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MEMORANDUM

To: Mayor and City Council

From: Michael Smith, Public Works Director

Date: March 24, 2025

Subject: **Approval of Contracts with AKA Tree Services, Beasley Tree Experts and TriScapes for On-Call Tree Trimming and Removal**

ACTION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for contracts with AKA Tree Service, Beasley Tree Experts and TriScapes for on-call tree trimming and removal.

SUMMARY

In late 2023 the city advertised RFP 23-05 for standby skilled trade contractors including tree removal for which no proposals were submitted. According to the city’s purchasing policy, the city can procure through direct negotiation when there is no response to an advertisement. In the interim the city has obtained quotes when necessary for various tree removals and has identified three companies that have provided good service at competitive pricing:

- AKA Tree Service
- Beasley Tree Experts, LLC
- TriScapes Inc.

The city has an ongoing need for scheduled and emergency tree work and it would be beneficial to have several companies under a unit-price contract to be available on short notice. These three companies have provided unit prices for the most common types of work that arise. The proposed contract term is for one year with an optional renewal for one year.

RECOMMENDATION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for contracts with AKA Tree Service, Beasley Tree Experts and TriScapes for tree trimming and removal.

Here are our standard tree crew rates. The rates include crew, chipper, chip truck, and skid steer.

Normal hours-7am-4pm \$600/hour

Emergency rates-\$1100 per hour

Grapple truck-\$625 per 50 yard load

Crane work priced as conditions require



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BEASLEY TREE EXPERTS EMERGENCY RATE SHEET - CITY OF DUNWOODY

Overtime defined as all time outside typical work day and working hours.
 Premium time defined as all hours worked on Sundays and City holidays
 Any same day call out is defined as emergency work and charged at overtime rates.

All crane time is calculated port to port.
 4 hour minimum on 22T & 70T crane
 8 hour minimum on 110T crane

Rates above are for all standard tree work 36' DBH and below.
 36'+ DBH and complicated work to be priced per job as per size and complexity.

Labor	REG Hourly Rate	Overtime Rate	Premium
General Foreman	\$125	\$150	\$150
Operator	\$125	\$150	\$150
Climber	\$125	\$150	\$150
Groundsman	\$125	\$150	\$150
Equipment			
22T crane	\$225	\$275	\$275
70T crane	\$325	\$375	\$375
110T crane (All terrain)	\$525	\$575	\$575
Mini Skidsteer INC attachments	\$125	\$150	\$150
Full Sized Skidsteer INC ALL attachments	\$175	\$225	\$225
Tracked Man-Lift (not available till 04/2025)	\$125	\$150	\$150
TTMP / TCP			
Flagging (if outsourced to 3rd party company)	\$1250.00 Per Day		
Road Closures and traffic management plans	As per third party invoice		
Emergency Debris Hauling with ROTOBEC 910			
Grapple Truck - FULL LOAD EMERGENCY (CONTINGENT ON BEASLEY DOING THE JOB)	\$850		
Grapple Truck - FULLLOAD EMERGENCY (CONTINGENT ON BEASLEY DOING THE JOB)	\$450		
Grapple Truck - FULL LOAD EMERGENCY (ANY AND ALL LOADS, 24/7)	\$1,000		



City of Dunwoody - Tree Services Proposal

Valid January 1 - December 31, 2025

Composite Crew	Normal Day Crew Rate
Whole Day (10-hours)	\$4,419.00
3-person crew, 70' bucket w/ chip dump body, chipper, and saws	
Half Day (5-hours)	\$2,332.25
3-person crew, 70' bucket w/ chip dump body, chipper, and saws	

Labor	Hourly Rate	Overtime Rate	Premium Time Rate
General Foreman	\$80.67	\$121.01	\$161.34
Foreman	\$76.47	\$114.71	\$152.94
Climber	\$70.04	\$105.05	\$140.07
Trimmer	\$64.55	\$96.82	\$129.09
Operator	\$59.45	\$89.17	\$118.89
Groundman	\$57.11	\$85.66	\$114.21

Equipment (does not include driver/operator)	Hourly Rate
Pickup	\$27.18
Bucket Truck 70FT	\$47.45
Hydraulic Dump Truck (Chipper Truck)	\$27.35
12" Disc Chipper	\$13.73
18" Chipper	\$26.25
Loader Truck	\$101.70
Skid-steer w/ grapple	\$61.65
Mini skid-steer w/ grapple	\$27.50
Trailer	\$9.35
Small Tools (chainsaws, blowers, etc. per	\$1.88

Other Costs
 Dump fees are extra for all work when a dump location is not provided. Billed at cost plus 10% .
 Miscellaneous equipment and/or rental at cost plus 10% - must be approved by City prior to utilization.

Tri Scapes Terms & Conditions
 Tri Scapes work week begins on Sunday and ends on Saturday
 Rates are portal to portal. Portal is considered crews normal location.
Overtime Defined
 All time outside of typical work day and working hours, as assigned by schedule. (Excluding Sundays and holidays)
Premium time
 All hours worked in excess of 16 hours in a day
 All hours worked on Sundays and holidays recognized by the City