabama Dance Company

Roswell Dance Theatre

### **References**

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Kevin Powers	Tech Services Supervisor at Infinite Energy Center	770.329.1175
Dean Feldman	Fine Arts Chair for Peachtree Ridge High School	678.622.1223
Suzanne Muck	Lead Dance Teacher for Gwinnett County Public Schools	404.310.7941

Brandon Chitwood

2095 Fairway Close Terrace, Lawrenceville, GA 30043

404.391.7026

[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)

**Portfolio and letters of recommendation available upon request.**

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)

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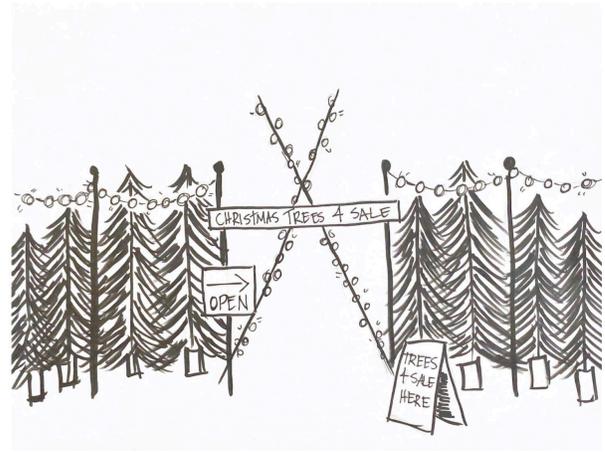
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A Christmas Story will be brought to life with a facade built to represent the iconic Front Porch window with the "Fragile Leg Lamp" lit up in the middle of the window just like it was in the movie. The Facade will be approximately 12' wide by 10' tall. The front porch will be 2 steps off of the ground to give it a true front porch feel with 2 columns and a railing in front of a large window displaying the Leg Lamp in the center window. Guests will be able to walk up onto the front porch to get a great photo in front of the window with the lamp. The Front porch will be outlined in Christmas lights to complete the scene.

Next to the front porch facade will be the Christmas Tree Lot that the characters in the movie visited to pick out their Christmas tree. The Tree Lot will be outlined with light poles with Multi Colored String Lights running around the top of the perimeter and will feature approximately 16 trees in the lots. The Tree Lot will have the same look and feel as the movie lot.

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### Christmas Vacation Movie Area

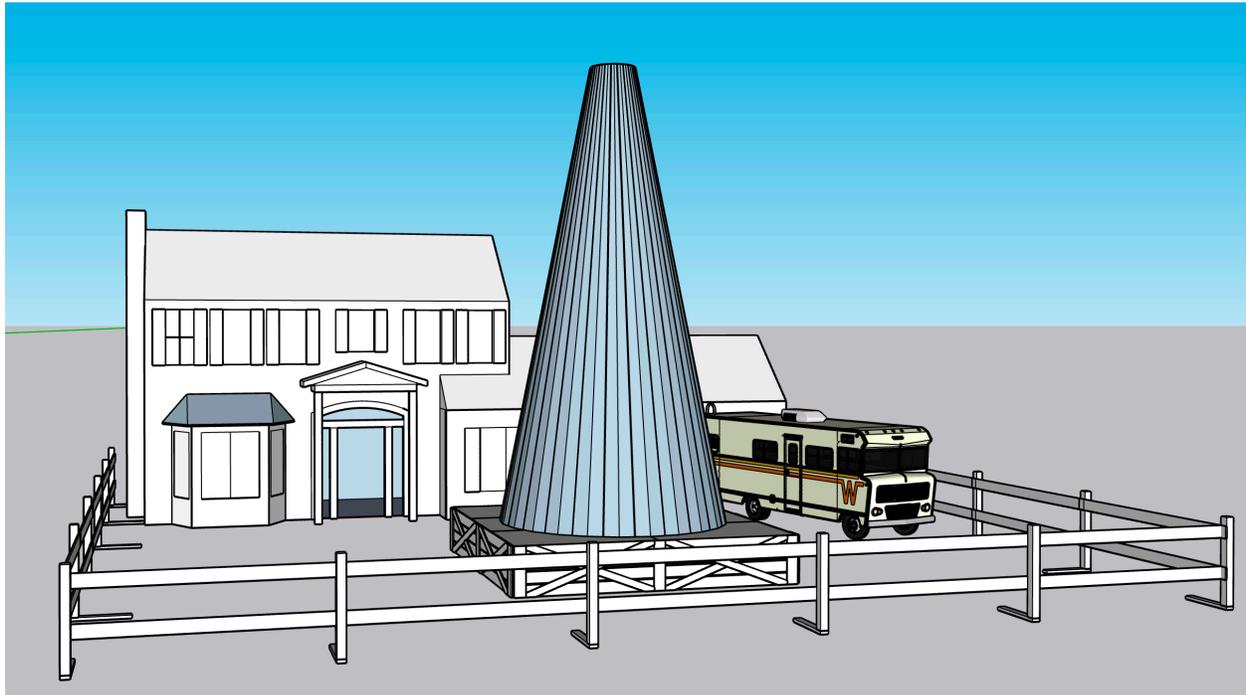
Area Features:

This area will feature an animated RGB Pixel Mega Tree that is approximately 25' tall and will feature animated sequences that are synced with Christmas music. We will program a 15 minute show that will run automatically every 20-30 minutes with music. The speakers will be mounted into the base of the tree so that anyone watching will be able to enjoy the show.

To compliment the Mega Tree and tie it in with our theme we are going to add a scaled down size of Clark Griswold's house and Cousin Eddy's RV. The house will sit behind the Mega Tree and Cousin Eddy's RV will sit in front of the garage. Everything will be surrounded by a fence that will run from the back of the house and around the tree and the RV. The house and RV will be covered in the same type of RGB Pixel nodes that the Tree is made up of. The house and the RV will become just as apart of the show as the Tree is. By adding these lights to the house and RV it will allow us more creative freedom and the ability to add more elements to the show.

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### Rough Cad of Area Layout

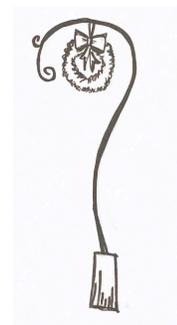
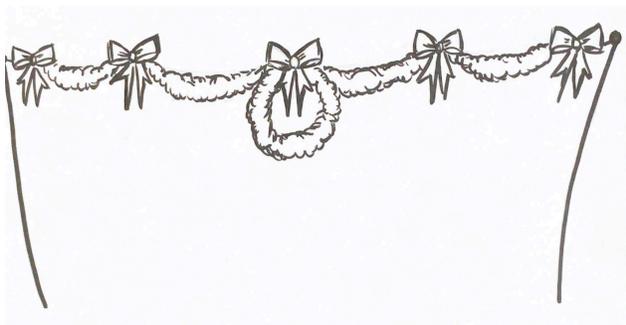


### How the Grinch Stole Christmas Movie Area

#### Area Features:

The Playground Entrance located across from the Skate Park will be considered the main entrance into the Whoville Area. The main entrance will feature 2 Whoville type Light Poles with lights and wreath located on the curvy light pole. The entrance will also feature the wreath, garland, and bows with lights strung across the entrance way from two poles just like they had in the movie. There will also be a "Welcome to Whoville" sign greeting the guests as they walk in. The Archway structures that are already located there will feature hanging mini LED lights and the trunks of the 5 trees located in the area will be wrapped with Mini LED Lights.

#### Rough Sketch of Wreath Arch and Whoville Light Pole



As you walk past the Archway you will be led into the play area with 3 more Grinch Wreath Archways welcoming you to the area that will cross overhead as you walk up the sidewalk.

To continue the theme throughout the Play area and to create more pathway light along the sidewalk we will place 5 more Whoville Light poles around the play area loop. The light poles will have a hanging light off of the top and a light that will shine from the bottom onto the sidewalk to create more texture along the sidewalk.

The Play area will also feature a large Mount Crumpit Facade that will make you feel like you are at the movie. The facade will be approximately 16'-20' tall about 24' wide. Three Who Houses will be located in front of Mount Crumpit to make you feel like you are strolling down Main Street in Whoville. Mount Crumpit and the houses will be painted just like they came out of the story book. They will be outlined with string lights and mini Christmas lights will light up the who houses to really make them come to life at night.

As you continue walking around the play area you will find a Whoville Ferris wheel with a large snowflake turning as it goes around. The ferris wheel is approximately 10' tall by 6' Wide. Lights will illuminate the ferris wheel just like you are at a carnival.

We will focus LED lighting onto the play structures to give them color at night to tie the them more into the themed areas during the night.

Rough Sketch of Mount Crumpit and the Ferris Wheel



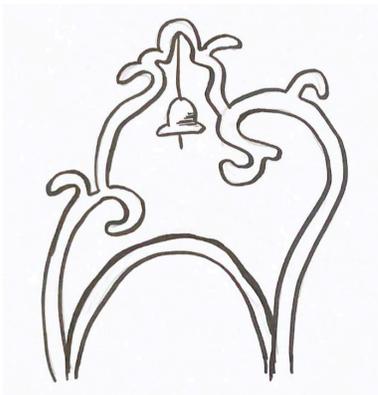
### Deck Walk trough located near the restroom building

\*How the Grinch Stole Christmas Movie Area

Area Features:

To carry on the Whoville theme throughout the play area we are going model the Deck Walkthrough after the Light Maze from the movie. The entrance to the deck will feature an ornate curvy lighted Whoville structure to welcome the guests into the lighted walkthrough. We will create a light tunnel walkthrough that will be approximately 4' tall off of the top of the railing. Each side will feature mini LED String lights every 6 inches creating a spectacular lighted walk through. The light walls will continue around the whole structure.

Rough Sketch of Light Maze Facade Structure



### Water Pathway area

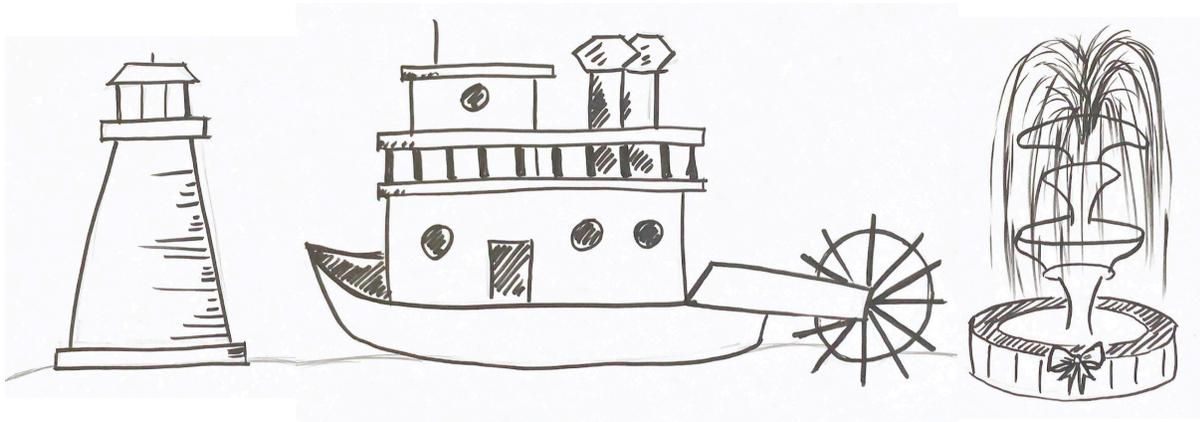
\*How the Grinch Stole Christmas Movie Area

Area Features:

This water pathway will continue the Grinch theme around the play area and will be lit with Twinkle Blue LED Mini Lights to give it a watery light feel.

We will tie the water theme together with 3 Grinch elements. Near the start of water pathway will be a lighthouse with a working turning light beacon that will be lit with mini LED lights as the night starts. Further down the Light pathway will be a light up River boat with a paddle wheel in the back. Completing the Pathway in the pool near the main Playground Entrance will feature a large Frozen Light Fountain that will be lit with mini LED lights.

## Rough Sketch of River Light House, River Boat, and Light Fountain



## 2nd Entrance into Playground across from the Veterans Memorial

### Area Features:

Using the 4 main trees located at the start of the sidewalk we are going to create a hanging walkthrough of Christmas Lights that will start approximately 30' up in the tree. The Mini Multi Colored lights will hang down over the part of the sidewalk between the 4 trees (approximately 40')

The sidewalk leading up to the park will be lit with C7 Pathway lights and we will fill in randomly mini LED lights to allow it to flow more off of the sidewalk to give it a more light ground fill.

## Playground Tree Lighting

### Area Features:

The Crepe Myrtles(7) will be wrapped with Mini LED lights. (Refer to Overview for placement)

The Bushes around the Crepe Myrtles will be wrapped with Mini LED lights. (Refer to Overview for placement)

The 8 matching trees located around the paths of the sidewalk will be lit with Mini LED lights. (Refer to Overview for placement)

## **Corner Tree Area Located across from the Skate Park**

### **Area Features:**

The corner across from the Skate Park will feature a variety of lights and shooting star lights to tie everything in together around the park. This area will also feature different sizes of reindeer that will be placed around the trees.

### **Other Features of the Displays**

- \* Placement of 6 Themed Light Poles around the pathways to guide visitors through the display.
- \* Placement of 5 Whoville Themed Light Poles around the pathways to guide visitors through the display. (Noted in the Grinch Area Section)
- \* Strategically place audio around the display area to enhance the experience for the guests visiting. The sound level will be set to the appropriate level that will be comfortable for all and will only carry over a specified distance.
- \* We will use light timers to schedule when the lights will automatically turn on.

### **Display Maintenance**

We regularly walk and test the display elements to ensure everything is running and functioning correctly. One of our Techs is always on call if a problem does arise during the running time of the display. This ensures a prompt response to trouble shoot any problems on property. Our maintenance procedures will keep the display fully functional for the entire run.

Approximate Total Light Count - 75,000

Load In Dates:  
November 2021

Display Open:  
December 1-27, 2021

Strike Dates:  
January 2021

Proposed Fee:  
\$80,000

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)

# Brandon Chitwood

[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)  
404.391.7026

## Summary of Qualifications

- Program management and administration including creating and implementation
- 20 Years Professional Lighting, Scenic, and Media Design Experience
- Proficient with Adobe Creative Suite, Microsoft Office, Final Cut Pro, Logic Pro, CAD Software, Capture Sweden, and Professional Lighting Consoles
- Experience working with Disney, Facebook, WSB-TV, Philips Electronics, Funai Service Corporation, Stone Mountain Park, IM Creative, Accredited Colleges and School Systems, City of Dunwoody, Delta Airlines, Crisp Video
- 20 Years of teaching experience in diverse situations with students of all ages and levels
- Thrives in live, challenging, high stress level show environments
- Expert in Tap Dance, Hip Hop, and Partnering dance

## Companies

Current                      Chitwood Studios                      Lawrenceville, GA

### Director of Operations

#### Creative Director

- Creator and Artistic Director of TAP•A•CE•TIC [LIVE]
- Technical Director and designer for Lighting, Projection, Scenic Elements and Specialized Experiences
- Manages day to day operations of the company
- Develops and implants strategies
- Creates and implements marketing strategies
- Oversees Advanced Media Services contract for Funai Service Corporation

2001 - 2009                      Chitwood Homes                      Lawrenceville, GA

### Vice President

- Oversees and insures quality presentation of all properties
- Implements ideas and standards for overall graphic representation of company
- Ability to oversee all aspects of construction phases

## Community Involvement

Current                      Southern Ballet Theatre                      Lawrenceville, GA

### President/Artistic Director

- Develops strategies to implement throughout the organization
- Creates and implements standards for the educational scope of the company
- Fundraising/Budgeting/Accounting and talent Management
- Dancer/ Dance Instructor/ Choreographer

### Skills

Scenic Design and Construction, Light Design and Operation, Music Composition and Editing, Video Editing, Adobe Creative Suite, Microsoft Suite, Final Cut Pro, Logic Pro, CAD, Qlab, Martin lighting Software, ETC Lighting, Hog Operating Systems, Grand MA, Capture Sweden

### Professional Reels

Brandon Chitwood  
TAP•A•CE•TIC Live

<https://www.youtube.com/watch?v=kKx4UkyEx4g>  
[https://www.youtube.com/watch?v=cRZ94KK8T\\_o](https://www.youtube.com/watch?v=cRZ94KK8T_o)

Southern Ballet Theatre

<https://www.youtube.com/watch?v=lyVi7VHW5rw>

**Professional Experience**

**Resident Technical Director**

TAP•A•CE•TIC [LIVE]  
Southern Ballet Theatre  
Southern Performing Arts Academy  
Ridge Dance Company  
Peachtree Ridge Playhouse  
Mill Creek Dance Department

**Light Design and Programming**

Gwinnett County Public School Systems  
TAP•A•CE•TIC [LIVE]  
Southern Ballet Theatre  
Peachtree Ridge Playhouse  
Ridge Dance Company  
Mill Creek Dance Company  
Grayson Dance Department  
Mountainview Dance Department  
Archer Dance Department  
Southern Performing Arts Academy

**Scenic Design and Construction**

Facebook  
IM Creative  
TAP•A•CE•TIC [LIVE]  
Stone Mountain Park  
Roswell Dance Theatre  
Southeastern Alabama Dance Company  
Southeastern Regional Ballet Association  
Southern Ballet Theatre  
Peachtree Ridge Playhouse

**Projection and Media Design**

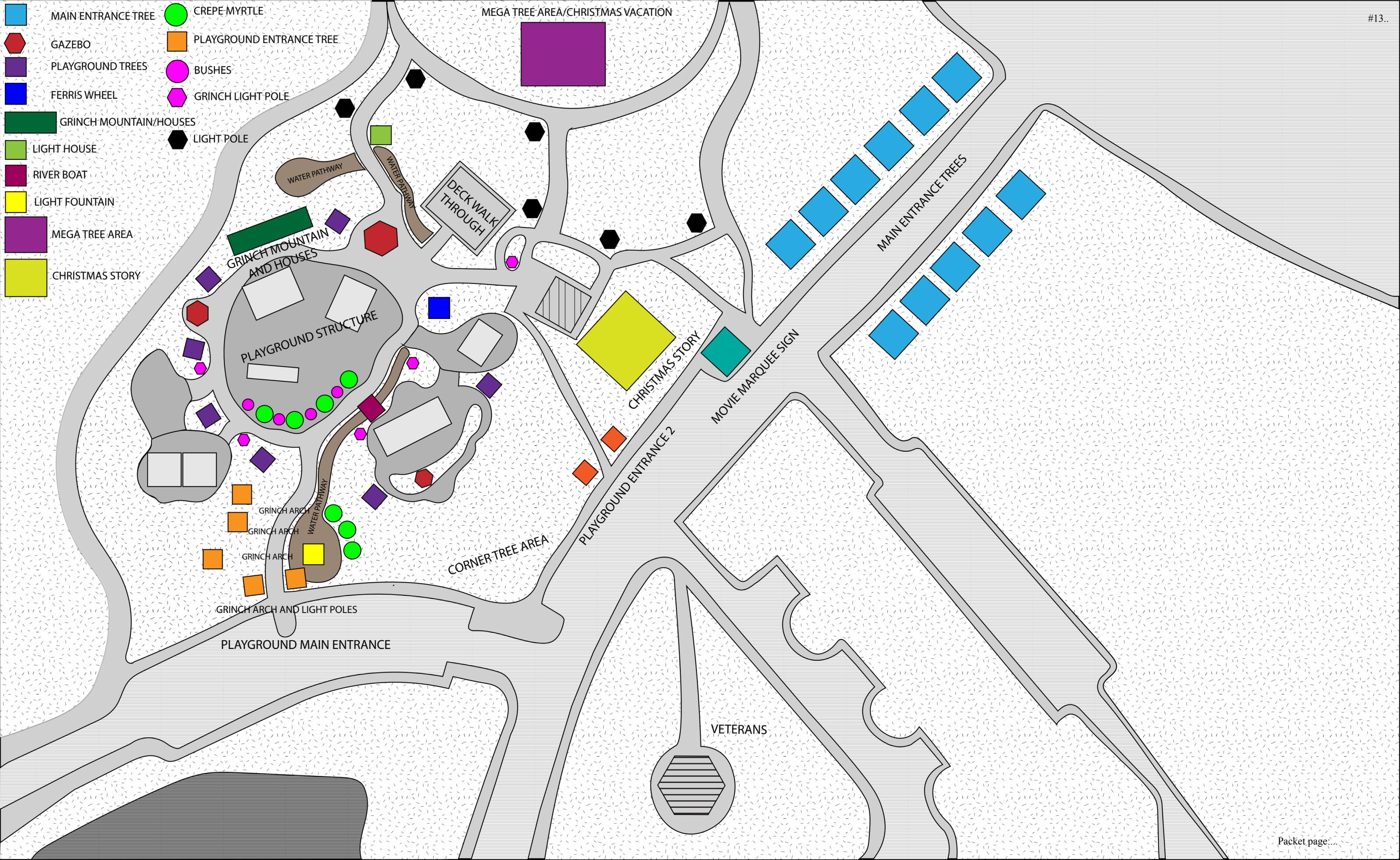
Southern Ballet Theatre  
Ridge Dance Company  
TAP•A•CE•TIC [LIVE]  
Southern Performing Arts Academy  
Southeast Alabama Dance Company  
Roswell Dance Theatre

**References**

Chuck Gibson	GM Philips Service Delivery & Business Operations at Funai Service Corporation	865.607.0477
Jeff Stinson	Rental Manager at Magnum Companies	404.601.6630
Stuart MacPhearson	Corporate Production Resources	678.898.3444
Kevin Powers	Tech Services Supervisor at Infinite Energy Center	770.329.1175
Dean Feldman	Fine Arts Chair for Peachtree Ridge High School	678.622.1223
Suzanne Muck	Lead Dance Teacher for Gwinnett County Public Schools	404.310.7941

Brandon Chitwood  
2095 Fairway Close Terrace, Lawrenceville, GA 30043  
404.391.7026  
[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)

**Portfolio and letters of recommendation available upon request.**



- MAIN ENTRANCE TREE
- GAZEBO
- PLAYGROUND TREES
- FERRIS WHEEL
- GRINCH MOUNTAIN/HOUSES
- LIGHT HOUSE
- RIVER BOAT
- LIGHT FOUNTAIN
- MEGA TREE AREA
- CHRISTMAS STORY
- CREPE MYRTLE
- PLAYGROUND ENTRANCE TREE
- BUSHES
- GRINCH LIGHT POLE
- LIGHT POLE

**EXHIBIT "C"**

**CERTIFICATION OF SPONSOR**

**DRUG-FREE WORKPLACE**

I hereby certify that I am a principle and duly authorized representative of \_\_\_\_\_, ("Contractor"), whose address is

\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, and I further certify that:

- (1) The provisions of Section 50-24-1 through 50-24-6 of the Official Code of Georgia Annotated, relating to the "Drug-Free Workplace Act" have been complied with in full; and
- (2) A drug-free workplace will be provided for Contractor's employees during the performance of the Agreement; and
- (3) Each Subcontractor hired by Contractor shall be required to ensure that the subcontractor's employees are provided a drug-free workplace. Contractor shall secure from that subcontractor the following written certification: "As part of the subcontracting agreement with Contractor, \_\_\_\_\_ certifies to Contractor that a drug-free workplace will be provided for the Subcontractor's employees during the performance of this Agreement pursuant to paragraph (7) of subsection (b) of the Official Code of Georgia Annotated, Section 50-24-3"; and
- (4) The undersigned will not engage in unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of the Agreement.

CONTRACTOR:

Date: \_\_\_\_\_ Signature: \_\_\_\_\_

Title: \_\_\_\_\_

## EXHIBIT D

### INSURANCE REQUIREMENTS

Within 10 days of execution of this Agreement, and at all times that this Contract is in force, the Contractor shall obtain, maintain and furnish the City Certificates of Insurance from licensed companies doing business in the State of Georgia with an A.M. Best Rating A-6 or higher and acceptable to the City covering:

1. Statutory Workers' Compensation Insurance

(a) Employers Liability:

Bodily Injury by Accident - \$1,000,000 each accident

Bodily Injury by Disease - \$1,000,000 policy limit

Bodily Injury by Disease - \$1,000,000 each employee

2. Comprehensive General Liability Insurance

(a) \$1,000,000 limit of liability per occurrence for bodily injury and property damage Owner's and Contractor's Protective

(b) Blanket Contractual Liability

(c) Blanket "X", "C", and "U"

(d) Products/Completed Operations Insurance

(e) Broad Form Property Damage

(f) Personal Injury Coverage

3. Automobile Liability

(a) \$ 500,000 limit of liability

(b) Comprehensive form covering all owned, non-owned and hired vehicles

4. Umbrella Liability Insurance

(a) \$1,000,000 limit of liability

(b) Coverage at least as broad as primary coverage as outlined under Items 1, 2 and 3 above

5. The City of Dunwoody, Georgia, and its subcontractors and affiliated companies, their officers, directors, employees shall be named on the Certificates of Insurance as additional insured and endorsed onto the policies for Comprehensive General Liability, Automobile Liability and Umbrella Liability insurance maintained pursuant to this Contract in connection with

liability of the City of Dunwoody and their affiliated companies and their officers, directors and employees arising out of Contractor's operations. Copies of the endorsements shall be furnished to the City upon execution of this Agreement. Such insurance is primary insurance and shall contain a Severability of Interest clause as respects each insured. Such policies shall be non-cancelable except on thirty (30) days written notice to the City. Any separate insurance maintained in force by the additional insured named above shall not contribute to the insurance extended by Contractor's insurer(s) under this additional insured provision.

Certificate Holder should read: The City of Dunwoody, 4800 Ashford Dunwoody Road, Dunwoody, Georgia 30338.

*Affidavit Verifying Status*

*For City Public Benefit Application*

By executing this affidavit under oath, as an applicant for a(n) \_\_\_\_\_ [type of public benefit], as referenced in O.C.G.A. § 50-36-1, from \_\_\_\_\_ [name of government entity], the undersigned applicant verifies one of the following with respect to my application for a public benefit:

- 1) \_\_\_\_\_ I am a United States citizen.
- 2) \_\_\_\_\_ I am a legal permanent resident of the United States.
- 3) \_\_\_\_\_ I am a qualified alien or non-immigrant under the Federal Immigration and Nationality Act with an alien number issued by the Department of Homeland Security or other federal immigration agency.

My alien number issued by the Department of Homeland Security or other federal immigration agency is:\_\_\_\_\_.

The undersigned applicant also hereby verifies that he or she is 18 years of age or older and has provided at least one secure and verifiable document, as required by O.C.G.A. § 50-36-1(e)(1), with this affidavit.

The secure and verifiable document provided with this affidavit can best be classified as: \_\_\_\_\_.

In making the above representation under oath, I understand that any person who knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in an affidavit shall be guilty of a violation of O.C.G.A. § 16-10-20, and face criminal penalties as allowed by such criminal statute.

Executed in \_\_\_\_\_ (city), \_\_\_\_\_(state).

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Printed Name of Applicant

SUBSCRIBED AND SWORN  
BEFORE ME ON THIS THE  
\_\_\_ DAY OF \_\_\_\_\_, 20\_\_\_

\_\_\_\_\_  
NOTARY PUBLIC  
My Commission Expires:

**Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)**

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of the City of Dunwoody has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

\_\_\_\_\_  
Federal Work Authorization User Identification Number

\_\_\_\_\_  
Date of Authorization

\_\_\_\_\_  
Name of Contractor

CITY OF DUNWOODY  
\_\_\_\_\_  
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on \_\_\_\_\_, \_\_\_\_, 202\_\_ in \_\_\_\_\_ (city), \_\_\_\_\_ (state).

\_\_\_\_\_  
Signature of Authorized Officer or Agent

\_\_\_\_\_  
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME  
ON THIS THE \_\_\_\_\_ DAY OF \_\_\_\_\_, 202\_\_.

\_\_\_\_\_  
NOTARY PUBLIC

My Commission Expires: \_\_\_\_\_

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)

## Brook Run Park Holiday Display Project Area Break Down

Refer To the Overview Map for design placement and details.

### Who We Are

Chitwood Studios specializes in the art of visual presentation through the art of lighting, projection, and scenery. Each event is a blank canvas that allows us the opportunity to create something new, different, and unique from all of the events that have come before it.

We have planned and designed extraordinary shows and events for over 20 years reaching over hundreds of thousands of people. We believe in creativity...We believe in telling your story...We believe in bringing your thoughts to life in only a way you can imagine.

### References:

Chuck Gibson	GM Philips Service Delivery & Business Operations at Funai Service Corporation	865.607.0477
Jeff Stinson	Rental Manager at Magnum Companies	404.601.6630
Stuart MacPhearson	Corporate Production Resources	678.898.3444
Kevin Powers	Tech Services Supervisor at Gas South District	770.329.1175
Dean Feldman	Fine Arts Chair for Peachtree Ridge High School	678.622.1223
Suzanne Muck	Lead Dance Teacher for Gwinnett County Public Schools	404.310.7941

### Relative Experience

Experience working in Live Entertainment Experiences with Disney, Facebook, WSB-TV, Philips Electronics, Funai Service Corporation, Stone Mountain Park, IM Creative, Accredited Colleges and School Systems, City of Dunwoody, Delta Airlines, and Crisp Video.

## **Project Breakdown**

### **Main Entrance into Park**

#### Area Features:

Guests will be greeted with a Wall of Lights as they drive through the main entrance into the park from North Peachtree Road. There will be approximately 150' of Warm White Mini LED lights hanging from both sides of the road along the tree line located inside of the park. The lights will hang from approximately 30' in the air and will hover off of the ground around 10'. The lights will be placed every 2' to create a wall of light on both sides of the drive. The lights will be both a traditional style and twinkle effect style to bring the wall to life.

As you pass the Wall of Lights you will see a Large Movie Marquee sign located on the right side to present the theme for this years Holiday Lighting in the park. The Marquee sign will read "A Merry Movie Christmas" lit up in a true movies style.

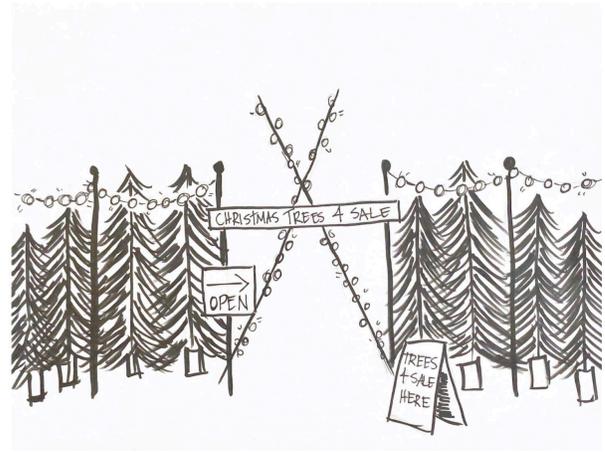
### **A Christmas Story Movie Area**

#### Area Features:

A Christmas Story will be brought to life with a facade built to represent the iconic Front Porch window with the "Fragile Leg Lamp" lit up in the middle of the window just like it was in the movie. The Facade will be approximately 12' wide by 10' tall. The front porch will be 2 steps off of the ground to give it a true front porch feel with 2 columns and a railing in front of a large window displaying the Leg Lamp in the center window. Guests will be able to walk up onto the front porch to get a great photo in front of the window with the lamp. The Front porch will be outlined in Christmas lights to complete the scene.

Next to the front porch facade will be the Christmas Tree Lot that the characters in the movie visited to pick out their Christmas tree. The Tree Lot will be outlined with light poles with Multi Colored String Lights running around the top of the perimeter and will feature approximately 16 trees in the lots. The Tree Lot will have the same look and feel as the movie lot.

Rough Sketch of Front Porch and Tree Farm for general idea.



### Christmas Vacation Movie Area

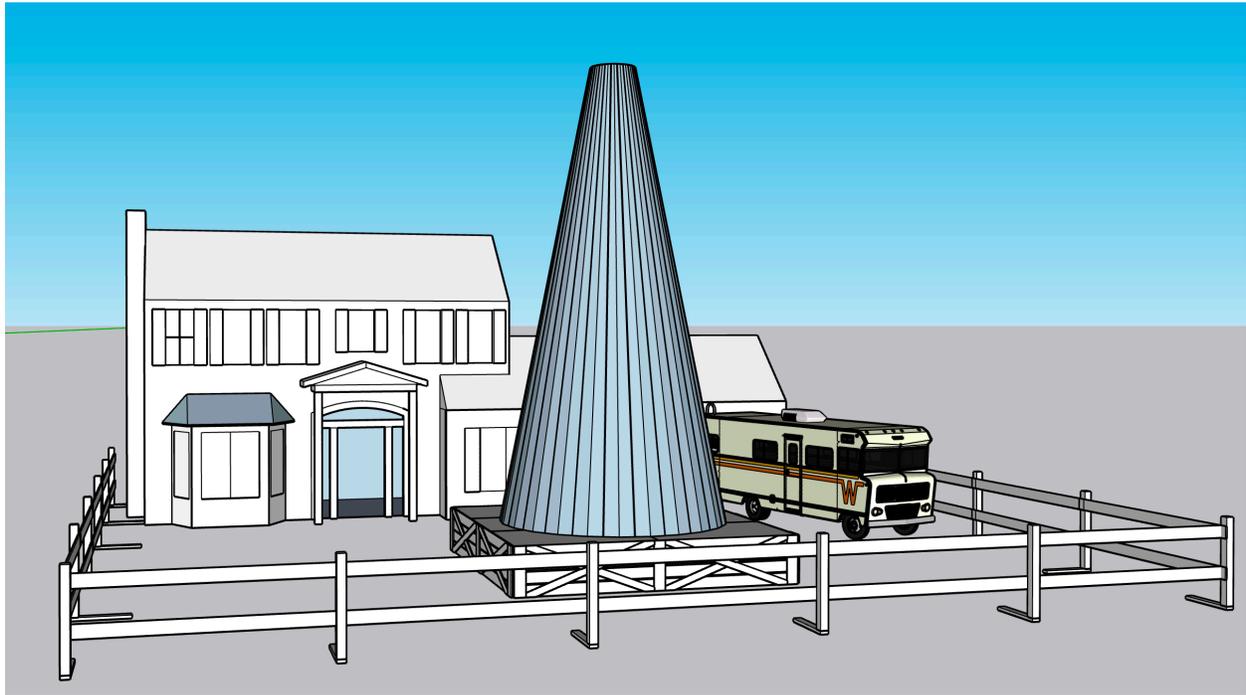
Area Features:

This area will feature an animated RGB Pixel Mega Tree that is approximately 25' tall and will feature animated sequences that are synced with Christmas music. We will program a 15 minute show that will run automatically every 20-30 minutes with music. The speakers will be mounted into the base of the tree so that anyone watching will be able to enjoy the show.

To compliment the Mega Tree and tie it in with our theme we are going to add a scaled down size of Clark Griswold's house and Cousin Eddy's RV. The house will sit behind the Mega Tree and Cousin Eddy's RV will sit in front of the garage. Everything will be surrounded by a fence that will run from the back of the house and around the tree and the RV. The house and RV will be covered in the same type of RGB Pixel nodes that the Tree is made up of. The house and the RV will become just as apart of the show as the Tree is. By adding these lights to the house and RV it will allow us more creative freedom and the ability to add more elements to the show.

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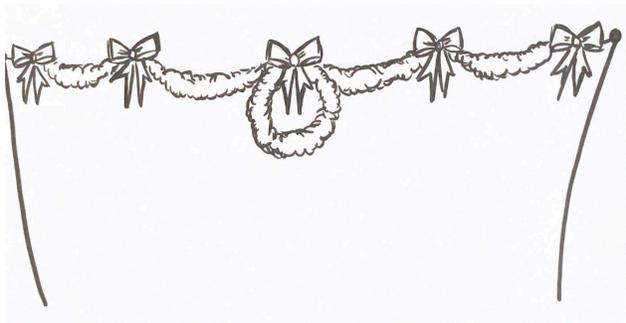


### How the Grinch Stole Christmas Movie Area

#### Area Features:

The Playground Entrance located across from the Skate Park will be considered the main entrance into the Whoville Area. The main entrance will feature 2 Whoville type Light Poles with lights and wreath located on the curvy light pole. The entrance will also feature the wreath, garland, and bows with lights strung across the entrance way from two poles just like they had in the movie. There will also be a "Welcome to Whoville" sign greeting the guests as they walk in. The Archway structures that are already located there will feature hanging mini LED lights and the trunks of the 5 trees located in the area will be wrapped with Mini LED Lights.

#### Rough Sketch of Wreath Arch and Whoville Light Pole



As you walk past the Archway you will be led into the play area with 3 more Grinch Wreath Archways welcoming you to the area that will cross overhead as you walk up the sidewalk.

To continue the theme throughout the Play area and to create more pathway light along the sidewalk we will place 5 more Whoville Light poles around the play area loop. The light poles will have a hanging light off of the top and a light that will shine from the bottom onto the sidewalk to create more texture along the sidewalk.

The Play area will also feature a large Mount Crumpit Facade that will make you feel like you are at the movie. The facade will be approximately 16'-20' tall about 24' wide. Three Who Houses will be located in front of Mount Crumpit to make you feel like you are strolling down Main Street in Whoville. Mount Crumpit and the houses will be painted just like they came out of the story book. They will be outlined with string lights and mini Christmas lights will light up the who houses to really make them come to life at night.

As you continue walking around the play area you will find a Whoville Ferris wheel with a large snowflake turning as it goes around. The ferris wheel is approximately 10' tall by 6' Wide. Lights will illuminate the ferris wheel just like you are at a carnival.

We will focus LED lighting onto the play structures to give them color at night to tie the them more into the themed areas during the night.

Rough Sketch of Mount Crumpit and the Ferris Wheel



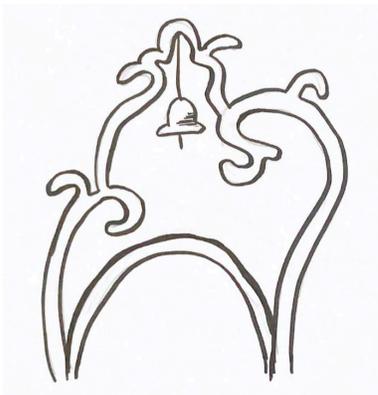
### Deck Walk trough located near the restroom building

\*How the Grinch Stole Christmas Movie Area

Area Features:

To carry on the Whoville theme throughout the play area we are going model the Deck Walkthrough after the Light Maze from the movie. The entrance to the deck will feature an ornate curvy lighted Whoville structure to welcome the guests into the lighted walkthrough. We will create a light tunnel walkthrough that will be approximately 4' tall off of the top of the railing. Each side will feature mini LED String lights every 6 inches creating a spectacular lighted walk through. The light walls will continue around the whole structure.

Rough Sketch of Light Maze Facade Structure



### Water Pathway area

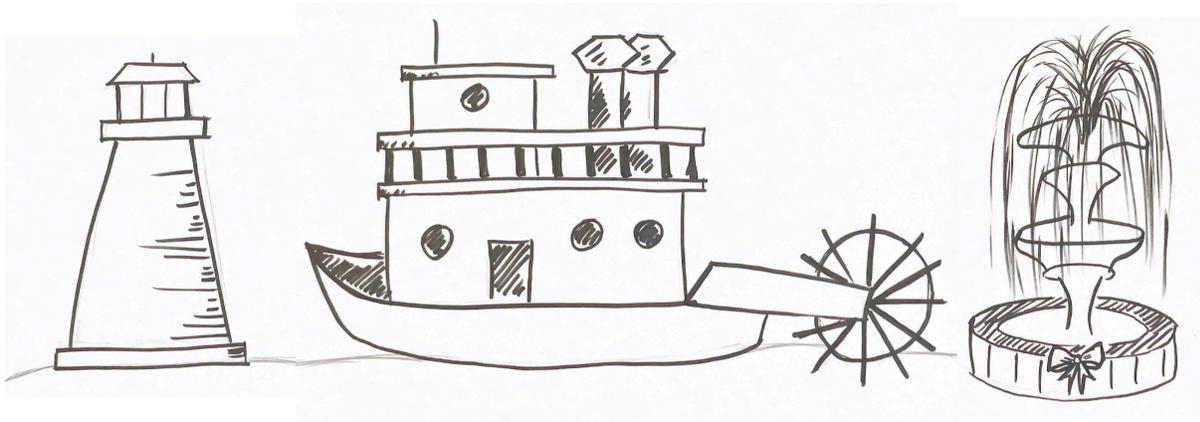
\*How the Grinch Stole Christmas Movie Area

Area Features:

This water pathway will continue the Grinch theme around the play area and will be lit with Twinkle Blue LED Mini Lights to give it a watery light feel.

We will tie the water theme together with 3 Grinch elements. Near the start of water pathway will be a lighthouse with a working turning light beacon that will be lit with mini LED lights as the night starts. Further down the Light pathway will be a light up River boat with a paddle wheel in the back. Completing the Pathway in the pool near the main Playground Entrance will feature a large Frozen Light Fountain that will be lit with mini LED lights.

## Rough Sketch of River Light House, River Boat, and Light Fountain



## 2nd Entrance into Playground across from the Veterans Memorial

### Area Features:

Using the 4 main trees located at the start of the sidewalk we are going to create a hanging walkthrough of Christmas Lights that will start approximately 30' up in the tree. The Mini Multi Colored lights will hang down over the part of the sidewalk between the 4 trees (approximately 40')

The sidewalk leading up to the park will be lit with C7 Pathway lights and we will fill in randomly mini LED lights to allow it to flow more off of the sidewalk to give it a more light ground fill.

## Playground Tree Lighting

### Area Features:

The Crepe Myrtles(7) will be wrapped with Mini LED lights. (Refer to Overview for placement)

The Bushes around the Crepe Myrtles will be wrapped with Mini LED lights. (Refer to Overview for placement)

The 8 matching trees located around the paths of the sidewalk will be lit with Mini LED lights. (Refer to Overview for placement)

## **Corner Tree Area Located across from the Skate Park**

### **Area Features:**

The corner across from the Skate Park will feature a variety of lights and shooting star lights to tie everything in together around the park. This area will also feature different sizes of reindeer that will be placed around the trees.

### **Other Features of the Displays**

- \* Placement of 6 Themed Light Poles around the pathways to guide visitors through the display.
- \* Placement of 5 Whoville Themed Light Poles around the pathways to guide visitors through the display. (Noted in the Grinch Area Section)
- \* Strategically place audio around the display area to enhance the experience for the guests visiting. The sound level will be set to the appropriate level that will be comfortable for all and will only carry over a specified distance.
- \* We will use light timers to schedule when the lights will automatically turn on.

### **Display Maintenance**

We regularly walk and test the display elements to ensure everything is running and functioning correctly. One of our Techs is always on call if a problem does arise during the running time of the display. This ensures a prompt response to trouble shoot any problems on property. Our maintenance procedures will keep the display fully functional for the entire run.

Approximate Total Light Count - 75,000

Load In Dates:  
November 2021

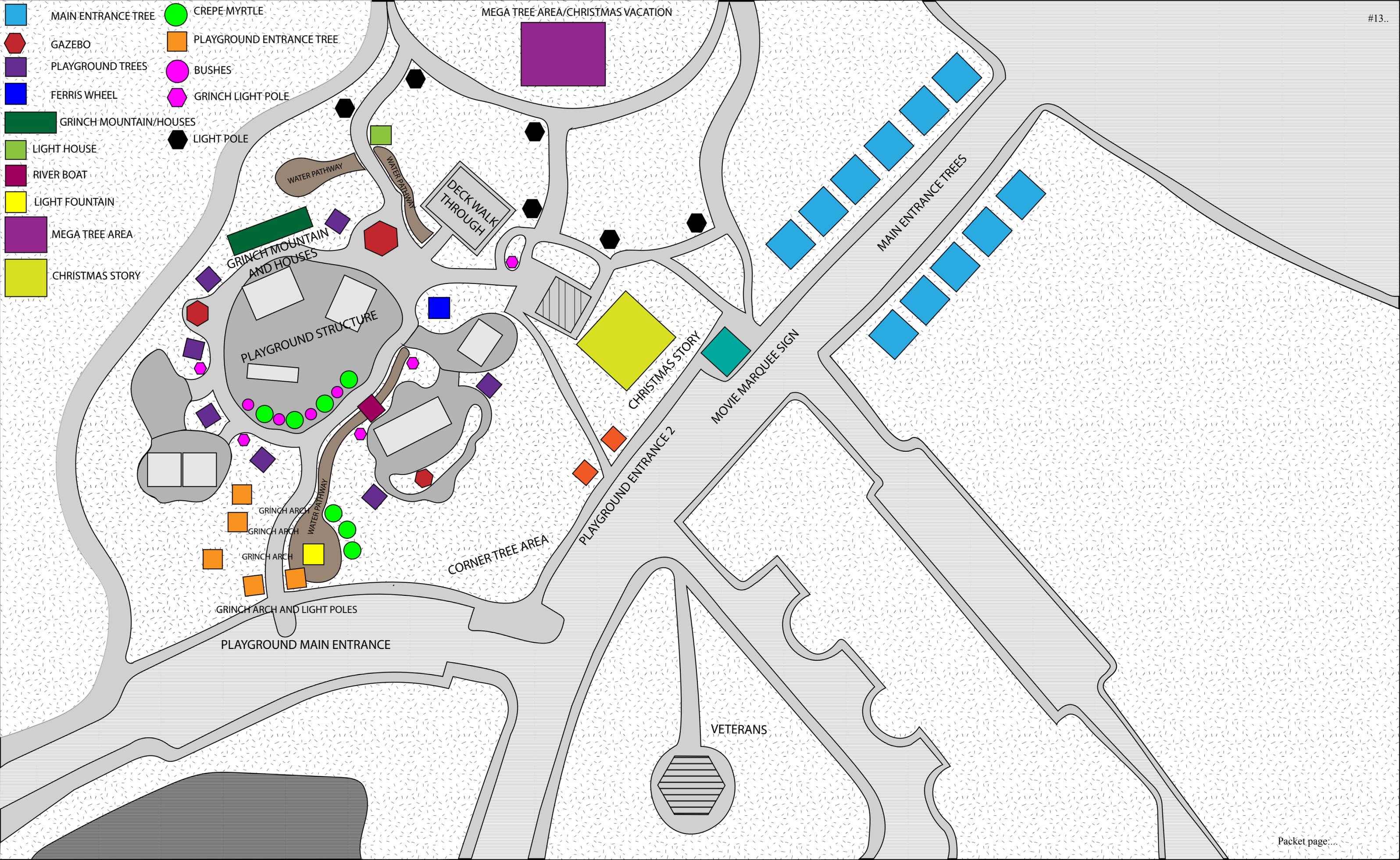
Display Open:  
December 1-27, 2021

Strike Dates:  
January 2021

Proposed Fee:  
\$80,000

# CHITWOOD STUDIOS

Brandon Chitwood  
404.391.7026  
[info@chitwoodstudios.com](mailto:info@chitwoodstudios.com)



- MAIN ENTRANCE TREE
- GAZEBO
- PLAYGROUND TREES
- FERRIS WHEEL
- GRINCH MOUNTAIN/HOUSES
- LIGHT HOUSE
- RIVER BOAT
- LIGHT FOUNTAIN
- MEGA TREE AREA
- CHRISTMAS STORY
- CREPE MYRTLE
- PLAYGROUND ENTRANCE TREE
- BUSHES
- GRINCH LIGHT POLE
- LIGHT POLE

# Brandon Chitwood

[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)  
404.391.7026

## Summary of Qualifications

- Program management and administration including creating and implementation
- 20 Years Professional Lighting, Scenic, and Media Design Experience
- Proficient with Adobe Creative Suite, Microsoft Office, Final Cut Pro, Logic Pro, CAD Software, Capture Sweden, and Professional Lighting Consoles
- Experience working with Disney, Facebook, WSB-TV, Philips Electronics, Funai Service Corporation, Stone Mountain Park, IM Creative, Accredited Colleges and School Systems, City of Dunwoody, Delta Airlines, Crisp Video
- 20 Years of teaching experience in diverse situations with students of all ages and levels
- Thrives in live, challenging, high stress level show environments
- Expert in Tap Dance, Hip Hop, and Partnering dance

## Companies

Current                      Chitwood Studios                      Lawrenceville, GA

### Director of Operations

#### Creative Director

- Creator and Artistic Director of TAP•A•CE•TIC [LIVE]
- Technical Director and designer for Lighting, Projection, Scenic Elements and Specialized Experiences
- Manages day to day operations of the company
- Develops and implants strategies
- Creates and implements marketing strategies
- Oversees Advanced Media Services contract for Funai Service Corporation

2001 - 2009                      Chitwood Homes                      Lawrenceville, GA

### Vice President

- Oversees and insures quality presentation of all properties
- Implements ideas and standards for overall graphic representation of company
- Ability to oversee all aspects of construction phases

## Community Involvement

Current                      Southern Ballet Theatre                      Lawrenceville, GA

### President/Artistic Director

- Develops strategies to implement throughout the organization
- Creates and implements standards for the educational scope of the company
- Fundraising/Budgeting/Accounting and talent Management
- Dancer/ Dance Instructor/ Choreographer

### Skills

Scenic Design and Construction, Light Design and Operation, Music Composition and Editing, Video Editing, Adobe Creative Suite, Microsoft Suite, Final Cut Pro, Logic Pro, CAD, Qlab, Martin lighting Software, ETC Lighting, Hog Operating Systems, Grand MA, Capture Sweden

### Professional Reels

Brandon Chitwood  
TAP•A•CE•TIC Live

<https://www.youtube.com/watch?v=kKx4UkyEx4g>  
[https://www.youtube.com/watch?v=cRZ94KK8T\\_o](https://www.youtube.com/watch?v=cRZ94KK8T_o)

Southern Ballet Theatre

<https://www.youtube.com/watch?v=lyVi7VHW5rw>

### Professional Experience

#### Resident Technical Director

TAP•A•CE•TIC [LIVE]

Southern Ballet Theatre

Southern Performing Arts Academy

Ridge Dance Company

Peachtree Ridge Playhouse

Mill Creek Dance Department

#### Light Design and Programming

Gwinnett County Public School Systems

TAP•A•CE•TIC [LIVE]

Southern Ballet Theatre

Peachtree Ridge Playhouse

Ridge Dance Company

Mill Creek Dance Company

Grayson Dance Department

Mountainview Dance Department

Archer Dance Department

Southern Performing Arts Academy

#### Scenic Design and Construction

Facebook

IM Creative

TAP•A•CE•TIC [LIVE]

Stone Mountain Park

Roswell Dance Theatre

Southeastern Alabama Dance Company

Southeastern Regional Ballet Association

Southern Ballet Theatre

Peachtree Ridge Playhouse

#### Projection and Media Design

Southern Ballet Theatre

Ridge Dance Company

TAP•A•CE•TIC [LIVE]

Southern Performing Arts Academy

Southeast Alabama Dance Company

Roswell Dance Theatre

### References

Chuck Gibson	GM Philips Service Delivery & Business Operations at Funai Service Corporation	865.607.0477
Jeff Stinson	Rental Manager at Magnum Companies	404.601.6630
Stuart MacPhearson	Corporate Production Resources	678.898.3444
Kevin Powers	Tech Services Supervisor at Infinite Energy Center	770.329.1175
Dean Feldman	Fine Arts Chair for Peachtree Ridge High School	678.622.1223
Suzanne Muck	Lead Dance Teacher for Gwinnett County Public Schools	404.310.7941

Brandon Chitwood  
2095 Fairway Close Terrace, Lawrenceville, GA 30043  
404.391.7026  
[bchitwood1@gmail.com](mailto:bchitwood1@gmail.com)

**Portfolio and letters of recommendation available upon request.**