



4800 Ashford Dunwoody Road
Dunwoody, Georgia 30338
dunwoodyga.gov | 678.382.6700

MEMORANDUM

To: Mayor and City Council

From: Michael Smith, Public Works Director

Date: January 10, 2022

Subject: **Approval of a Contract for Signal, Sign and Streetlight Maintenance**

ITEM DESCRIPTION

Approval of an annual, unit price contract with Sunbelt Traffic Services for signal, sign and streetlight maintenance.

BACKGROUND

For the last 4 years, the City of Dunwoody and the City of Brookhaven collaborated on a shared services contract to provide traffic signal, sign and streetlight maintenance. By sharing this service, each city has access to a local signal maintenance crew without having to bear the entire cost of a full-time crew. Under this arrangement, each city enters into a separate contract with the contractor and only pays for the time and materials expended in each respective city.

DISCUSSION

The current maintenance contract expires this month and Dunwoody recently issued a Request for Proposals (RFP 21-15) for a new contract. There was very good response to the RFP, with five contractors submitting competitive proposals. Representatives of Dunwoody and Brookhaven evaluated each proposal for the contractor's understanding of the scope, experience, personnel qualifications and cost. Cost proposals included hourly rates for labor and equipment and unit prices for the most commonly used signal materials. Based on these consideration, Sunbelt Traffic's proposal received the highest rating.

Sunbelt has performed well as the current contractor and has presented a cost competitive proposal. While the proposed contract reflects increases in material and sign labor costs, the proposed rates for signal maintenance labor will decrease. The signal maintenance labor is the primary component of the monthly costs which vary based on maintenance needs. The estimated annual costs for this contract is expected to be within the budgeted amount for signal repairs and maintenance.

RECOMMENDED ACTION

Staff recommends award of a contract to Sunbelt Traffic, LLC. The term of the contract will be for three years with a city option for a fourth year.



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RFP 21-15 Sign, Signal and Streetlight Maintenance Scoring Summary

	Qualifications		Qualifications Average	Cost	Total	Estimated Annual Cost Both Cities
	Brookhaven	Dunwoody	Out of 70	Out of 30		
Sunbelt Traffic, LLC	66	66	66	30	96	\$ 490,000
Reedwick, LLC	60	56	58	28	86	\$ 520,000
Yunex Traffic, LLC	58	60	59	21	79	\$ 640,000
GTG Traffic Signals, LLC	55	52	54	24	77	\$ 590,000
Lumin8 Transportation Technologies, LLC	58	62	60	14	74	\$ 750,000

RFP 21-15 Sign, Signal and Streetlight Maintenance Cost Tabulation

	GTG Traffic Signals	Lumin8	Reedwick	Sunbelt Traffic, LLC	Yunex Traffic
Basic Services					
Signal Technician and Bucket Truck	125	175	90	110	124.28
Signal Technician and Vehicle	95	85	75	105	124.28
Signal Assistant	85	55	55	55	112.55
Sign Crew with equipment After Business Emergency Response	165	315	225	105	236.83
Loop Installation – 6’x6’	225	220	450	130	142.45
Loop Installation – 6’x40’	1500	950	1075	870	947.02
	3000	2650	1850	1500	1938
Signal Materials					
Pedestrian Push Button	140	180	243	145	105.42
Green LED, Ball	60	60	55	48	41.03
Yellow LED, Ball	60	60	55	48	41.03
Red LED, Ball	60	60	55	48	41.03
Green LED, Arrow	60	65	55	48	52.76
Yellow LED, Arrow	60	65	55	48	52.76
Red LED, Arrow	60	65	55	48	52.76
Incandescent Ball	35	6	35	35	5.86
Incandescent Arrow	35	6	35	35	5.86
Streetlight Bulb High Pressure Sodium	50	30	75	15	23.45
Streetlight Bulb Metal Halide	50	30	75	20	23.16
Streetlight Bulb LED	200	215	135	235	410.34
Streetlight Ballast	200	215	347	108	140.69
Supplemental Services					
Traffic Control, flagging	150	85	55	140	116.95
Traffic Control, flagging (overtime)	200	97	75	160	150.05
Lane Closure	1800	1200	1150	950	996.55
Specialty Equipment					
Variable Message Board	150	375	150	140	158.28
Portable Generator	25	15.5	95	8	15